

# DAVID ZHOU

Business Development Manager - NSW/QLD

david.zhou@milliman.com

+61413213240



## Current Responsibility

David Zhou distributes Milliman's managed account offering to the retail market, which includes dealer groups, advisers, platforms, and asset consultants. Additionally, he supports Milliman's sales strategies across NSW, ACT, QLD, and NT; expands and maintains adviser and platform relationships; and presents to audiences at webinars, conference, roadshows, and events.

## Professional Work Experience

David Zhou currently serves as a BDM at Milliman. Previously, he held various roles over eight years at Colonial First State, most recently as a Platform BDM before joining Milliman. He also has a background in investment banking.

## Education

- Master of Business at UTS
- Bachelor of Commerce and Economics at UNSW

## Presentations and Publications

- <https://www.linkedin.com/pulse/fortifying-retirement-unveiling-crucial-role-risk-management-zhou/>
- <https://www.linkedin.com/pulse/moving-up-risk-spectrum-david-zhou-wlcuc/?trackingId=T%2BGGc7VqTD%2BcUX38eGBkGA%3D%3D>
- <https://www.linkedin.com/pulse/different-approach-bucket-strategy-david-zhou-4sd0c/>