



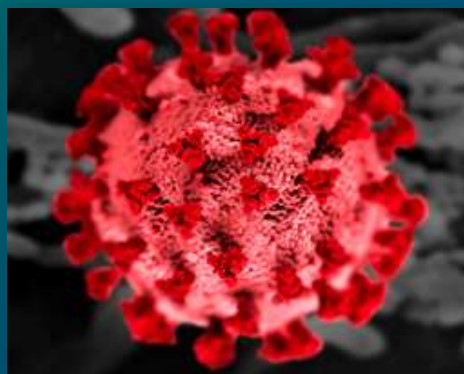
# Introducing Dataminr Pulse for Cyber Risk

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**ITSA | October 2024 | Stand # 7A-620**

Erkennt digitale Muster von Ereignissen aus täglich  
Milliarden von Datensignalen







**Erkennt digitale Muster von Ereignissen aus täglich Milliarden von Datensignalen**

**Multi-Modale KI:**

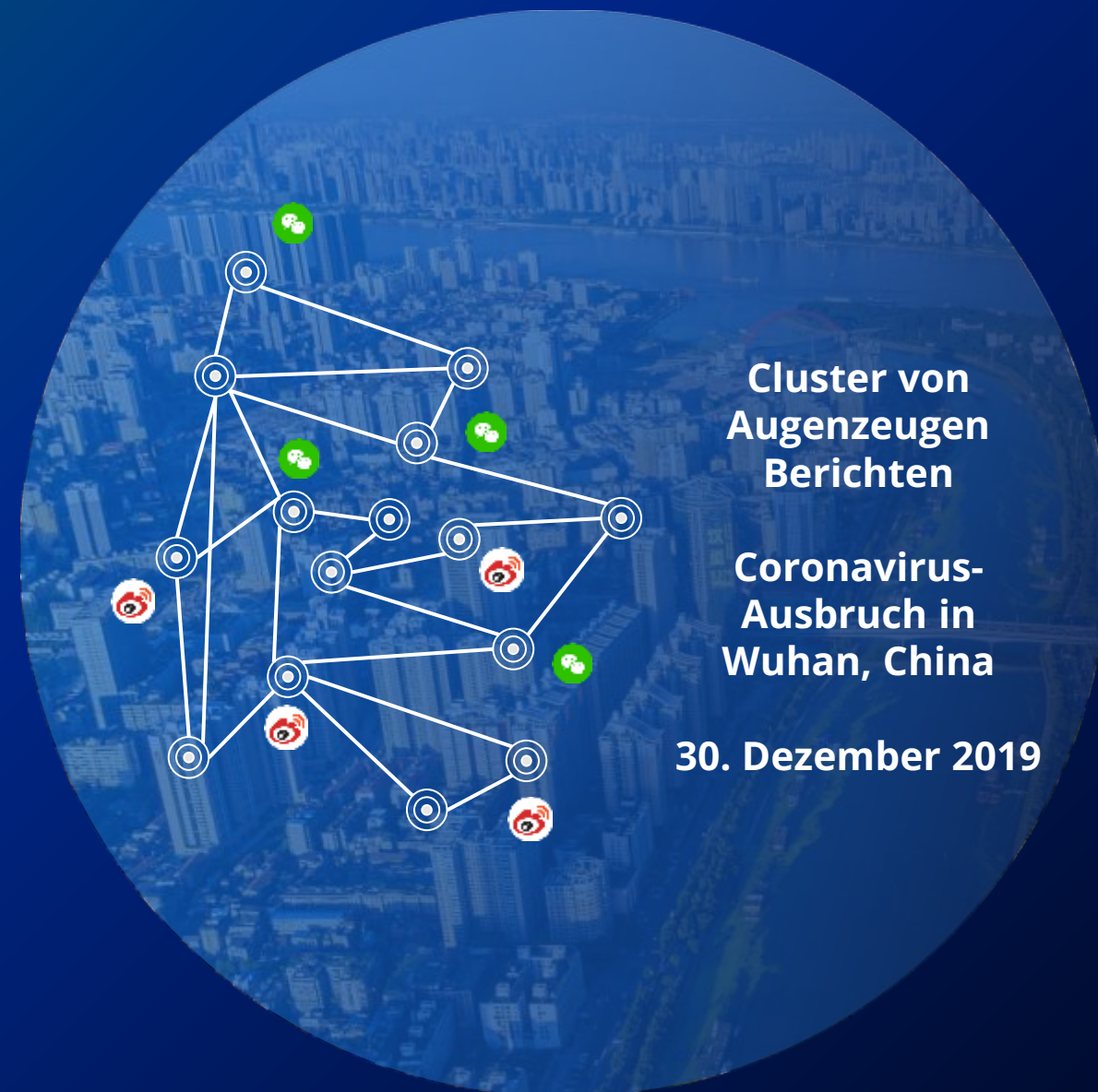
Korreliert Datenformate: Text in über 150 Sprachen, Bild, Video, Ton und Sensordaten

**Quellenumfang:**

Integriert mehr als 1 Mio. öffentliche Datenquellen: Globale und regionale Social-Media-Plattformen, Blogs, Webforen, Deep- und Dark-Web, Audioübertragungen, Live-Kameraübertragungen, TV/Radio/Podcasts, Internet-Scanner, Wetterdaten und öffentliche IoT-Sensoren

**Uneinholbarer KI Vorteil:**

15 Jahre historisches Ereignis- und Datenarchiv, einschließlich Milliarden historischer Datensätze





# Dataminr – Eilmeldungen in Echtzeit

KI-gestützte OSINT und Lageerfassung

## Öffentlicher Sektor

**200+** Organisationen  
**150K+** Nutzer  
**100+** Länder

## Wirtschaft

**550+** Global Security Teams  
**10K+** Nutzer  
**700K+** Standorte  
**14.4M+** Mitarbeiter

## Nachrichten & Medien

**30K+** Journalisten  
**1.5k+** Redaktionen  
**190+** Länder



Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH





# A New Paradigm for Managing Third-Party Risk

**Marion Dupuy | Director, Customer Success | Dataminr  
IT SA  
23.10.2024**



# Pulse for Cyber Risk

**Risiko- und Bedrohungserkennung  
in Echtzeit.**



**Digital Risk**



**Third-Party Risk**



**Vulnerability Intelligence**



**Cyber-Physical Risk**



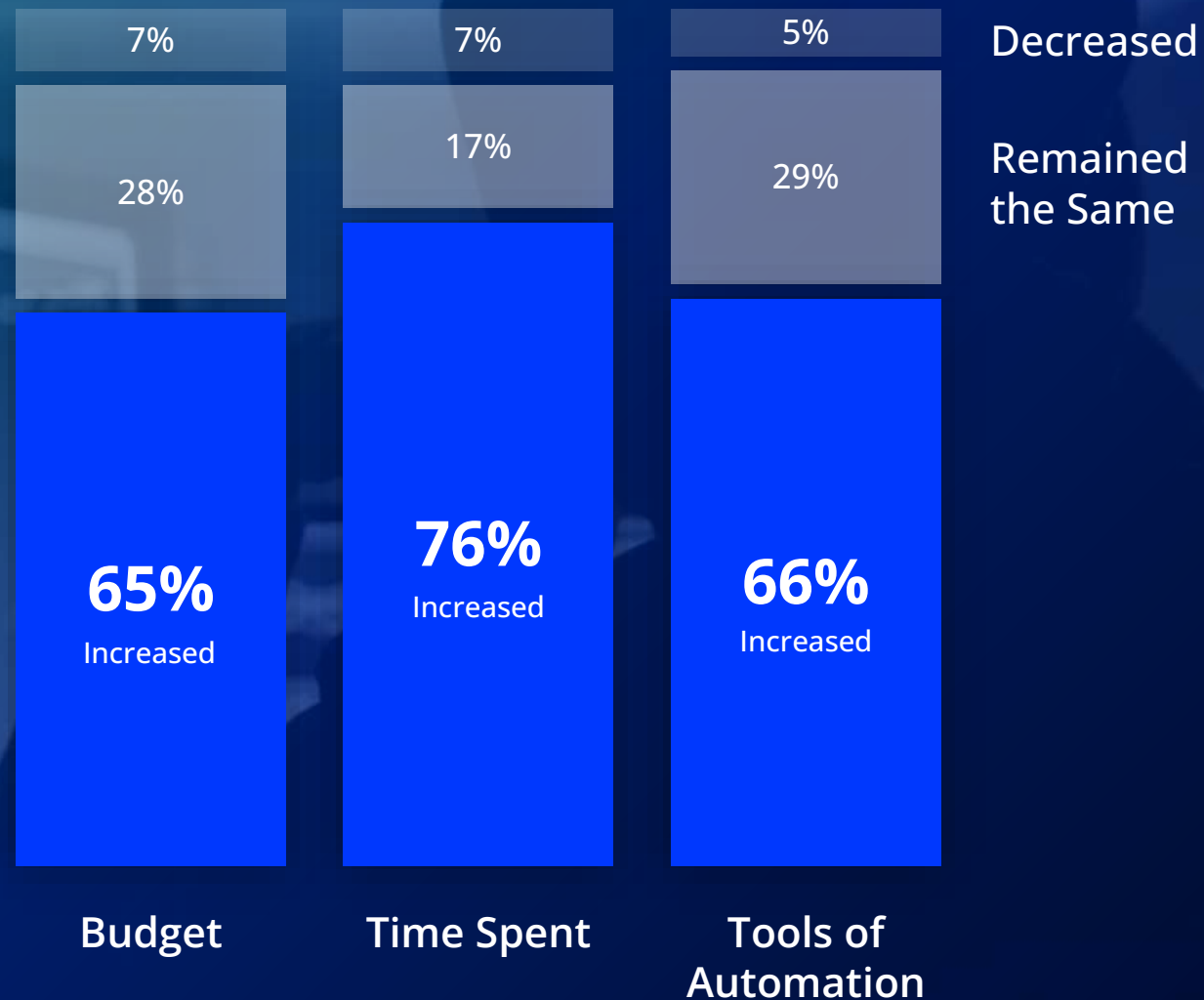
How many of  
you have been  
impacted by  
third-party risk  
in the last 12  
months?

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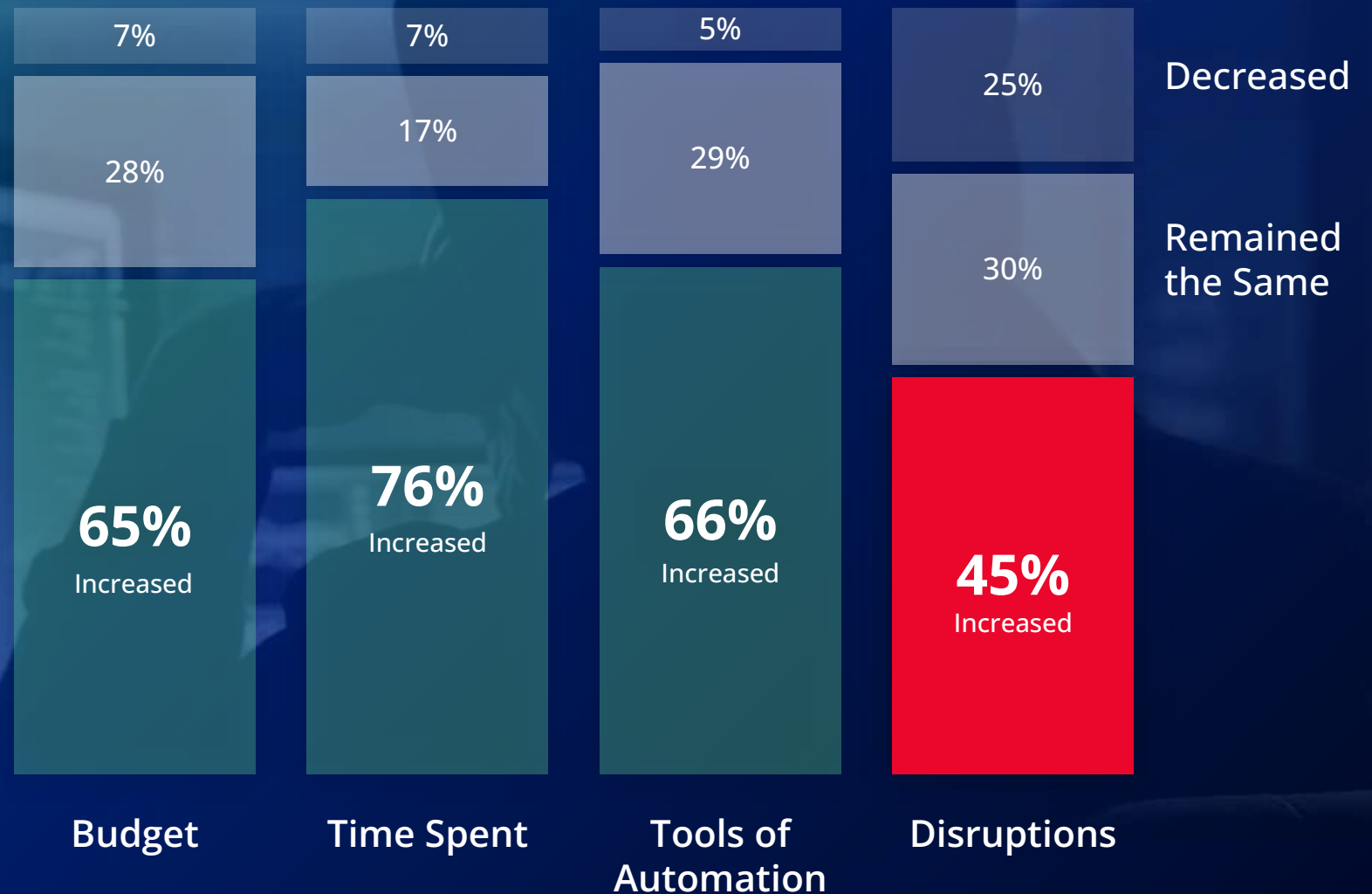
How many of you  
are fully satisfied  
with your Third-  
Party Risk  
Management  
capabilities?



# Third-Party Risk Management is a priority



Third-Party  
Risk  
Management  
is a priority  
....but current  
approaches are  
insufficient



# Why is Third-Party Risk Management so challenging?

1

No direct oversight, control and management over third parties



2

Constrained cyber resources for continuous monitoring



3

Third parties are deemed more lucrative and softer targets by threat actors





# How are we managing that Risk?

Vendor surveys,  
attestations, & security  
ratings are the norm

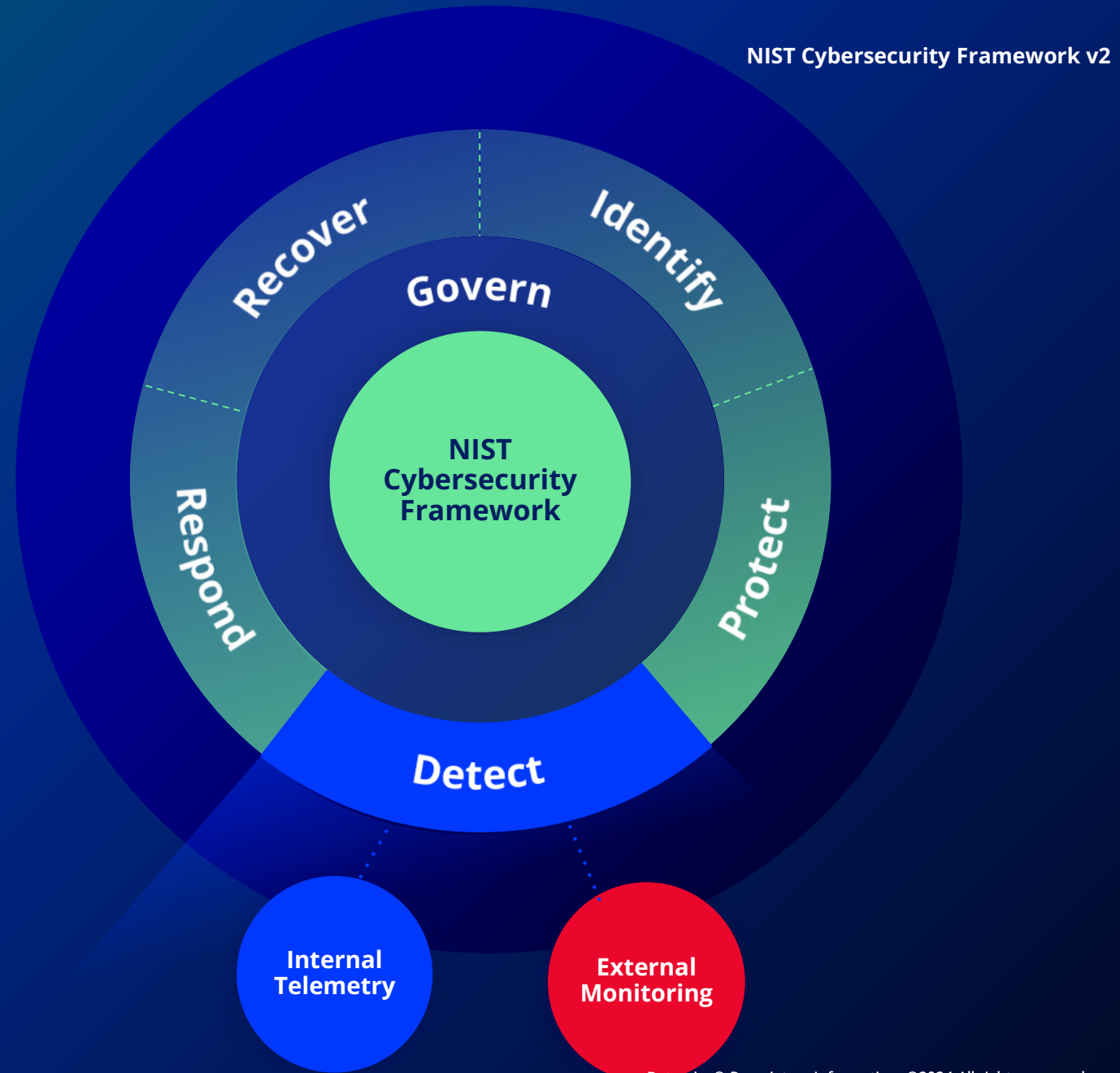
c) Enforcing multi-factor authentication and conditional access across the environments relevant to developing and building software in a manner that minimizes security risk;	4e(i)(C)	PO.5.1, PO.5.2
d) Taking consistent and reasonable steps to document, as well as minimize use or inclusion of software products that create undue risk, within the environments used to develop and build software;	4e(i)(D)	PO.5.1
e) Encrypting sensitive data, such as credentials, to the extent practicable and based on risk;	4e(i)(E)	PO.5.2
f) Implementing defensive cyber security practices, including continuous monitoring of operations and alerts and, as necessary, responding to suspected and confirmed cyber incidents;	4e(i)(F)	PO.3.2, PO.3.3, PO.5.1, PO.5.2
2) The software producer has made a good-faith effort to maintain trusted source code supply chains by: a) Employing automated tools or comparable processes; and b) Establishing a process that includes reasonable steps to address the security of third-party components and manage related vulnerabilities;	4e(iii)	PO 1.1, PO.3.1, PO.3.2, PO.5.1, PO.5.2, PS.1.1, PS.2.1, PS.3.1, PW.4.1, PW.4.4, PW 7.1, PW 8.1, RV 1.1
3) The software producer maintains provenance data for internal and third-party code incorporated into the software;	4e(vi)	PO.1.3, PO.3.2, PO.5.1, PO.5.2, PS.3.1, PS.3.2, PW.4.1, PW.4.4, RV.1.1, RV.1.2
4) The software producer employed automated tools or comparable processes that check for security vulnerabilities. In addition:	4e(iv)	PO.4.1, PO.4.2, PS.1.1, PW.2.1, PW.4.4, PW.5.1, PW.6.1, PW.6.2, PW.7.1, PW.7.2, PW.8.2, PW.9.1, PW.9.2,

CISA Secure Software Self-Attestation Common Form (Draft)

# What's Missing?

The **Detect**  
Function –

*Continuous  
Monitoring* for  
Third-Party Risk  
Management



# Johnson Controls Cyber Incident Timeline

Johnson Controls **confirms** cybersecurity incident impacting internal IT infrastructure & applications, says company largely unaffected and remains operational.

SEP 28, 2023



10:46AM

US DHS **investigates** possibility that agency floor plans and security information included in breach during Johnson Controls ransomware attack.



7:18PM





# Johnson Controls Cyber Incident Timeline

New Linux variant of Dark Angels Team ransomware **detected targeting** Multinational conglomerate company **Johnson Controls**.

SEP 27, 2023



Multinational conglomerate **Johnson Controls** reportedly **impacted** by Dunghill Leaks ransomware, group claims to have exfiltrated more than 27 TB of data, **affecting company and subsidiary systems**.

SEP 27, 2023



Johnson Controls **confirms** cybersecurity incident impacting internal IT infrastructure & applications, says company largely unaffected and remains operational.

SEP 28, 2023



10:46AM

US DHS investigates possibility that agency floor plans and security information included in breach during Johnson Controls ransomware attack.



7:18PM

```
HELLO dear Management of Johnson Controls International!

If you are reading this message, it means that:
- your network infrastructure has been compromised,
- critical data was leaked,
- files are encrypted,
- backups are deleted

by DARK ANGELS TEAM !

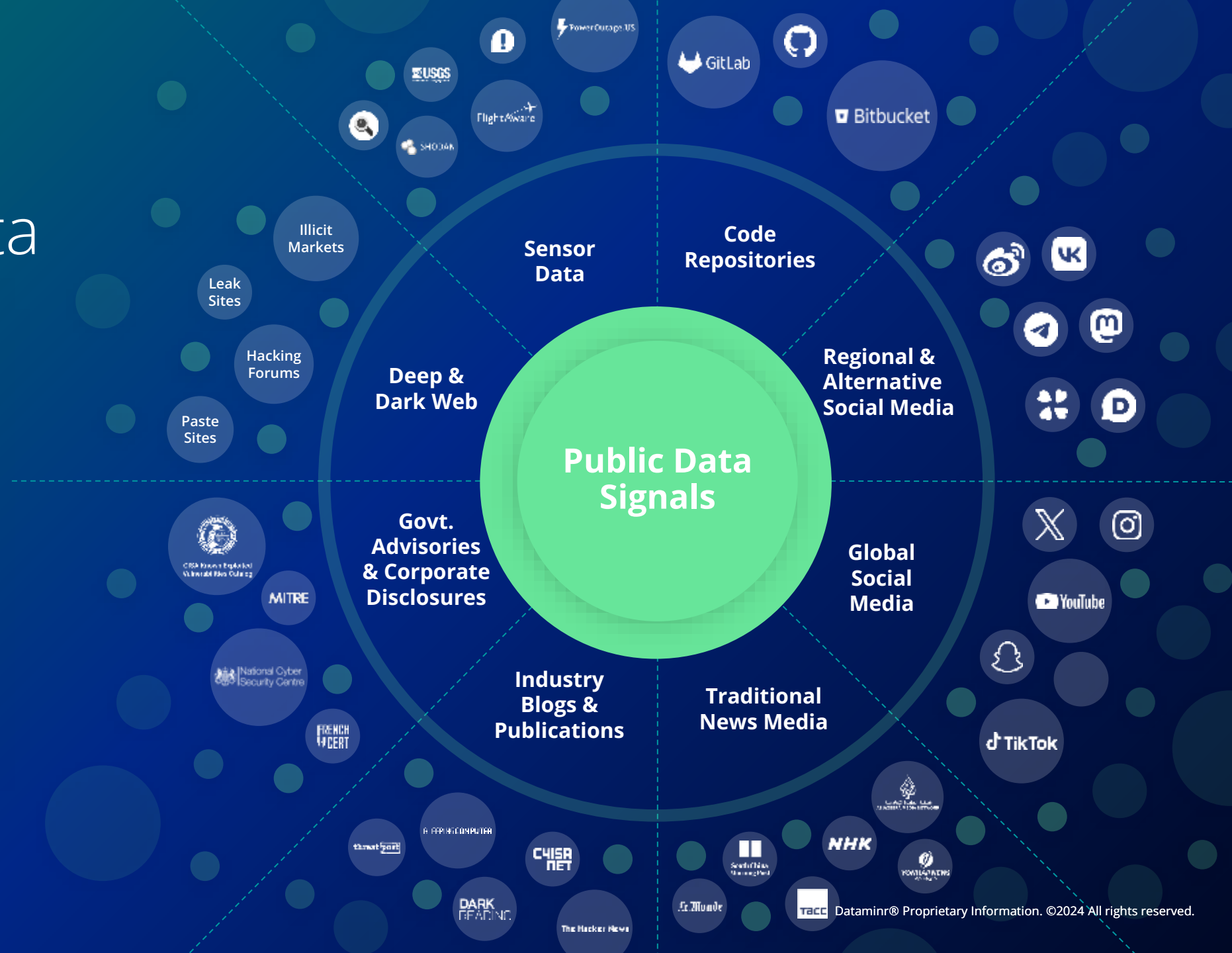
The best and only thing you can do is to contact us
to settle the matter before any losses occurs.
```

# The Diverse Universe of Public Data

**Millions**  
of data sources and

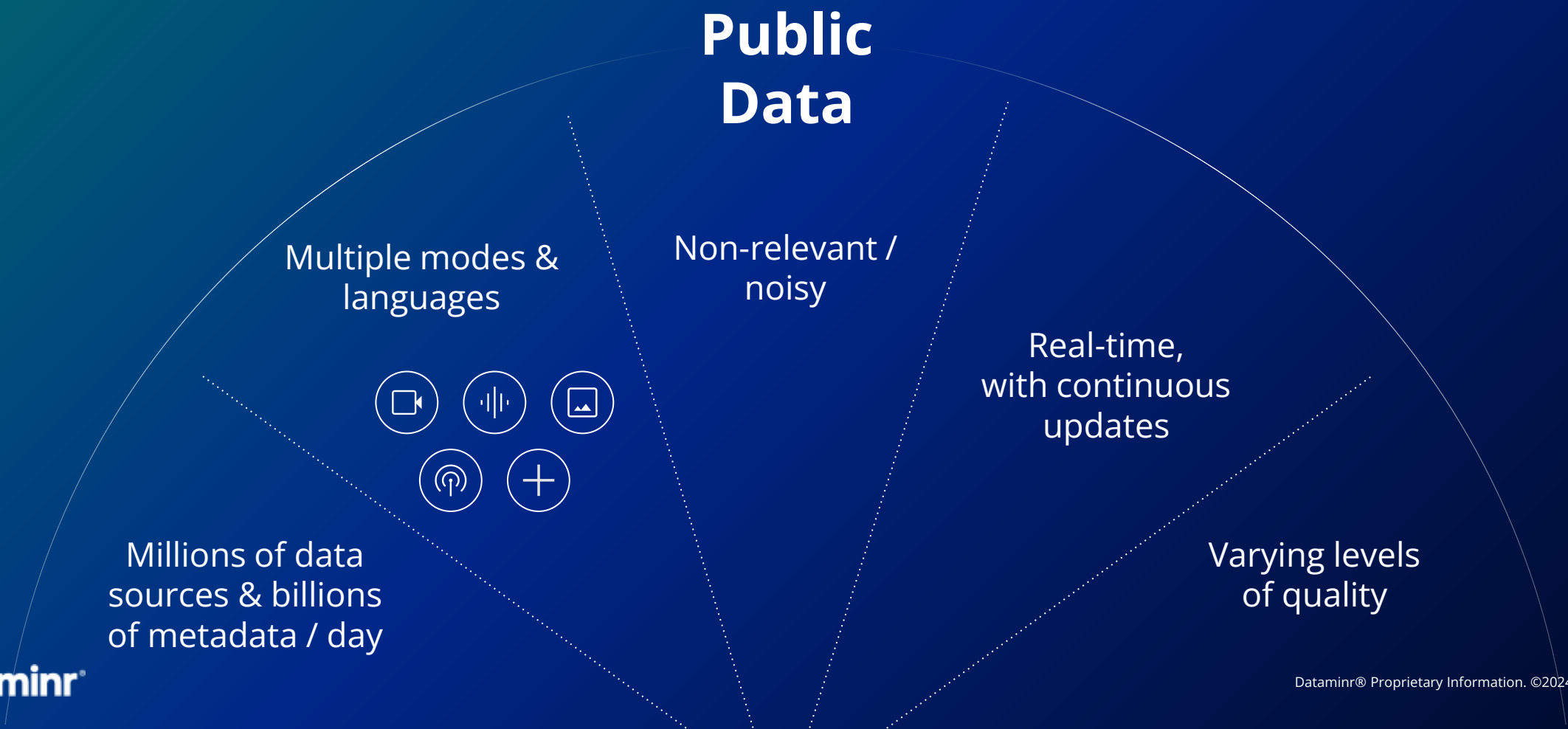
**Billions**  
of metadata per day

**6909**  
Distinct languages





Public data can be useful, but difficult to extract actionable signals in real-time

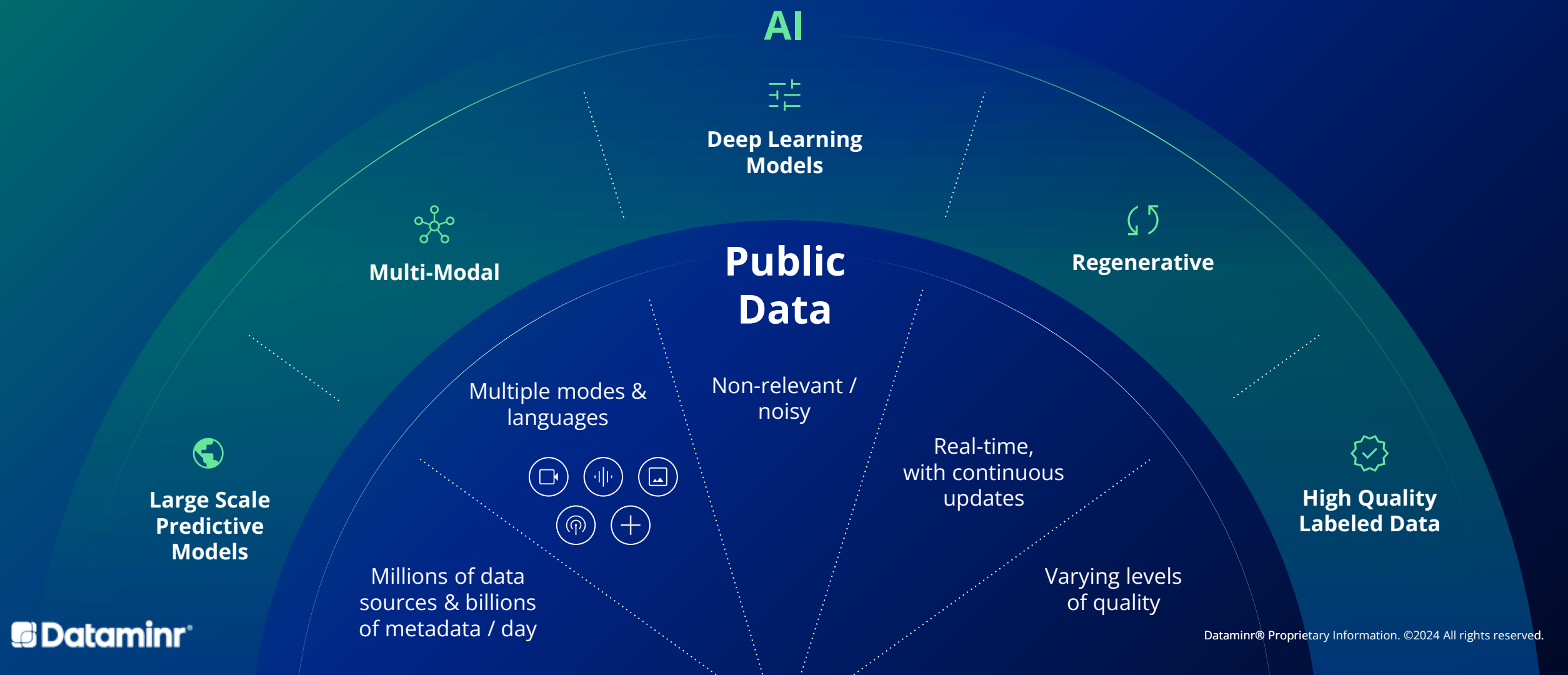






# AI models are the only solution to the public data challenge:

Providing external threat detection with **speed, scope, and relevance**



# Metadata Extraction

DATAMINR PULSE

FLASH

10:26am July 01, 2023 EDT

Washington, DC, USA

SiegedSec

 hacking group claims to have carried out supply-chain attack against companies working with US government, including 

Halliburton, Shell, Helix Energy, and Oceaneering: Local Source via Public Telegram Board.

CHATTER

Excerpt From Public Telegram Board:

[ Album ] The final attack on the U.S has arrived :3 With this attack, we've targeted the following; - Texas Fort Worth Transportation & Public Works - Satellite receivers - Industrial control systems - And one more special little gift..~ Starting off, the Fort Worth TPW leak contains ~40GB of documents, most being boring, but with a few hidden gems ;3 (sorry kevin gunn) We have also targeted various satellite receivers and industrial control systems around the country, particularly in states banning gender affirming care. LEAK: LINK 0: <https://mega.nz/folder/x6MEAQ7B#-NclpZmHppLzR5MjPI8Nxx> LINK 1: <https://mega.nz/folder/dStyxRQB#o95PCcQbAmwpqxCCIRkzfA> LINK 2: <https://mega.nz/folder/MCc0UbwB#SirBrTqFaKMQskyqN8JH1g> "i came. i saw. i hacked. i came again" And now... the finale... the last attack~! We have targeted various major companies that has worked with the U.S government, through a delicious supply chain attack >w< We were able to control their accounts used for monitoring satellite receivers, VSATs, VOIP services, etc. As you can imagine, we couldn't help ourselves ^w^ we removed their

Severity

Automated entity extraction - track 100+ groups

Sourced directly from Telegram

Caption auto-generated using Dataminr LLM

Impacted companies identified using entity extraction

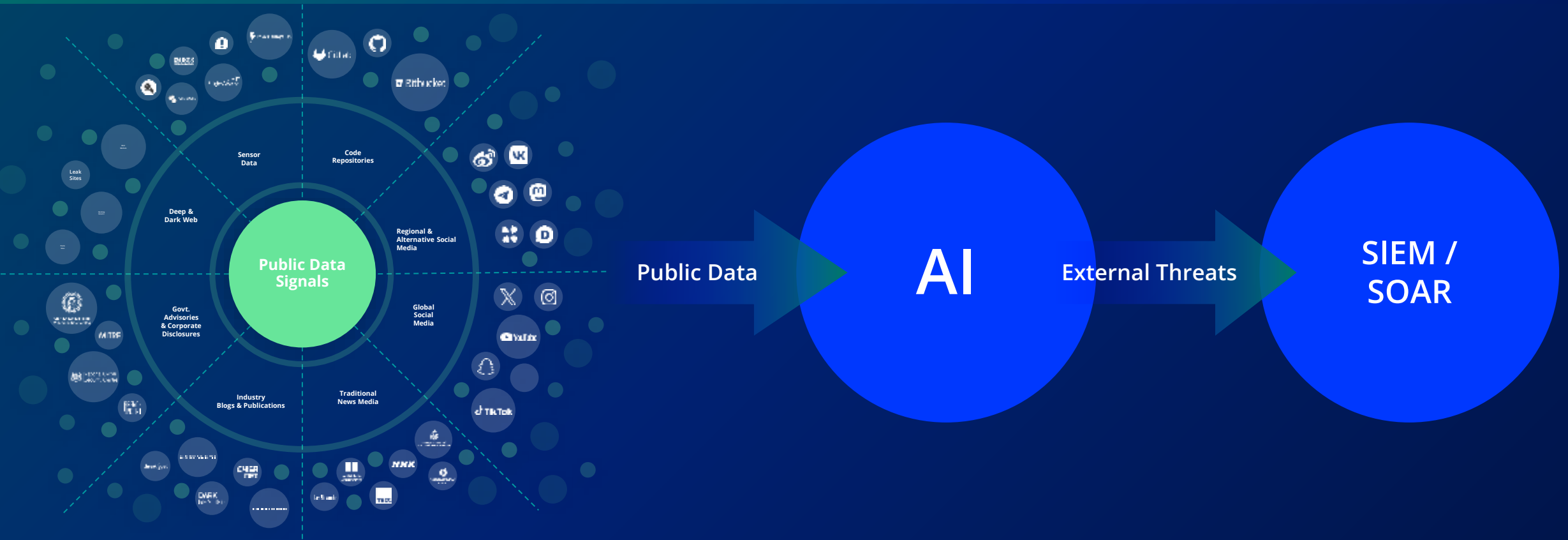
## Key Points

- CVE (with vendor and impacted product)
- URL
- Malware
- IP address
- AS Org

## Additional Details (as available)

- |                                 |              |
|---------------------------------|--------------|
| CVSS                            | AS Host      |
| Product Name / Version / Vendor | ASN          |
| Exploit POC Link                | Hash         |
| Port                            | Hash Type    |
|                                 | Threat Actor |

# External Source Risk Alerting feeds into Existing Toolset





# How multi-modal AI helps solve the public data problem

## DATA INGESTION + EXTRACTION

Real-time sourcing from 1M+ global, public data sources

- Deep + Dark Web
- Code Repositories
- Sensors
- Regional & Alt Social Media
- Global Social Media
- News Media
- Industry Blogs
- Audio Transmissions

## REAL-TIME THREAT DETECTION

AI processing of trillions of computations daily

- Natural Language Processing for text in 150+ languages
- Computer Vision for image & video
- Audio Processing for broadcast, recordings, & scanners
- Anomaly Detection across all public data sources
- Multi-Modal Fusion AI For fusing audio, video, text
- Generative AI for alert descriptions
- Regenerative AI for updating descriptions of unfolding events

## ALERT FILTERING

Granular filtering and customization based on user-defined criteria

- Company & Brand Names
- Topics + Keywords
- Location
- Priority levels

## COLLABORATION + COMMUNICATION

Integrate & automate preferred workflows

- Out-of-the-Box Connectors (SIEM+)
- API
- Desktop, Mobile, Email



# Dataminr is your external threat detection platform using **AI** across **Public Data**



## Speed

Real-time  
threat detection



## Relevance

Actionable  
intelligence



## Scope

Broad threat  
landscape coverage

# Thank You!

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Stand # 7A-620



Digital Risk



Third-Party Risk



Vulnerability Intelligence



Cyber-Physical Risk