





CHILLYENTa

Dear Building,

Let me introduce you to Building Management!

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Buildings are responsible for approximately



_} 40%

of energy consumption



of CO2 emissions in EU

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Cooling



Heating

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...but most buildings waste energy



of the building stock is energy inefficient

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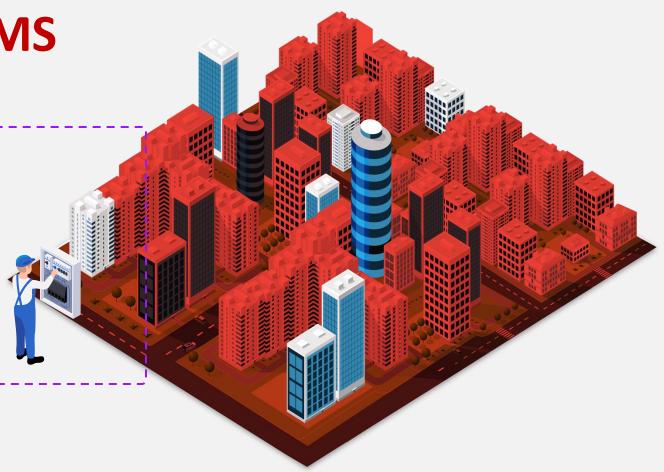




Most buildings are not managed

80% have no BMS

- No easy view on HVAC health
- No easy view on energy
- No remote connectivity
- No end-user engagement
- They all do have HVAC equipment



Who can equip the other 80% with BMS

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Have the BAS/BMS & HVAC technology...

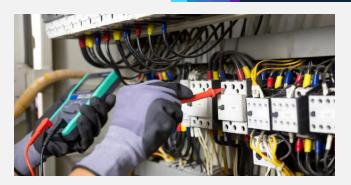
...but too complex, requires the SI

Are not traditionally in those buildings



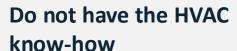






Electrical players

Are traditionally in those buildings...

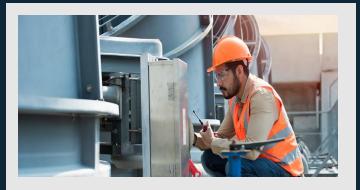


Do not have BAS/BMS technology









HVAC equipment players

Are traditionally in those buildings...



Do have the HVAC know-how

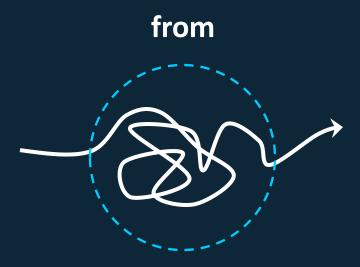


Do no Technology providers willing to contribute



Keep it simple for your HVAC Installer





Spaghetti integration



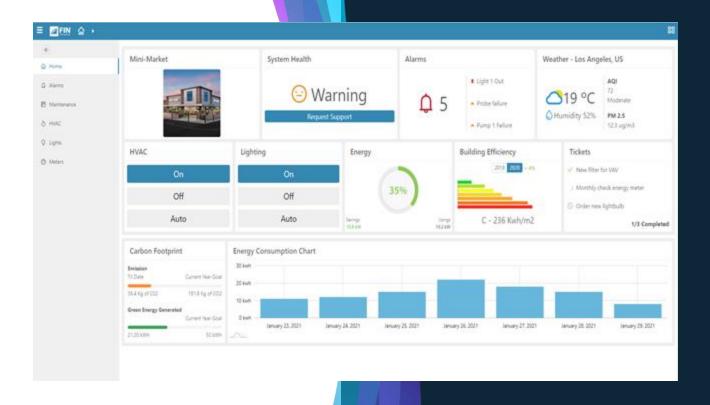


Plug & Play

Keep it simple for the on-site FM, who isn't really one...

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Panasonic



FläktGroup



Siemens use case Climatix Hub







Let's tackle

the other 80%

of commercial buildings together!

Thank you

J2innovations.com







NürnbergMesse, Arbeitstitel, Datum