

BIOFACH | APAN

into organic

BIOFACH JAPAN will be held again parallel to GOOD LIFE Fair at Tokyo Big Sight. GOOD LIFE Fair has a high reputation which is also reflected in the number of visitors and exhibitors – at the last edition, over 500 exhibitors and more than 40,000 visitors took part, about 20 % of them business traders. For the co-located BIOFACH JAPAN, about 100 exhibitors are expected for the upcoming edition.

With its long tradition – the first BIOFACH JAPAN took place in 2001 – BIOFACH JAPAN is very well established and known in Japan and the perfect complement to GOOD LIFE Fair. BIOFACH JAPAN is the ideal place for trade connections and making contacts as well as getting feedback directly from Japanese high income consumers.



High competence in organisation and marketing

ASAHI Shimbun, one of the biggest newspapers in Japan, is the organizer of GOOD LIFE Fair and BIOFACH JAPAN. NürnbergMesse, one of the 15 largest exhibition companies in the world, is the co-organizer of BIOFACH JAPAN. With the experience, expertise and high media coverage of the two partners, wideranging attention for the trade fair duo is ensured in both the B2B and B2C sectors. We look forward to

welcoming you at BIOFACH JAPAN.



Products on display:

- · Fresh food
- Frozen food
- Grocery products: Cooking and baking, snacks and sweets, others
- Drinks
- Raw materials, additives
- Natural & organic cosmetics
- Chemist articles
- Non-Food
- · Technology and equipment
- · Media and service providers

Visitor profile:

- High income consumers
- Wholesaler and retailer
- Importer and exporter
- · Shopping malls
- Big scale supermarkets
- · Department stores
- Manufacturer and farm direct dealers
- Boutique retailers, organic shops

- E-commerce
- Hospitality, catering and restaurants
- Community and enterprise procurement
- Investors
- · Media and press

Japan's organic market: Significant potential for further growth



The market size of the Japanese organic food market is steadily growing. The Ministry of Agriculture, Forestry and Fisheries published in September 2024 that the estimated size of the national organic food market was 224 billion Yen in 2022, representing a compound annual growth rate (CAGR) of 4% between 2017 and 2022. Japan's low share of arable land leads to high demand for imported organic food and beverages.

More and more Japanese consumers are re-thinking their lifestyles in relation to Japan's Sustainable Development Goals by integrating environmentally friendly and sustainable goods into their lifestyles. This may have been largely triggered by the G20 Summit in Osaka 2019. Awareness of organic as a concept is on the rise and international organic products are considered to be of premium quality. More than 32% of the Japanese consumers use at least once a week organic food. This figure has almost doubled in the past 5 years.

5 reasons for exhibiting

High awareness

Japanese consumers do have a strong desire for food and beverages that should be as natural and unharmful as possible. Organic certifications are recognised as a mark of safety and trust among consumers. And also beauty and personal care brands are gravitating towards incorporating more naturally-sourced, organic certified ingredients, signifying a diversification of Japan's organic market.

Qualified audience

As an exhibitor at BIOFACH JAPAN you are able to meet high income consumers as well as qualified Japanese traders, wholesalers, retailers, food service buyers and leading associations from the organic industry. Positive impulses are expected as more and more supermarket chains are getting into the organic trade. Also the rising organic e-commerce is facilitating the distribution of organic food all over the country.

Unique opportunity

BIOFACH World is the world's largest network for the organic movement, with a long tradition in Japan. Benefit from a strong brand which has a longtime experience in the organic food and cosmetics industry.

High imports

The lack of domestic supply is a challenge for Japan. As a result, there are great sales opportunities for organic products from international overseas suppliers. Japanese consumers value international organic products to be of premium quality.

The place to be

Japan and its organic market are expected to have further enormous growth. Boosted by an increase in awareness of the consumers in regard of organic food and increasing presence of foreign tourists in the country, as well as by the launch of the "Organic Village" project in 100 cities and towns by the Ministry of Agriculture, Forestry and Fisheries (MAFF) aims to stimulate the growth of the organic share to 25% by 2050.

At a Glance

BIOFACH JAPAN

Your gateway to the Japanese Organic Food Market

Date & Venue

September 26–28, 2025 Tokyo Big Sight West Halls

Opening Hours

Friday: 10:00 – 18:00 Saturday: 10:00 – 17:00 Sunday: 10:00 – 17:00

Japan

125 million inhabitants | GDP per capita: 33,849 USD | excellent infrastracture

Tokyo

37 million inhabitants in the major metropolitan area | 2 international airports

Tokyo Big Sight

Largest international exhibition center in Japan | only 3 minutes walk from Tokyo Big Sight Station | engaged in various CSR activities | wide offer of restaurants & shops | free Wi-Fi



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Join the world's leading trade show network for organic products!



BIOFACH

World's Leading Trade Fair for Organic Food Nürnberg, Germany February 10–13, 2026 biofach.com

BIOFACH AMERICA

Atlanta, Georgia, USA June 2-4, 2025 biofach-america.com

BIOFACH AMERICA LATINA

BIO BRAZIL FAIR
São Paulo, Brazil
June 11–14, 2025
biofach-americalatina.com

BIOFACH CHINA

Shanghai, China June 11–13, 2025 biofach-china.com

BIOFACH INDIA

Delhi-NCR, India Autumn 2025 biofach-india.com

BIOFACH JAPAN

Tokyo, Japan September 26–28, 2025 biofach-japan.com

BIOFACH SAUDI ARABIA

Riyadh, Saudi Arabia November 10–12, 2025 biofach-saudiarabia.com

