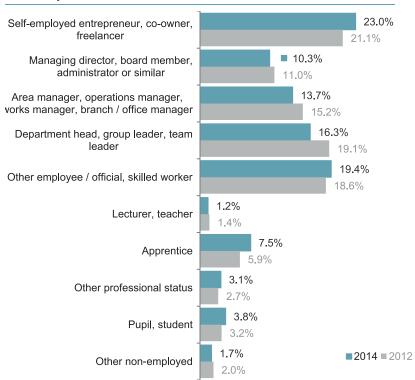
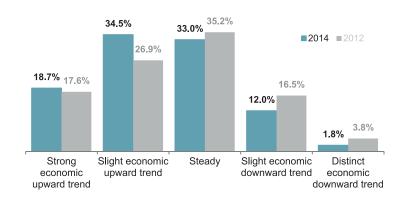
## Job position

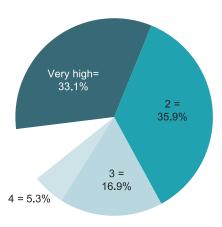


# Assessment of present economic situation in the sector



# Intention to exhibit again

A (very) large number of this years exhibitors also intend to exhibit again at the next Chillventa.



Scale from 1 = "very high" to 6 = "very low". No comparison possible.

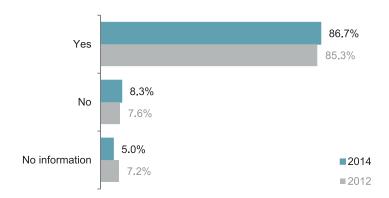
# Intention to visit again



Scale from 1 = "Very high" to 6 = "Very low". No comparison possible.

# **Expected follow-up business**

 $86.7\%\ (85.3\%)$  of the exhibitors expect follow-up business due to contacts made during the exhibition.



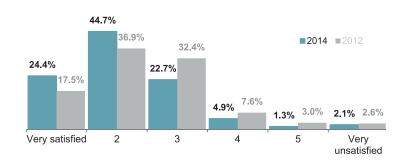
# Buying / purchasing authority

87.3%~(86.7%) of the visitors are involved in purchasing decisions in their company.

Decisive	35.4%	(34.8%)
Co-decisive	30.0%	(31.1%)
Advisory function	21.9%	(20.8%)
Not involved	12.8%	(13.3%)

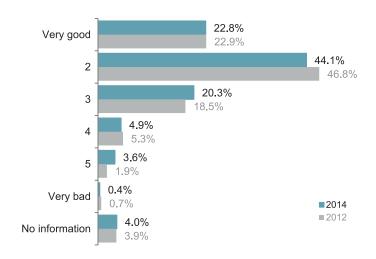
Basis without pupils / students and non-employed persons.

# Assessment of exhibition organization / service

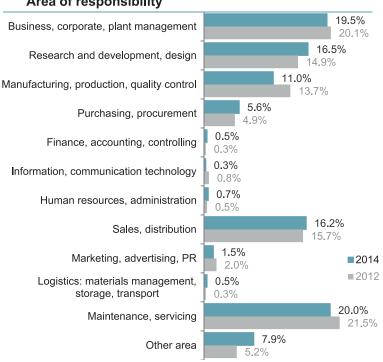


# Assessment of exhibition organization / service

The majority of the exhibitors were also (very) satisfied with the exhibition organization / service this year.

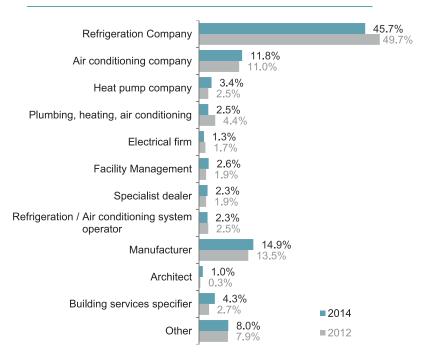


Area of responsibility



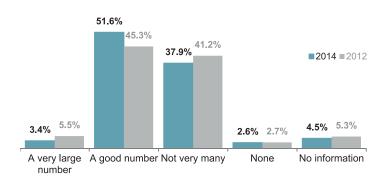
Basis without pupils / students and non-employed persons.

#### **Industrial sector**



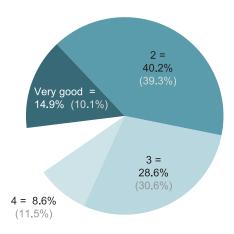
Basis without pupils / students and non-employed persons.

# Scope of new business connections



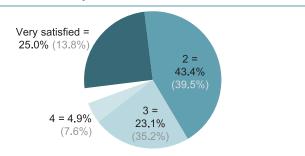
### **Overall success**

The exhibiting companies are again (very) satisfied with their overall success at this year's Chillventa.



Scale from 1 = ",very good" to 6 = ",very bad".

# Assessment of products and services offered



Scale from 1 = ",Very satisfied" to 6 = ",Very unsatisfied".