
OUR MISSION

Secure today for a better tomorrow



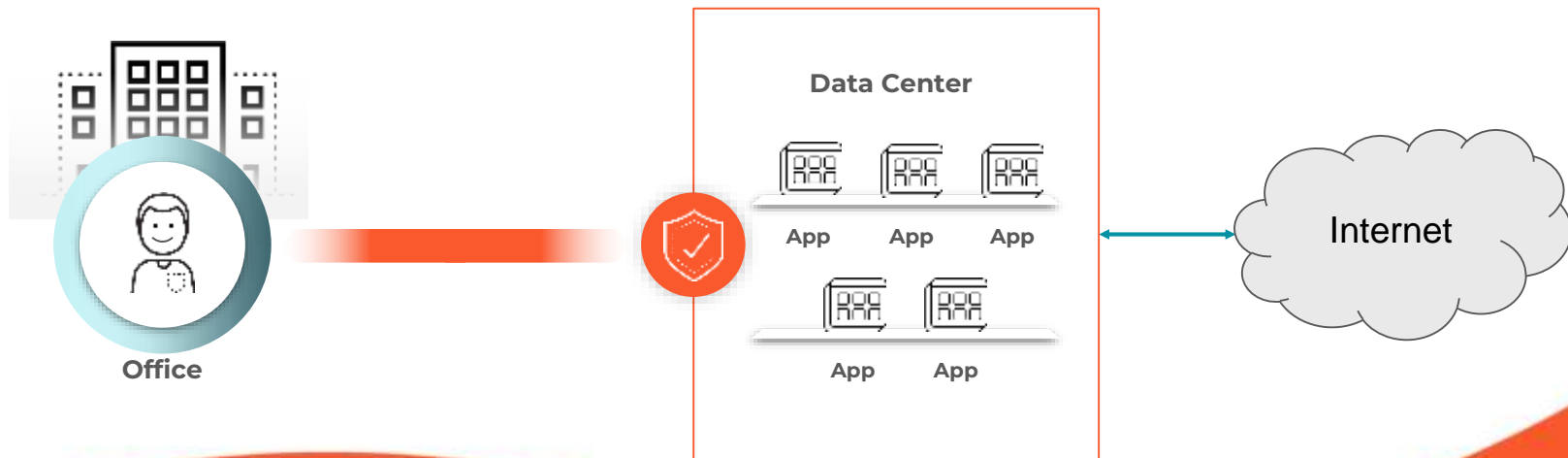
VORTRAG it-sa 2022

ZTNA 2.0: Der neue Standard bei Hybrid Workforce und Cloud-Transformation

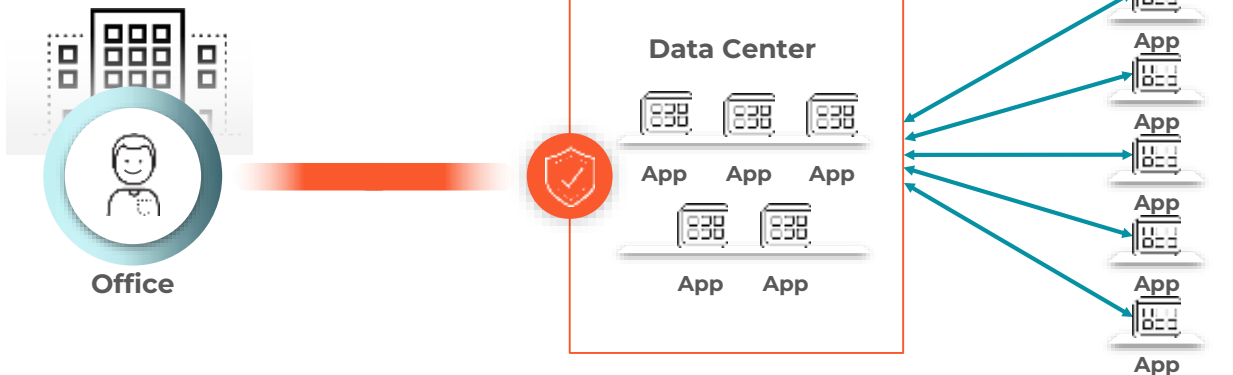
Dienstag, 25.10.2022
14:00 – 14:15 Uhr

Mit Marc Meckel,
Manager Systems Engineering
Palo Alto Networks

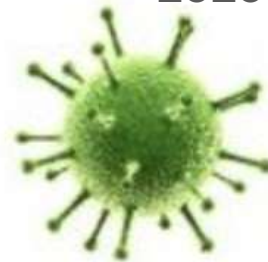
SECURITY WAS SIMPLE WHEN WORK WAS A PLACE YOU WENT TO 1990's



SECURITY WAS SIMPLE WHEN WORK WAS A PLACE YOU WENT TO 2010's



- Driven by technical capabilities
 - Virtualization
 - Automation
 - Agile scaling of resources
- Benefits
 - Improved user experience
 - Pay-as-you-go
 - Partial shift of responsibilities to the cloud service provider
- Indirect results
 - Apps everywhere
 - All hybrid
 - All multi-cloud



WORK IS AN ACTIVITY, NOT A PLACE

APPS ARE EVERYWHERE

80% of organizations have a hybrid cloud strategy, and the average organization uses **110 SaaS apps**.

(FLEXERA, 2021; STATISTA, 2021)

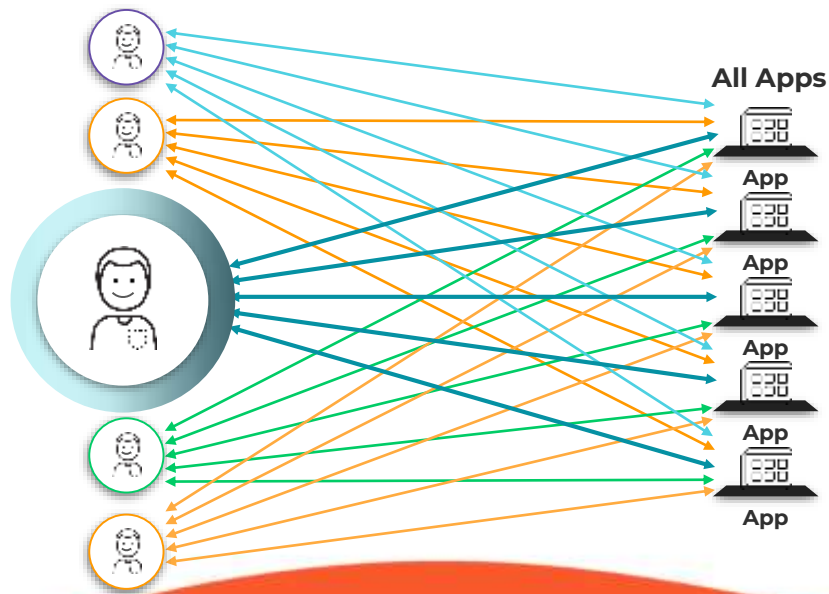
USERS ARE EVERYWHERE

76% of employees want to be hybrid, even after the pandemic.

(The State of Hybrid Workforce Security, 2021)



THE SECURITY IMPLICATIONS OF HYBRID WORK: THE ATTACK SURFACE HAS EXPLODED



BIGGER ATTACK SURFACE =
MORE ATTACKS

92%

of technology executives said that their companies experienced a cyber attack over the past 12 months.

(FORRESTER, 2021)

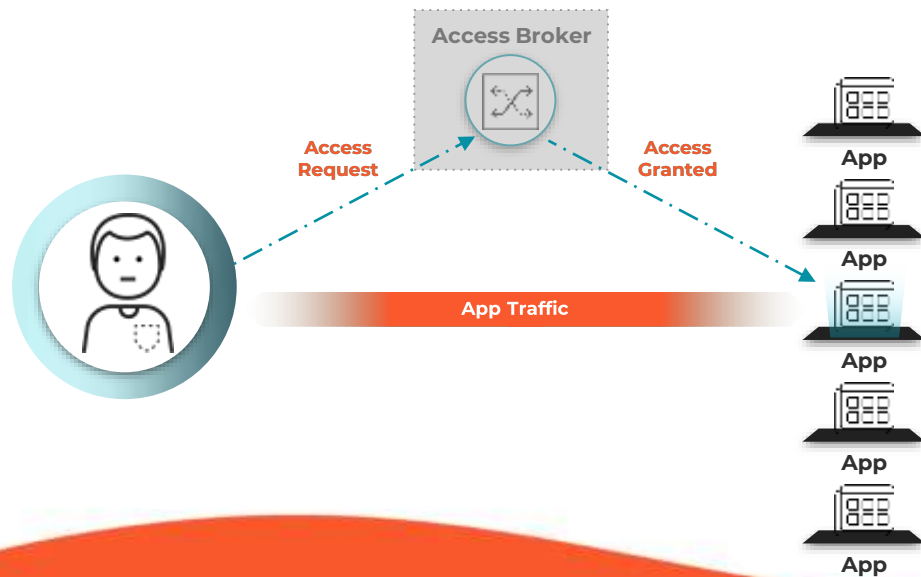
A NEW THREAT, A NEW
SECURITY TOOL

76

The average number of security tools in an organization. (+19% over the past two years, from 64 to 76)

(PANASEER, 2022)

THE INDUSTRY TRIED TO SOLVE SECURE ACCESS WITH ZTNA 1.0 in the 2010s



- User connects to the access broker
- Access is granted
- User communicates directly with the app



YOU CAN'T TEACH OLD SECURITY NEW TRICKS

THE WORLD NEEDS A PARADIGM SHIFT.



PPE-2010
VPN



2010s

ZTNA 1.0



YOU CAN'T TEACH OLD SECURITY NEW TRICKS

THE WORLD NEEDS A PARADIGM SHIFT.



2022 -

ZTNA 2.0

2010s

ZTNA 1.0



PPE-2010

VPN



INTRODUCING ZTNA 2.0

ZTNA 1.0

Violates the principle of least privilege

Allows and ignores

No security inspection

Doesn't protect data

Can't secure all apps

ZTNA 2.0

Least-privilege access

Continuous trust verification

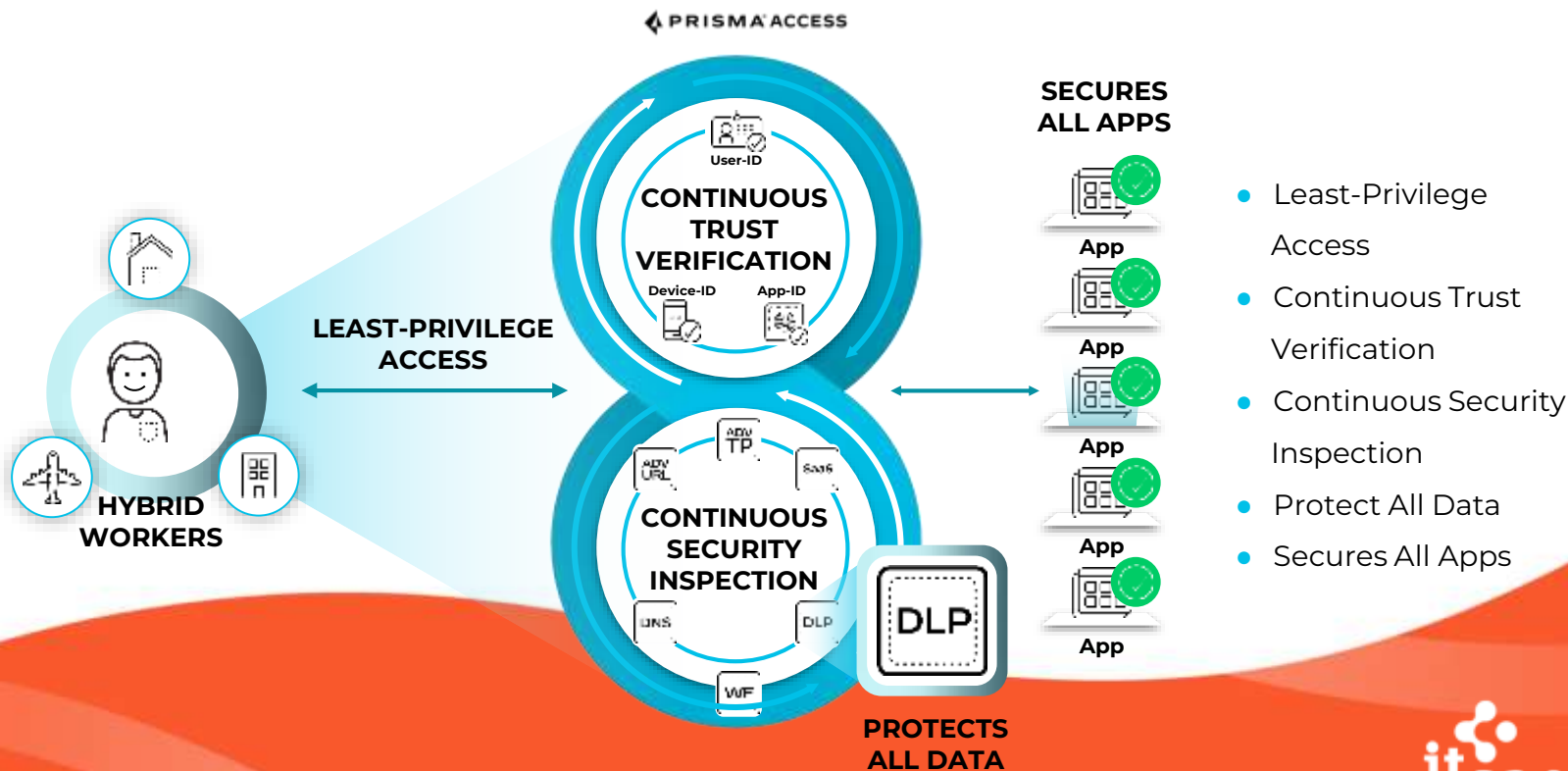
Continuous security inspection

Protects all data

Secures all apps

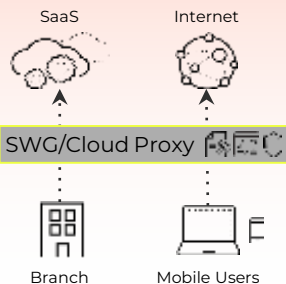


Prisma Access: Delivering on the Vision of ZTNA 2.0

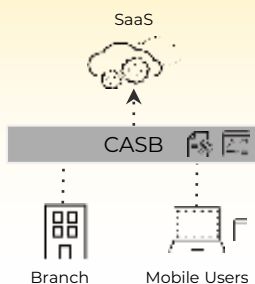


SIX DIFFERENT USE CASES

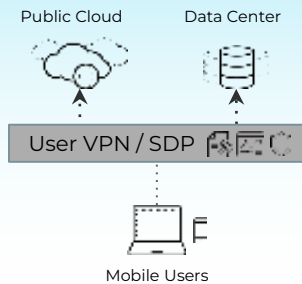
Secure Internet Access



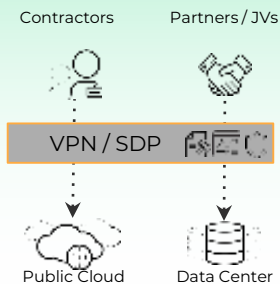
SaaS Access Security



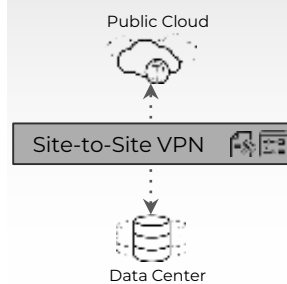
Employee Remote Access



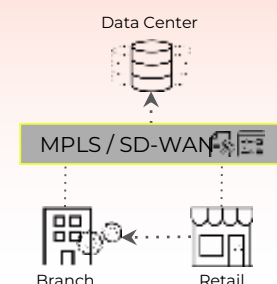
3rd Party Remote Access



DC-to-Cloud Access



Site-to-Site / WAN Access



Multiple Endpoint Clients

Multiple Policies

Multiple Management Interfaces

Inconsistent Security Inspection

Complexity, inconsistent security and user experience,
cost of overlapping solutions

Thank you

Palo Alto Networks, der weltweit führende Anbieter von Cybersicherheit, liefert kontinuierlich Innovationen, um eine sichere digitale Transformation zu ermöglichen – auch wenn sich das Tempo des Wandels beschleunigt.