



NY Power
Authority

Customer Solutions

nypa.gov/services

Clean Energy Solutions for New York State

The New York Power Authority (NYPA) is the largest state electric utility in the nation, generating nearly 25% of New York's energy. NYPA is a leader in transmission, power supply, and clean energy services. We support a cleaner, more affordable future.

We offer comprehensive clean energy services to customers across New York State. Our customers include some of the largest New York State agencies, New York City agencies, and local governments. We supply power to municipal and rural electric cooperatives, and offer hydropower for economic development to businesses and nonprofits in the State.

Our team of project and engineering experts provides end-to-end audit, planning, and implementation services:

- **Clean energy services** including energy efficiency, renewables, power options, facility electrification, and electric vehicle infrastructure
- **Expert implementation** across the full range of energy solutions—led by our team of engineers and project managers
- **Strategies to achieve energy cost savings**, including support of grants and incentives
- **Experience with government entities** including an understanding of State guidelines and policy
- **The ability to streamline the procurement process** with prequalified vendors for governmental customers

We act as a trusted advisor for clean energy services. Our team works with you to understand your goals and support your clean energy transition.

NYPA'S VISION2030

Vision: A thriving, resilient New York State powered by clean energy.

Mission: Lead the transition to a carbon-free, economically vibrant New York through customer partnerships, innovative energy solutions, and the responsible supply of affordable, clean and reliable electricity.

Contact us at energysolutions@nypa.gov to discuss your needs.





Your Trusted Partner for Clean Energy

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Contact us to learn more about NYPA products and services.

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Clean Energy Product Portfolio

Leading the way for New York State’s clean energy transition

The New York Power Authority (NYPA) offers a full range of clean energy services and power programs. We offer expertise across energy efficiency, electrification, renewables and solar, and power options.

Our customers include New York State and City agencies, local governments, and municipal and rural electric cooperatives. We also support businesses and nonprofits that participate in our economic development programs.

We aim to be your trusted advisor, helping to meet your goals.

- **Expert planning, technical, and implementation** capabilities
- **Leaders in managing complex** energy projects end-to-end, acting as an extension of your team
- **Strategies to maximize your energy savings** and identify the best approach for your economic and sustainability goals
- **Streamlined procurement** that aligns with state and local requirements
- **Knowledge** of state energy policy, grants, and incentives

Products & Services

NYPA’s project and engineering expertise spans a full portfolio of clean energy products and services. We offer **Audits, Opportunity Assessments, Feasibility Studies, Advisory and Implementation Services, Grant Services, and Power Programs** to support your clean energy transition.

NYPA Service	Description
 Energy Efficiency	Improve your building’s energy efficiency through upgrades of HVAC, boilers/chillers, building envelope, LED lighting, wastewater treatment facilities, elevator systems, and more. NYPA helps you manage retrofits, equipment upgrades, and recommissioning for energy savings. We support projects from simple improvements to complex multi-phase, multi-building implementations. We can help navigate state guidelines, grants, and incentives—and can minimize cost and upfront investment.
 Facility Electrification	Upgrade and electrify your facilities and improve building comfort with options including air and water source heat pumps, heat recovery, geothermal systems, and thermal energy networks.
 EV Fleet Infrastructure	NYPA can support your transition to electric vehicles. We offer fleet studies and feasibility assessments, and can evaluate, plan, and lead the implementation of your EV fleet infrastructure, including electrical upgrades and deployment of charging stations. NYPA specializes in developing charging infrastructure for DC fast charging (DCFC) and large-scale Level 2 (L2) projects—contributing to New York State’s clean energy goals.
 Smart LED Street Lighting & Maintenance	NYPA has installed nearly 200,000 energy efficient Smart Street Lights. We offer our <i>Smart Street Lighting NY</i> customers competitively-priced maintenance services with remote monitoring and dispatch for better uptime and reliability.
 Customer-Sited Solar	Harness the power of the sun. NYPA can help you select the best solar implementation option to meet your goals. We can leverage underutilized space such as landfills, brownfields, and rooftops. We show you how you can create bill credits, generate revenue, or achieve cost savings on your energy bill. NYPA can also develop, own, and operate renewables projects.
 Hydropower for Economic Development	NYPA provides clean hydropower for economic development —to support jobs and capital investment in New York State. NYPA offers this affordable power through the <i>ReCharge NY</i> , <i>Preservation Power (NNY)</i> , and <i>Western NY Hydropower</i> programs for commercial and industrial (C&I) and nonprofit organizations throughout the state.
 Market+ Power	NYPA supplies electricity with up to 51% or 100% Market+ Power green options. <i>Market+ Power</i> is available direct from NYPA at competitive fixed or variable prices for budget certainty or flexibility. This power is available to New York local governments and to NYPA’s economic development power customers.

Contact us to learn more about our power programs and clean energy services.

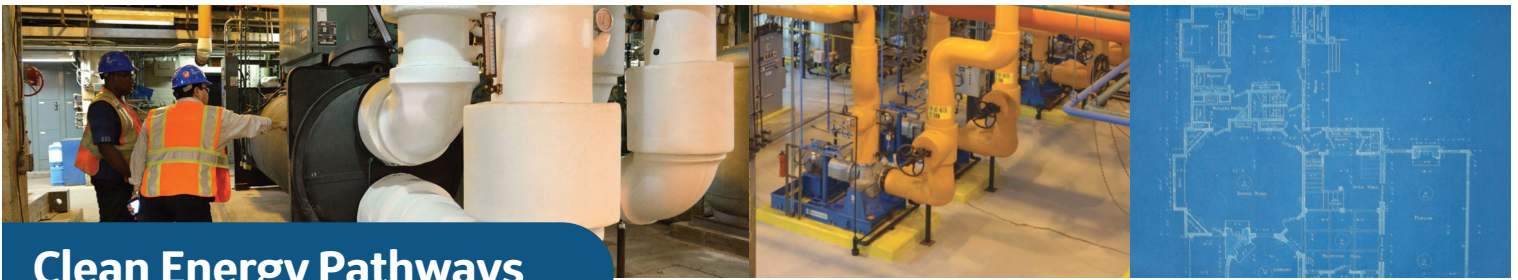
Email: energysolutions@nypa.gov | Website: nypa.gov/services

The New York Power Authority (NYPA) is the leading producer of power in NY State, providing 25% of the State’s power. We bring power and clean energy solutions—ranging from advisory, planning, and implementation solutions services—to our governmental, education, hospital, and business customers. Our expertise spans energy services from energy efficiency and electrification upgrades to solar, storage, EV infrastructure, and power programs for a cleaner, greener New York State. Learn more at nypa.gov/services.



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Clean Energy Pathways

Develop and build your clean energy plan

The New York Power Authority (NYPA) has a team of experts that acts as an extension of your team, guiding you through your clean energy transition. Start with an audit, feasibility study, and cost-benefit analysis.

We offer customized assessments in areas including energy efficiency, electrification, renewables and solar, electric vehicle infrastructure, and power options. We review your building data, infrastructure, and energy usage, and identify the best options to reach your clean energy goals. We identify grants and incentives, manage a streamlined procurement process, and help you build the best plan that meets your needs.

We act as a trusted advisor for clean energy services. We work with you to understand your goals and to support your clean energy transition.

At-a-glance

- NYPA supports **energy efficiency, electrification, and renewables projects**
- We bring **audit, feasibility, advisory, and implementation services** and can build your **clean energy master plan**
- Our team incorporates a **streamlined procurement** process and also offers **grant services** to support your transition to clean energy

Services to achieve your clean energy plan

Audits

Virtual audits can provide a benchmark to identify opportunities for energy improvements.

We can conduct ASHRAE audits to guide your energy efficiency and electrification efforts.

Feasibility Studies

We offer feasibility studies that review technology, infrastructure, and site considerations and establish the viability of moving forward with a particular energy efficiency, electrification, or renewables project.

Feasibility studies can include cost-benefit analysis to show the energy saved and the payback period.

A Clean Energy Master Plan

A Clean Energy Master Plan (CEMP) is a full roadmap with project support to meet your energy goals.

We start with an audit and a cost-benefit analysis to identify clean energy opportunities that will have the most impact.

NYPA brings knowledge of New York State policy, grants, and incentives. Our team also offers a streamlined procurement process.

We help our customers meet short and long-term goals related to commissioning decisions, energy efficiency projects, and renewables.

Decarbonization Planning

Our expert project managers and engineers guide you through the clean energy transition helping to identify facility improvements and renewables strategies to reduce carbon emissions.

We offer expertise in energy efficiency, electrification, renewables, and electric vehicle infrastructure.

NYPA acts as a trusted advisor to some of the State's largest organizations to help meet clean energy goals.

Grant Services

Our grant services team can identify funding opportunities and support the development of your grant application.

We offer feedback, recommendations, and letters of support.

Contact us to learn more about how to move forward with your clean energy projects.

Email: energysolutions@nypa.gov | **Website:** nypa.gov/services

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Energy Efficiency & Electrification

Upgrades and Implementation

NYPA can plan and implement energy upgrades for your buildings and facilities

Improve your building's energy efficiency through upgrades of HVAC, boilers/chillers, building envelope, LED lighting, wastewater treatment facilities, elevator systems, and more. NYPA helps you manage retrofits, equipment upgrades, and recommissioning for energy savings. We support projects from simple improvements to complex multi-phase, multi-building implementations. We can help navigate state guidelines, grants, and incentives—and can help minimize cost and upfront investment.

- **Energy efficiency upgrades** can bring energy savings. NYPA can help maximize these savings and reduce upfront cost
- **Electrification** incorporates new systems and technologies that can improve building comfort and air quality while reducing greenhouse gas

We are a state authority, offering cost-effective solutions to meet your needs, and helping you to navigate incentives, grants, and state policy.

Benefits of working with NYPA



Expert planning, technical, and implementation capabilities



Leaders in managing complex energy projects end-to-end, acting as an extension of your team



Strategies to maximize your energy savings and identify the best approach for your economic and sustainability goals



Streamlined procurement that aligns with state and local requirements



Knowledge of state energy policy, grants, and incentives

Reach out to us to learn more about electrification and energy efficiency services.

At-a-glance

- **Energy efficiency** upgrades including HVAC, boilers/chillers, building envelope, LED lighting, wastewater treatment, and elevator systems
- **Electrification** to reduce greenhouse gas through air and water source heat pumps, heat recovery, geothermal systems, and thermal energy networks
- **Comprehensive end-to-end** planning and implementation
- NYPA helps identify and prioritize energy upgrades to **meet your energy savings and budget goals**
- We offer a **streamlined procurement** process and **grant services** to support your transition to clean energy

Services

- Site evaluation
- Opportunity assessments, including audits and feasibility studies
- Planning and implementation
- Clean energy master plans
- Design, Design-build, and Design-bid-build services
- Procurement and contracts strategy
- Project management
- Technical assistance and engineering expertise
- Grant services support

Email: energysolutions@nypa.gov | **Website:** nypa.gov/ee

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Direct Install LED Lighting

Upgrade your lighting system to new energy efficient LEDs with enhanced controls

Upgrade your lighting system to enhance efficiency and reduce costs. The New York Power Authority (NYPA) offers Direct Install Lighting services designed to help you save money while providing the ability to remotely monitor and control your lighting system.

We manage the process from planning to installation. NYPA can evaluate your existing lighting installation, provide cost-benefit analysis, replace fixtures, and add digital sensors and Smart controls.

Converting to LED lighting is one of the most visible improvements you can make while also saving energy costs. The conversion to LEDs should be a key part of every energy management plan, and NYPA can help you do this with no upfront cost.

Benefits of Working with NYPA

- **End-to-end expertise** from cost-benefit analysis to planning to installation of fixtures and digital sensors
- **An extension of your team**, with NYPA experts using a direct install approach and optimizing your energy savings
- **Streamlined procurement** using pre-vetted vendors
- **Knowledge of state policy and clean energy** to support compliance with state and local energy mandates, including the installation of daylight harvesting controls
- **A leading installer of LED lighting for New York State.** NYPA has converted LEDs for some of the largest governmental and nonprofit customers including hospitals, higher education, and K-12 customers in New York State.

Learn more about how NYPA can help you transition to LED lighting.

At-a-glance

Upgraded LED lighting is one of the best ways to save on your energy costs. NYPA implements LED lighting through our *Direct Install Program*:

- We evaluate your existing lighting, and recommend retrofits or upgrades
- We offer end-to-end services from planning through to installation
- We offer budget strategies, with no payment required until the project is complete
- We offer a streamlined procurement process using prequalified vendors

Eligibility

The *Direct Install LED Lighting Service* is available to:

- Local governments
- New York State and City agencies
- NYPA's Economic Development customers

Services

- Site assessment
- Cost-benefit analysis
- Evaluation (existing lighting v. retrofit v. new fixtures)
- Planning
- Project management
- Procurement and contracting

Email: energysolutions@nypa.gov | **Website:** nypa.gov/ee

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Electric Vehicle Infrastructure

NYPA can help you transition to electric vehicles (EVs). We evaluate, plan, and lead the implementation of your EV bus fleet infrastructure, including the deployment of charging stations

The New York Power Authority (NYPA) guides you through the complex process of electrifying your fleet. We work with you to **develop your fleet infrastructure**—from **fleet studies** to the deployment of **charging stations**. We bring you **cost-effective solutions** with an end-to-end approach that includes **advisory services and planning, contracting & procurement, electrical upgrades, charging station installation, and O&M through Service Level Agreements (SLAs)**.

We specialize in developing charging infrastructure (for DC fast charging (DCFC) and large-scale Level 2 (L2) projects) contributing to New York State's clean energy goals.

Benefits of Working with NYPA

- **End-to-end management** of your fleet electrification project from advisory to implementation and operations support
- **Proven expertise** in fleet electrification and charger implementation—with over a thousand chargers deployed across New York State
- **Experienced team of engineers, project managers, and technical experts** with specialized knowledge of electric vehicle infrastructure and the latest technology standards
- **Up-to-date knowledge** of incentives, grants, and financing
- **Ability to streamline** the contracting and procurement process, using pre-vetted and qualified contractors

Services

We support fleet electrification including planning and deployment of chargers:

- Advisory and master planning
- Project management
- Fleet studies
- Feasibility analysis and site assessment including electrical capacity studies
- Cost-benefit analysis
- Route analysis and vehicle technology assessment
- Charging strategy
- Advisory for network access and software enablement
- Deployment of charging stations
- Operations and maintenance through Service Level Agreements (SLAs)
- Grant scouting and administration
- Preparation of bid specifications
- Procurement, contracting and selection of vendors
- Permitting
- Phasing and transition plan with cost estimates

Learn more about how NYPA can help you transition your fleet to electric vehicles (EVs).

Email: evinfrastructure@nypa.gov | **Website:** nypa.gov/ev

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Smart Street Lighting NY & Maintenance

NYPA offers installation and maintenance of your LED Smart Street Lighting

As part of New York State's *Smart Street Lighting NY* program, the New York Power Authority installed nearly 200,000 LED street lights.

These *Smart Street Lighting NY* customers now own their street lights, and we offer maintenance services to keep their lights functioning reliably. We remotely monitor uptime, and coordinate and dispatch contractors for repairs and upkeep. Smart features allow you to benefit from better controls and safety for your community.

Our maintenance contract uses pre-vetted, quality vendors and is competitively-priced.

Maintenance Contract Features

- **Single point of contact with a 24/7 call center** for management of issues and scheduling of contractors
- **Competitive pricing** using pre-qualified companies
- **Smart features** to provide remote digital monitoring, and to detect outages for improved uptime and better reporting

NYPA—moving New York forward with clean energy

In addition to LED street lights, NYPA can help develop clean energy master plans, and can drive implementation of your clean energy projects.

Learn more about how NYPA can help you manage and maintain your LED street lights.

At-a-glance



Street Lighting Maintenance services from NYPA:

- Competitively-priced
- Centrally monitored
- Efficiently managed

Eligibility



This is an add-on product for NYPA's **Smart Street Lighting NY** customers

Features



- 24/7 call center
- Digital remote monitoring
- Service calls efficiently routed (routine, nonroutine, emergency)

Smart Street Lighting NY Maintenance

Efficiently Managed and Competitively-priced.

Email: smartstreetlightingny@nypa.gov | **Website:** nypa.gov/LED

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Customer-sited Solar

NYPA can find the best solution for your solar transition

NYPA simplifies the complex process of bringing renewable energy to your site. We offer an end-to-end solution—helping you assess feasibility and plan, develop and install solar, storage, and other on-site energy systems.

The *2023-24 Enacted State Budget* enabled NYPA to develop, own, and operate renewable energy generation projects such as solar, wind, or battery storage, either alone or in collaboration with third parties. This expanded authority provides additional implementation options for your site based on your specific project criteria.

As a New York State authority, we can provide you with transparent and independent advice about whether solar, storage, or a combination of technologies will meet your needs. Our team offers comprehensive project management—including feasibility, developer selection, contracting services, equipment installation, and more. We structure each project to meet your goals.

As your trusted partner, NYPA works with you to guide project success—helping you build a plan, moving you through a streamlined implementation process, and supporting a green future for your community.

Implementation Options

NYPA can collaborate with you to evaluate potential delivery methods and determine the best option to meet your needs. We offer a range of delivery models including **NYPA-owned, solar capital, and third party or developer-owned**.

In a **NYPA-owned project**, NYPA owns and operates the solar installation. With a **solar capital project**, the customer owns the panels and receives the full energy value from the project, including cost savings and bill credits. With a **third party or developer-owned project**, you enter into a power purchase agreement (PPA) with a third-party who owns and operates the system.

NYPA can assist with the selection of implementation models and the evaluation of related long-term arrangements such as direct purchase, land lease, license, easement, and access agreements.

Interested in bringing solar to your site? Contact solar@nypa.gov.

At-a-glance

NYPA can help you assess the feasibility of your site:

- Behind-the-Meter
- Community Distributed Generation (CDG)
- Remote Crediting
- Battery Storage

We can help you transition to solar:

- End-to-end services from planning to installation—to simplify the process of going solar
- NYPA can provide options to create bill credits, generate revenue, or achieve cost savings on your energy bill

Benefits of Partnering with NYPA

Trusted Advisor

- We aim to be your trusted partner, bringing impartial expertise to help you understand the best solution for your needs

Comprehensive Services

- NYPA develops customized projects as an extension of your staff bringing engineering, policy, and regulatory expertise to mitigate risk and enhance value

Optimized Energy Solutions

- We can maximize value by helping you to create utility savings, generate revenue, and achieve GHG reduction goals

Email: solar@nypa.gov | **Website:** nypa.gov/solar

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ReCharge NY

Control Costs, Keep Jobs and Get a Team of Energy Experts

Find the Power to Succeed with ReCharge NY, one of New York State's signature economic development programs, available statewide from the New York Power Authority (NYPA). ReCharge NY changes the equation between companies and energy costs—for the better. Seven-year contracts secure lower-cost pricing for the long-term, allowing qualified businesses and nonprofits to focus on keeping or adding good jobs, strengthening operations and delivering excellence. With your team of NYPA energy experts, ReCharge NY opens the door to a suite of cost-saving energy programs and innovative clean energy solutions—helping businesses thrive in New York State.



Benefits

- **Control** energy costs and strengthen your business in New York State
- **Secure** stable pricing and 7-year contracts
- **Gain** expert support in applying for ReCharge NY allocations
- **Grow** your business and your future with energy innovation

NYPA—A Partner in Your Future

NYPA delivers the know-how, programs and innovation to customers across New York State. Our ReCharge NY team brings businesses and nonprofits customized service, energy expertise and solutions for all your clean energy needs.

Contact NYPA. Find the power to succeed.
The ReCharge NY team is ready to discuss your energy needs.

Stable 7-year contracts



7-year contracts bring stable energy prices for the confidence to plan ahead.

One-on-one guidance



ReCharge NY's Account Team of energy experts helps customers control energy costs and opens the door to other NYPA products and services for energy savings.

Eligibility



Available statewide to qualifying customers, including manufacturing, warehousing, agri-business, healthcare and data centers.

Retail, tourism and entertainment establishments are ineligible.

ReCharge NY

Find the Power to Succeed.

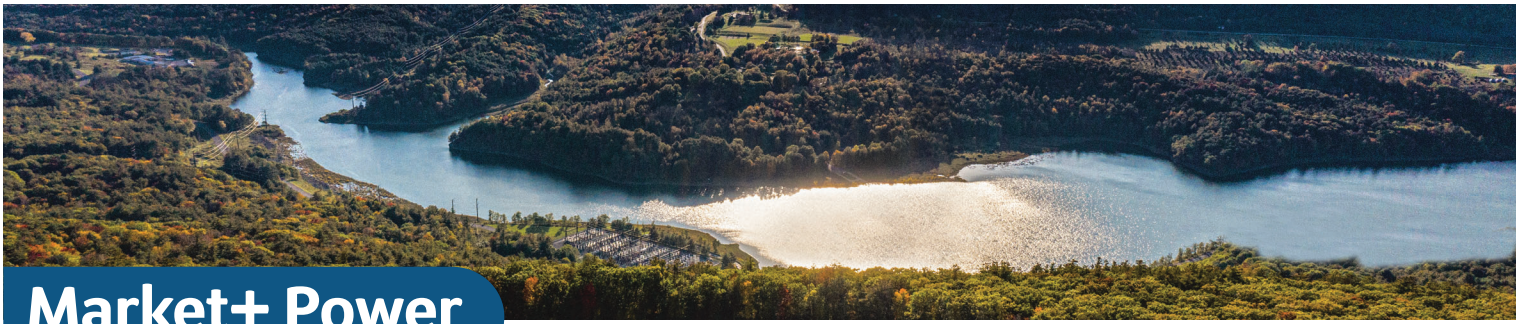
Email: poweringbusiness@nypa.gov | **Website:** nypa.gov/hydropower | **Phone:** 888-562-7697

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Market+ Power

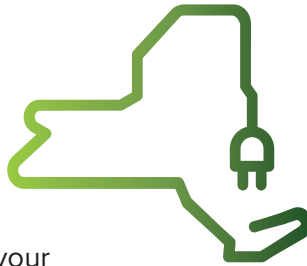
Market-priced power with *Market+* green energy options for our customers

NYPA offers *Market+ Power* at competitive fixed or variable prices. We offer green energy choices, and budget flexibility or certainty for New York State local governments and NYPA's economic development power customers. *Market+ Power* is an excellent way for our customers to meet their power requirements.

NYPA is a leader in delivering clean, reliable, and affordable energy throughout New York. As a State Authority, we are here to support your needs, and can provide you with trusted, objective information and competitive pricing.

Benefits of Market Power from NYPA

- **Market-priced power** reliably supplied by NYPA
- **Energy choice** with price quotes for standard, 51% or 100% *Market+ Power* green energy options
- **Competitive fixed or variable prices** for budget certainty or flexibility. Term agreements of 12 to 36 months
- **Access to power supply experts** that can provide 1:1 guidance and decision support as your electricity needs grow



NYPA's *Market+ Power* product is just one of the ways that we support your transition to clean power. NYPA also offers advisory, planning, and implementation services for decarbonization.

Reach out for more information about *Market+ Power*, or to learn about energy efficiency, electrification, and renewables for your organization.

At-a-glance

- **Market-priced power** from NYPA
- **Meet your power requirements**
- **Available at competitive fixed or variable prices** and with up to 100% **Market+ green power options**

Eligibility



Local governments and NYPA's economic development power customers are eligible.

Energy experts ready to help



With the purchase of *Market+ Power*, you have the option to also access 1:1 rate guidance and expert decision support.

Market+ Power

A power option from NYPA available at competitive prices and with green *Market+ Power* options.

Email: energysolutions@nypa.gov | **Website:** nypa.gov/marketplus

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Customer Grant Services

Helping customers access federal and state funding opportunities

State and federal funding opportunities are available to help you support clean energy projects, including **building electrification, geothermal, distributed energy resources (solar, storage), electric grid reliability, microgrids, electric vehicle infrastructure, fuel cells, critical infrastructure, and more.** The New York Power Authority (NYPA) can help you simplify program choices and identify the programs that best meet the needs of your project. Let us partner with your team to streamline program requirements with expert insights, valuable feedback, and recommendations.

Our team of experts can help strengthen your application with a compelling project narrative that better positions your submission in a competitive program environment. Our knowledge of the complex policy landscape enables us to contextualize your project so that it clearly illustrates how it supports local, state, and federal goals.

Key Benefits

- **Funding identification**—Identify and prioritize funding opportunities with the highest potential value
- **Streamline application development**—Simplify program requirements with expert insights, feedback, and recommendations, making the overall application process more efficient and effective
- **Strengthen application**—Access NYPA expertise with 1:1 project feedback and NYPA-issued letters of support

NYPA offers grant services to help secure the funding you need

If you are thinking about applying for federal or state funding opportunities to further your clean energy goals, NYPA can help you select programs with the highest potential value for your project.

Contact your Key Account Manager to learn how NYPA can support your grant applications.

At-a-glance

NYPA can help you access federal and state funding opportunities

- Simplify program choices
- Streamline application development
- Strengthen application
- Demonstrate policy alignment
- Enhance project credibility

Eligibility

NYPA's Grant Services are available to:

- Local governments
- NYC and NYS agencies
- Higher ed and K-12 schools
- Muni/Co-ops
- Healthcare
- NYPA's economic development customers

Services

- Funding identification and prioritization
- Project feedback
- Grant-writing support
- Policy alignment
- Letters of support
- Compliance best practices

Funding Opportunities

NYPA can support your application to:

- Federal programs like those available through IIJA, EPA, DOE, DOT, USDA, and others
- State programs like those available through NYSERDA, DEC, and others

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NYPA supports New York State's Climate Leadership and Community Protection Act (CLCPA), by bringing organizations the know-how, experience, and innovation to create a clean, economically vibrant New York. Learn more at nypa.gov/services.