

# JULIAN MAN

FSA

Principal & Consulting Actuary

julian.man@milliman.com

+852 2152 3289



## Current Responsibility

Julian Man is a principal and consulting actuary in Milliman's Life Insurance Consulting Practice in Hong Kong with expertise in M&A, product pricing, IFRS 17 methodology, and HKRBC implementation.

## Professional Work Experience

Julian's responsibilities have included:

- Advising on regional companies for potential M&A buy/sell side, which includes model review and strategic analysis
- Conducting various EV reviews (including Prophet liability model reviews) for regional companies focusing on Greater China and South East Asian countries
- Advising on Par product development for Hong Kong companies
- Advising on ALS and bonus mechanisms for different companies across South East Asia
- Advising on a range of HKRBC projects, which includes: leading a project to build a TVOG calculation and methodology for an Asian company; leading the HKRBC and ORSA implementation for a large Asian multinational; and advising on pricing under HKRBC for a large Asian multinational
- Advising on a range of IFRS 17 projects, which includes: serving in a secondment role as the actuarial lead responsible for implementing IFRS 17 for a large Asian multinational; and serving in a secondment role to perform financial impact analyses and develop product strategies under IFRS 17 for a large Asian multinational
- Analysing the impact of different ALM strategies under IFRS 17 for a large company
- Analysing the impact of IFRS 17 on product strategy and development for a large multinational
- Presenting at SOA seminars and ASHK on modelling topics about IFRS 17
- Participating in a Milliman internal IFRS 17 focus group

Prior to joining Milliman, Julian had worked across reporting and pricing for AIA Hong Kong, including:

- Performing regular VONB and EV reporting

- Reviewing Prophet liability models and performing model enhancements for various business needs
- Supporting Par fund segregation projects on asset share calculation, Prophet modelling, and impact analysis
- Participating in the product pricing cycle for Par products, one of which was the best selling product for the company

## Professional Designations

- Fellow of the Society of Actuaries
- Fellow of Actuarial Society of Hong Kong

## Education

First Class Honor, Bachelor of Science in Actuarial Science from the University of Hong Kong