C2 Risk.

Surviving and Thriving in a World of Third Party Risk |

C2

45%

of all recent security breaches are caused by 3rd party vendor deficiencies.

2.7

average number of breaches businesses have had in the last 12 months.

7 out of **10**

businesses have very poor visibility of how their vendors manage and share their data.

The data landscape

Themes in VRM

- Increased regulatory scrutiny and accountability

- Integration of advanced technologies (GenAi)

- Continuous monitoring

- Emphasis on 'Cyber' security

- Centralisation of vendor data (procurement, legal, CISO)

- Extended Enterprise, 4th, 5th...nth party risk

- Risk quantification (data-driven, supports investment

- Cloud Vendors assurance: how to assess off-prem

regulation

- **Increased Regulatory Scrutiny**:

  - Various sectors, especially finance and healthcare, have seen tighter regulations related to third-party risk.

  - Regulators increasingly want organizations to have a robust VRM process that includes regular assessments, monitoring, and due diligence.
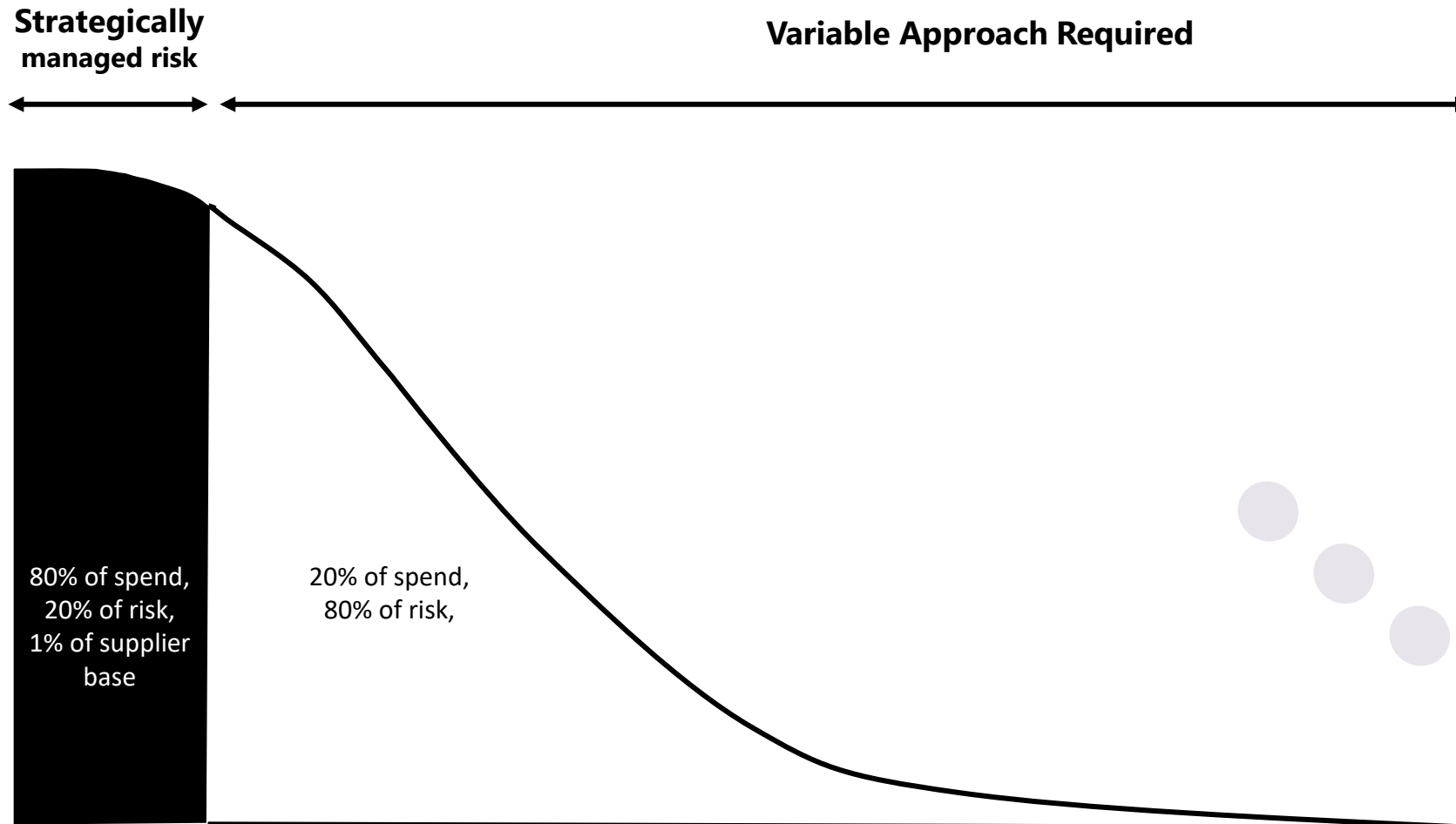
- **Thematic risk:**

  - Information assurance ('cyber')

  - Privacy (GDPR/CCPA/APEC)

  - Operational Resilience (DORA, FCA, SEC)

Extended enterprise

- Follow the data...

- 3rd party is no longer sufficient

- Prime contractors and MSSP have many suppliers (your 4th parties and beyond)

- Work collaboratively, share best practice with your supply chain!

All vendors cause risk ....

Strategically managed risk

Variable Approach Required

80% of spend,
20% of risk,
1% of supplier
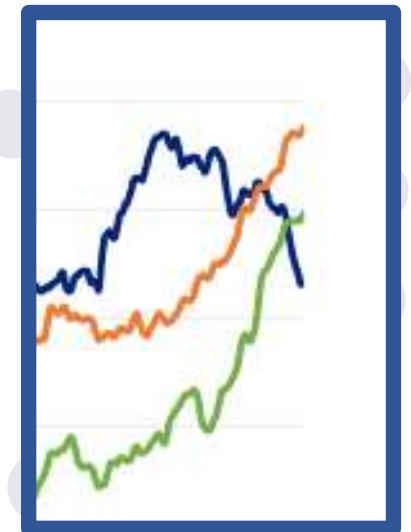base

20% of spend,
80% of risk,

...... but not all vendors require the same scrutiny

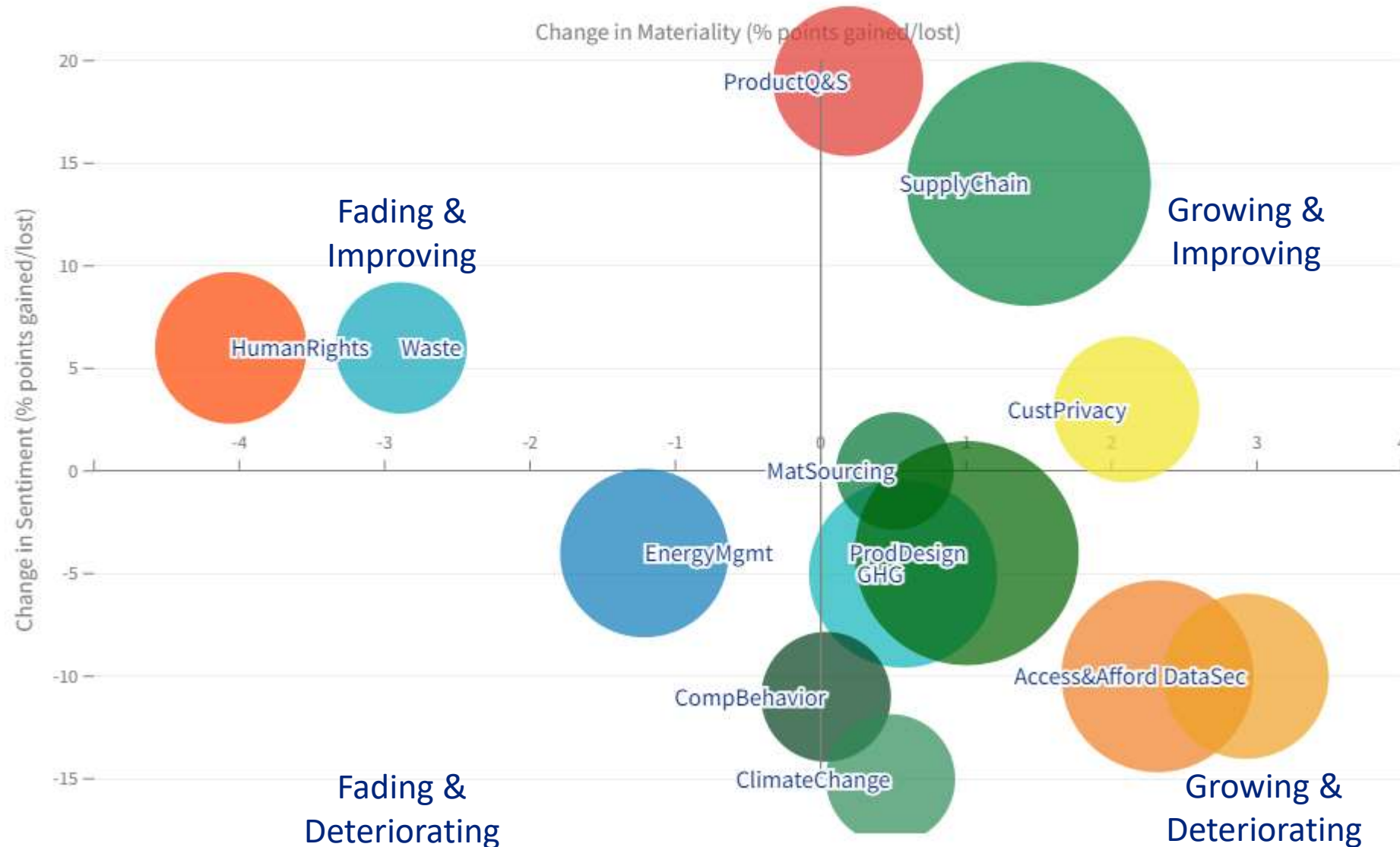# Sentiment Timeline | Data Security

180-day trailing average sentiment over time

■ DACH IT ■ Technology & Communications ■ Software & IT Services

Evolving Risks
Changes in the largest drivers' Sentiment and Materiality over 12 months

- The chart shows the progress in sentiment and materiality of the most material drivers over the last 12 month period.

- Left to right shows whether drivers have become smaller or larger components of the conversation in the last 12 months vs the 12 months prior

- Top to bottom shows how sentiment has shifted in the last year

- The size of the bubbles represents the volume of Heard conversations.

The Opportunity.

Every organization is at risk of a supply chain breach.

84%

of organizations say their supply chain needs better governance

Current solutions are often:

> **Manual**

Carried out on spreadsheets and shared by email

> **Insecure**

Sensitive information held on local hard drives

> **Fractured**

Manual coordination with stakeholders on both sides

> **Expensive**

High cost of risk analyst time spent, and an increased headcount needed to carry out assessments

> **Opaque**

Limited visibility into the level of risk posed by third parties

> **Time Consuming**

Slow process resulting in longer vendor approval lead times

The Solution.

C2 provides an intuitive SAAS platform that grows third party risk reduction loops, democratizing the **assessment** and **assurance** process through intelligent automation.

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