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Enterprise

# CONNECT & PROTECT

## Cloud-Based Zero Trust Network Access

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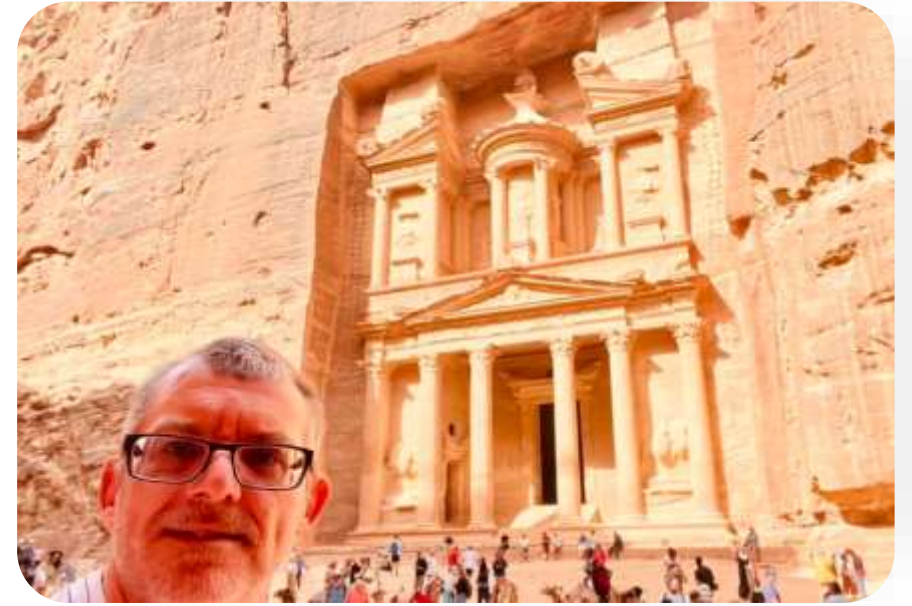
Jaye Tillson, Director of Strategy  
October 2023



**Hewlett Packard**  
Enterprise

# Jaye Tillson

Director of Strategy / Field CTO  
Co-host of the SSE Forum & The Edge Podcast



# The workforce of today



## Bad actors are targeting our points of weakness

**92%**

Companies that still  
use legacy VPN  
technologies

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**71%**

Are concerned that  
VPN will jeopardize  
their environments

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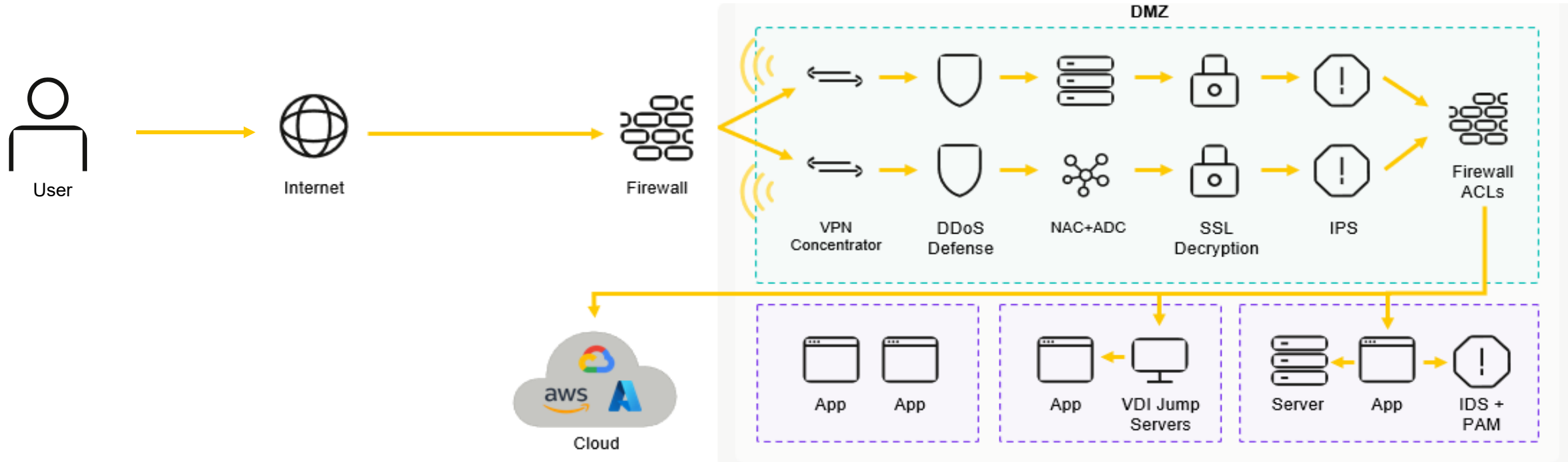
**↑ 92%**

In targeted VPN  
attacks due to  
remote work

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# VPN architectures create poor user experience



## Security Risks

### VPNs expose IPs

VPNs are like beacons, looking to be found. Consequentially, IPs are exposed creating an attack surface to be exploited.

### VPNs over-extend network access

Unknown users from unknown devices are extended network access, increasing attack surface.

### VPNs are complex to manage

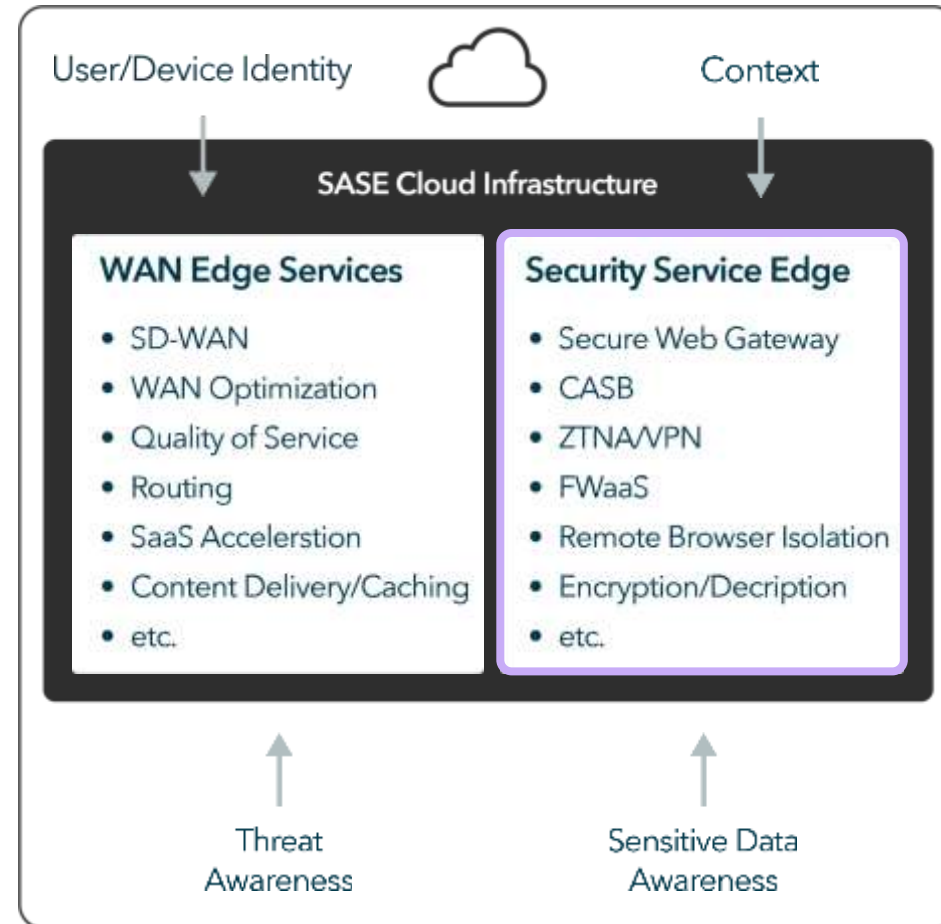
Scaling physical VPN gateways adds network complexity and is costly.

Teams managing multiple configurations and policies across several UI's is time-consuming and error prone.



# What are all these acronyms?

**Gartner.** Consistent Network and Security Policy



# Why start with ZTNA?

67%

SSE Platform  
ZTNA, CASB, SWG



33%

WAN Edge Services  
WAN Optimization,  
SD-WAN, SaaS Acceleration

39%



SSE Platform  
(ZTNA, CASB, SWG, etc.)

31%



Identity Providers  
(SSO and MFA)

18%



Endpoint Security

12%



Security Information and  
Event Management (SIEM)



47%

Zero Trust Network  
Access (ZTNA)



33%

Cloud Access Security  
Broker (CASB)



20%

Secure Web  
Gateway (SWG)



# Transforming secure business access

## Zero Trust Network Access (ZTNA)

Secure access to private applications in the data center or cloud.

*e.g., VPN/VDI replacement*

## Cloud Access Security Broker (CASB)

Secure access to SaaS applications and protect against data loss.

*e.g., Block Upload/Download from Box, SharePoint, Facebook, Salesforce*

## Secure Web Gateway (SWG)

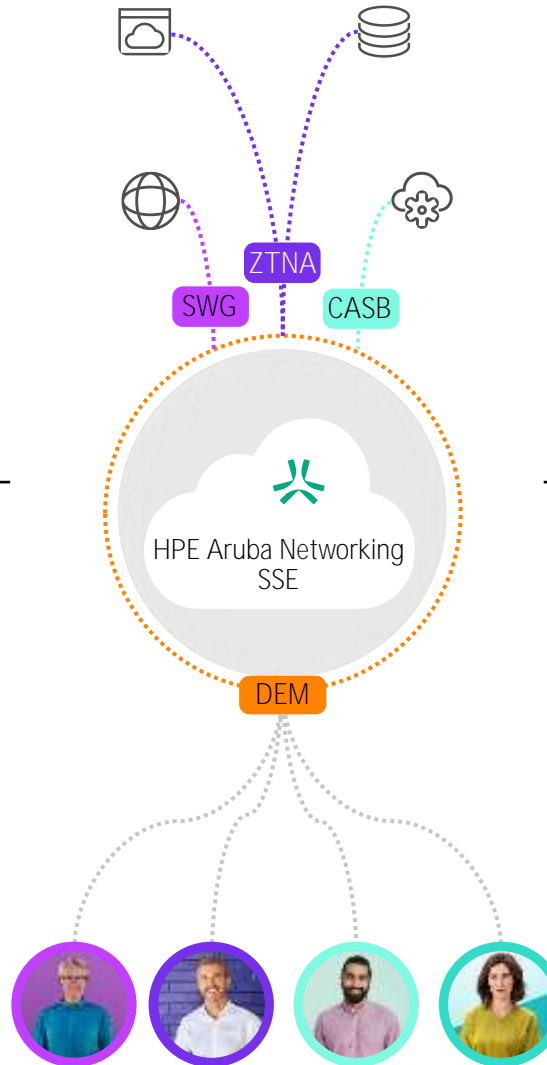
Secure access to the Internet and protect against malicious online threats.

*e.g., URL filtering, DNS Control, SSL inspection für Malware*

## Digital Experience Monitoring (DEM)

Monitor user performance and to troubleshoot user access issues for all traffic.

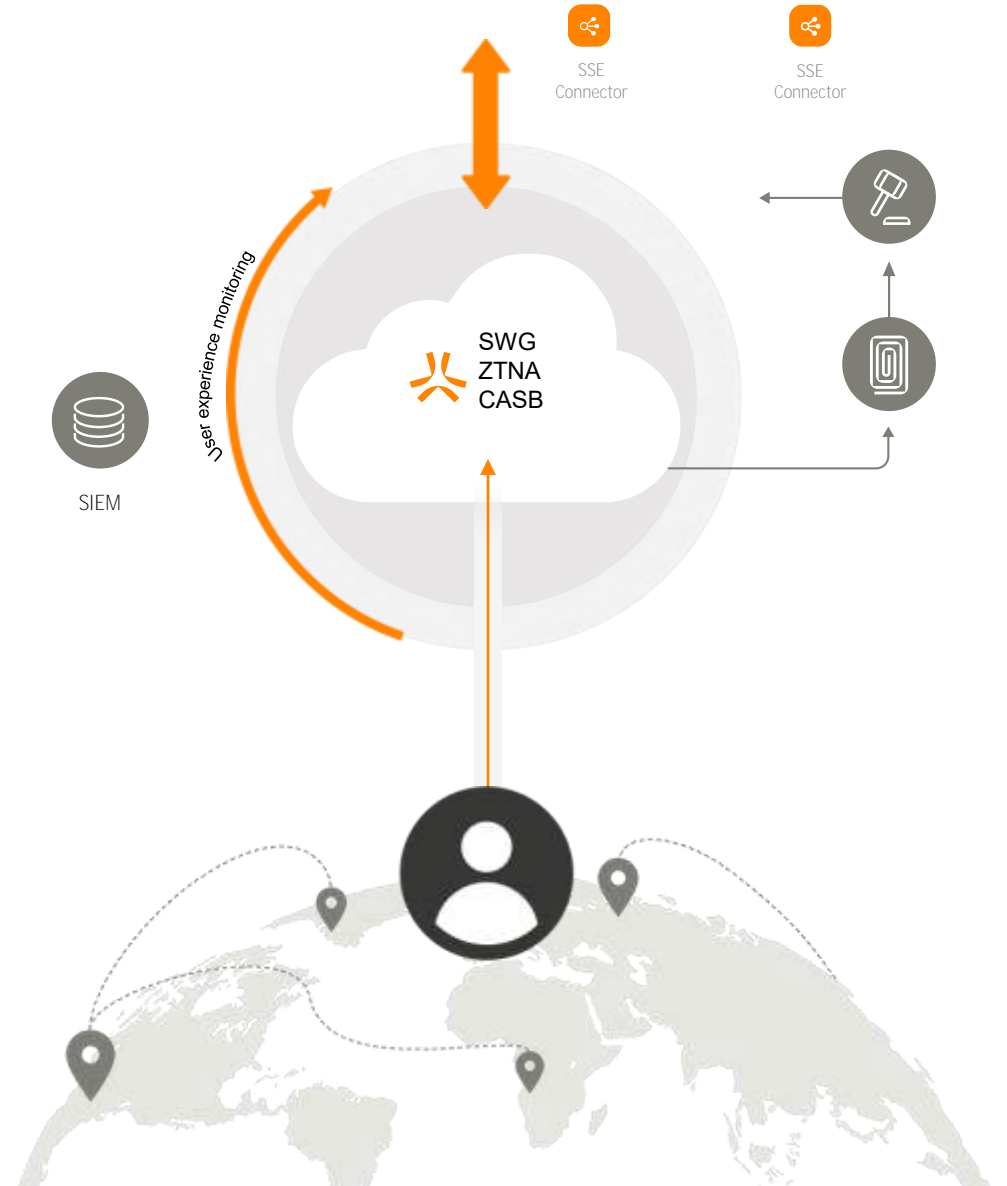
*e.g., Network Ops for private and public traffic*



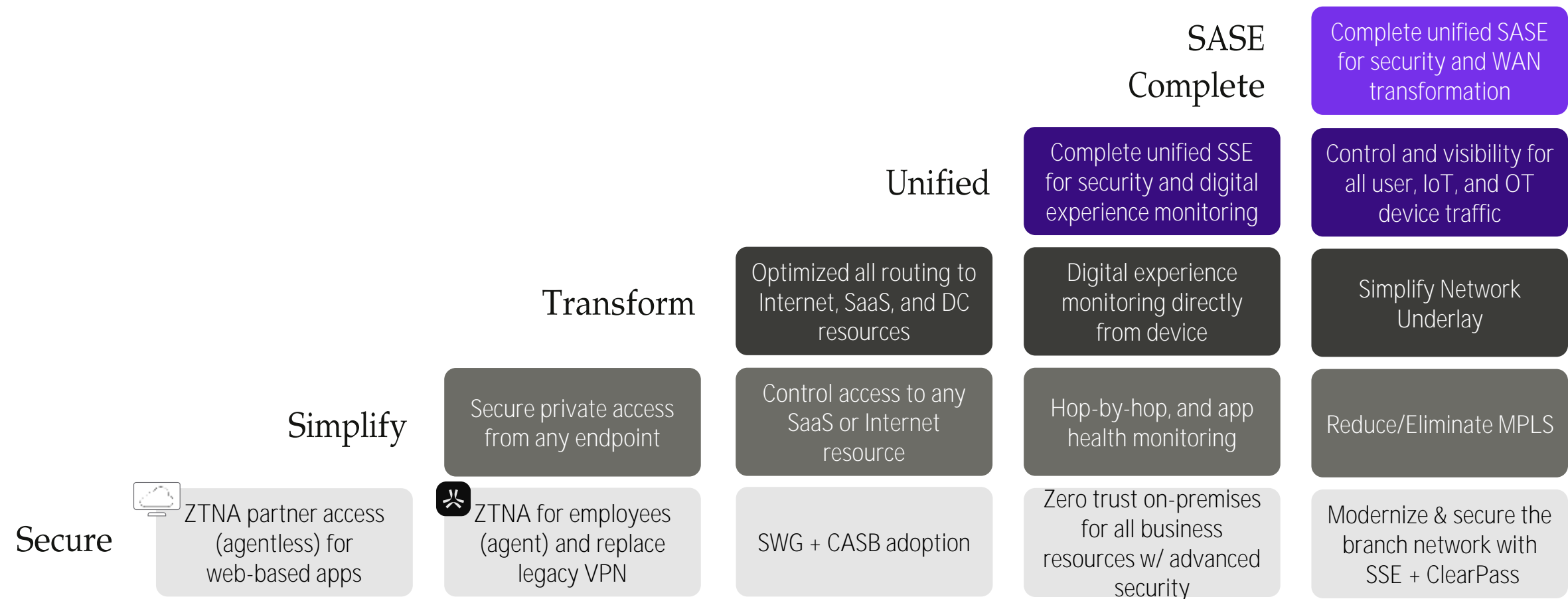


# Enable Work from Anywhere

- 1 User requests access (agent or agentless)
- 2 Mediates request
- 3 Identity + MFA verified + Policy evaluated
- 4 Brokers 1:1 connection
- 5 Continuously inspects, adapts, and protects



# Where do you go from here?





Next steps?  
Meet with a zero  
trust consultant.

