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# XDR: What it is, What it isn't and What it should be!



# What it is.

Looking past the marketing hype.

# An analysts opinion on XDR

## Native

Tight integration with vendors own portfolio of products.

## Hybrid

Relies on integrations with third-party vendors to collect new telemetry.

## Security Analytics

Collects large data sets and provides security analytics over the collected dataset.



# Looking past the acronym

## Data

Access & leverage data  
from across the network

## Detection

Use all the telemetry  
to identify and detect  
new threats

## Response

Be able to interpret and  
determine true incidents  
and respond rapidly

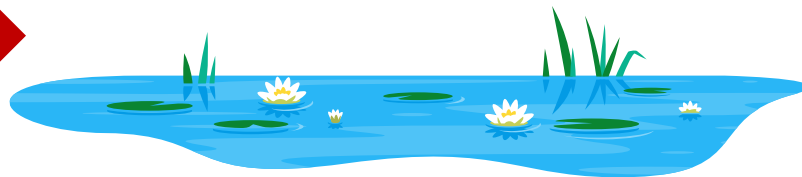
XDR: WHAT IT IS, WHAT IT ISN'T AND WHAT IT SHOULD BE!



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# The perceived solution

Application Logs  
Event Logs  
System Logs  
Security Logs  
Web Service Logs  
User Logs  
Service Logs  
DNS Logs  
Log Logs Logs



**The Data Pond**

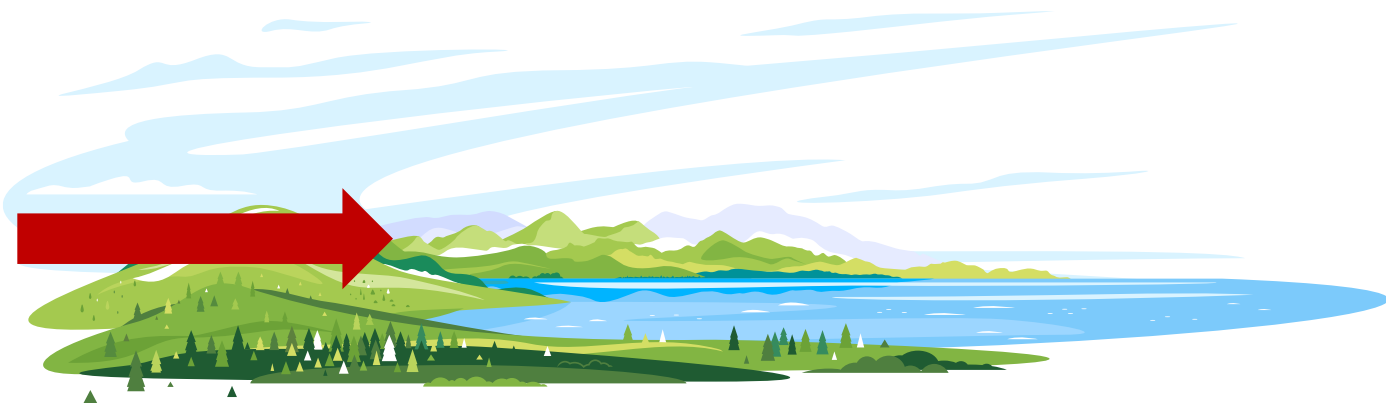
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# The perceived solution

Application Logs  
Event Logs  
System Logs  
Security Logs  
Web Service Logs  
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DNS Logs  
Log Logs Logs



**The Data Lake**

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# The perceived solution

Application Logs  
Event Logs  
System Logs  
Security Logs  
Web Service Logs  
User Logs  
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DNS Logs  
Log Logs Logs



**The Data Dump**

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# The data problem

The right data is more important than all the data.

More data may help to introduce more relevance or usefulness.

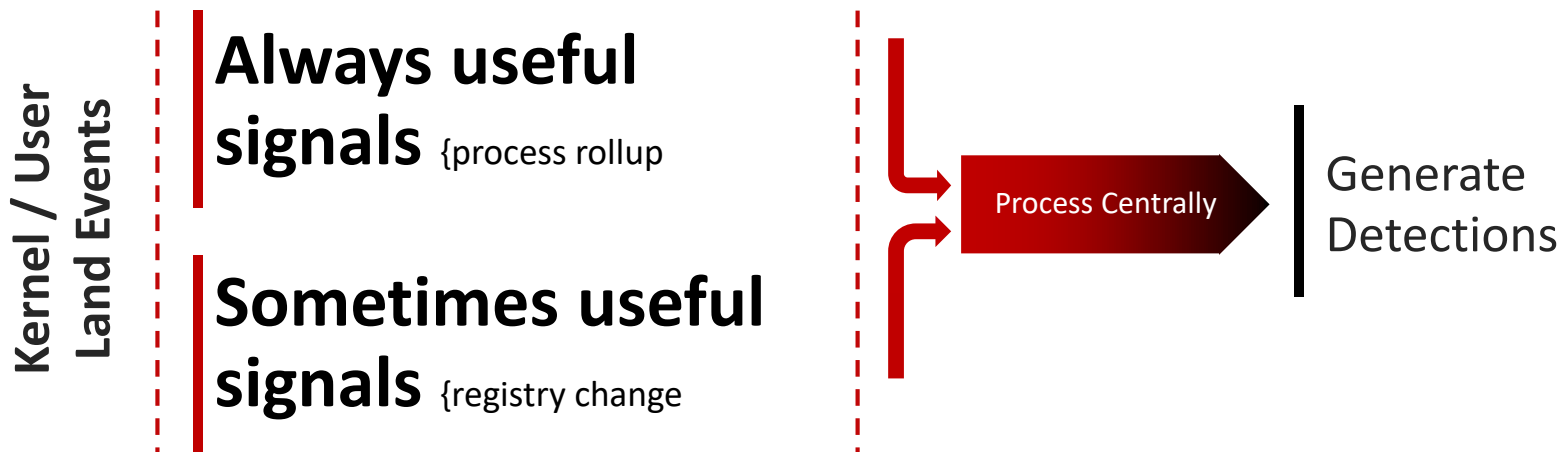
The wrong balance will decrease our outcomes.





# How real EDR vendors solved the data problem

- First rule of building an EDR solution, don't build a log collector!



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# So what is XDR?

Its an evolution of EDR.

# --- XDR

## Definition | **Extended Detection Response**

Built on the foundation of EDR, XDR extends **enterprise-wide visibility** across all **key security** domains (native & third-party) to speed and simplify **near** real-time detection, investigation, and response for the most sophisticated attacks

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# What it isn't!

eXtra, eXtended, MDR, SIEM, NDR ...

## What XDR is not

- EDR + NDR != XDR
- SIEM + EDR != XDR
- EDR + API's != XDR
- EDR + Firewall Logs != XDR
- SIEM + SOAR != XDR
- EDR + Log Management != XDR

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# Questions to ask when looking for an XDR solution

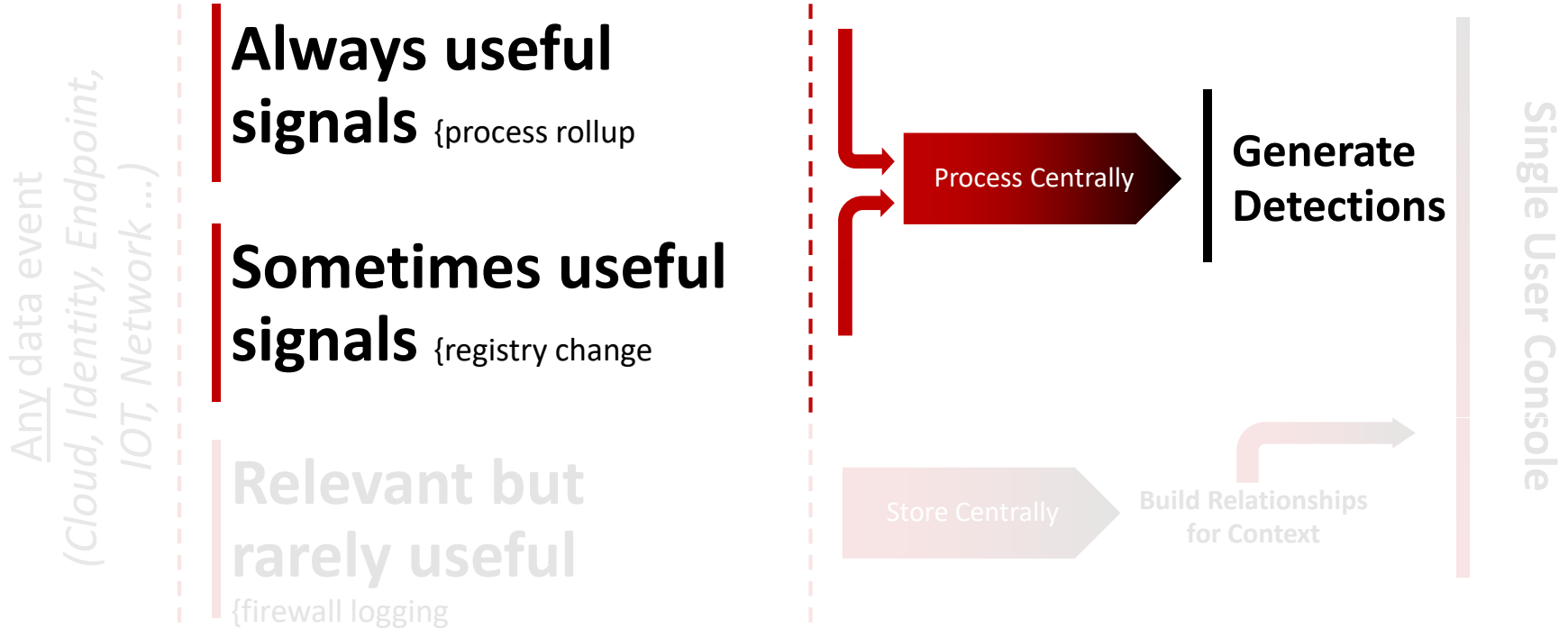
- What data is the solution looking at?
- Does the data get collected, stored and then queried?
- Is the solution a collection of point solutions via a single/multiple UI?
- Do you have to add your own integrations or is it out of the box?
- How much configuration / people do you need to make it work?
- Is it on-premise or cloud based?





**What it should be!**

# Evolving EDR to XDR



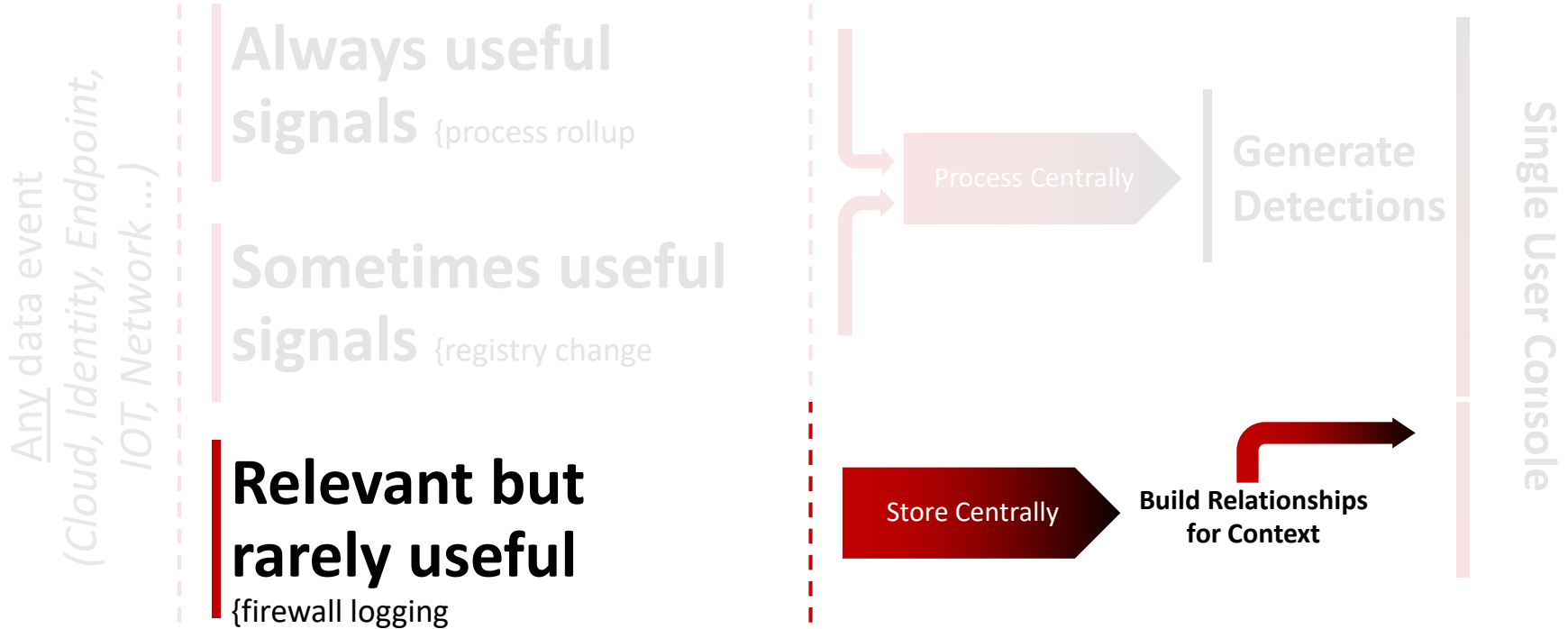
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# Evolving EDR to XDR



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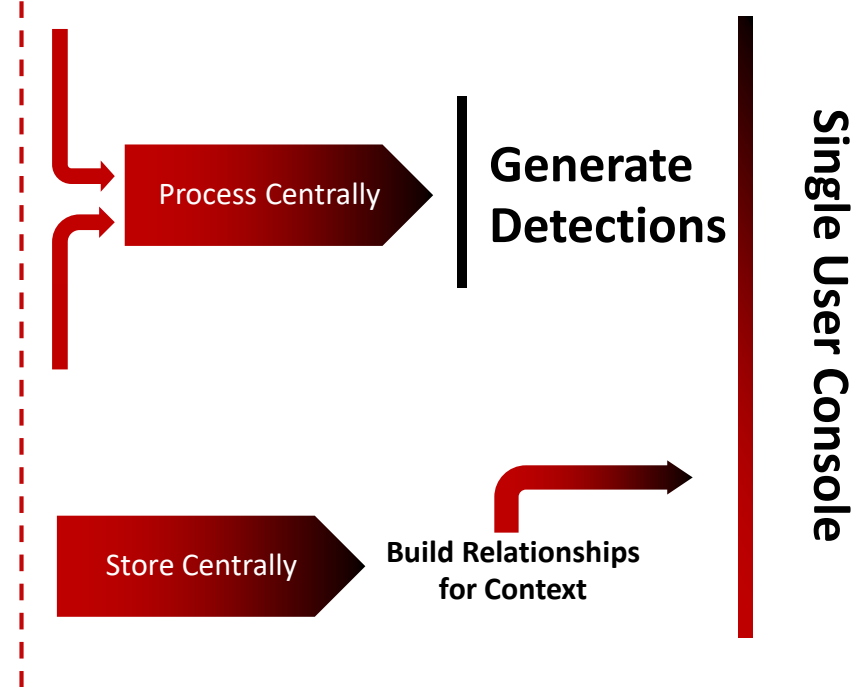
# Evolving EDR to XDR

Any data event  
(Cloud, Identity, Endpoint,  
IoT, Network ...)

**Always useful  
signals** {process rollup

**Sometimes useful  
signals** {registry change

**Relevant but  
rarely useful**  
{firewall logging

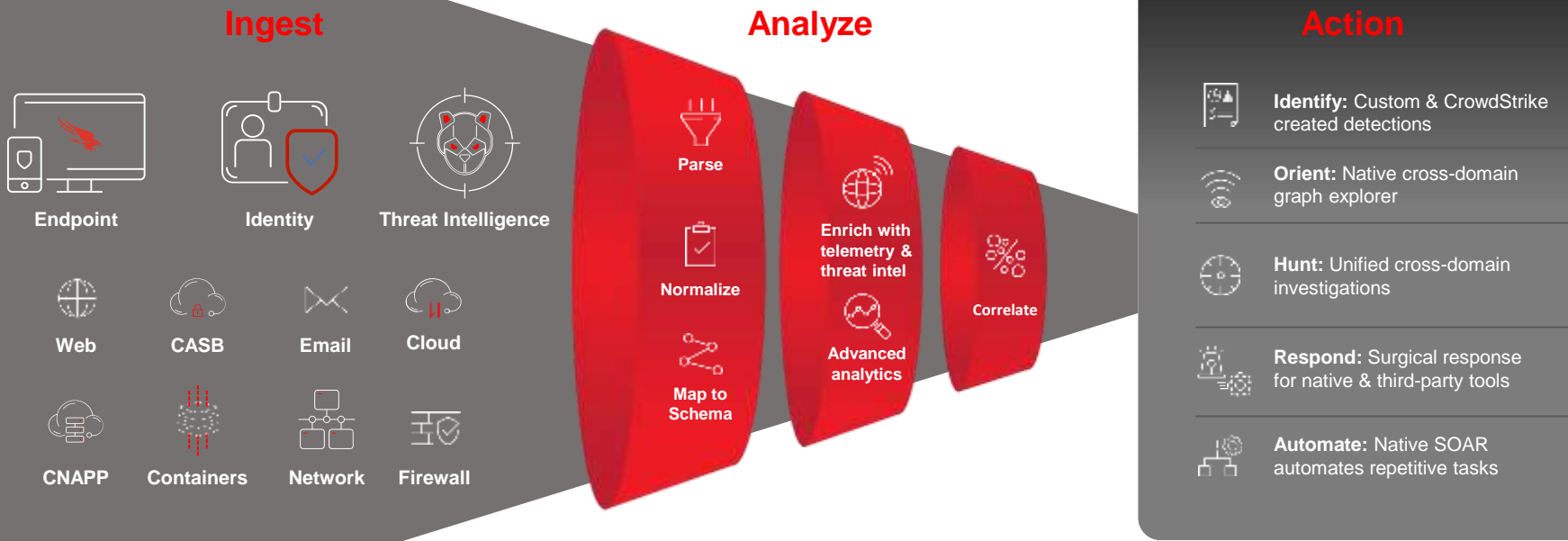


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# Detect: Unify signals to find the most sophisticated attacks across the **entire enterprise**



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# So what did we learn?

Remember the main problem we are solving – stopping breaches!

Security is a data problem.

Remember to look past the acronym.

Ask your vendors how they are solving this problem!



# The future of XDR, **here today**

Reduce complexity, supercharge SOC efficiency and Stop Breaches!

# Thank You!

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