

**secunet**

# **Cyber Regulation in Europe –**

**What are companies  
supposed to do now**

Frank Sauber

October 2023



# Your speaker today – Frank Sauber



## Frank Sauber – Division Industry

Global Head of Sales & Business  
Enablement

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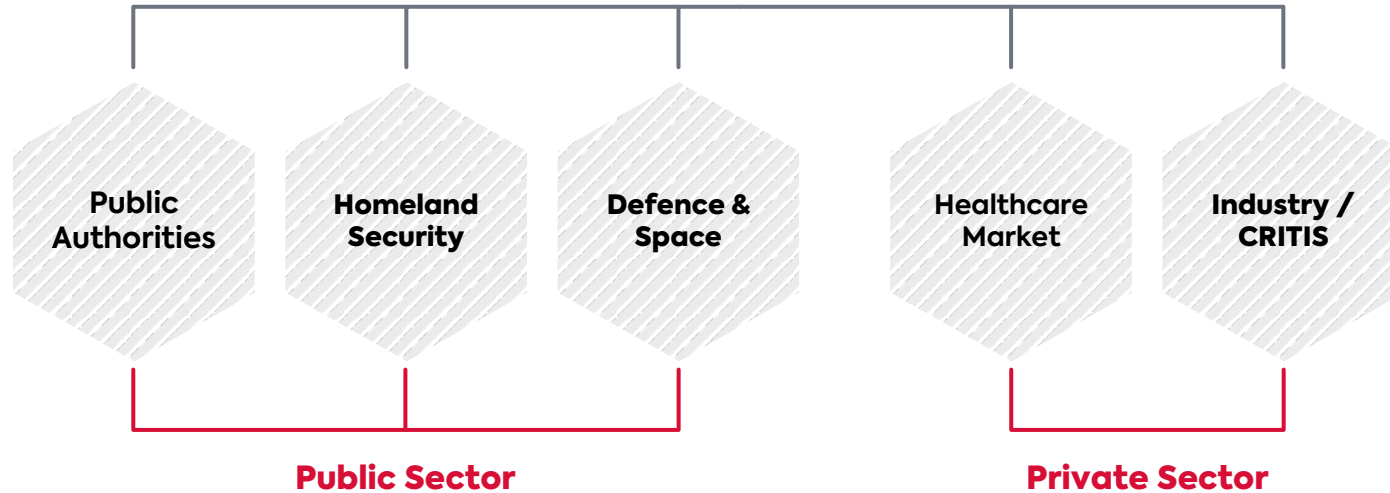
secunet Security Networks AG

You'll find me and secunet in **hall 7A at 611**



# secunet - 25 years of expertise in IT security

## secunet Security Networks AG



- More than 1,000 Employees
- 12 locations
- 347 million euros Revenue in 2022
- > 500 customers, including federal ministries, EU and > 20 DAX corporations
- Major shareholder: Giesecke + Devrient (75%)



Security partner of the  
Federal Republic of  
Germany

## Joint venture

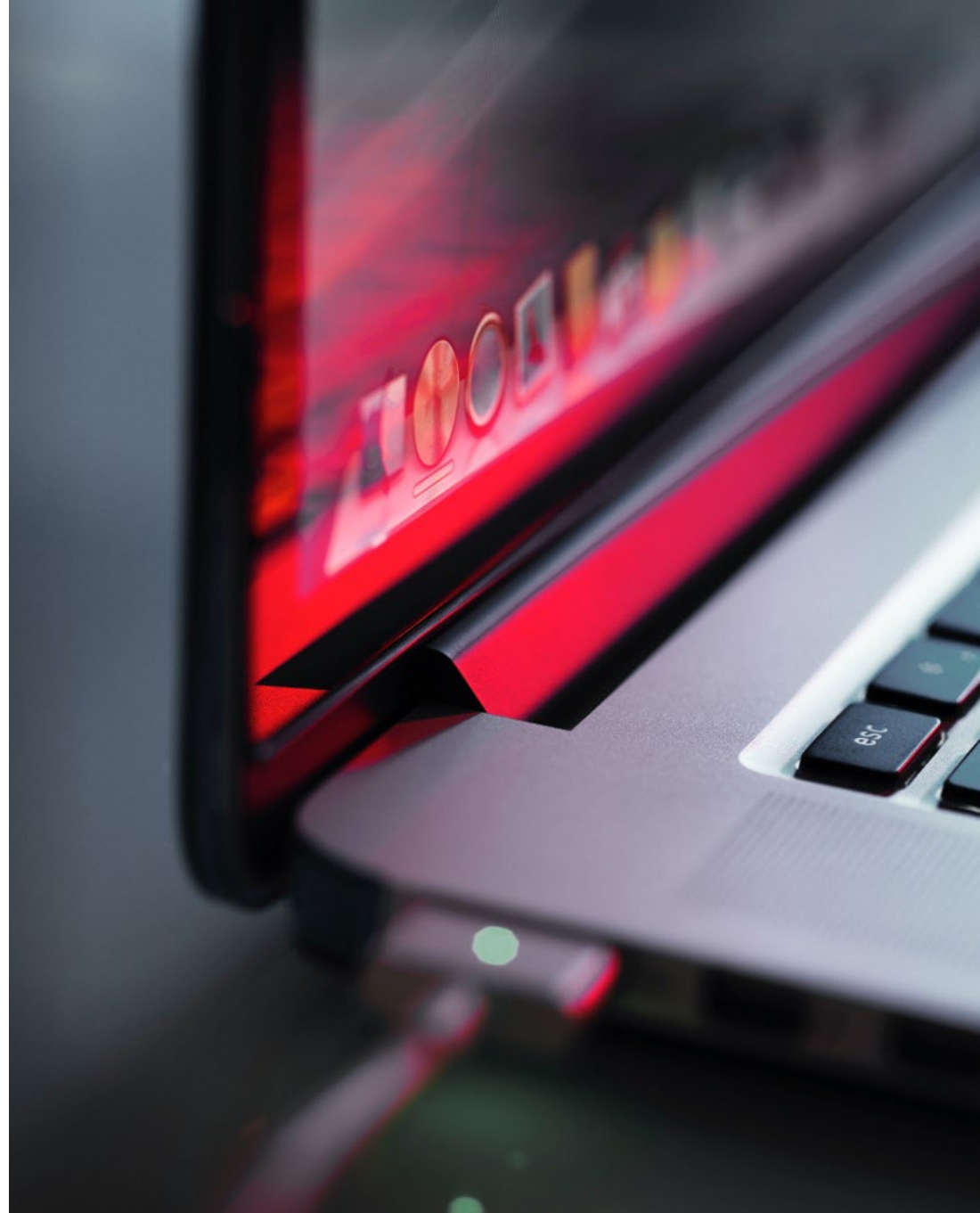


## Subsidiaries



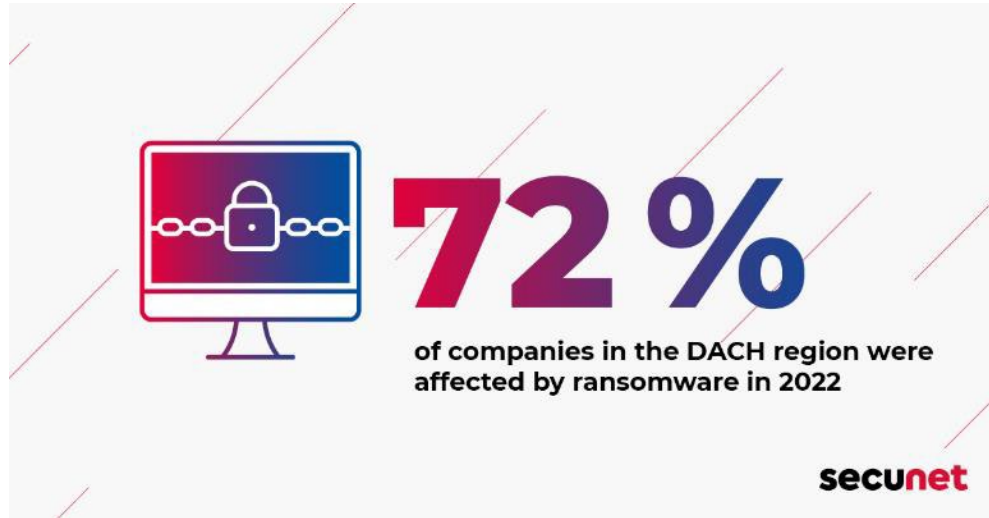
# Market Situation.

Current Threats development.



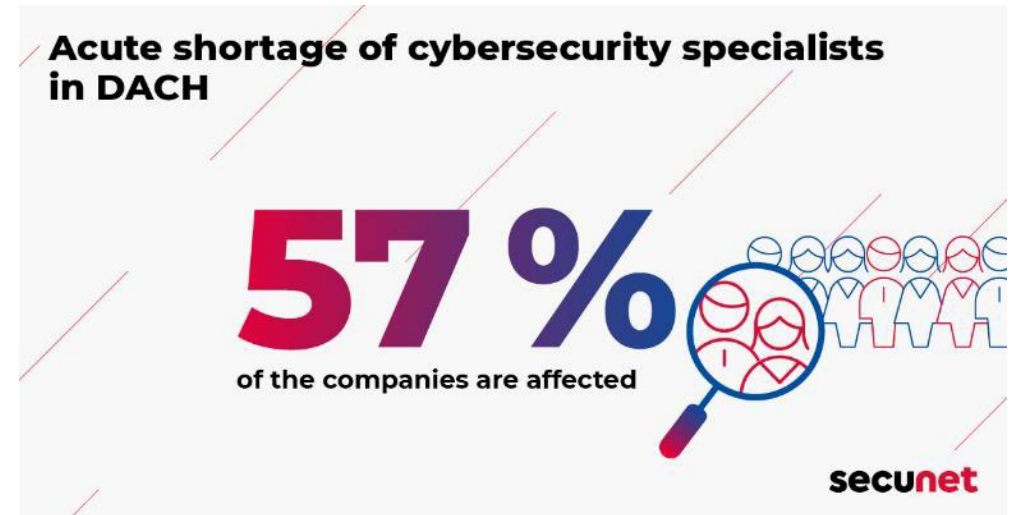


# The Threats are increasing – for everyone



**202 billion euros  
damage per year  
in Germany**

Source: Bitkom "Economic Protection 2022"

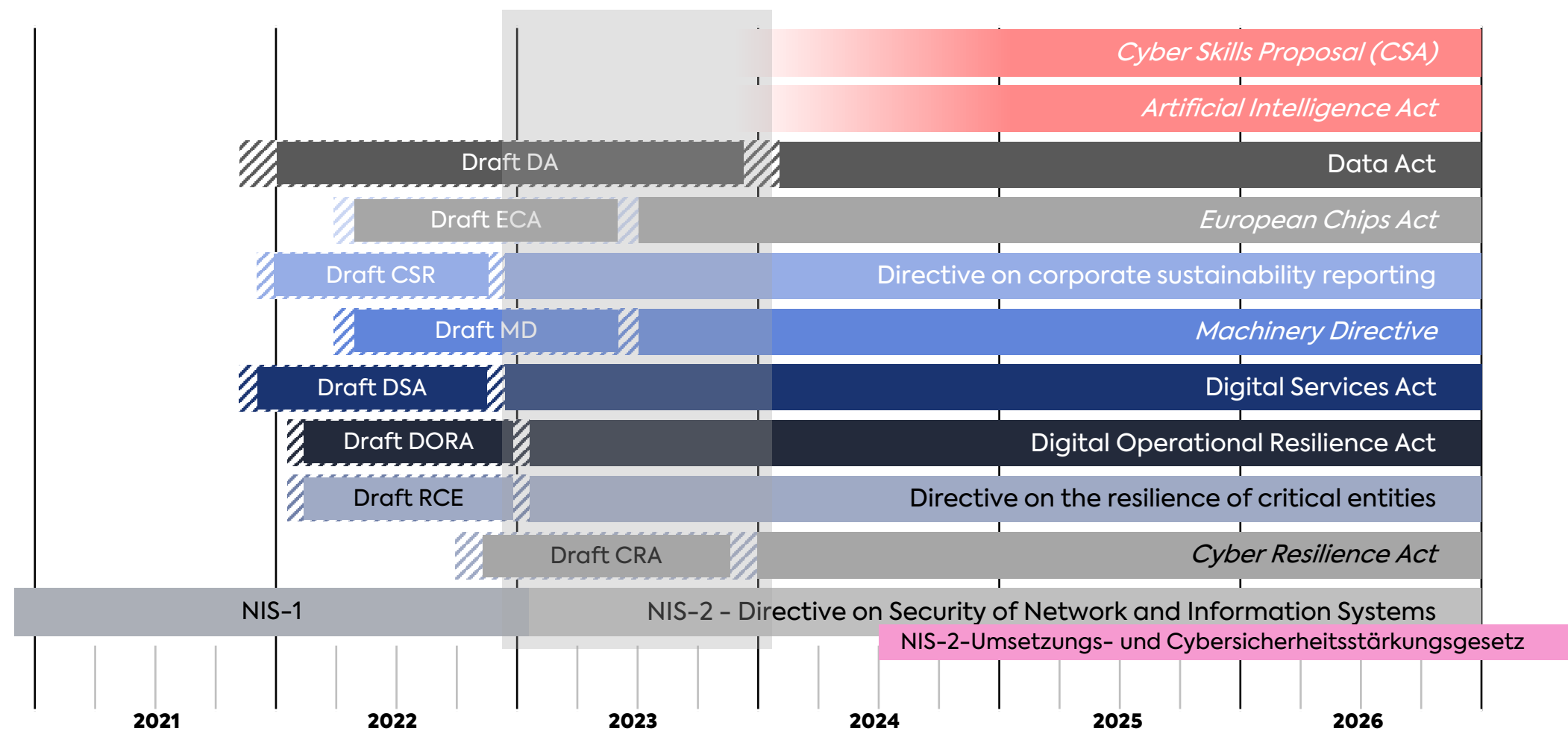


# European Security Legislation.

The track is getting paved.



# The EU starts to react to increasing damage and threats



# Zoom in - Security within European legislation

## EU Directive on Security of Network and Information Systems (EU NIS-2 Directive)

- **Goal: Achieving a high common level of cybersecurity in the EU**
- Expansion of the affected sectors
- Security across supply chain

» In effect since 16.01.2023

## EU Cyber Resilience Act (EU CRA)

- **Goal: Security for users and supply chain through security processes and elements.**
- Obligations for manufacturers, importers, and distributors of products with digital elements.

» The legislative process

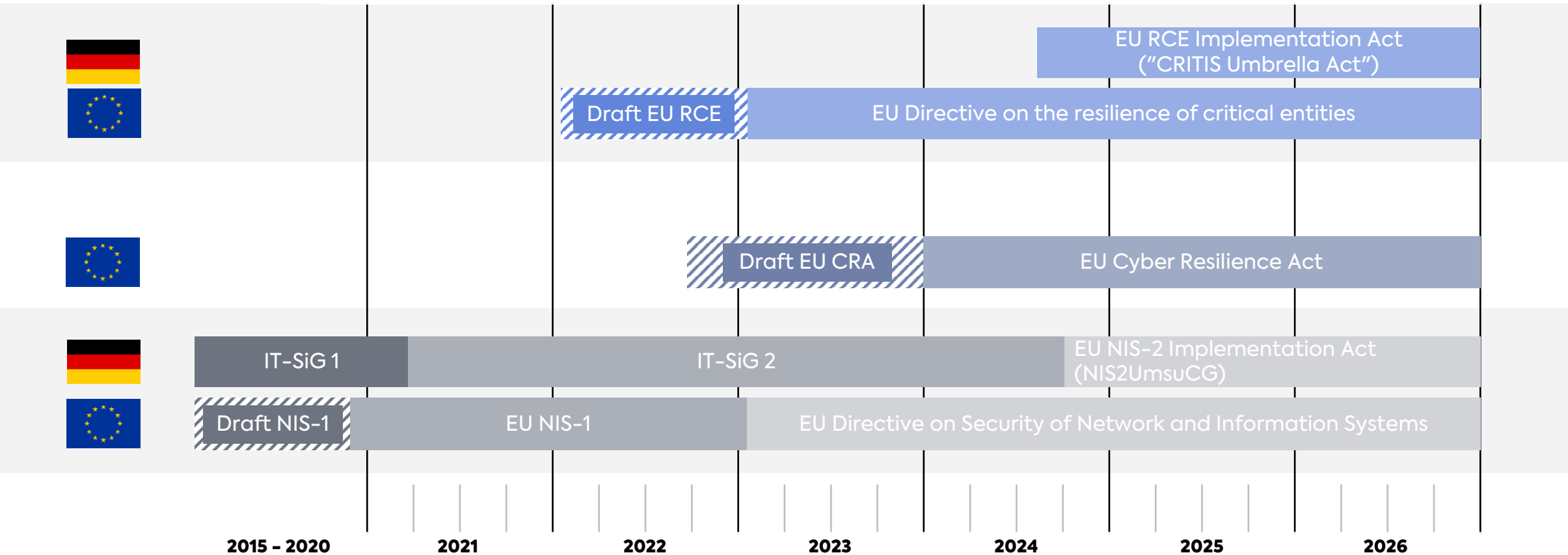
## EU Directive on the resilience of critical entities (EU RCE Directive)

- **Goal: Strengthening resilience (hybrid threats); alternative term definition; expansion of the sectors.**
- Obligations for operators of critical infrastructures.

» In effect since 16.01.2023



# Roadmap for EU and national legislation



# Wrap up of Status Quo.

Challenges.



# Challenges

- Increasing Threats in Digital Transformation
- Requirements by Regulation
- Skill and Resource shortage
- Ensuring **business continuity**
- Preserving **digital sovereignty**



# Do not wait.

Act now.





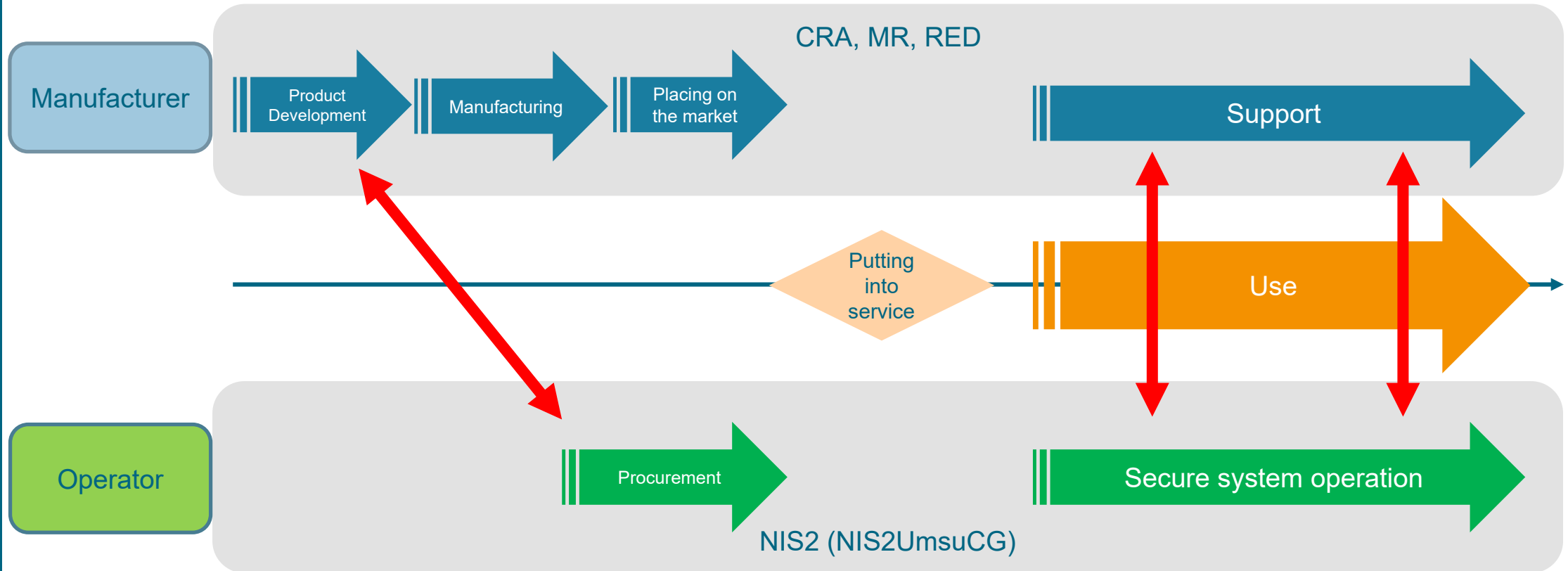
# What should you do now?

- **Examination of relevance**  
(e.g. markets you **and** your customers sell to)
- **Review of new requirements**  
(e.g. supply chain, development)
- **Prepare reporting processes**  
(e.g. official bodies, customers, audits)
- **Set up risk management**  
(e.g. ISMS, BCM)





# Cyber resilience in the product life cycle



CRA: Cyber Resilience Act  
MR: Machinery Regulation (2023/1230)  
RED: Radio Equipment Directive (Delegated Act 2022/30)  
NIS2: Network and Information Security Directive 2 (2022/2555)  
NIS2UmsuCG: NIS-2-Umsetzungs- und Cybersicherheitsstärkungsgesetz

# Example: Production in Industry

## Achieving Cybersecurity Compliance with IEC 62443

### European Cyber Legislation

Cyber Resilience Act  
(CRA)



NIS-2 Directive

baseline for achieving  
compliance.

### Cybersecurity Standard IEC 62443 for Industrial Automation and Control Systems

Product Lifecycle

Supplier-  
Level  
Security

Integrator-  
Level  
Security

Operator-  
Level  
Security

Mandatory for selling products and services in EU

# secunet's approach - Integrated Value Chain

**Comprehensive service from consulting, development and products**



# Take Aways – Cyber Security is of utmost importance

**Security becomes a Governance Topic  
=> it becomes Top Management Topic**

**For the bad guys it does not matter  
They look for your weak points – they attack now**

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