intragen

Defence Starts with Identity

Your next gen IAM partner

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We Secure Your Corporate Identity

Intragen is a market-leading next-generation IAM partner in delivering IGA as-a-Service. Our track record spans over 15 years of protecting medium to large corporate enterprises and public sector organisations, including healthcare and higher education, by securing their digital identities.

Intra1 is Intragen's One Identity-based solution, developed to accelerate project implementation whilst minimising risk and cost. Our European team is based in the UK, Netherlands, Germany, Finland and Sweden.

86 NPS SCORE

74 EMPLOYEES

146+ IMPLEMENTED IAM PROJECTS

2006 FOUNDED

9.2 TURNOVER M€ (2021)

10.2M MANAGED IDENTITIES

PARTNERS & TECHNOLOGIES:

ONE IDENTITY by Quest | intra1 | Microsoft

SKILLS & EXPERIENCE:

SAP | IBM | ORACLE | workday | servicenow

Assessment of Market

Cataclysmic skills shortage and as well as capability

The scale of the problem is so large, knowing where to start is a problem in itself

As the problem is so complex and challenging to resolve, companies disproportionally focus on perimeter security

Must focus on minimum viable solution

How does one show ROI and Time to Value

IAM Market Challenges

The current approach to IGA is fundamentally flawed. With the enormous skills shortage and incredibly complex requirements in any deployment, **the market insight shows that 76% of customers are unsatisfied with their IGA solution.**
The market relies on a small number of SI's and a collection of small partners to deliver IGA transformation solutions to greenfield or brownfield sites.
The model is very traditional, with an element of business consulting, professional services and then some post-deployment support. This is generally procured as a T&M or Fixed price service engagement.
As the scope is so varied, **the time to value and return on investment is very difficult to justify** and measure. And in many cases, customers decide to have a tactical solution that acts as a tick box exercise, i.e. AD.
This is inherently flawed as any environment is in a constant state of change, and a low level of internal skill means the **environment degrades over time.** Customers find themselves with a false sense of security in their IGA solution that could lead to a significant breach.
The skills shortage in the market of 3.5m open cyber roles in 2021 means that this traditional approach has been and will no longer deliver value and meaningful client outcomes.

Our Approach

Intragen is the next-gen IAM partner that wishes to fundamentally change how IGA solutions are procured, deployed and managed. **We are here to disrupt the market and lead change**

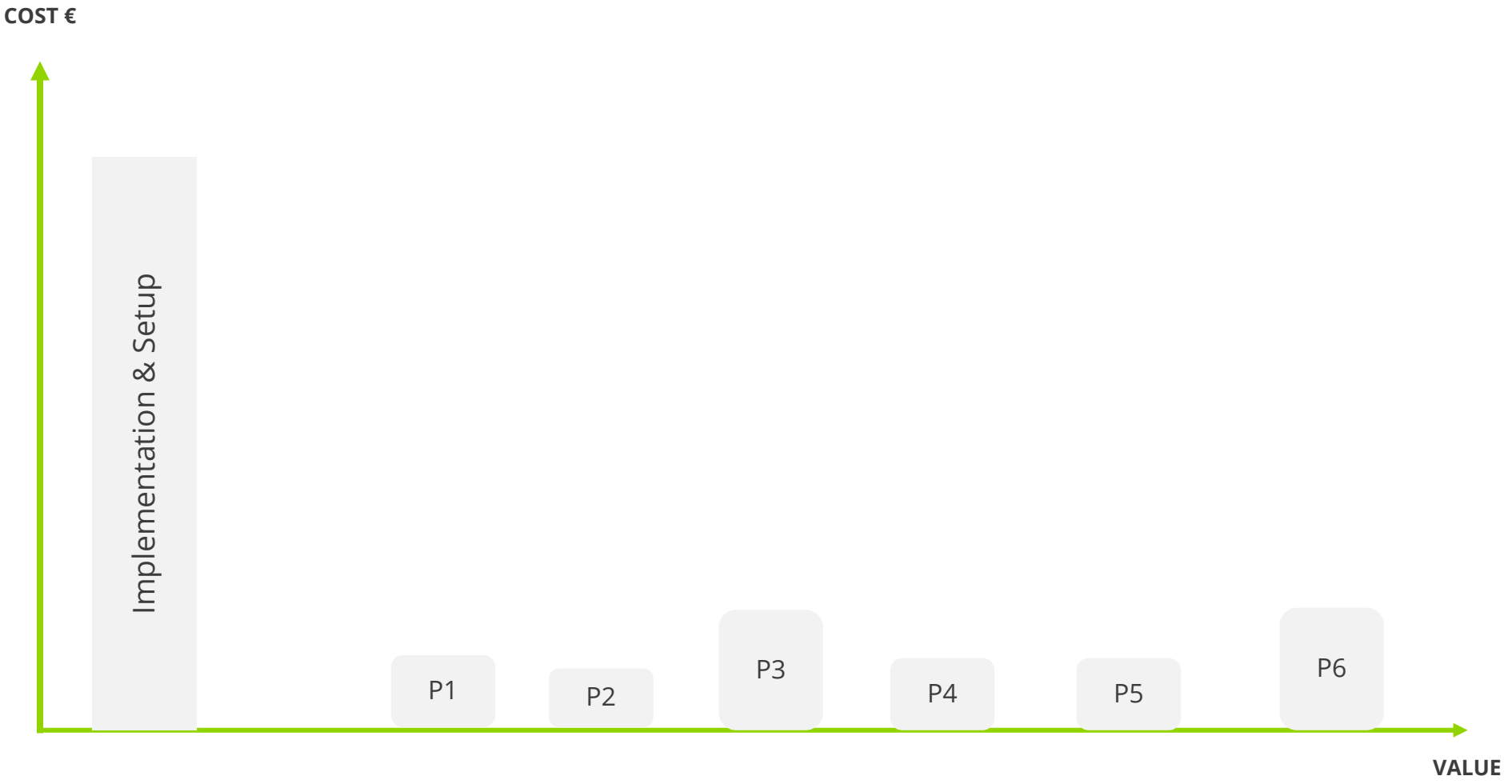
We have launched our i**ndustry-leading IGA aaS proposition** powered by market-leading software One Identity and Intra1 and managed by industry experts across Europe, ensuring you receive a world-class aaS IGA solution that has a near immediate time to value, exceptionally high standards

Intragen's BC team will work with you to understand your exposure and create a **phased transformation approach** to your IGA aas Solution by determining the priority order of enabling parts of the business. We use our proven process to roll out to wider parts of the business, ensuring that the work done so far delivers protection and value.

We believe that our Intra1 platform that powers our managed service **reduces the need for Senior consultants to manage an environment by up to 70%;** when combined with our innovative 'deployment card' methodology, we can demonstrate incredible ROI while addressing the skills shortage in the market.

Our approach focuses solely on an outcome and allows you to get your IGA requirement running as quickly as is reasonably possible.

Investment vs value



- SoD
- Role model automation
- Privileged user automation
- New application automation (JML)
- Access Control Request & Approval
- Identity information visible for employees
- Access Control Token registration and revocation
- External attribute automation for target system
- Self-service
- Guest user automation

What is Next Generation IAM ?

Our vision: “To be Europe’s next-gen IAM partner for the modern enterprise”

Legacy	Next gen
Complex sales process • Customers find IAM hard to understand: “We don’t know our use cases. What should we buy?” • RFI, and RFP processes are long and complex, leading to frustration for both buyer and seller • Client unease often leads to lengthy contract negotiations.	**‘Wow-effect’ from sales to delivery** • Easy-to-buy – through clearly defined, best-practice offerings. • Timely, clear and concise engagement with stakeholders at all stages • Digital collaboration – covering templates, governance, deliverables, and documentation (via wiki / Jira)
Legacy delivery model • Selling *people* and *time*, not ***outcomes*** • Long and challenging requirements capture phases • Methods for building, sharing and updating deliverables (technical artefacts, documentation) are inefficient.	**Standardised and fixed-fee solutions** • Intragen Deployment Cards deliver best-practice results • Solution delivery is more efficient for all (flexible resourcing, faster delivery, quality assurance)
Moving target • Complex projects are subject to continual change • Time is lost managing scope creep, change requests and contract variations – rather than focusing on the quality of delivery.	**IGA aaS** • As-a-service models deliver complete functionality • Promote innovations, edge of technology solutions • Trusted advisor relationship adds value across the customer’s business

intra1 Base

- Core package for the base
- intra1 subscription package (right to use)

intra1 Enterprise

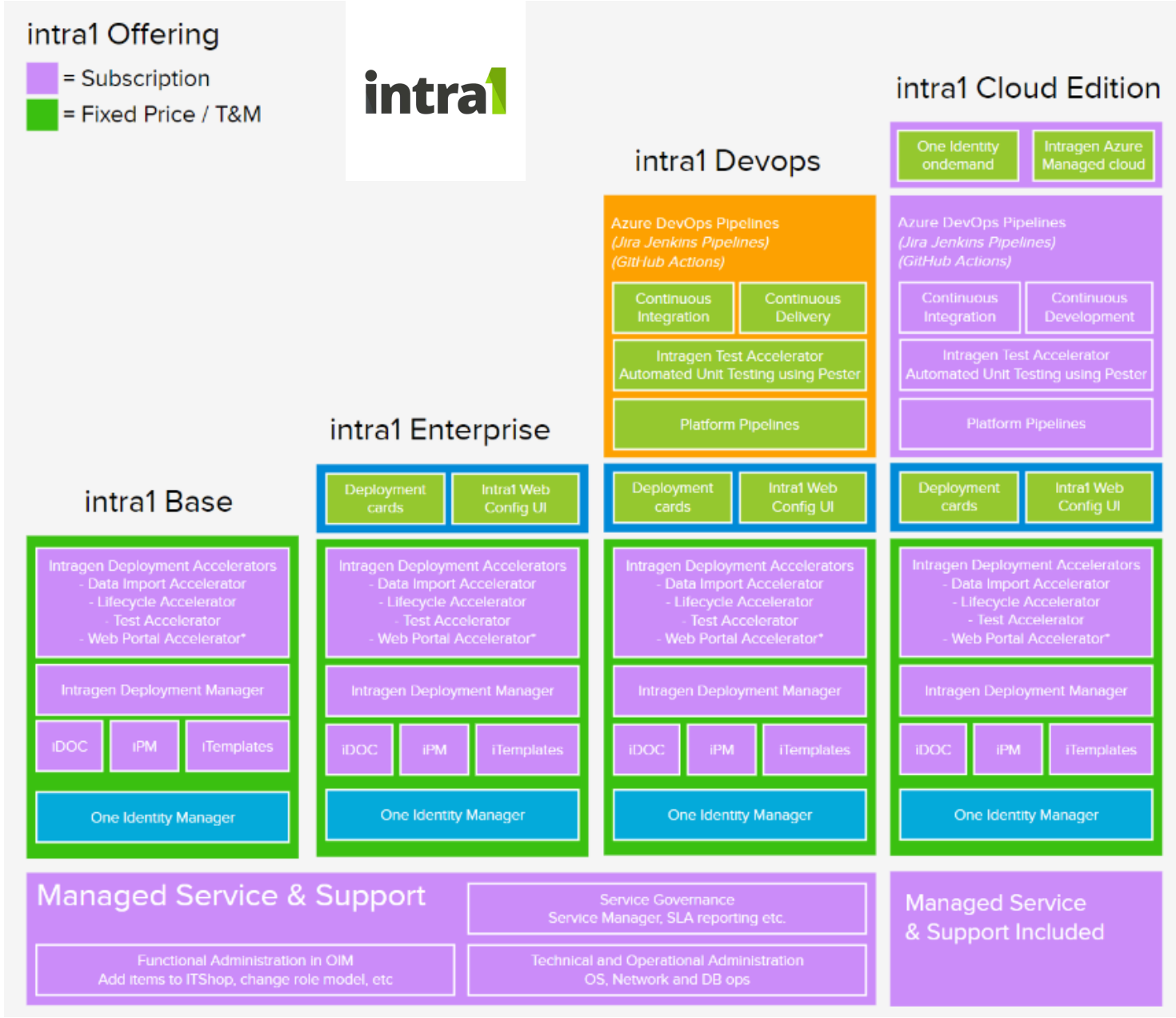
- Fixed fee deployment cards
- Easy to use admin tool for quick implementation

intra1 DevOps

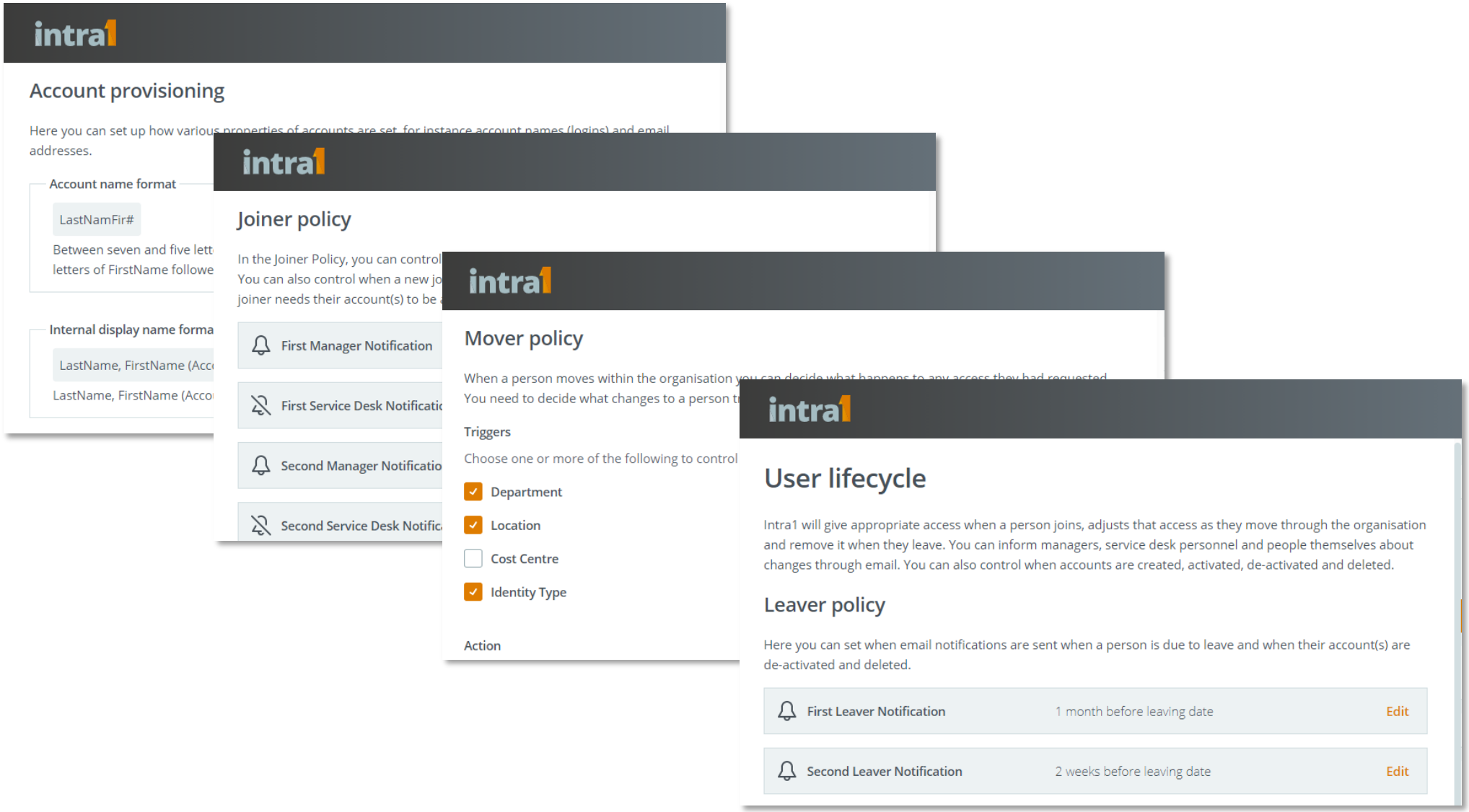
- Intragen Devops methodologies and tools (Atlassian or Microsoft)

intra1 Cloud Edition

- Managed on-premise or hybrid offering



Intra 1 Webinterface – Live Demo on our Stand!



Closing Remarks

We use One Identity as the IGA platform as an industry leader as we believe it can meet almost any requirement a customer may have now or in the future.

Our approach is based on Kaizen. As a business, we make small but meaningful progress daily and ensure our customers get excellent service.

The 16 years of experience we have in delivering hundreds of solutions in over 10 European countries enables us to simplify the whole engagement and align with customer needs.

All our solutions are hybrid cloud-enabled.

Our approach focuses solely on an outcome and allows you to get your IGA Operational in 12 weeks!

We are here to disrupt the market and lead change in something that is fundamentally not working.

We understand that this is very forward-thinking, but we can still deliver in a traditional format, but you choose a partner that is thinking of the future!

intragen

25-27 OCT

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Stand 249, Hall 7

Come and find out more about

IGA as-a-Service

powered by

intra1