

The background features a pattern of hexagons, each containing a white icon representing various industrial and technological concepts. These include a forklift, a tablet, a cloud, a fan, a valve, a server rack, a wind turbine, an HMI (Human Machine Interface) screen, a radio tower, a robotic arm, a document with a signal, and a mobile phone.

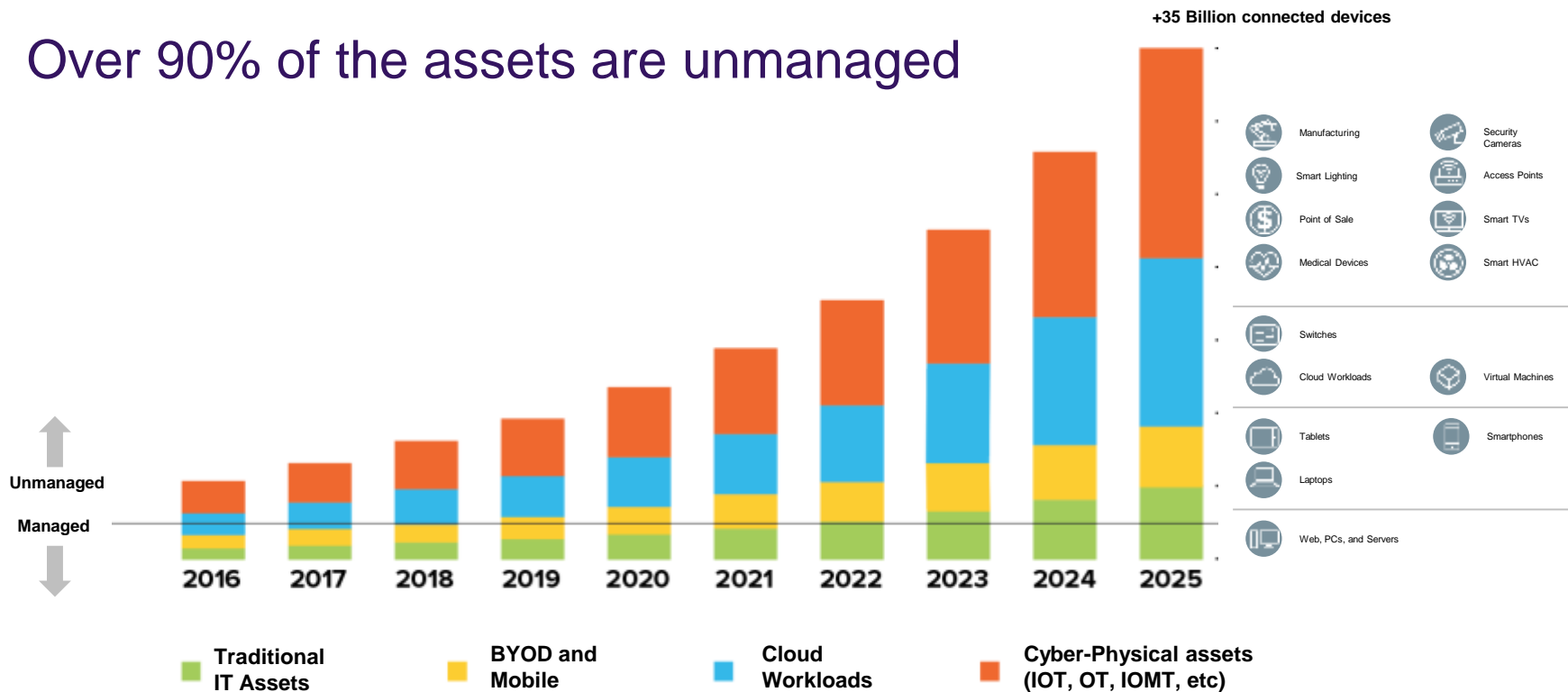
Wie Unternehmen die Widerstandsfähigkeit ihrer Infrastruktur mit der Armis Asset Intelligence Plattform erhöhen

Mirko Bülles
Director TAM

it-sa

Unprecedented Growth in Assets

Over 90% of the assets are unmanaged



Devices and Things Are Everywhere

- **No Perimeter.**
Assets are everywhere (on the network, in the cloud, WFH)
- **No single source of truth.**
Asset information is fragmented across tools.
- **No Control.**
Policy management across too many tools means **no policy at all.**



Data-Driven Decisions in OT



Convergence is delivering competitive advantages

Critical Questions Companies should be able to answer



How many Assets do I have?
How many unmanaged devices?



**Is my CMDB data clean
and accurate?**



**Which endpoints aren't running
up-to-date EDR or EPP?**



**What applications and versions do
I have installed across my entire
environment?**



**Which devices in my environment
are affected by the new
vulnerability or security advisory?**



**What device had a specific IP
address 2 months ago?
Who owns that device?**



**How many cloud or
virtual assets do I have?**



**Do my devices have encryption
hard drive enabled?**



**How to Remediate and Enforce
Policies?**



What does **Armis** do and what problems does it solve?

There are **three key areas** which answer these questions.



Agentless Device Security Platform



Discover All Assets

- Device identification & classification
- Managed, unmanaged, & IoT
- Populate vulnerability scanners & inventory tools
- Every device accross every site (make, model, OS, & more)
- Accross every environment & industry



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Identify Risks/Gaps

- Risks & vulnerability identification
- Extensive CVE & compliance databases
- Smart adaptive risk scoring
- Risk-based policy violations
- Configuration errors
- Compromised credentials



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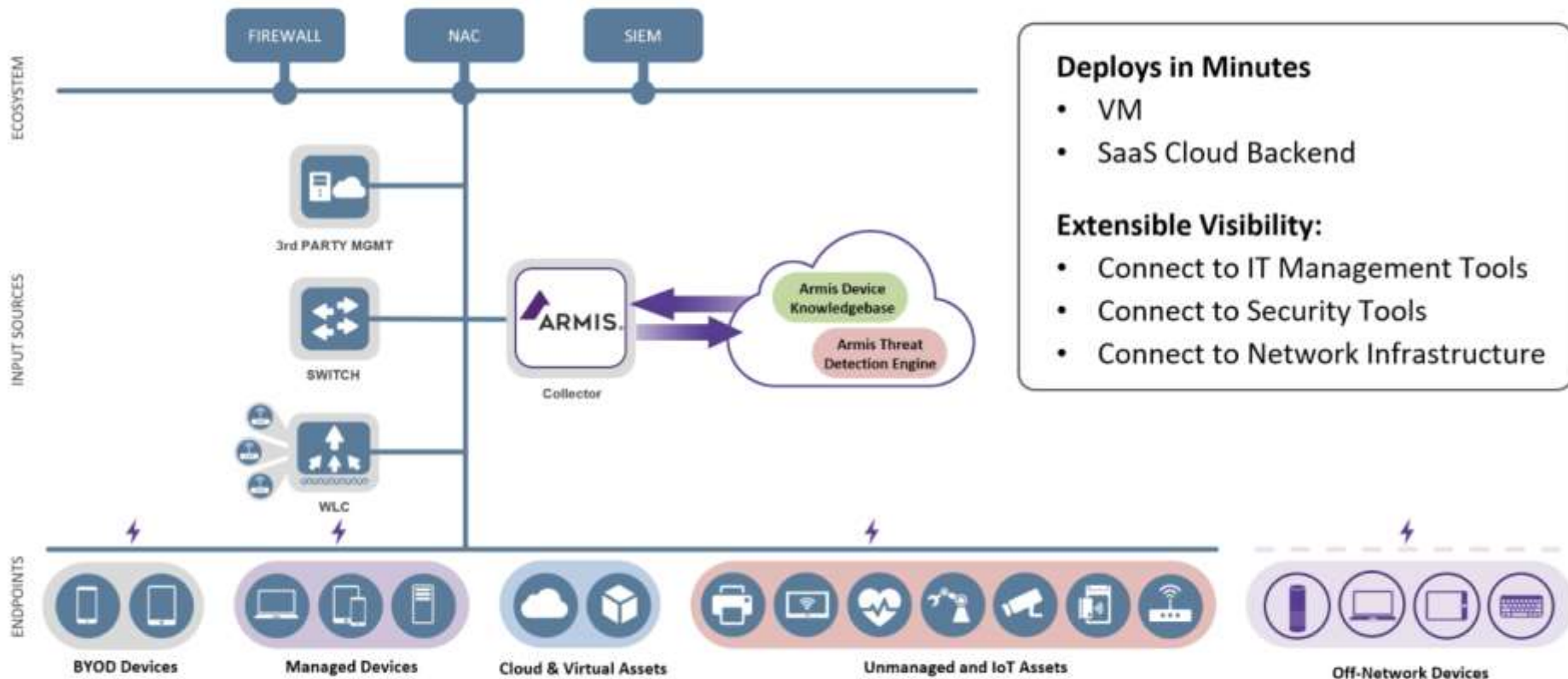
Automate Enforcement

- Active threat & remediation
- Device behavior anomalies
- Malware, ransomware or exploits
- Security policy violations
- Anomalous communications
- Decive context provided to every SOC tool & workflow (SIEM, Ticketing, Firewall, NAC, etc.)



Passive • Real-time • Continous

How **Armis** Works

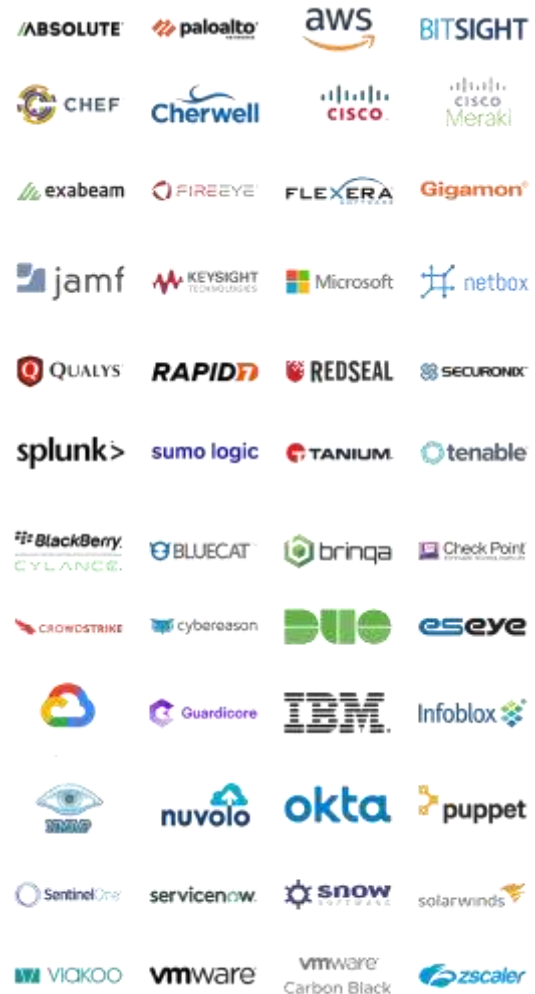


Packets on the wire

Packets over the air

Anything that is third-party related

The real value of **Armis** is amplified by taking that information and making it **available to the rest of your technology stack** enhancing their capabilities.



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