

A woman with long brown hair, wearing a yellow hard hat and an orange safety vest over a light blue shirt, stands in a warehouse with her arms crossed. She is smiling at the camera. The background shows blurred industrial shelving and lights.

**Nederman**

# Empower your business

Join Nederman Partner Program for exclusive benefits



# A global environmental technology company

We are an environmental technology company and a global leader in industrial air filtration dedicated to extracting, transporting and cleaning air to make industrial production more efficient, safe and sustainable. Based on industry leading products, solutions and services in combination with innovative IoT technology, we monitor and optimise performance and validate emissions compliance to protect people, planet and production.

Founded in Helsingborg, Sweden in 1944, we have grown into a global organisation with:

- 2,500 employees worldwide
- Sales companies and distributors in 50 countries
- Manufacturing in 23 locations across 13 countries
- 12 product development centers in 8 countries

Nederman has a strong presence in all major industrial markets, consistently ranking among the top 1-5 leaders in the industry. Partnering with us gives you access to cutting edge solutions and expert support to drive sales, increase profitability, and strengthen customer loyalty. Together, we shaping the future for clean air.

Let's achieve success together.







# Why partner with Nederman?

## A global brand you can trust

With over 80 years of experience, Nederman's innovative air filtration products and solutions are recognised worldwide. Our brand strength will help you generate leads, build lasting customer relationships, and stand out in the market.

## High-quality products, low total cost of ownership

Nederman's products are built to last, providing your customers with durable products, cost effective solutions and service.

## Expertise that drives success

Our decades of industry knowledge mean we understand the challenges you and your customers face. From all applications in manufacturing industries, we have the products and solutions that deliver exceptional performance and value in every environment.



# Unlock the power of partnership with Nederman

Partnering with Nederman means more than quality products, it's about driving mutual success. As a leader in industrial air filtration, we help you grow sales, boost profitability, and build customer loyalty with solutions that protect people, planet, and production.

Our three tier partner program, Bronze, Silver and Gold, supports your growth at every step. Begin at Bronze and unlock greater benefits and opportunities as you advance. We are committed to providing the tools and support you need to succeed.



## Bronze Partner

Start your partnership with Nederman and align your business with our shared goals, opening the door to new possibilities.



## Silver Partner

Gain a dedicated manager, webshop access, online training, partner sign, marketing kits, sales support, event invitations, experience center use and pricing discounts.



## Gold Partner

Upgrade to Gold for all Silver benefits plus yearly personal training, extra demo discounts, a dedicated handover process, and a listing in Nederman's "Where to buy" directory. Enjoy exclusive partner pages, exhibition support, joint customer visits, end customer training and free claim investigations

## Ready to grow your business?

Whether you are new to Nederman or looking to elevate your status, our Partner Program offers the tools, resources, and support to help you reach your full business potential. Together, we can drive cleaner, safer, and more sustainable industrial environments. Join our Partner Program today.



Contact our experts



# Tools to boost your business

As a Nederman partner, you gain access to tools that supports business, saving you time and resources.

## Partner Webshop

Easily access and order our complete range of industrial air filtration products, streamlining your business operations.

## Product Selectors & Spare Part Search

Quickly find the right products and spare parts for your customers with our selectors, ensuring efficient and accurate solutions.

## Web Configurators

Customise Nederman products to meet your customers' specific requirements, creating a more tailored experience.

## ProQuote and drawings

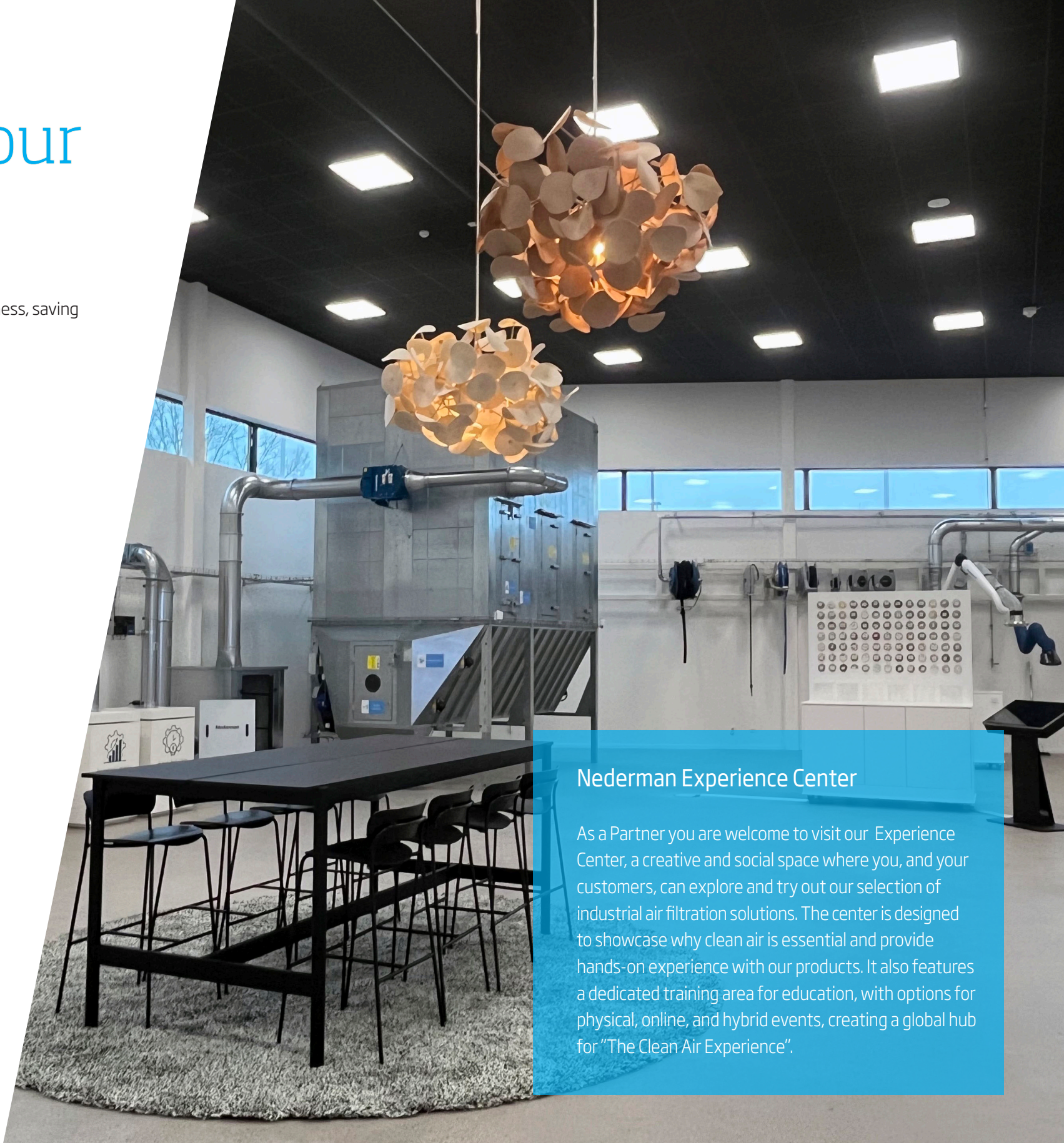
Nederman ProQuote, a state-of-the-art 3D design tool, to quickly prepare accurate solutions that meet specifications, are energy efficient, and compliant with local regulations. Visualizing the solutions helps gain a clear understanding of the system, the installation process, operation and maintenance.

## Marketing Kit

Access a wide range of materials to support your sales efforts and increase brand visibility.

## Training and case stories

Benefit from dedicated training resources to enhance your product knowledge and customer service skills. Our Knowledge Center is your go to hub, featuring inspiring case stories and actionable insights that can help improve your business performance



## Nederman Experience Center

As a Partner you are welcome to visit our Experience Center, a creative and social space where you, and your customers, can explore and try out our selection of industrial air filtration solutions. The center is designed to showcase why clean air is essential and provide hands-on experience with our products. It also features a dedicated training area for education, with options for physical, online, and hybrid events, creating a global hub for "The Clean Air Experience".



# Grow your expertise across diverse industries

As a Nederman partner, you gain access to a wide range of extraction and filtration products and solutions designed for industries handling dust, welding fumes, exhaust, oil mist, gases, and combustible dust. Expand your business and expertise in areas such as welding, woodworking, composite machining and metalworking. There are also opportunities to grow in other industries like food and pharma, data centers, recycling and oil mist applications. With our high quality products and dedicated support, you can enhance your offerings and drive long term success across diverse manufacturing industries. Below you have a glance of our high quality product ranges, check out [nederman.com](https://nederman.com) for more information.



Mobile and portable fume extractors, efficient fume extraction at, near the source, or on torch.



Easy to manoeuvre dust and fume extractors that includes an extraction arm original for easy and reliable hood positioning.



Nanobased filters for high efficiency that can easily be combined with other solutions.



Industrial vacuum cleaners, standard and ATEX approved for demanding environments.



High performing extraction arms, easy to move and operate.



High Efficiency compact plug and play welding fume extractors



Explore our full product range.



# The Clean Air Company

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Learn more at [nedermangroup.com](https://nedermangroup.com)



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