

# ACO Primary Care Flex Model: Five key takeaways for ACOs considering participation - Appendix



For the full text of the associated article, please visit <https://www.milliman.com/en/insight/aco-primary-care-flex-model-key-takeaways>.

General Information						
Scenario	1	2	3	4	5	6
Track	BASIC - A	BASIC - A	BASIC - A	BASIC - A	BASIC - A	ENHANCED
Total Assigned Beneficiary Months	120,000	120,000	120,000	120,000	120,000	120,000
Total PPCP Eligible Beneficiary Months	117,600	117,600	117,600	117,600	117,600	117,600
Primary Care Costs / Revenue						
County base rate	\$17.85	\$17.85	\$17.85	\$17.85	\$17.85	\$17.85
FQHC/RHC enhancement	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00	\$0.00
PPCP before Enhancements PBPM*	\$17.85	\$17.85	\$17.85	\$17.85	\$42.85	\$17.85
Total PPCP before Enhancements	\$2,098,918	\$2,098,918	\$2,098,918	\$2,098,918	\$5,038,918	\$2,098,918
Primary Care FFS Reduction PBPM	\$17.85	\$17.85	\$17.85	\$50.00	\$42.00	\$17.85
Total Primary Care FFS Reduction	\$2,098,918	\$2,098,918	\$2,098,918	\$5,880,000	\$4,939,200	\$2,098,918
Change in Primary Care Revenue Before Enhancements	\$0	\$0	\$0	(\$3,781,082)	\$99,718	\$0
PPCP Enhancements						
Total enhancement PBPM**	\$16.67	\$16.67	\$16.67	\$16.67	\$16.67	\$16.67
Total enhancement	\$1,960,000	\$1,960,000	\$1,960,000	\$1,960,000	\$1,960,000	\$1,960,000
Change in Primary Care Revenue After Enhancements	\$1,960,000	\$1,960,000	\$1,960,000	(\$1,821,082)	\$2,059,718	\$1,960,000

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Scenario	1	2	3	4	5	6
Track	BASIC - A	BASIC - A	BASIC - A	BASIC - A	BASIC - A	ENHANCED
<b>MSSP Shared Savings / (Loss) before PC Flex</b>						
ACO Expenditures PBPY	\$13,720	\$14,280	\$14,280	\$13,720	\$13,744	\$13,720
ACO Benchmark PBPY	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000	\$14,000
Total ACO Expenditures	\$137,200,000	\$142,800,000	\$142,800,000	\$137,200,000	\$137,441,521	\$137,200,000
Total ACO Benchmark	\$140,000,000	\$140,000,000	\$140,000,000	\$140,000,000	\$140,000,000	\$140,000,000
Gross Savings / (Loss)	\$2,800,000	(\$2,800,000)	(\$2,800,000)	\$2,800,000	\$2,558,479	\$2,800,000
Shared Savings / (Loss)	\$1,097,600	\$0	\$0	\$1,097,600	\$1,002,924	\$2,058,000
<b>MSSP Shared Savings / (Loss) after PC Flex</b>						
Change in Primary Care Revenue After Enhancements	\$1,960,000	\$1,960,000	\$1,960,000	(\$1,821,082)	\$2,059,718	\$1,960,000
Adjusted ACO Expenditures	\$139,160,000	\$144,760,000	\$144,760,000	\$135,378,918	\$139,501,238	\$139,160,000
Gross Savings / (Loss)	\$840,000	(\$4,760,000)	(\$4,760,000)	\$4,621,082	\$498,762	\$840,000
Shared Savings / (Loss)	\$329,280	\$0	\$0	\$1,811,464	\$195,515	\$617,400
Change in MSSP Shared Savings / (Loss) before Enhancement Credit	(\$768,320)	\$0	\$0	\$713,864	(\$807,409)	(\$1,440,600)
<b>Enhancement Credit</b>						
Maximum of positive regional adjustment and prior savings adjustment PBPM	\$10.00	\$10.00	\$0.00	\$10.00	\$10.00	\$10.00
Total enhancement credit applied to settlement after offset PBPM	\$6.67	\$6.67	\$16.67	\$6.67	\$6.67	\$6.67
Total enhancement credit	\$784,000	\$784,000	\$1,960,000	\$784,000	\$784,000	\$784,000

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Scenario	1	2	3	4	5	6
Track	BASIC - A	BASIC - A	BASIC - A	BASIC - A	BASIC - A	ENHANCED
<b>Aggregate Revenue Changes</b>						
Change in Primary Care Revenue After Enhancements	\$1,960,000	\$1,960,000	\$1,960,000	(\$1,821,082)	\$2,059,718	\$1,960,000
Change in MSSP Shared Savings / (Loss) before Enhancement Credit	(\$768,320)	\$0	\$0	\$713,864	(\$807,409)	(\$1,440,600)
Total enhancement credit	\$784,000	\$784,000	\$1,960,000	\$784,000	\$784,000	\$784,000
<b>Total Revenue Change</b>	<b>\$1,975,680</b>	<b>\$2,744,000</b>	<b>\$3,920,000</b>	<b>(\$323,218)</b>	<b>\$2,036,308</b>	<b>\$1,303,400</b>
Revenue Change as Percent of Benchmark	1.4%	2.0%	2.8%	-0.2%	1.5%	0.9%
<b>Total Net Revenue***</b>	<b>\$3,073,280</b>	<b>\$2,744,000</b>	<b>\$3,920,000</b>	<b>\$774,382</b>	<b>\$3,039,232</b>	<b>\$3,361,400</b>

\* Includes county base rate, FQHC/RHC adjustment, and health equity adjustment

\*\* Includes flex enhancement and county enhancement

\*\*\* Includes change in primary care revenue, total shared savings/loss, and enhancement credit



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