



# Life in Indonesia

JULY 2025 EDITION

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We are pleased to present the July 2025 edition of Milliman's Indonesia Life Insurance Newsletter. This edition covers developments from 1 January 2025 to 31 March 2025.

We trust you find this edition informative. As always, we look forward to receiving your feedback, questions or comments.



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## Market performance

### INDUSTRY PERFORMANCE OVER FY 2024

According to the Indonesian Insurance Statistics published by the Financial Services Authority (OJK), the Indonesian life insurance industry experienced an increase in profit before tax and other comprehensive income (OCI) over FY 2024 (relative to FY 2023). The change over the period is summarised below:

FINANCIALS (IN IDR TRILLION)	FY 2023	FY 2024	CHANGE
Net premium income	151.72	156.43	4.71
Investment and other income	50.78	41.05	(9.73)
<b>Total income</b>	<b>202.50</b>	<b>197.48</b>	<b>(5.02)</b>
Total claims and benefits	152.80	144.87	(7.93)
Commission and acquisition costs	19.82	20.06	0.24
Operating expenses	21.61	22.15	0.54
<b>Total expenses</b>	<b>194.23</b>	<b>187.08</b>	<b>(7.16)</b>
Profit/(Loss) before tax and OCI	8.27	10.41	2.14
Tax	1.59	1.55	(0.04)
<b>Net profit/(loss) before OCI</b>	<b>6.68</b>	<b>8.86</b>	<b>2.18</b>
Total assets	587.71	585.03	(2.68)
Premium reserve	406.00	400.65	(5.36)
Unearned premium reserve	4.14	4.71	0.58
Claim reserve	7.74	8.49	0.75
Catastrophic reserve	0.15	0.12	(0.02)
<b>Total technical reserve</b>	<b>418.03</b>	<b>413.97</b>	<b>(4.05)</b>

Source: OJK's Indonesia Insurance Statistics: December 2023 and December 2024.

#### Notes:

- OCI = other comprehensive income.
- Figures may not be additive due to rounding.

Over FY 2024, the profit before tax and OCI increased by Indonesian rupiah (IDR) 2.14 trillion compared to the equivalent period in 2023, mainly driven by a reduction of IDR 7.93 trillion in total claims and benefits as well as an increase of IDR 4.71 trillion in net premium income, offset by a reduction of IDR 9.73 trillion in investment and other income.

The Indonesia Life Insurance Association (AAJI) reported that total unweighted premium income (including renewal premium) over FY 2024 was IDR 185.39 trillion, an increase of 4.3% compared to FY 2023. The total number of insured lives over FY 2024 decreased slightly by 0.9% for individuals and increased by 107.7% for group business compared to FY 2023, resulting in an overall net increase of 80.1%.

The AAJI further reported that over FY 2024, the life insurance industry paid total claims and benefits amounting to IDR 160.07 trillion, marking a 1.5% decrease from FY 2023. During the same period, total health claims paid increased by 16.4%, from IDR 20.77 trillion (12.8% of total claims) to IDR 24.18 trillion (15.1% of total claims).

A significant portion of the total claims was driven by a continued rise in surrender claims, particularly in unit-linked insurance products (PAYDI), which the AAJI attributes to ongoing pressures on consumer purchasing power that is still in recovery. By the end of 2024, surrender claims reached IDR 77.15 trillion, with unit-linked products making up 74.5% of the total, while premiums from these products declined 11.5% year-on-year. Many policyholders are surrendering their policies early to address ongoing financial needs.

## Market news

### NEW PRODUCTS

The following new life insurance products were reported to have been launched over Q1 2025:

#### Traditional products:

- PT AXA Financial Indonesia (AFI)** launched **AXA Long Term Life Protector**, a fully underwritten health product offered through the agency channel, providing cover up to 90 years old with limited (5-/10-pay) or regular premium terms. The minimum sum assured is IDR 100 million, with a minimum annual premium of IDR 6 million and minimum insured age of 30. Upon death, 100% of sum assured will be paid out. Upon diagnosis of total permanent disability (TPD) or critical illness before the insured reaches age 65, the product waives all future premiums until the insured reaches age 75 for limited premium term policyholders. For regular premium terms, the waiver is further limited to a maximum of 10 years or until age 75, whichever comes first.
- PT AIA Financial (AIA)** and **PT Bank Central Asia Tbk (Bank BCA)** launched **Proteksi Jiwa Maksima (JIMI)**, a single- or limited-pay (2-/5-/10-pay) 20-year product offering death, accidental death, booster of sum assured, waiver of premium, premium refunds, and survival benefits (depending on the plan chosen). There are two plans available—Plan Vita and Plan Value—with Plan Value offering an additional survival benefit where policyholders are entitled to 110% of total premiums paid upon survival. The entry age ranges from one month to 55 years old and the minimum annual premium starts from IDR 6.1 million. In the event of death, 100% of the sum assured will be paid. Starting from the 11th policy year, a booster of 100% or 110% of the sum assured, based on the premium amount, will be added. Policyholders who pay premiums via automatic debit using a BCA credit card will receive an additional 5% of the sum assured as a bonus in the 11th policy year. In the case of accidental death, an extra 100% of the sum assured will also be paid. Furthermore, upon diagnosis of TPD, future premiums are waived. The

product also offers a partial premium refund—ranging from 3% to 20% of the annual premium, depending on the premium term—paid in the second policy year, provided no premium waiver claim has been made.

- **AIA** has introduced **AIA Inspire**, a 10-pay whole-of-life insurance product offering both guaranteed and non-guaranteed benefits sold through the agency channel. The product is designed for individuals aged 55 and below, with a minimum annual premium of IDR 8 million. It pays a guaranteed amount of 100% of total premiums paid for deaths occurring in the first policy year, and 110% in the following years. If the policyholder survives to maturity, it pays 110% of the total premiums paid. Additionally, the guaranteed benefits also include annual payments of a survival benefit beginning at 10% of the sum assured from policy year six to 10, increasing by 5% every five years (if annual premium is above or equal to IDR 24 million) or every three years (if below IDR 24 million), up to 50%. A special booster benefit is also paid at the 16th policy year—50% or 100% of the annual premium, depending on the premium amount. On top of these guarantees, non-guaranteed annual payouts and maturity cash values are payable, where applicable.
- **PT Asuransi Allianz Life Indonesia (Allianz)** and **PT Bank Maybank Indonesia Tbk (Bank Maybank)** launched **MyProtection Future**, a full-underwritten 3-pay whole-of-life insurance plan, with a minimum annual premium of IDR 170 million and minimum sum assured of IDR 3 billion. In the event of death or upon reaching maturity, the policy provides a benefit of 100% of the sum assured, supplemented by an additional booster. This booster begins at 20%, increasing every five years starting from year six, up to 200% of the sum assured. This product is available to individuals aged between 8 to 70.
- **PT Asuransi Jiwa Astra (Astra Life)** launched **Flexi Life Protection Plus**, a regular- or limited-pay (3-/5-/10-pay) term life insurance product with a return of premium feature of up to 110% (depending on coverage term) at maturity. The product offers sum assured ranging from IDR 100 million to IDR 2 billion, with a coverage term from three to 10 years, renewable until age 70. The product provides a maturity benefit, calculated as a percentage of the total premiums paid. For a coverage term of three years, 30% of the total premiums paid will be paid. This benefit increases by 10% for each additional year of coverage, up to 90% for a nine-year term. For a 10-year coverage term, the maturity benefit rises to 110% of the total premiums paid. In the event of death, beneficiaries receive 100% of premium paid if death is caused by natural events occurring within the first policy year, or 100% of sum assured if death in the first year is caused by an accident or if death by any causes occur after the first year. The product is offered with a simplified issuance offer (SIO) underwriting approach.
- **PT Asuransi Jiwa Generali Indonesia (Generali)** has launched **GEN Proteksi Utama (GEN Pro)**, a term life product available with 5-/10-/15-/20-/regular-pay premium options. The policy offers flexible coverage terms of 20 years or up to age 70, 75, 80, 85 or 90. The minimum sum assured is IDR 1 billion for the 5-/10-/15-/20-pay options, and IDR 100 million for the regular-pay option. In the event of death due to any cause, the policy pays 100% of the sum assured, subject to a juvenile lien clause. If death occurs as a result of an accident while using public transportation, an additional 100% of the sum assured is paid, capped at IDR 2 billion. In the case of death occurring overseas, an additional 10% of the sum assured is payable, capped at IDR 500 million. Furthermore, upon diagnosis of a covered critical illness, the policyholder is exempted from all future premium payments.
- **PT Great Eastern Life Indonesia (Great Eastern Life)** in collaboration with **PT Bank OCBC NISB Tbk (Bank OCBC)**, has introduced **Great Max Pro Assurance**, a fully underwritten single premium whole-life universal life product offered in US dollars (USD) with a guaranteed return during the first five years and non-guaranteed returns thereafter. The minimum single premium starts at US\$10,000 with a maximum insured age of 80. The policyholder selects the sum assured as a multiple of the single premium, within a prescribed range of 1.5 to five times. Partial withdrawals are allowed after the first two policy years, subject to a minimum amount, however withdrawals may incur charges or reduce the sum assured.
- **Great Eastern Life** launched **GREAT Income Assurance**, a 10-year traditional endowment life insurance product with a five-year premium payment term. It offers guaranteed annual cash benefits of 25% of the annual premium from the sixth to ninth policy years and a maturity benefit of 105% of total premiums paid. In the event of the policyholder's death, the plan pays 100% of the total premiums paid if death occurs within the first two policy years, and 130% from the third policy year onward. Premiums range from IDR 30 million to IDR 300 million per year, with simplified underwriting for premium sizes up to that limit.
- **Great Eastern Life**, in collaboration with **Bank OCBC**, has launched **GREAT Legacy Assurance**, a fully underwritten whole-of-life insurance plan available with single or 3-/5-year premium payment options. This product offers protection against death and terminal illness, along with a maturity benefit. The minimum sum assured is IDR 2 billion. For the single premium option, the minimum premium is IDR 350 million. For the 3-pay and 5-pay options, the minimum annual premiums are IDR 120 million and IDR 80 million, respectively. This product also offers an increasing sum assured benefit starting from the sixth policy year. The sum assured increases by 5% annually from the sixth to the 15th policy year, by 6% annually from the 16th to the 25th year, by 7% annually from the 26th to the 35th year, and by 8% annually from

the 36th year onwards. The total increase is capped at 204% of the sum assured. In addition, in the event of a terminal illness diagnosis, an accelerating benefit of 50% of the sum assured will be paid, capped at IDR 3 billion, applicable only up to age 80.

- **PT Asuransi Jiwa Manulife Indonesia (Manulife)** in partnership with **PT Bank Danamon Indonesia (Bank Danamon)** introduced **Proteksi Prima Kritis Andalan**, a 5-/8-pay health insurance product with a policy term of 20 years. The product offers terminal-stage critical illness benefits, additional angioplasty or intensive care unit (ICU) benefits, as well as death and maturity benefits. The minimum annual premium is IDR 12 million, with a maximum entry age of 60. Simplified underwriting applies to applicants age 55 and below with sum assured less than IDR 1 billion, while full underwriting is required for all others. Upon diagnosis of any of the four terminal-stage critical illnesses (kidney failure, cancer, heart attack and stroke), 100% of the sum assured is paid out, along with a return of premiums paid. An additional benefit of 25% of sum assured (capped at IDR 250 million) is also available, providing coverage for either an angioplasty procedure or ICU admission. This benefit is paid independently and does not reduce the critical illness benefit. In the event of death or at policy maturity, all premiums paid will be returned.
- **PT Asuransi MSIG Indonesia (MSIG Life)** launched **Smile Ultima Term Life (SURE)**, a 5-/10-pay 10-/15-/20-year endowment product offered through the agency channel providing coverage against death and critical illness. The entry age ranges from 1 to 60 years old, and the minimum annual premium is IDR 6 million. Upon death, this product provides a payout 100% of sum assured. Upon diagnosis of critical illness, 25% of sum assured is accelerated and paid out. Upon survival, up to 140% of total premium paid will be paid out depending on the plan chosen. Additionally, this product provides the option for the policyholder to decrease the survival benefit to increase the sum assured, or vice versa.
- **PT Prudential Life Assurance (Prudential Indonesia)** and **PT Bank UOB Indonesia (Bank UOB)** launched **PRUIncome Protection**, an 8-pay 12-year endowment product providing coverage against death with a monthly premium starting from IDR 300,000. The sum assured equals to either 240, 360 or 480 times the monthly premium depending on the entry age. The entry age ranges from 19 to 50 years old. Upon death within the first two years of the policy, 102% of the total premium paid will be paid out. If death occurs after the first two years, 105% of the sum assured will be paid out in monthly installments over two years. Upon survival, the total premium paid will be returned.
- **PT Asuransi Jiwa Sequis Life (Sequis Life)** introduced **SOFI Critical Premiere** and **SOFI Critical Infinity**, two new traditional health insurance products sold through its agency channel which offers comprehensive coverage for critical illnesses. SOFI Critical Infinity is a simplified version of SOFI Critical Premiere, offering benefits such as coverage for major critical illnesses, death, ICU hospitalisation, angioplasty and optional child coverage. Critical Premiere, meanwhile, provides all benefits offered through Critical Infinity with additional coverage for early, moderate and late-stage critical illnesses, and a premium waiver feature. Both plans offer a sum assured ranging from IDR 100 million to IDR 3 billion, with policy terms up to 25 years for Premiere or until age 85 for Infinity. Upon diagnosis of critical illness, Infinity pays 100% of the sum assured, while Premiere allows for staged payouts of 20%, 50% and 100% for early, moderate and late-stage illness respectively, along with a premium waiver. Both products also provide additional payouts of up to IDR 250 million or 20% of the sum assured for ICU hospitalisation, and 50% of the sum assured for angioplasty. Death benefits differ, with Infinity offering 100% of the sum assured and Premiere paying 150% of total premiums paid. Child coverage under both plans includes 20% of the sum assured, capped at IDR 200 million for critical illness, and 4% capped at IDR 40 million for hospitalisation. At maturity, Infinity pays 100% of the sum assured, while Premiere returns 150% of the total premiums paid.
- **Sequis Life** launched **Sequis Q Heritage Income Protector**, a non-guaranteed acceptance whole-of-life savings and protection product with 5-/10-/15-/20-pay, distributed through the agency channel. The plan is available to individuals up to a maximum entry age of 60, with a minimum sum assured of IDR 100 million. Policyholders may select a pension age of 55, 60 or 65, at which point a survival benefit of 100% of the sum assured will be paid. Starting from policy year 10, there will be an extra benefit of 25% of the sum assured, increasing by 25% every five years, up to a maximum of 100%. In the event of death prior to the selected pension age, the product provides a death benefit of 200% of the sum assured. If death occurs after the pension age, 100% of the sum assured along with the extra benefit will be paid. Upon maturity, 200% of the sum assured will be provided.
- **PT Zurich Topas Life (Zurich Life)** introduced **Zurich Income Assurance Plan (ZIAP)**, a combined endowment life insurance product offering death, critical illness, disability, waiver of premiums, annual income and disbursement stage benefits. The plan provides coverage up to age 100 with flexible premium payment terms of single, 3, 5 or 10 years, and a minimum annual premium of IDR 25 million to IDR 50 million depending on the premium term. ZIAP comes in two variants—Solusi (simplified underwriting) and Mandiri (full underwriting)—with a minimum sum assured of IDR 100 million. The Solusi plan includes 100% of total basic premium paid for death from all causes, critical illness and disability. Both plans cover



death due to illness and accidents under different terms: Solusi pays 100% of the sum assured for illness and 200% for accidents (subject to a lien clause) from policy year three to 30, while Mandiri provides the same benefit from the start of policy up to year 30. For both plans, if a critical illness or TPD occurs, a waiver of premium benefit is also provided, applicable from policy years three to 30 for Solusi, and from the start of policy up to year 30 for Mandiri. For accidental death occurring after the 30th year, a benefit of IDR 10 million is covered under both plans. ZIAP also features an increasing annual income benefit of 5% up to 15% of sum assured and an optional disbursement benefit of 50% up to 150%, both subject to different payment schedules based on the premium payment term.

#### Unit-linked products:

- **Allianz and PT Bank CTBC Indonesia (Bank CTBC)** launched **Allianz Wealthlink Supreme Life**, a regular premium whole-of-life product. Upon death, the sum assured or 600% of the annualised basic premium, whichever is greater, plus the account value is paid out. A persistency bonus of 50% of the total first year basic premium is credited at the end of the fifth policy year. Upon maturity at age 100, the account value is paid out. The minimum monthly premium is IDR 5 million or USD 500. Riders providing coverage for 100 critical illnesses, payer or medical benefit riders can also be attached to this product. Allianz Wealthlink Supreme Life is also offered through other bank partners such as **Bank Victoria** and **Bank BJB**.
- **Allianz and PT Bank HSBC Indonesia (Bank HSBC)** introduced **Premier Plan Assurance**, a unit-linked life insurance product targeted at HSBC's affluent customers, available in IDR and USD denominations. The product offers flexible premium payment options, with minimum premiums starting from IDR 17 million per month up to IDR 200 million per year, depending on the chosen plan. The sum assured is IDR 100 million or five times the annualised basic premium, whichever is higher. The death benefit increases by 20% of the sum assured each policy year, starting in the first year and reaching 100% from the fifth year onward. Policyholders will also receive a persistency bonus in the fifth year—100% of the first-year premium paid for IDR policies or 50% for USD policies. In the event of death or policy maturity, the fund value will be paid out.
- **PT Sun Life Financial Indonesia (Sun Life)**, in collaboration with **PT Bank CIMB Niaga Tbk (Bank CIMB Niaga)**, has introduced two single premium whole-of-life insurance products: **X-Tra Wealth Link** and **X-Tra Invest Assurance**. **X-Tra Wealth Link** offers coverage up to age 88 and is denominated in USD, while **X-Tra Invest Assurance** provides coverage up to age 100 and

is denominated in IDR. Both products offer a sum assured equivalent to 1.25 times the basic premium, with a minimum of USD 35,000 for **X-Tra Wealth Link**. In the event of death within the first two policy years, the death benefit consists of 8% of the sum assured plus the fund value. From the third policy year onwards, the full sum assured and fund value will be paid out, subject to maximum limits of USD 100,000 for **X-Tra Wealth Link** and IDR 1.5 billion for **X-Tra Invest Assurance**. Additionally, both products offer an investment bonus starting from the end of the fifth policy year. **X-Tra Wealth Link** provides an annual bonus of 0.35% of the average fund value accumulated during the year, while **X-Tra Invest Assurance** offers 1% based on the same calculation.

#### Microinsurance products:

No new microinsurance products were reported to have been launched over Q1 2025.

#### NEW DIGITAL FEATURES

- **Prudential Indonesia** launched a new digital platform, **PRUCare Advisor**, designed to offer personalised insurance services and guidance. This platform is exclusively available for policyholders with active policies of certain health plans, including riders, or those diagnosed with medical conditions. It helps users manage their insurance policies, track health progress and obtain expert advice on selecting the right coverage. The platform is aimed at providing comprehensive support, ensuring that clients can easily access information and make informed decisions about their insurance needs.

#### OTHER NEWS

- **PT Asuransi Jiwa Sequis Financial (Sequis Financial)** received approval from the **OJK** to transfer its insurance policy portfolio to **Sequis Life**, effective 9 January 2025. Following the transfer, all rights and obligations of **Sequis Financial** shifted to **Sequis Life**, with no changes to policy benefits, terms, or conditions. Customers had 30 days from the announcement date to raise objections; otherwise, policies were automatically transferred, signifying acceptance of the transition.
- **Prudential Indonesia**, in collaboration with **Standard Chartered Bank Indonesia (SCBI)**, launched a new USD-denominated investment fund under the PRUWealth Maxima Account: **PRULink US Dollar Global Tech Equity Income Fund (PDTI)**, which targets investors with aggressive risk profiles interested in the global technology sector. The fund offers potential annual returns of 2%–5%, distributed quarterly, and focuses on investments in USD denominated equities. This initiative aims to provide customers with diversified investment opportunities aligned with the growth of the global tech industry.

- **Manulife** has announced a planned transfer of shares from **Manulife Financial Asia Limited to Manulife Financial (Singapore) Pte. Ltd.** **Manulife Indonesia** stated that this change in ownership will be carried out following approval from the OJK) and will not impact operations, services or insurance benefits for policyholders.
- **Great Eastern Life** has partnered with **AdMedika** to launch **AdClaim BPJS Optimisation**, a service that leverages **BPJS Kesehatan** as the first payer. It aims to maximise the BPJS benefits for Great Eastern Life policyholders by covering any cost differences not paid by BPJS, such as those from room upgrades or uncovered services.

## Regulatory developments

### NEW REGULATIONS OVER Q1 2025

Over Q1 2025, the OJK issued **POJK 5/POJK.05/2025** regarding supporting professions in financial sectors, which became effective on 3 March 2025. This regulation sets out updated provisions on the fit and proper test requirements for individuals holding key positions within financial services institutions. The regulation applies to directors, commissioners and other strategic roles in sectors such as insurance, banking and capital markets. It aims to enhance governance by ensuring that appointed professionals meet strict standards of integrity, competence, financial reputation and regulatory compliance. The regulation outlines clear procedures for the assessment process, including required documentation and timelines, and grants the OJK authority to approve or reject candidates based on these criteria. It also stipulates sanctions for non-compliance or misrepresentation, thereby reinforcing the integrity and accountability of leadership in the financial industry.

By implementing this regulation, the OJK ensures that only qualified and credible actuaries are engaged in critical roles such as product pricing, reserve valuation and risk management. The regulation is intended to support sound governance and safeguard policyholder interests by enhancing the reliability and professionalism of supporting professions in the financial services industry.

Furthermore, consistent with previous regulations, the OJK prohibits actuarial consultants from providing required services to the same party in the insurance, surety and pension fund sectors for more than three consecutive terms. Such services may only be resumed after a one-term break.

### FORTHCOMING REGULATIONS

On 16 January 2025, the OJK released a draft of the **OJK Circular Letter (SEOJK)** concerning health insurance products. This circular is designed to enhance and refine existing health insurance marketing practices, ensuring premiums remain affordable and the life insurance industry continues to thrive. The draft SEOJK outlines several critical

aspects, including the eligibility criteria for companies wishing to market health insurance products. A summary of this draft regulation was featured in the previous quarter's edition of the Milliman Indonesia newsletter.

## Distribution updates

### AGENCY CHANNEL

The following new agency developments have been reported in the media over Q1 2025:

- **Manulife** opened four new marketing offices in Tangerang, Pekanbaru, Pontianak and Medan.
- **MSIG Life** opened a new branch in Medan.

### BANCASSURANCE CHANNEL

The following new bancassurance partnerships and developments were reported in the media over Q1 2025:

- **PT Equity Life Indonesia (Equity Life)** formed a bancassurance partnership with **PT Bank JTrust Indonesia Tbk (Bank JTrust)**. The partnership was launched with the introduction of **ELIFE Proteksi**, a yearly renewable traditional product providing coverage against death. With an affordable annual premium starting from just IDR 18,000, policyholders are entitled to a death benefit of up to IDR 20 million. This coverage remains renewable until the insured reaches the age of 65.
- **PT MNC Life Assurance (MNC Life)** and **PT Bank Pembangunan Daerah Jawa Timur Tbk (Bank Jatim)** launched a new **credit life product** as part of their partnership expansion in the credit life insurance program. The memorandum of understanding (MoU) was signed at Bank Jatim's headquarters in Surabaya on 22 January 2025. This expanded collaboration builds on their previous partnership, focusing on broader criteria, waiting periods and credit values.
- **MNC Life** partnered with **PT Bank Pembangunan Daerah Bali (Bank BPD Bali)** to provide credit life insurance to the bank's customers. The collaboration aims to enhance financial security for Bank BPD Bali's credit customers.
- **Sun Life** extended the bancassurance partnership with **Bank CIMB Niaga** until 2039. The collaboration will focus on offering comprehensive financial solutions, enhancing digital services and strengthening financial literacy programs. Additionally, the integration of digital systems will improve customer experience, particularly in post-sales services via OCTO Mobile and OCTO Clicks, allowing easy access to policy details and claims.

- **Sun Life and PT Bank Muamalat Indonesia Tbk (Bank Muamalat)** have extended their bancassurance partnership through 2036, aiming to expand access to Sharia-compliant financial services and provide financial protection solutions to Bank Muamalat's customers across Indonesia. The partnership includes integrating various distribution channels, such as branch recommendations, telemarketing, digital platforms and bundling insurance products with financing services. Additionally, the collaboration offers a comprehensive portfolio of Sun Life's Sharia-compliant existing products, including ASHA Pro (Asuransi Salam Hijrah Amanah Pro), ASHAR USD (Asuransi Salam Hijrah Arafah USD), SAHAJA (Salam Hijrah Sejahtera) and SHSS (Sun Healthcare Solution Syariah). The partnership also supports Sun Life Indonesia's strategic plan to spin off its Sharia unit, with Bank Muamalat expected to play a key role.
- **Zurich Life and PT Bank Mayapada Internasional Tbk (Bank Mayapada)** renewed their bancassurance partnership to continue offering a variety of life and health insurance products. These include Zurich Family Gen Assurance, which provides family-wide coverage in one policy, Zurich Optimal Health Assurance with medical access across Southeast Asia with a return of premium feature, and Zurich Life Flexy with affordable premiums starting from IDR 20,000. The collaboration aims to expand protection access across retail and premium customer segments through Bank Mayapada's national branch network.
- **Zurich Life** has officially announced a strategic partnership with **PT Bank Pembangunan Daerah Sumatera Utara (Bank Sumut)** to provide comprehensive life, health and financial protection to the community, particularly in the North Sumatra region and surrounding areas. Through this collaboration, customers can access and purchase a range of insurance solutions, including Ziaga Life Flexy, Ziaga Life Plus, Zurich Optimal Health Insurance and Zurich Plan Protector.
- **PT BNI Life Insurance (BNI Life)** collaborated with **PT Bank Victoria International Tbk (Bank Victoria)** to market their two digital insurance products, **BNI Life Digi Micro Protection** and **Asuransi Mikro BNI Life Pandai+**, through the Victoria Mobile app and internet banking platform. The collaboration adopts a digital bancassurance model aimed at enhancing financial inclusion by providing easy-to-access protection for Bank Victoria customers.

## OTHER CHANNELS

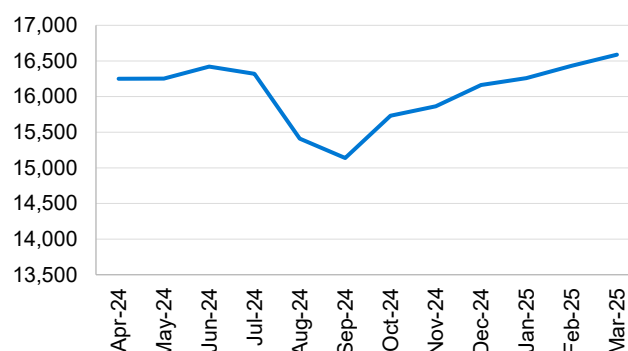
No new developments were reported in the news over Q1 2025.

## Other recent developments

### MACROECONOMICS

The graph below shows the IDR-USD exchange rate over the past 12 months.

USD TO IDR EXCHANGE RATES



Source: Bank Indonesia Mid Rates.

In March 2025, the rupiah showed a depreciating trend against the US dollar, with a decline of 0.95% compared to February 2025. According to Bank Indonesia (BI), this decline was influenced by a reduction in foreign capital inflows, a consequence of global uncertainty. The rupiah remained relatively stable against a group of emerging market currencies from Indonesia's major trade partners. It also appreciated against advanced economy currencies, except for the USD.

According to BI's March 2025 edition of the Monetary Policy Review, BI continued to optimise pro-market monetary instruments, including Bank Indonesia Rupiah Securities (SRBI), Bank Indonesia Foreign Currency Securities (SVBI) and Bank Indonesia Foreign Currency Sukuks (SUVBI). These efforts aim to enhance policy effectiveness by attracting portfolio inflows to strengthen rupiah stability, maintaining attractive yields, and achieving a low inflation target alongside strong economic growth. The issuance of SRBI had attracted significant non-resident participation, supporting rupiah stability. Since the introduction of primary dealers in May 2024, secondary market transactions and repo activities have improved, increasing the effectiveness of monetary instruments. BI remained focused on expanding these instruments to strengthen external economic resilience and enhance policy transmission effectiveness.

Additionally, digital economic and financial transactions remained robust in February 2025, supported by secure and reliable payment systems. Quick Response Code Indonesia Standard (QRIS) transactions experienced exceptional growth, driven by a growing number of users and merchants. The total currency in circulation also grew by 9.79% year-on-year (y/y) as at the end of February 2025.

Indonesia's economic growth, as measured by the growth in gross domestic product (GDP), is expected to remain intact within the 4.7–5.5% range for 2025. Despite rising global uncertainty and weaker external demand in the mining and manufacturing sectors, the economy is bolstered by strong domestic demand. Household consumption remains robust and is expected to rise, supported by consumer confidence and the festive periods of Ramadan and Eid-ul-Fitr 1446H. Non-oil and -gas exports increased in February 2025, driven by palm oil and motor vehicles. BI continued to plan to optimise its policy mix to maintain stability and support sustainable economic growth, alongside efforts in economic financing, digitalisation, food security and down-streaming initiatives.

Inflation remained low, with February 2025 consumer price index (CPI) experiencing deflation of 0.09% y/y. Core inflation was 2.48% y/y, while volatile food prices recorded a deflation of 0.56% y/y, supported by the synergy between BI and the Government Inflation Control Teams through the National Movement for Food Inflation Control (GNPIP). BI expected inflation to remain under control within the 2.5% ± 1% target range, in line with anchored inflation expectations, ample economic capacity, and supported by digitalisation and ongoing collaboration between BI and the government in managing inflation.

With these goals in mind, the BI Board of Governors Meeting in March 2025 agreed to hold the BI rate at 5.75%, with the deposit facility (DF) and lending facility (LF) rates at 5.00% and 6.50%, respectively.

As per SEOJK No. 23/SEOJK.05/2024, the discount rate assumptions on a best-estimate basis used in calculating the premium reserves should be based on the yields on government-issued securities at the reporting period. The table below shows the IBPA discount rates as at 31 March 2025.

IDR			
TENOR	IBPA RATE	TENOR	IBPA RATE
1	6.53	16	7.16
2	6.61	17	7.16
3	6.68	18	7.16
4	6.75	19	7.16
5	6.84	20	7.16
6	6.92	21	7.16
7	6.98	22	7.16
8	7.04	23	7.16
9	7.08	24	7.16
10	7.10	25	7.16
11	7.12	26	7.16
12	7.14	27	7.16
13	7.14	28	7.16
14	7.15	29	7.16
15	7.15	30	7.16

Source: IBPA

## Solutions for a world at risk™

Milliman leverages deep expertise, actuarial rigor, and advanced technology to develop solutions for a world at risk. We help clients in the public and private sectors navigate urgent, complex challenges—from extreme weather and market volatility to financial insecurity and rising health costs—so they can meet their business, financial, and social objectives. Our solutions encompass insurance, financial services, healthcare, life sciences, and employee benefits. Founded in 1947, Milliman is an independent firm with offices in major cities around the globe.

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