

WALLIX
PAM4ALL
BUILDING A TRUSTED
SECURITY WORLD





WALLIX OVERVIEW

European leader in **Identity & Access cybersecurity solutions** to secure businesses' digital future



CYBERSECURITYTM
MADE IN EUROPE



CAMPUS CYBER
ACTEUR ENGAGÉ

HEXATRUST
CLOUD CONFIDENCE & CYBERSECURITY



2,000

clients served



> €23m

2021 turnover



300

distributors
& integrators



90

countries



200

employees



CSR

policy

Worldwide presence



5

WALLIX subsidiaries

WALLIX sarl, WALLIX US Corp, CYBERSECURITE WALLIX
CANADA Inc., WALLIX IBERICA SI, WALLIX GmbH



3

R&D centers
Paris, Rennes, Madrid



5

WALLIX offices
and representatives



Countries covered by Sales &
Channel network



WALLIX
recognized as a leader
in PAM by the
most prestigious
consulting firms

KUPPINGERCOLE

WALLIX was named a **Leader**
in 2020 and 2021 in
KuppingerCole Analysts'
Leadership Compass.

FROST & SULLIVAN

In 2022, Frost & Sullivan ranks
WALLIX PAM4ALL as the best
PAM solution on the market in
terms of cost, simplicity and
flexibility.

**WALLIX receives the
2022 Customer Value
Leadership Award**

GARTNER

**GARTNER recognizes
WALLIX as a Leading
Player in 2022**

**WALLIX becomes a
Leader in the Magic
Quadrant of Gartner**





Digital Access **the new paradigm**

Cybercrime: **third-largest global economy in 2021**

The cost of
cybercrime



▀ **\$28.8 billion**
per day in 2025
\$10,500 billion per year

▀ **\$16.4 billion**
per day in 2021
\$6,000 billion per year

▀ **\$8.2 billion**
per day en 2015
\$3,000 billion per year

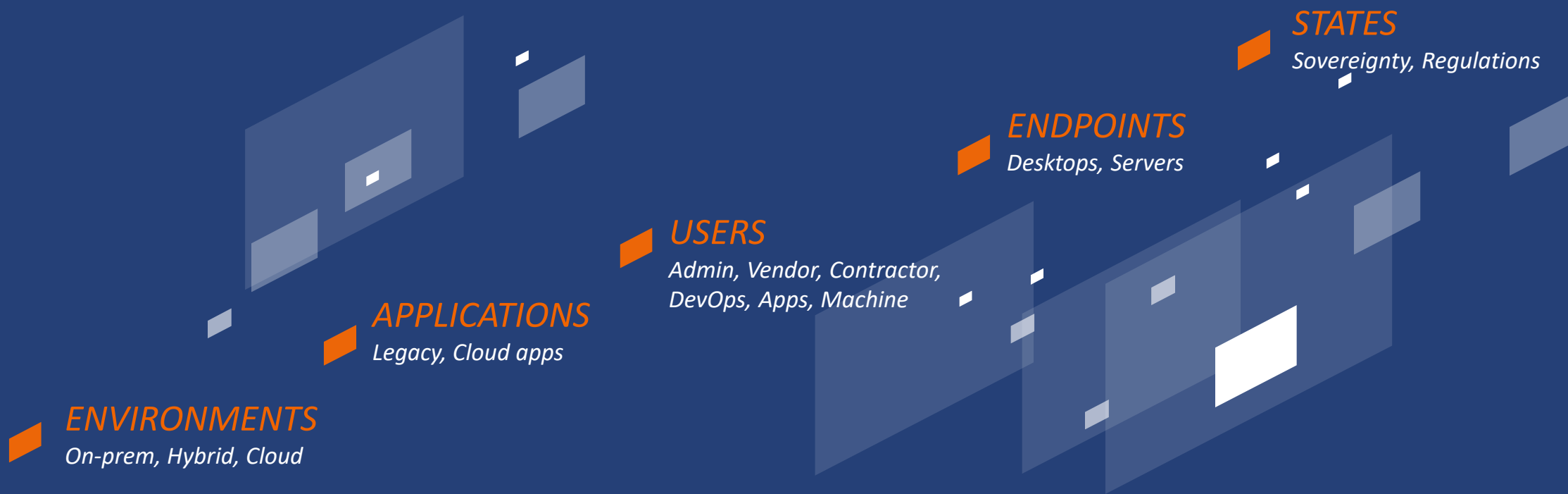
Explosion of new types and number of privileges and access

Network perimeter has virtually vanished

Various types of identities are now the new perimeter

Privileges are scattered everywhere

Access Volume —▲



Attack Surface —▶

Where are my **assets /Data?**
Who are my **users /ID?**
Which responsibility I have /compliance**?**

Our mission

**How can you gain control of your
digital access?**

**Data
+ Resilience
= Autonomy**

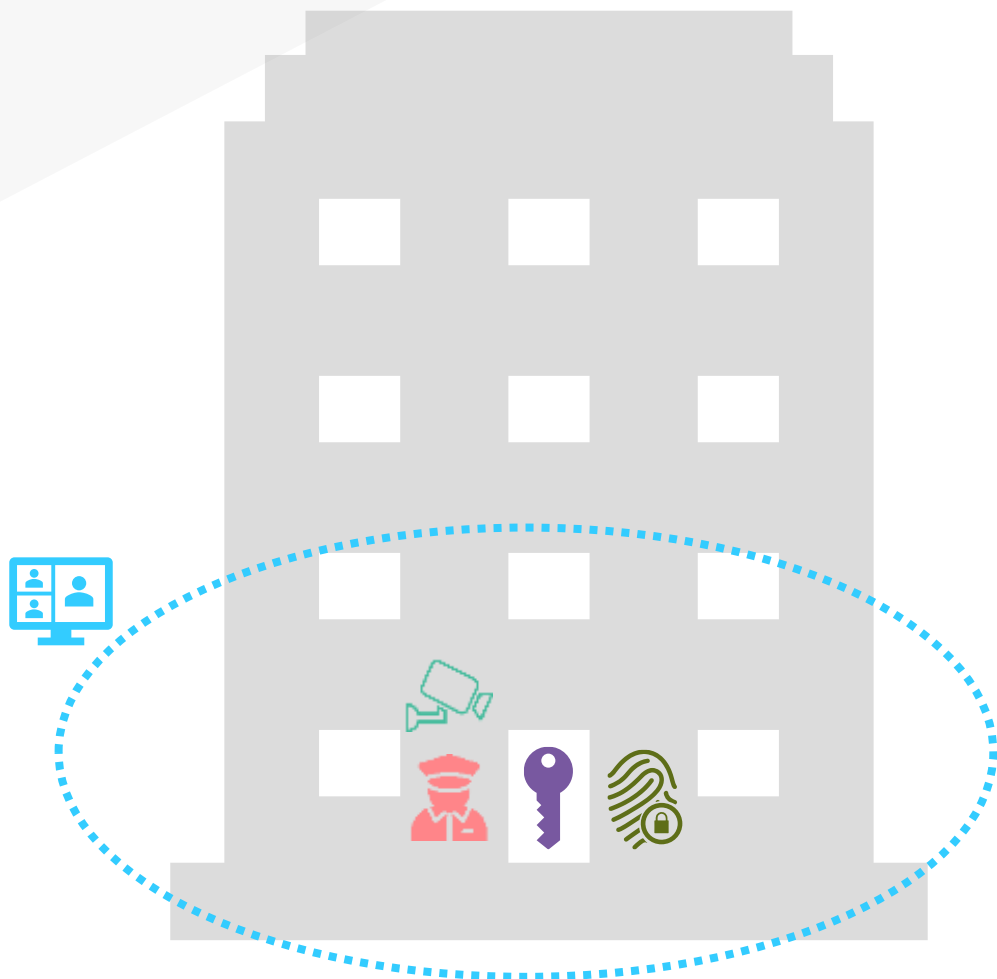
Sovereignty

**is the next evolution of cyber
policy**



HOW DO YOU SAFEGUARD **YOUR BUSINESS?**

How do you maximize control and visibility of your access?



Use fingerprints to check identity
(Multi-Factor Authentication)



Install a camera so that you know
who is in the building
(Session recording)



Build a door with a key mandatory to
enter in the building
(Password management)



Hire a guard to make sure everything is
done according to the rules
(Least privilege management)



Control and manage building access remotely
(Remote access management)

WALLIX PAM4ALL

A comprehensive solution securing access for all



Use **PAM** as your eyes in a **Zero Trust Architecture**

Our PAM4ALL approach
Simplifies and unifies Identity and
digital access Governance
To help you Build your Autonomy !
And transform your IS
into a
Zero Trust Architecture

Identity & Access Cybersecurity Solutions

WALLIX
PAM4ALL

WALLIX
IDaaS



IT environment

OT environment

ot•security
by WALLIX

PAM4OT
WALLIX inside

BUILDING A TRUSTED SECURITY WORLD

**How to illustrate how
Sovereignty & Cybersecurity are key to
innovate !?**

**I need to connect my machines with my IT
resources !**

**How to connect a factory, an industrial
network or an ICS
to IT resources or cloud APIs?**

PAM4OT WALLIX **inside**

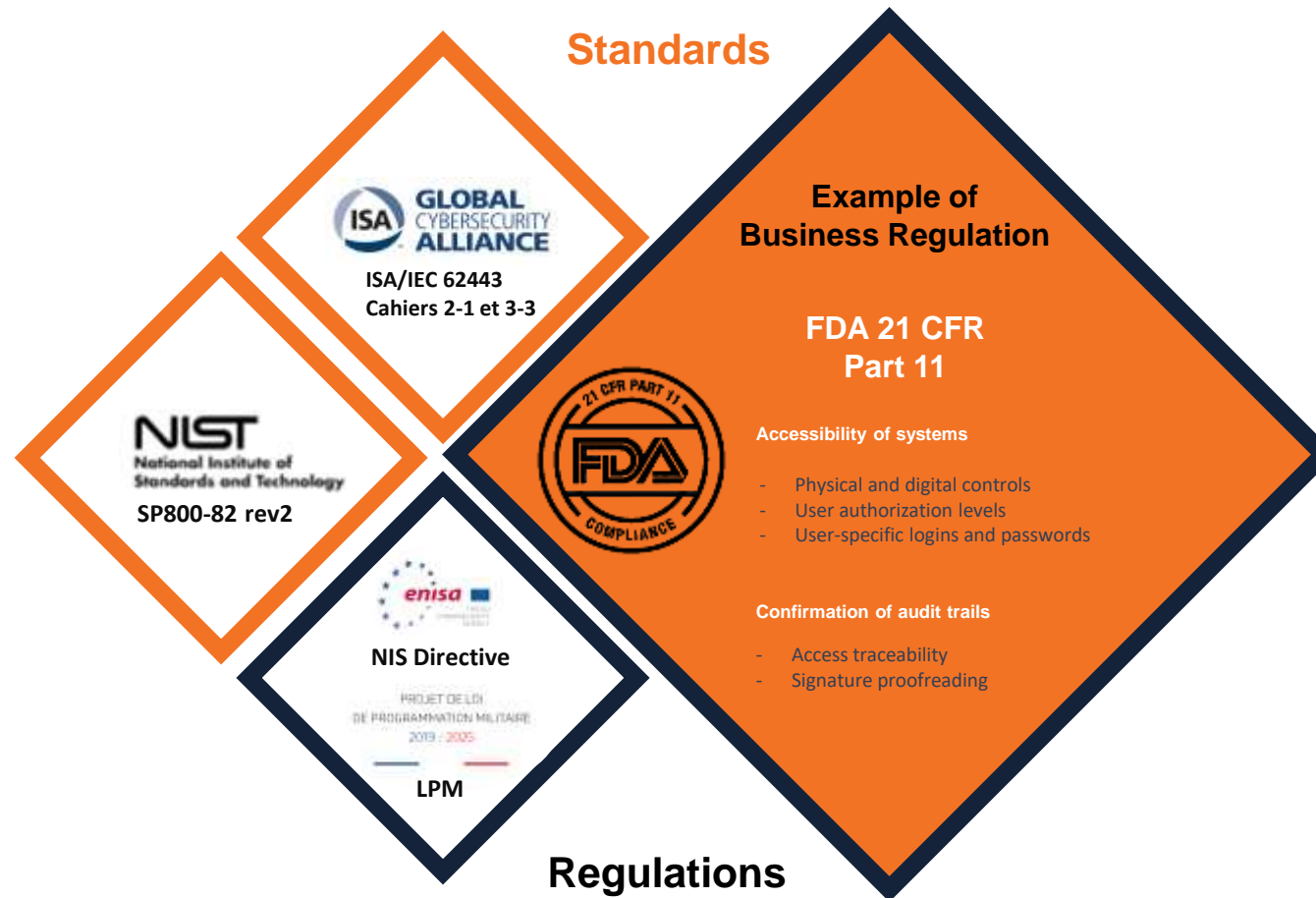


➔ Click on [OT.security](#)

ot • security by WALLIX

- OT expertise recognized by **Gartner**
- Unique and comprehensive offering with **PAM4OT** (PAM4OT tailored to the industrial sector) and **WALLIX Inside** (integration of security-by-design technologies for industrial engineering companies)
- Development of strategic **OT alliances**
- Training of existing **OT partners** and development of a network of specialist OT partners

But also, regulatory compliance



**To take advantage of your PAM solution
take into account your
short term requirements & your future
needs**

**WALLIX cyber solutions aim to enable your
business efficiency and Innovation**



Thank You!

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