

A woman with blonde hair is shown in profile, interacting with a large, vertical digital screen. The screen displays a complex network diagram with glowing blue lines and nodes. The background is a dark, out-of-focus city street at night, with blurred lights from buildings and vehicles. The overall scene conveys a sense of advanced technology and cybersecurity.

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How to manage the Cybersecurity
footprint of an expanding network?

Agenda

- Context
- Challenges in running an effective TPCRM program
- Solutions to those challenges
- About us



Context

56%

Percentage of security incidents that result from indirect attacks (third party)

Study - Ponemon Institute - 2020

71%

Percentage of companies that consider themselves immature in their management of third-party risk

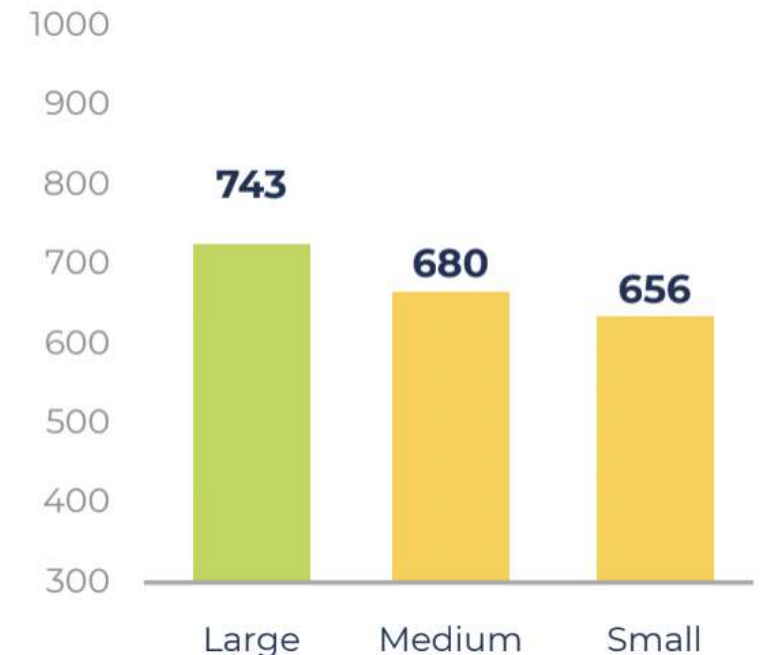
Study - Ponemon Institute - 2020



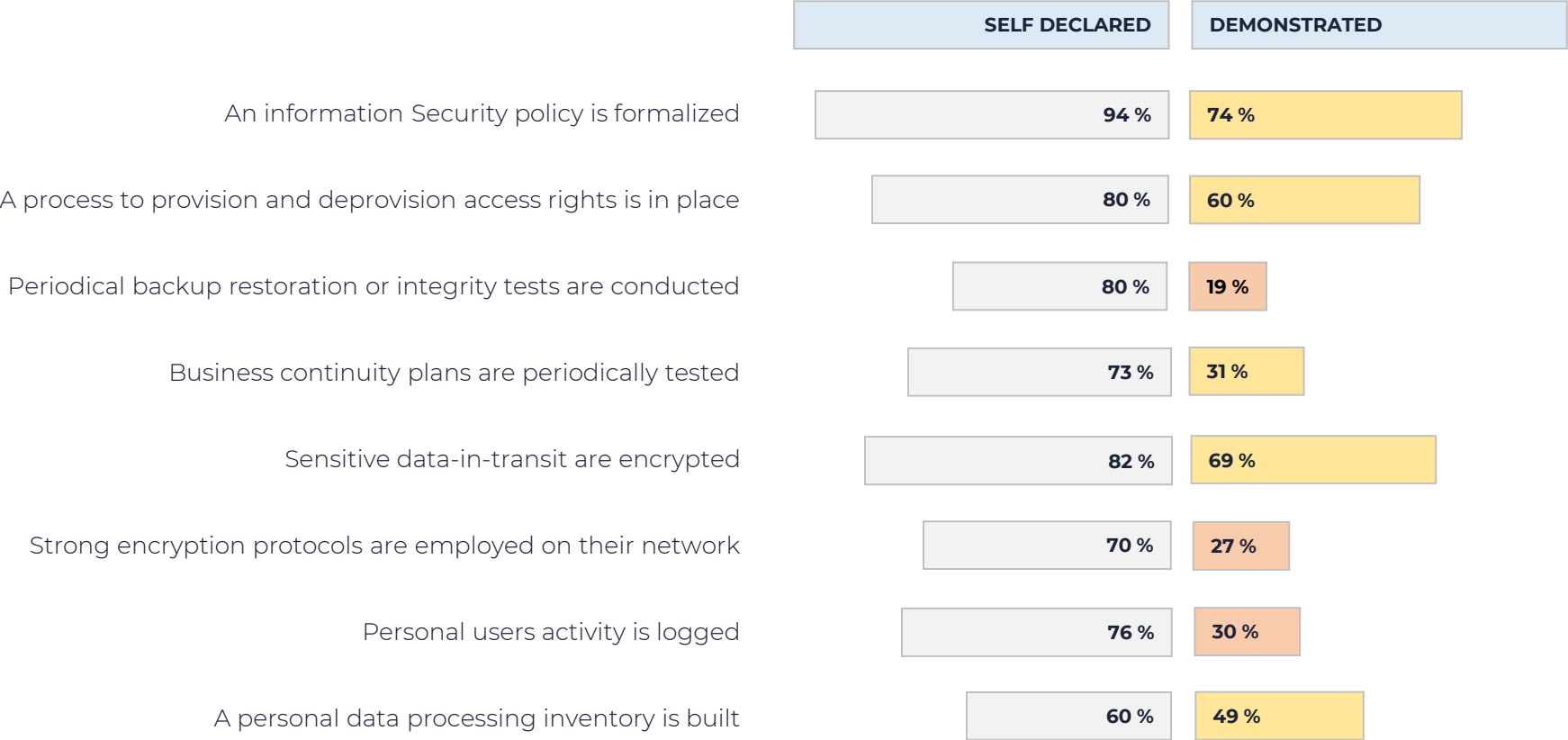
Your suppliers need you

- Small & Medium Size Companies maturity is lower than larger companies
 - quite often don't have Information Security resources
 - they are the main source of risk and preferred hackers targets
- Larger organisation have a role to play in increasing overall ecosystem maturity and to better protect themselves
 - Provide meaningful feedback to suppliers
 - Provide detailed analysis and improvement plan

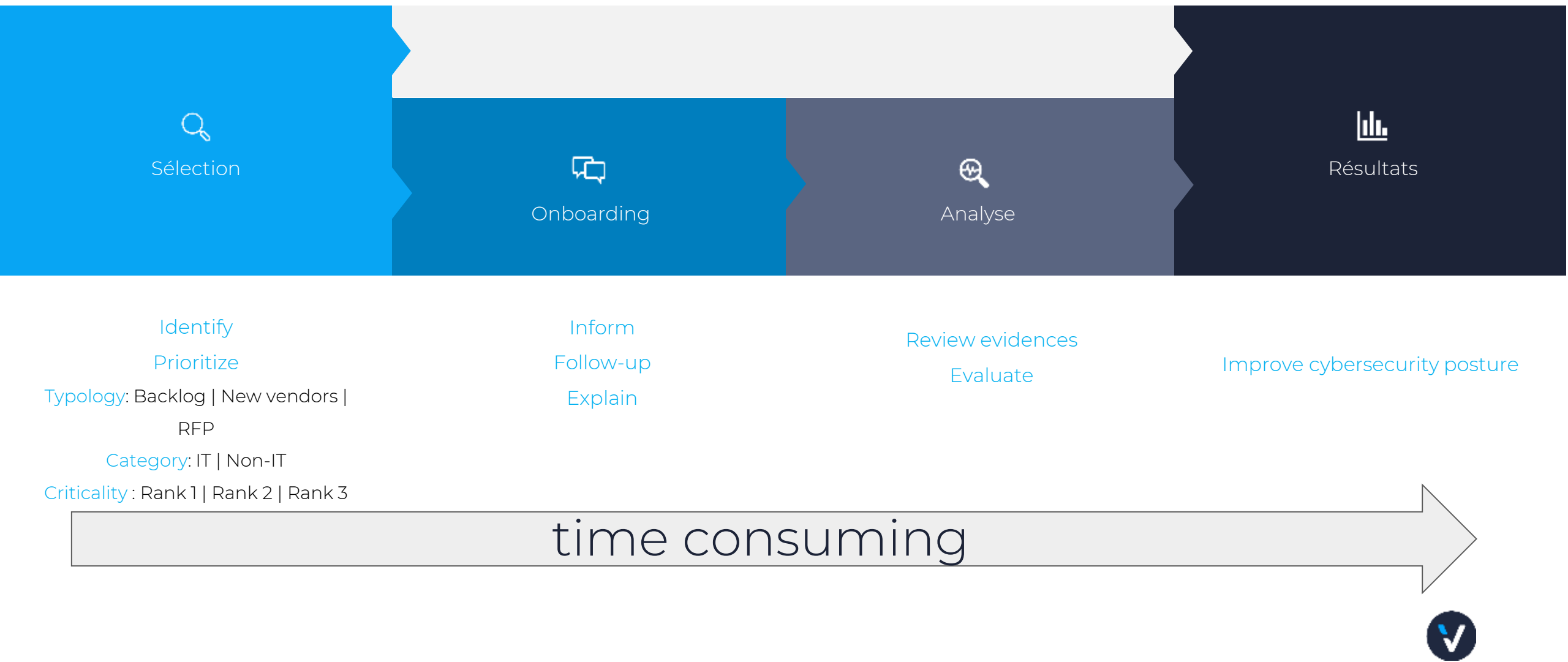
Average maturity score by company size (out of 1,000)



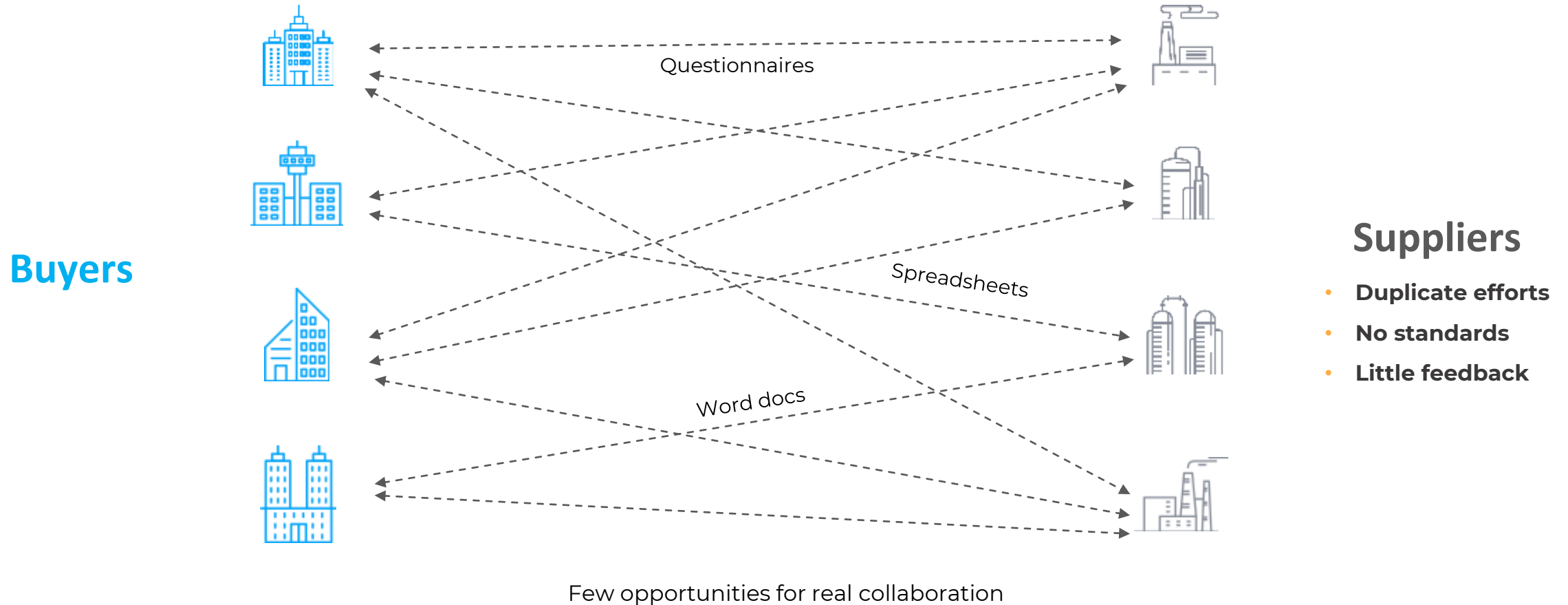
Getting **reliable assessments** is a challenge



Resources are a challenge



Multitude of different **assessment** requests for your suppliers



Solutions to these challenges

Challenge 1: Getting reliable assessments



Accuracy & Reliability

Evidence-based assessments - for ALL vendors

Based on cyber security industry international standards

Performed by expert cybersecurity analysts

Challenge 2: Time & resources



Managed Services

Assess an unlimited number of vendors for a fixed level of investment

Team of experts conducts onboarding and analysis for you

Focus on risk mitigation

Challenge 3: Multitude of assessments



Sharing assessments

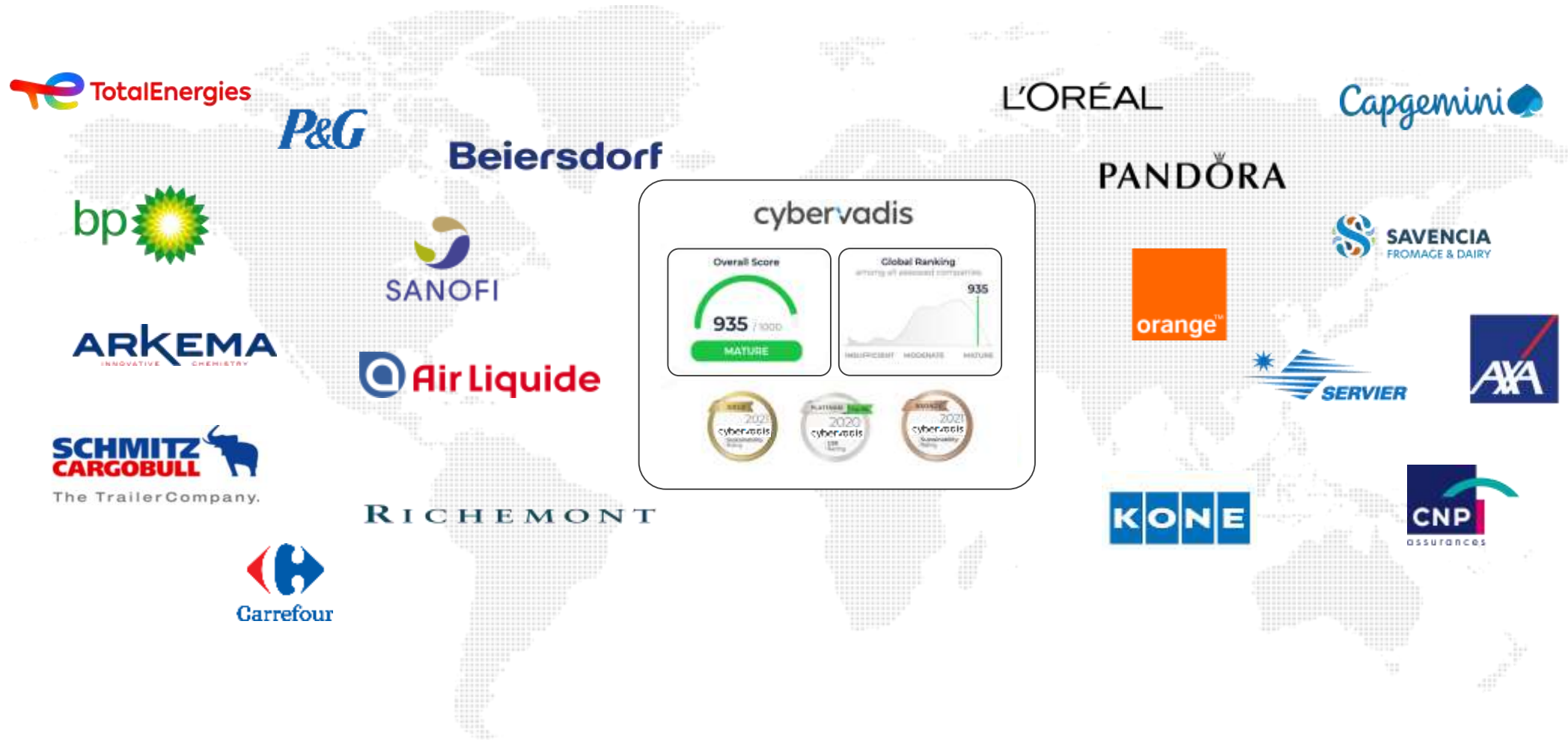
Shared-value business model

Vendors go through one single assessment to share with all their clients

Company has access to previously assessed vendors



Some of our clients



The background of the slide is a low-angle photograph of a modern building's glass facade against a blue sky with light clouds. A series of parallel black lines, resembling a stylized 'V' or a set of cables, extends from the bottom center towards the top right corner. The CyberVadis logo is in the top left, and contact information is in the bottom right.

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Thank you for your
attention!

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