Hall 4A

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SOLSTICE® LOW GWP REFRIGERANTS

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THE FIRST R-1234ZE AND R-515B SCROLL CHILLERS TO REPLACE R-410A IN COMMERCIAL AIR-CONDITIONING

October 20, 2022

AGENDA

- Chillers roadmap
- New generation scroll compressors (R-1234ze / R-515B)
- Regulatory drivers
- Applications
 - 1. Comfort cooling/heating in commercial buildings
 - 2. Industrial process cooling/heating
- Conclusions

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CHILLERS ROADMAP

Compressors available

Compressors available since Q2/2022

Application	Compressor Type	Incumbent Refrigerant	Installation	Interim Solution	Long Term Solution	Product Image	
Chiller	Contrifugal	R-134a	a Outdoor R-1233zd / A1		3zd / A1		
Chiller	Centrifugal	GWP=1430	Indoor	GWP = 1			
Chiller	Screw / Oil-free	R-134a GWP=1430	Outdoor	R-513A / A1 GWP = 631	R-1234ze / A2L GWP < 1		
			Indoor	R-513A / A1 GWP = 631	R-515B / A1 GWP = 293		
Chiller	Scroll	R-410A GWP=2088	Outdoor	R-454B / A2L GWP = 466	R-1234ze / A2L GWP < 1		
			Indoor	R-515B / A1 GWP = 293			

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NEW GENERATION SCROLL COMPRESSORS

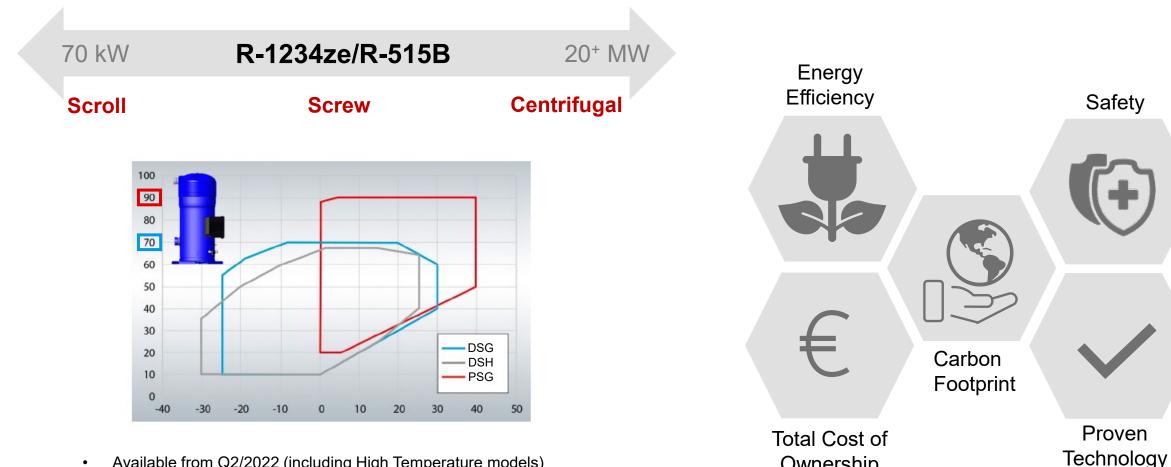
Refrigerants : R-1234ze / R-515B



R-1234ze (GWP <1)	 No F-Gas quota requirement, meeting carbon emission targets Avoid HFC taxes and be eligible for public subsidies in certain EU countries PED (fluid cat 2) requires less registration process vs A2Ls (fluid cat 1) 		
R-515B (GWP < 300)	 The only non-flammable, GWP<300 solution : suitable for environments where there are limitations on the use of A2L refrigerants such as indoor installations of replacement chillers R-515B and R-1234ze : two equivalent products from compressor, oil and performance point of view 		
Additional Benefits	 Large operating envelope with a hot water production above 80°C (replacement of gas boilers in buildings) Enables heat recovery in datacenters (thanks to high evaporating temperature) Higher efficiency vs R-410A and R-454B chillers at similar unit size (footprint) Low running costs leads to low TCO (total cost of ownership) 		

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R-1234ze / R-515B = End Game Chillers and HP



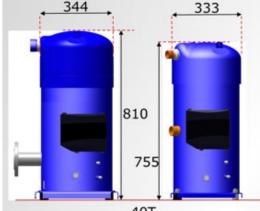
- Available from Q2/2022 (including High Temperature models) ٠
- 4 sizes matching the commercial R-410A capacity (DSH range) at similar ٠ compressor shell size

Ownership

50Hz data	DSG480	DSG380	DSG295	DSG240
Displacement (cm ³ /tr)	1270	1027	816	663
Weight (kg)	197	176	140	134
COP Full load (vs. R410A)	3.48 (+8%)	3.35 (+7%)	3.42 (+8%)	3.45 (+11%)
COP Part Load* (vs. R410A)	6.02 (+1%)	5.92 (+2%)	6.05 (+3%)	6.11 (+6%)
Acoustic (ARI 50Hz) ±3dBa	90	89	86	85

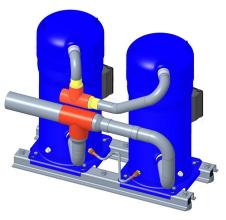
* Te/Tc/SH/SC : 4/32/10/0 rating

• Up to 8% higher SEER vs traditional R-1234ze screw systems (system simulations by Danfoss and Honeywell)



40T R1234ze vs. DSH485





Availability for R-1234ze and R-515B in 2022

Components	 Optimised scroll compressors 	 Braze plate heat exchangers Micro-channel heat exchangers 	EEV4-way valve
Chiller capacity range	• 70 - 800 kW		
Applications	 Commercial air-conditioning 	Industrial processesDatacenter cooling	 District Heating

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Opportunities for OEMs	
Stand-out against NBA	 Very low GWP versus R-410A, R-32 or R-454B
R-515B	 Non-flammable solution to replace R-410A chillers inside the buildings
Performance	 Improved performance compared to standard R-1234ze chiller with screw compressors
New markets	 Market penetration in small industrial cooling as a replacement for ammonia
Meet carbon emission targets	District heating, boiler replacement with the introduction of Green Deal

REGULATORY DRIVERS

EUROPE

REGULATORY DRIVERS (EU)



EU

- F-Gas HFC phasedown: 69% overall reduction by 2024 / 79% overall reduction by 2030
- HFC prices expected to increase with year-on-year lower quota availability
- Denmark, Spain, Norway are taxing GWP on new installations or refurbishment works
- Several other EU countries have tax model defined but not yet adopted by the government
- Green Deal to eliminate fossil fuels: Some EU countries such as BEL, NL, UK already banned fossil fuels in new buildings
- Zero-carbon policies of global companies who opt for ultra low GWP solutions in datacentre and industrial process applications

APPLICATION AIR-CONDITIONING & HEATING

Commercial Buildings

1a Value proposition in commercial buildings (new build)

HP with integrated

cooling & heating

R-1234ze / R-515B reversible heat pumps are able to reduce carbon footprint

New System



R-454B or R-32 chiller for cooling operation

or



Boiler needed for heating operation

R-1234ze HP can cover cooling and heating operation

No need for extra boiler

Lower Total Cost of Ownership

- ✓ Low CAPEX without extra boiler cost
- ✓ Low OPEX
 - ✓ Eliminating boiler use with low COP
 - ✓ High COP in heating
 - ✓ R-32/R-454B cannot replace boiler operation due to lower T_{cond}

Lower Carbon Emissions

- ✓ Lower carbon footprint eliminating boiler
- ✓ Fossil fuels already banned for new builds in certain EU countries
- ✓ Avoid HFC related bans or taxes
- ✓ Be eligible for public subsidies in certain EU countries

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1b Value proposition in commercial buildings (renovation)

R-1234ze / R-515B reversible heat pumps are able to reduce carbon footprint

Old System



R-410A chiller for cooling operation

Replacement System



R1234ze (outdoor) HP or R515B (indoor) HP can cover cooling and heating operation



Boiler needed for heating operation



Existing boiler can be used as back-up (if needed, only in very cold days) Lower Total Cost of Ownership 🗧

- ✓ For indoor installations, R-32/R-454B requires risk mitigation with extra ventilation and leak detection equipment
- ✓ Low OPEX
 - ✓ Eliminating boiler use with low COP
 - ✓ High COP in heating
 - ✓ R-32/R-454B cannot replace boiler operation due to lower T_{cond}

Lower Carbon Emissions



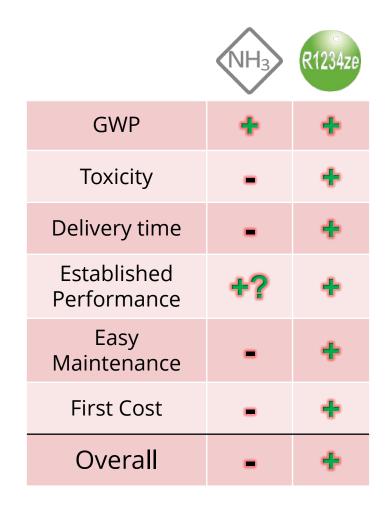
- ✓ Lower carbon footprint eliminating boiler use
- ✓ Avoid HFC related bans or taxes
- ✓ Be eligible for public subsidies in certain EU countries

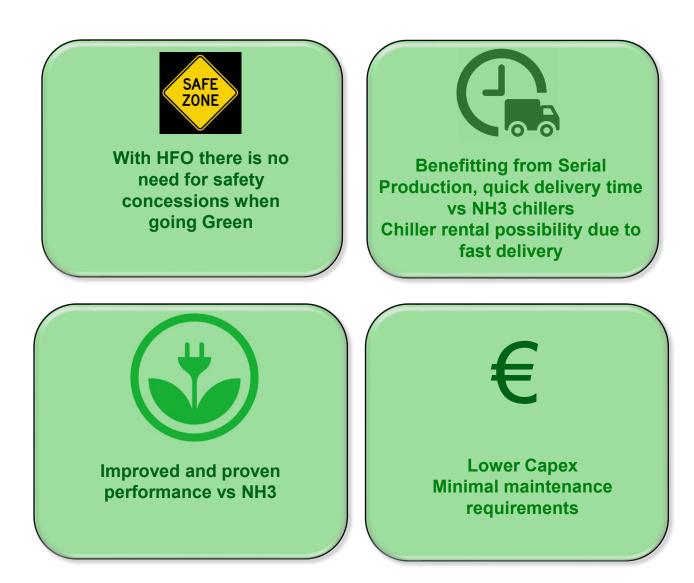
INDUSTRIAL APPLICATIONS

Process cooling/heating and energy recovery

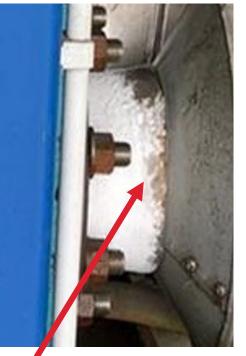
2 Value proposition in process cooling/heating

High performance with safety





NH₃ PHYSICAL PROPERTIES IMPACTING COP



- Not miscible with oil
- Needs oil separators
- Even with best oil separator (98% efficient), 2% oil still carryover in the system
- Oil doesn't return to compressor with liquid (immiscible) but accumulates in
 - cold areas like glycol HX
- Result Drop in HX coefficient and chiller efficiency



- Highly hygroscopic
- Water penetrates easily when servicing
- Difficult to remove by vacuum pumping
- COP and cooling capacity heavily affected by water content in the circuit
- NH₃ systems require SS pipes rendering bad heat transfer

Oil leak, bottom of glycol HX

Oil and Water: Biggest Culprits for Less Efficient NH₃ Systems

CONCLUSIONS

Market Requirements

- Reducing carbon emissions
- Reducing GWP of fluids (F-Gas/Kigali)
- ✓More energy efficiency
- Zero carbon policies of companies

✓ Taxes on high GWP HFC

Applications

- Cooling/Heating of commercial buildings
- Industrial process cooling/heating
- Datacenter cooling
- District heating

✓ R-454B provides fast conversion with improved GWP vs R-410A

- ✓ R-1234ze as a long-term solution (Scroll / Screw / Centrifugal)
 - ✓ R-1234ze scroll compressors by Danfoss available since Q2 2022 for chillers from 70 to 800 kW
- ✓ R-515B : for applications requiring A1 (Indoor Replacement Chillers),
 R-515B will be the only low GWP option below 300

THANK YOU

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