

DAVID HAYES

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Principal and Consulting Actuary

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Current Responsibility

David is a principal and consulting actuary with the Atlanta office of Milliman. He first joined the firm in 1993 and returned to the firm in 2007.

Professional Work Experience

David works with Blue Cross and Blue Shield plans, HMOs, health insurance carriers, providers, and non-profit organizations.

His client activities include the following:

- Pricing and rate development for commercial, Medicare Supplement, and Medicare Advantage products
- Product development, rating, and underwriting for various lines of business.
- Preparation and/or review of commercial regulatory rate filings for both ACA and non-ACA products - individual, small group and large group
- ROI analyses for healthcare intervention programs including strategies surrounding components of risk-sharing arrangements.
- Estimation of actuarial liabilities/assets for financial reporting, including year-end annual statement support
- Financial forecasting and trend development for commercial and Medicare plans
- Healthcare cost analytics and actuarial cost model development for use in benchmarking or performance analysis
- Small group compliance
- Evaluation of blocks of business
- Provider contract and capitation analysis and development
- TRICARE rate development and change order processing

Professional Designations

- Fellow, Society of Actuaries
- Member, American Academy of Actuaries

Education

- BBA, Finance, Georgia State University
- Master of Actuarial Science, Georgia State University