

# Scaling Security Operations

The Answer To The Challenge Of Threat Inflation

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# Threat Inflation



# Threat Inflation

2017/18 > **16.6%**

2018/19 > **32.7 %**

2019/20 > **69.4 %**

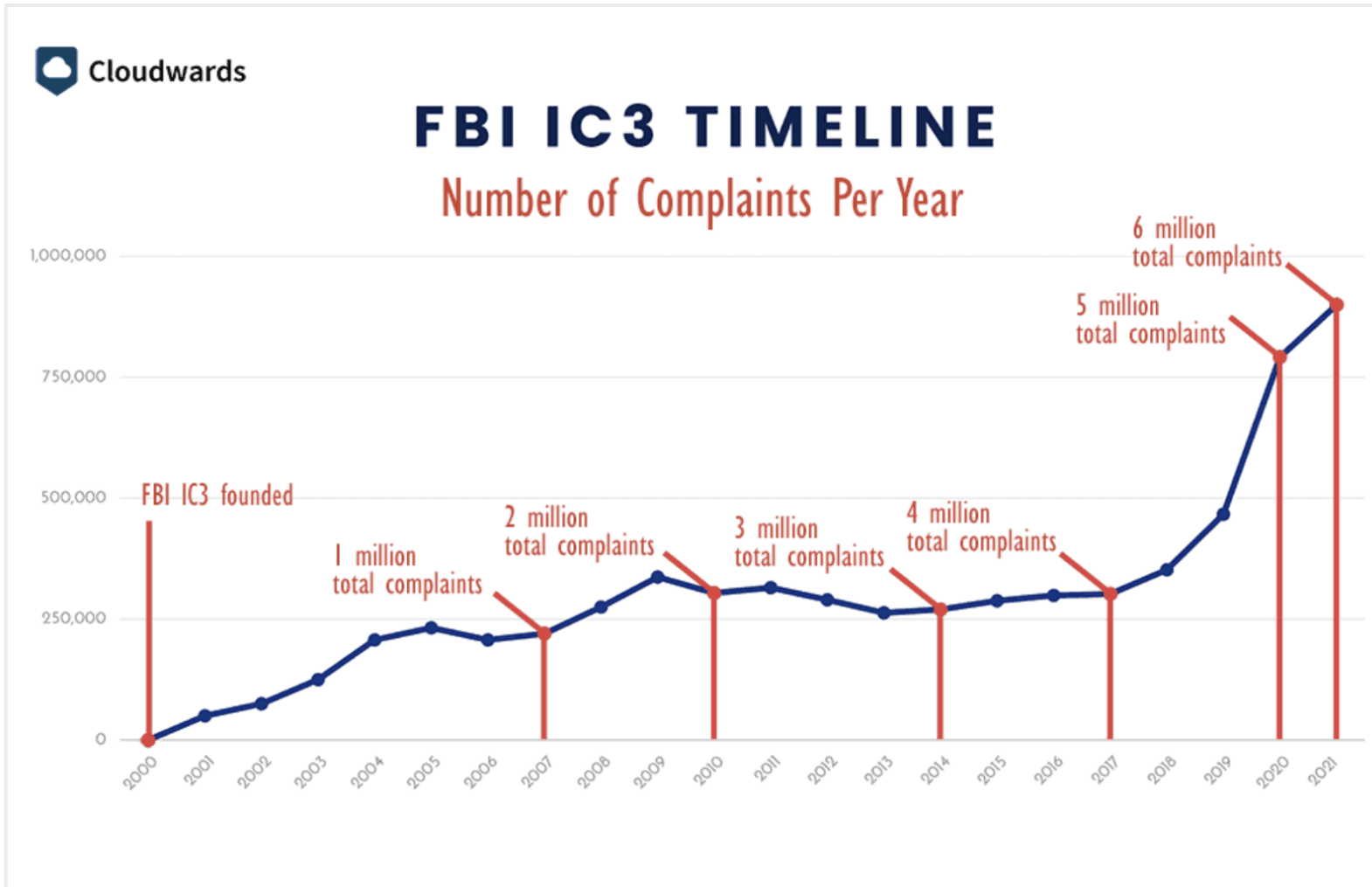
2020/21 > **7% (Decrease due to CoVID)**

2021/22 > **(Factor in Geo political tensions and other factors; its skewing towards a 3-digit increase)**



# Threat inflation

- More threat actors
- Threat actors are more active
- Cyber-espionage and Cyber-war activities by nation-states are more frequent





The background of the slide is a dense, overlapping pattern of dark blue umbrellas. In the center-right, one umbrella is a bright yellow, making it stand out from the rest. The umbrellas are arranged in a way that creates a sense of depth and repetition.

# Our hands are tied

You probably cannot stop or reduce threat inflation

## What have we done about it?

Increasing:

- Budgets
- Teams
- Technology stack

It doesn't scale





Security operations must  
scale



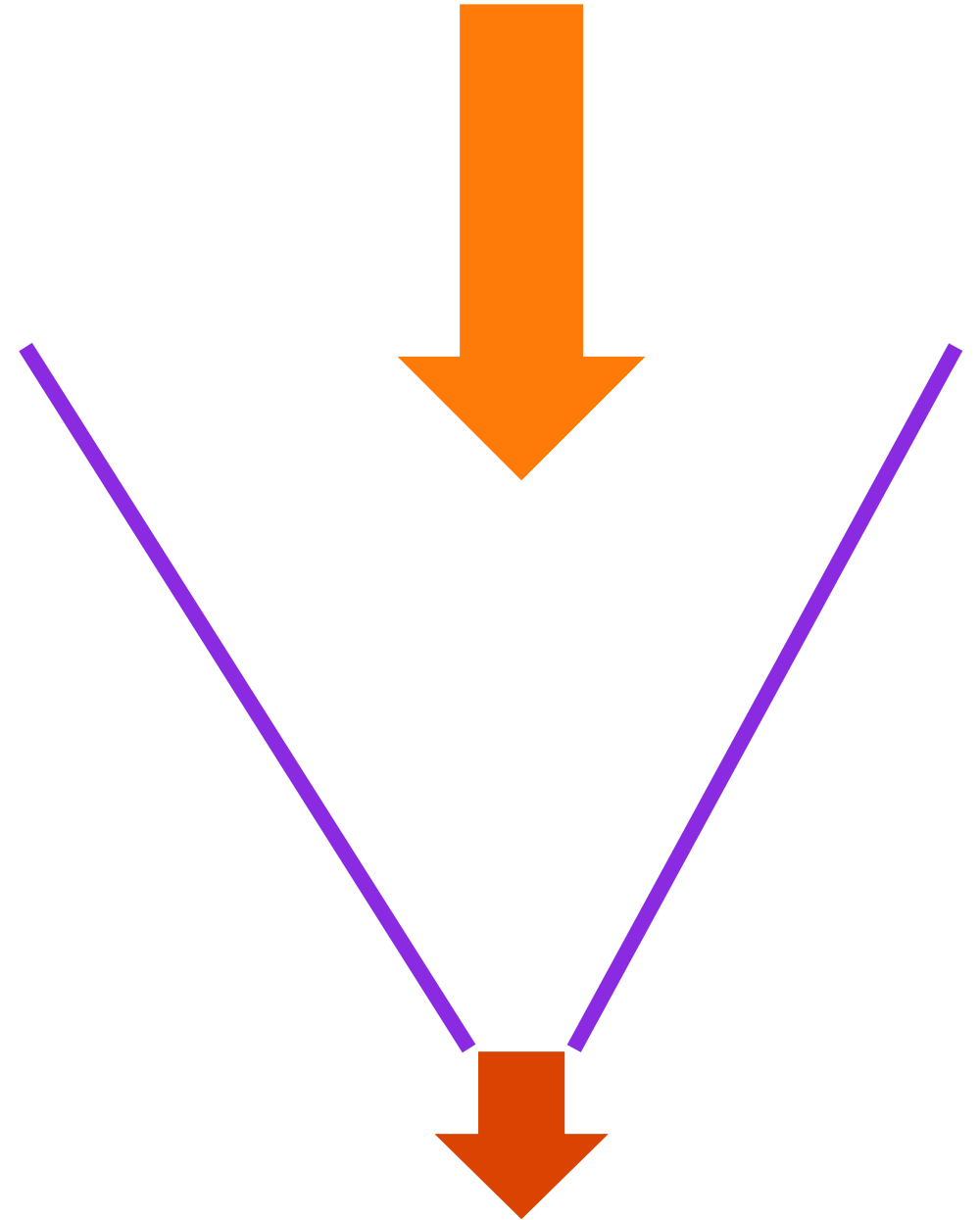


# How to scale threat detection and response?



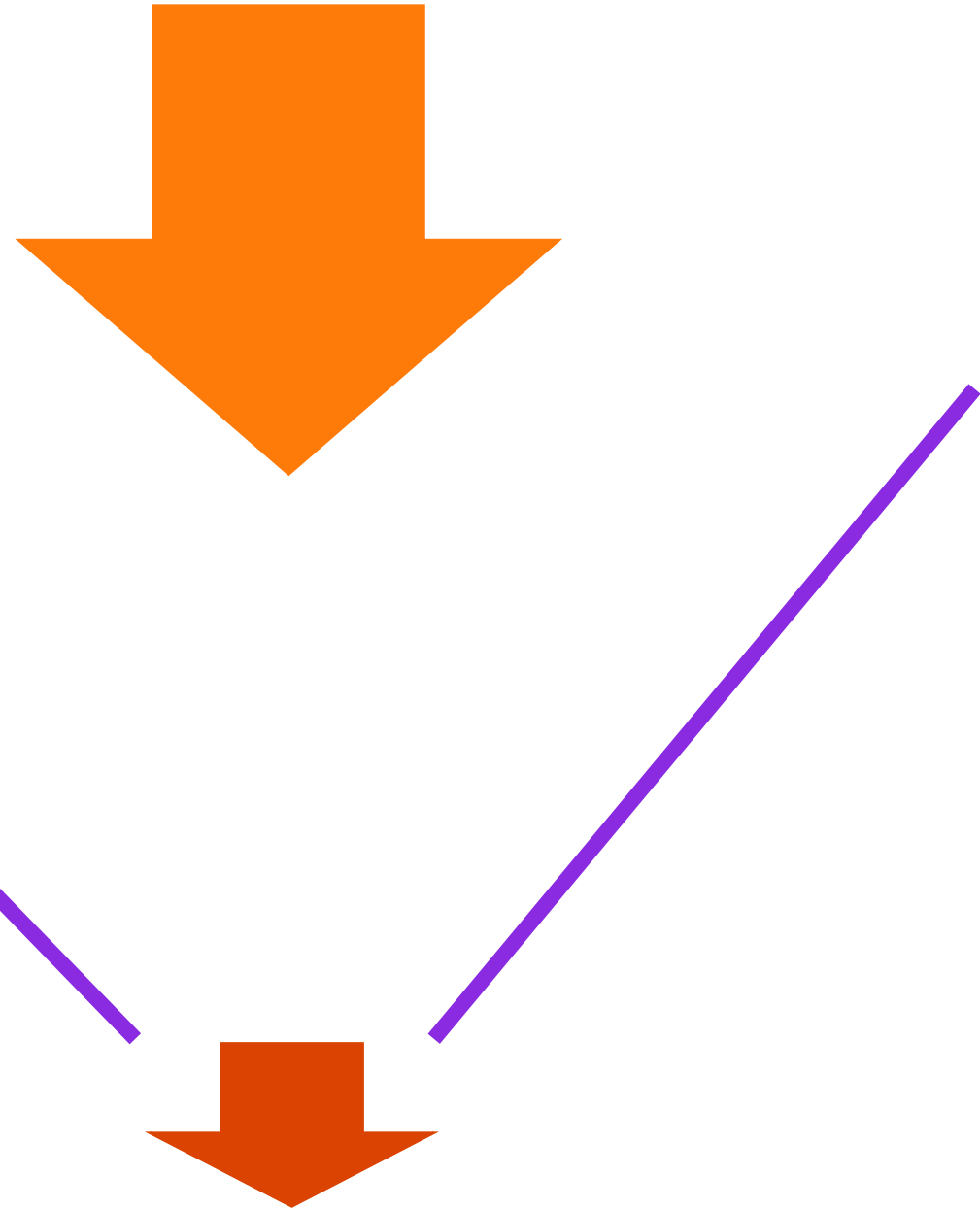
- ◆ We operate TDR as a funnel
- ◆ Telemetry gets in, alerts go out
- ◆ But many of these funnels have problems:
  - ◇ Throughput
  - ◇ Too much output
- ◆ How can we fix our funnels?

# Adjusting the funnel



# Adjusting the funnel

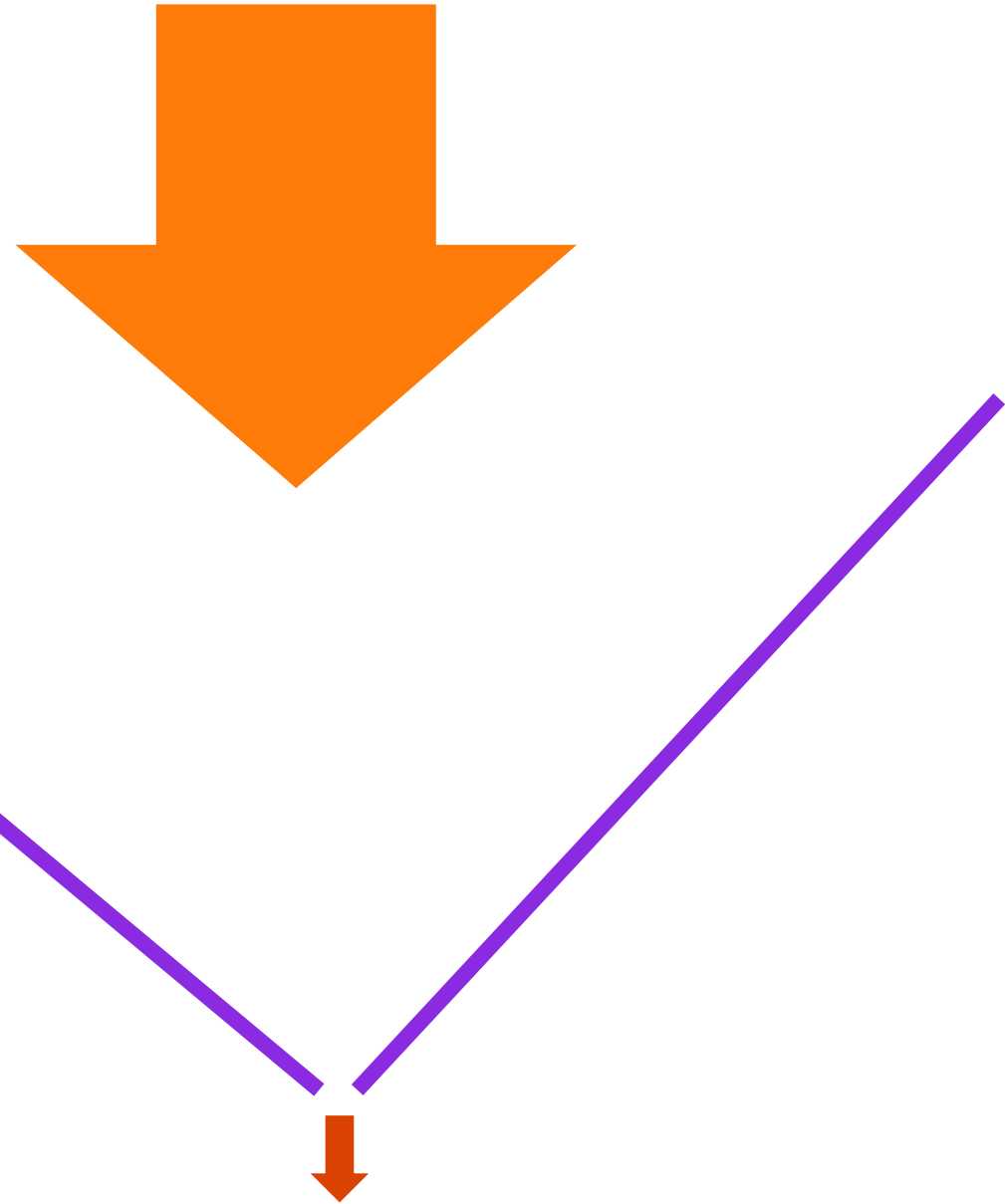
- ◆ Cloud increases the throughput



# Adjusting the funnel

- ◆ Cloud increases the throughput
- ◆ Advanced analytics reduces the output

Is the problem solved?





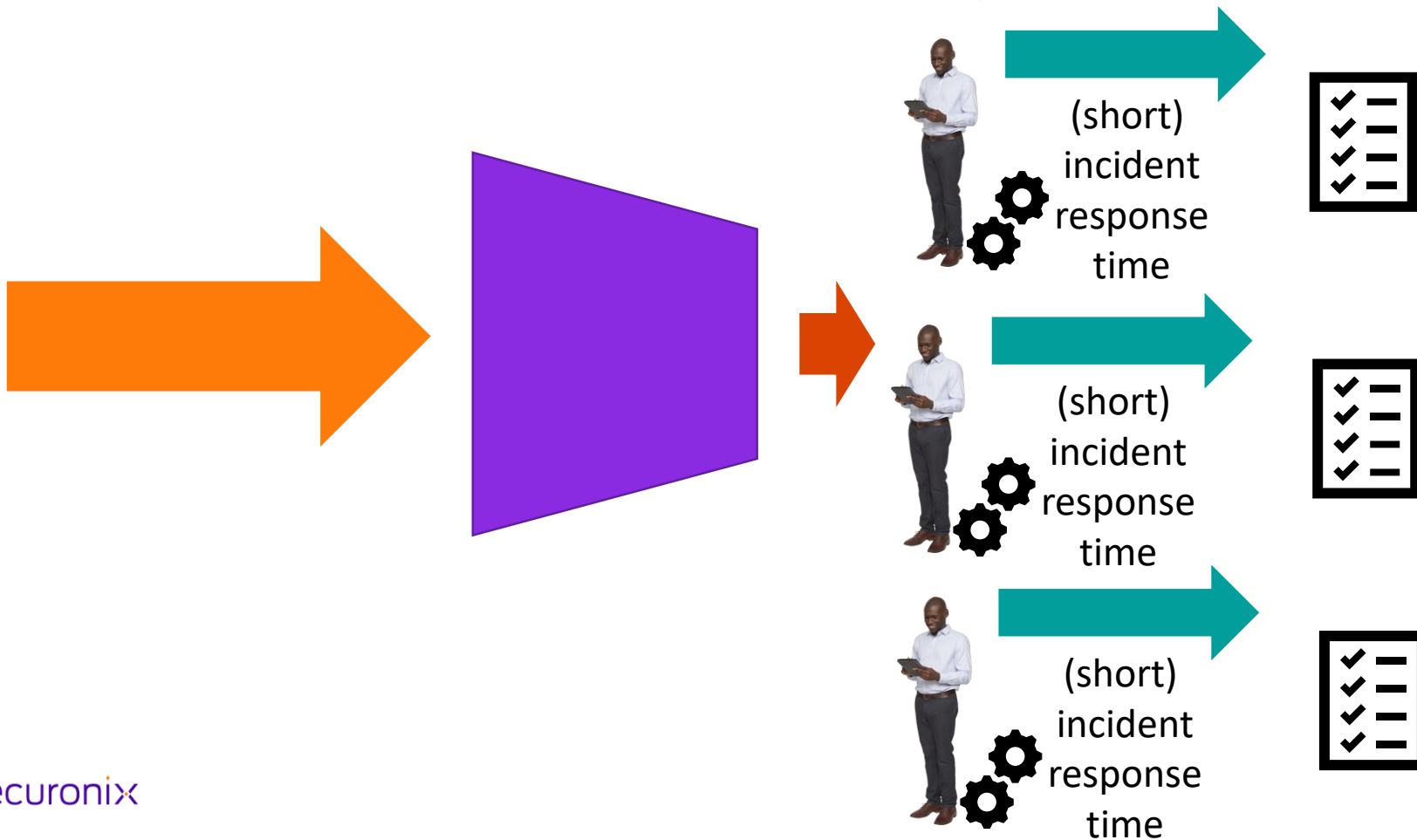
# After the funnel

- ◆ The output of the funnel – the alerts – are still treated manually, by humans



# Time for automation

- ◆ Automation reduces incident response time and add scale

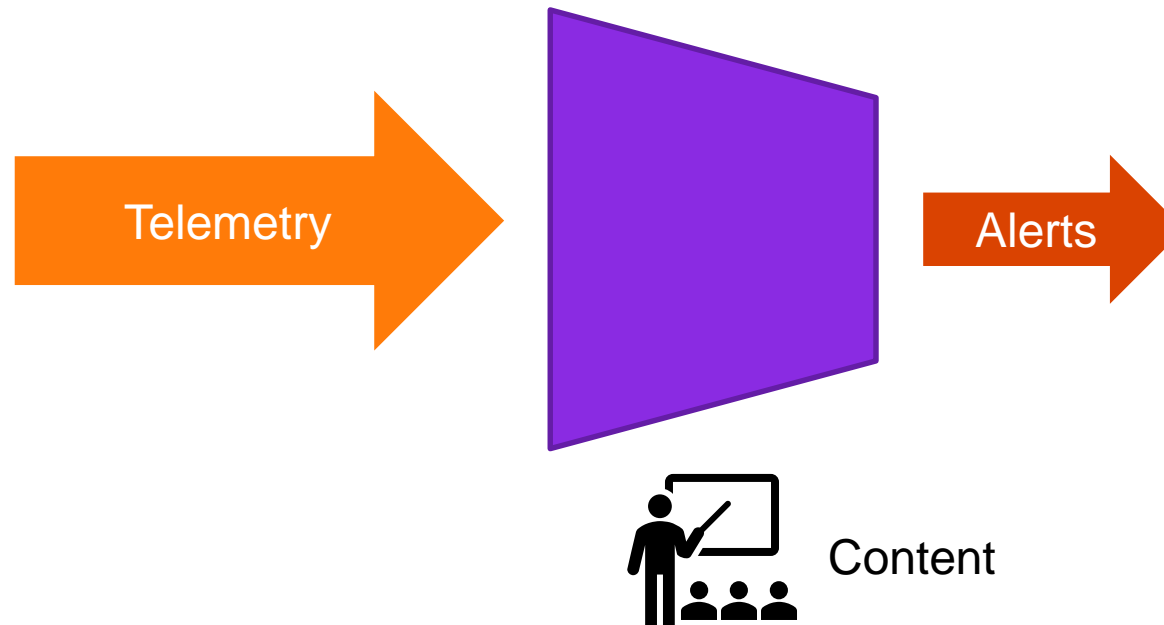


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There is another  
(hidden) funnel

# How do you know what to look for?

- ♦ What tells your funnel what should go out through the other side?





# Content production is hard

Threat Intelligence



What to look for

Expensive

Hard to find

Skills



Transform TI in  
content

# How to scale content production?

## Services

Vendors and service providers produce content that will be used by many customer

The classic “1 to many” relationship



# Fixing the security operations scale challenge



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## Cloud Native Technology

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Provides scalability with cost efficiency

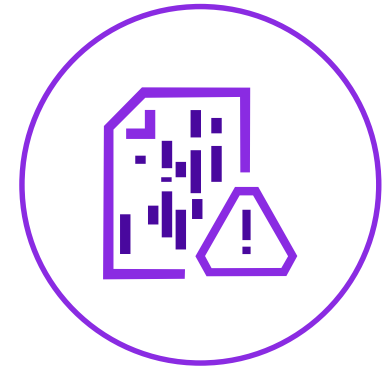


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## Powerful Analytics

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Provides the tools required to find threats



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## Top-Notch Threat Detection Content

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Reduced time to value and economy of scale

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Thank You  
@apbarros