

About Team Viewer

TeamViewer's development

2005

TeamViewer founded in Goeppingen, Southern Germany

2018

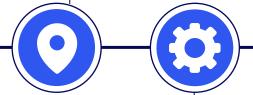
- Launch of IoT, AR & Enterprise Solution Tensor
- License model switches from perpetual to subscription
- Tokyo, Shanghai, Mumbai offices

2020

- R&D hub in Ioannina
- Acquisition of Ubimax

2022

- Singapore regional HQ
- Korea office
- No. 1 AR platform in Europe
- Launch of Al Studio
- Siemens partnership















2010

>100m installations 2019

IPO + MDAX inclusion

2021

- Acquisition of Xaleon, Upskill & Viscopic
- R&D hub in Portugal
- Manchester United & Mercedes F1 partnerships
- SAP & Google Cloud coop.

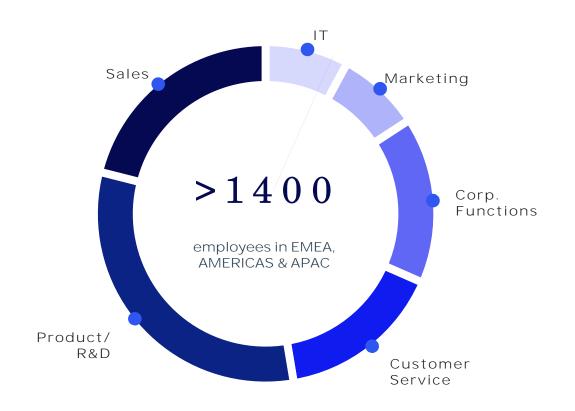
2023

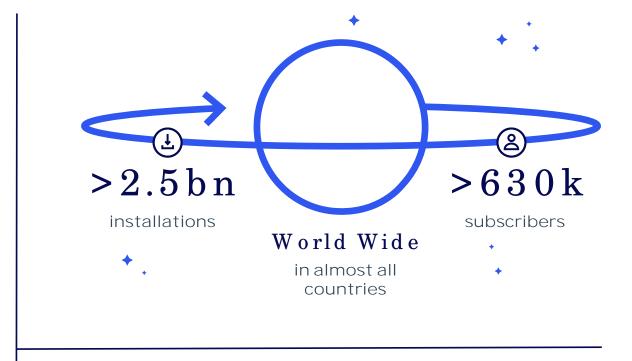
- TeamViewer becomes a European stock corporation (SE)
- Mexican office
- Munich office

Installations:

	100m	1bn		2.5bn	2.8bn
2005			2020		2023

Numbers







 $\overline{2}$



566 m

+13%

41%

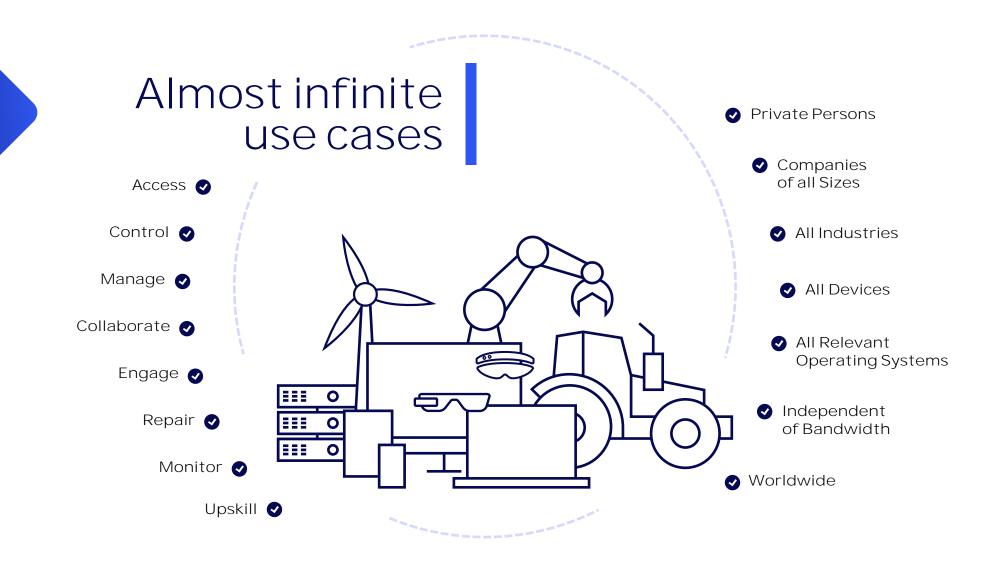
EUR Revenue*

Revenue Growth*

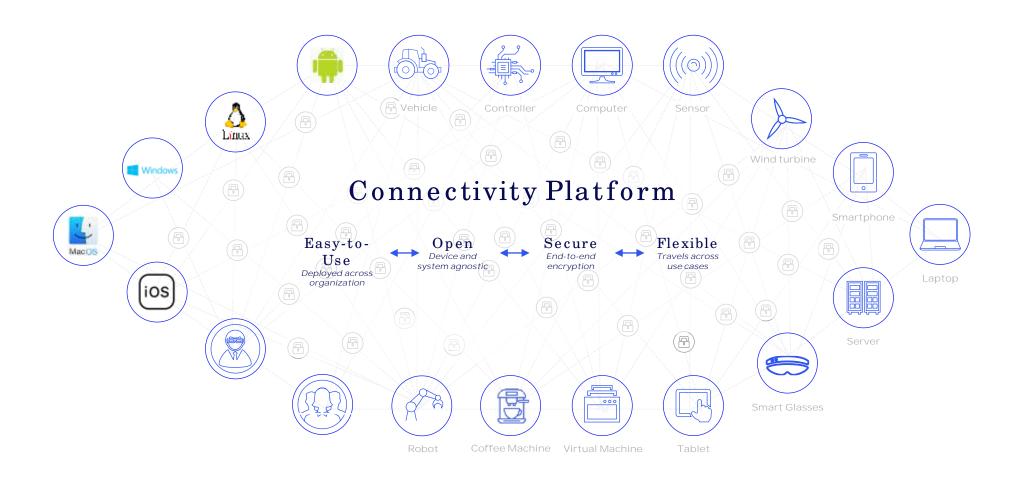
adj. EBITDA Margin

Revenue*

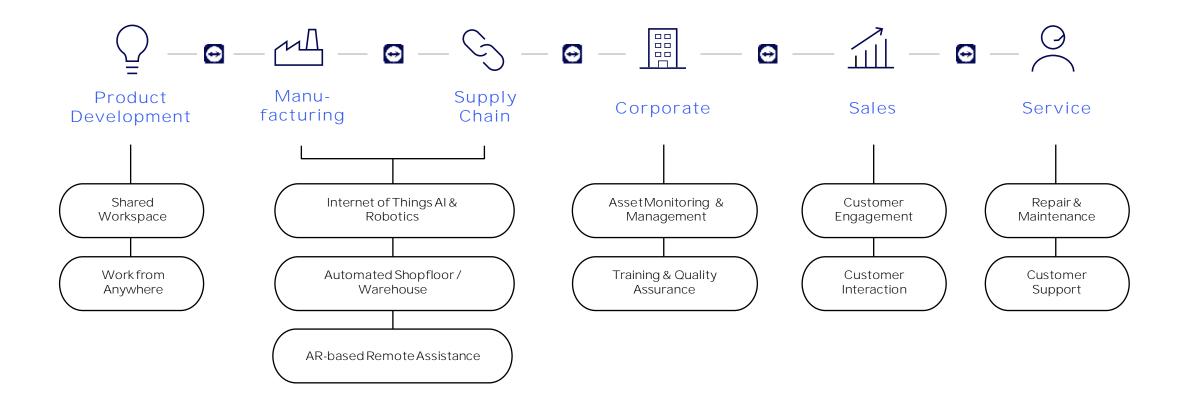
High-quality product offering



Connectivity to any devices and operating systems



Across the entire value chain



Best-in class Security and Privacy

Holistic security approach ...

Corporate Security
How we protect TeamViewer - the company

24/7 Security Operation

- Top notch internal security team
- External managed security provider to ensure we are protected around the clock.

Pro-Active approach to security

Breach and hunt for possible intruders in our environments

Tested & Certified

- Consistently good ratings and industry standard certifications
- Penetration tests and holistic security assessments on a regular basis

Product Security How we protect TeamViewer - the product

Anti-Fraud/Scam

- Dedicated Trust & Safety-team that keeps our products platform clean
- Less fraud & scam result in a safer ecosystem for our customers

Security-first approach

Secure Software Development Lifecycle (S-SDLC)
process to the point where the software is distributed

Bug Bounty / Responsible Disclosure

• Encouraging and incentivizing security professionals to find bugs in our software and infrastructure

... proven by facts

Key pillars



People

A dedicated team of ~40 people manages both product and internal security



Investment

We invested ~40m € over the last 5 years to be always on top of the industry



Anti Fraud

We blocked 460k malicious connections, 1m brute-force attempts, 2.3k malicious accounts over the last 6 months

Tested & Certified





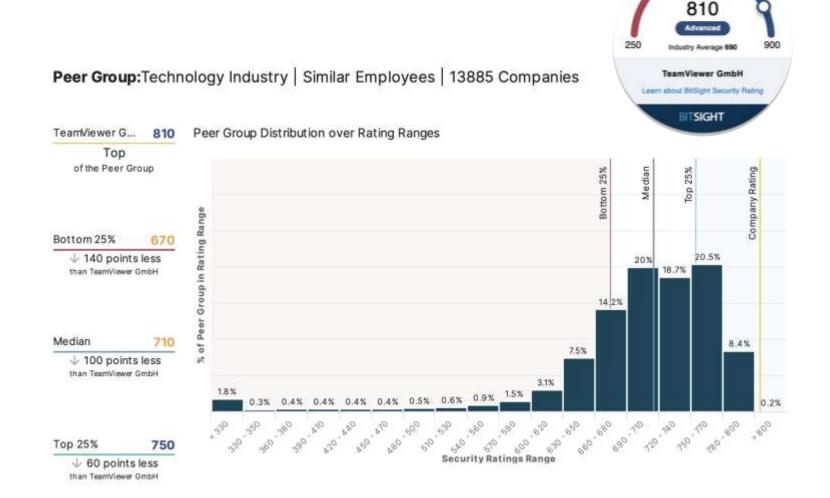






Best-in-class security platform

- BitSight constantly monitors our external attack surface
- Latest BitSight security ranking confirms:
 - TeamViewer is the most secure remote connectivity player in the market
 - Compared to all ca. 13,885 technology companies, TeamViewer lands within the top 1 percent
- TeamViewers "security by design" approach ensures bestin-class cyber security across the entire product portfolio



Secure Software Development Foundation

Secure Software Development Lifecycles' Compared



IEC 62443 Industrial Cybersecurity

Part 4-1: Secure Software Development Lifecycle



Microsoft SDL

Secure Software Development with 12 practices

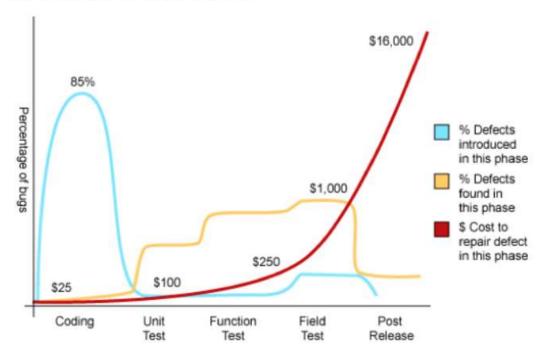


NIST / National Institute of Standards and Technology

Secure Software Development Framework

Security Shift-Left

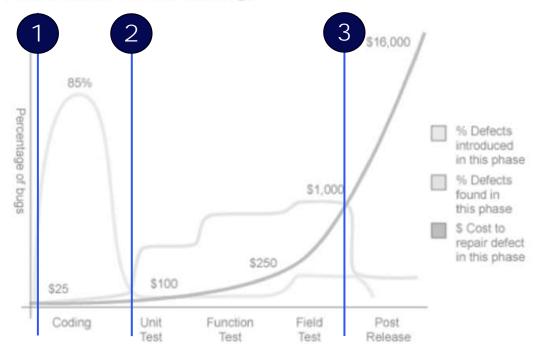
The Cost of Software Bugs



Source: Applied Software Measurement, Capers Jones

Security Shift-Left

The Cost of Software Bugs



Source: Applied Software Measurement, Capers Jones

Approaching security as early as possible to reduce costs for rework.

Three stages to review:

- 1. Idea / Design Phase
- 2. Code complete
- 3. Done

Secure Software Development Top 5 Basic's



Trainings

Security Awareness

Vulnerability Awareness

Language specific secure coding training

Threat Modeling



Process

Mandatory security reviews

Transparent general security requirements

Specific security requirements back into product requirement process



Tools

Tracking

Vulnerability Management

Scanning Tools

Software Composition Analysis

Approved Tools



Verification

Security Tests

Quality Assurance

Penetration Testing

Bug Bounties

Vulnerability Disclosure Program



Response

Product Security Incident Response Team

Security Bulletins

CVE records

Solutions & products

Classical IT & Emerging Embedded Use-Cases



Remote Access



Remote Support



IT Asset Management



Mobile Device Support



End Point Protection



Embedded Devices

High-quality product offering



Remote Support Solutions

Remote access, control and management solutions for SMB IT departments

Team Viewer Remote







Endpoint Protection





Ticketing



Enterprise Connectivity Solutions

Advanced remote support, control and management of enterprise IT, smart devices and industrial equipment

Team Viewer Tensor







Smart

Devices



Industrial Equipment



Frontline Productivity Solutions

Digital workflows, instructions and assistance for smart frontline operations

Team Viewer Frontline









Digital Workflow

AR Assistance

Al / Image Recognition

Digital Twin

TeamViewer Tensor

Enterprise Remote Connectivity

Classical IT support to emerging OT support use cases



TeamViewer Tensor Features & Benefits



Conditional Access

Prevent unauthorized connections and create secure support experiences at scale.



Single Sign-On (SSO)

Enable secure and seamless access to TeamViewer Tensor via SSO.



Multitenancy

Simplify license sharing and management across central and satellite IT orgs.



Auditability

Comprehensive logging and reporting of all incoming and outgoing connections for audit, compliance and governance purposes.



Mobile SDK

Ensure you can provide in-app support in a scalable, secure manner with Mobile SDK.



User Groups & Roles

Manage large scale IT groups, departments and employee workforce in an easy, intuitive manner.

Conditional Access Benefits

Our Zero Trust "Firewall"

Enforce

Define and enforce access rules at all levels

Restrict

Connection types, file transfers at an individual, granular level

Centralized

Manage centrally and control incoming & outgoing connections

Rule-based

Supplement your existing firewall with our rule-based access framework



Conditional Access Use Cases



Prevent unauthorized remote access and support

Internal Support

Prevent unauthorized connections

Project-based work

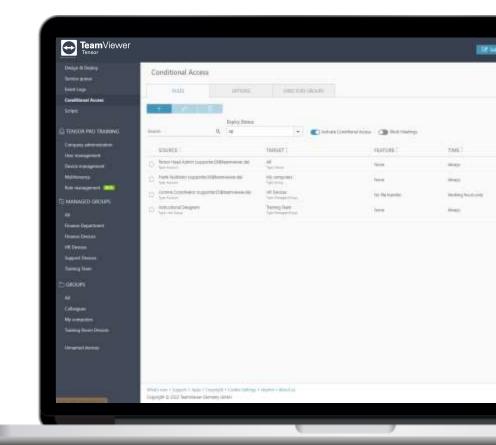
Enforce Time- and expiration-based access

3rd party support

Minimize connectivity options for 3rd party support

Remote Work

Deliver secure support experiences remotely





TeamViewer Tensor

teamviewer.com/tensor



Thank Jan Bee Director jan.bee@te

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