



# Tenable Exposure Management

Angriffe antizipieren, Cyberrisiken reduzieren

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# BEYOND RISK FINDINGS TO ACTUAL **EXPOSURE**

Exposure is **preventable cyber risk** that has  
a **high likelihood of exploit** by attackers,  
AND potential for **material impact** on business.

## **PREVENTABLE**

All breaches result from existing misconfigs, excess privileges, & vulnerabilities.

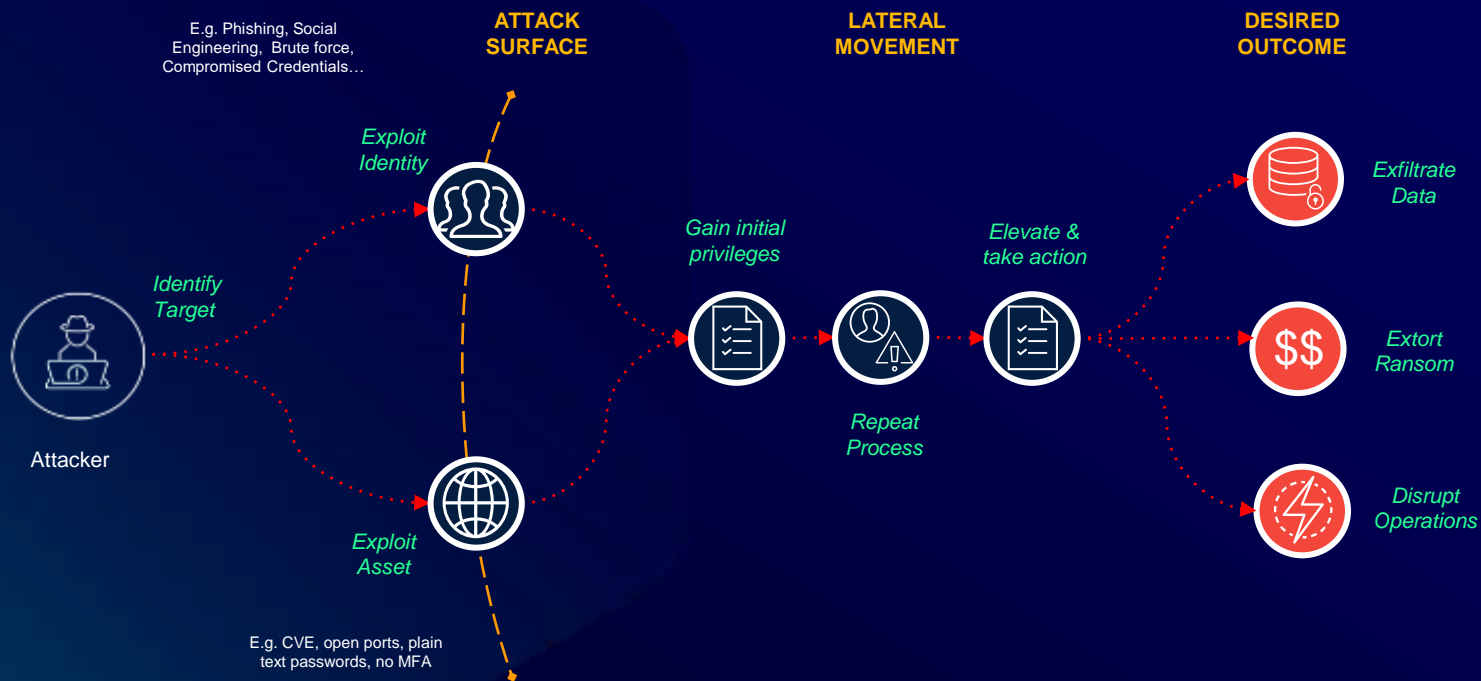
## **EXPLOITABLE**

Risks that are easily visible and actionable. eg. open ports, available exploit code.

## **IMPACTFUL**

Risk that can impede operations, or result in lost revenue, clients, data, IP.

# The anatomy of a breach...

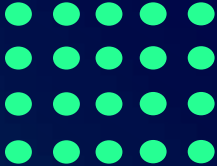


# To scale, we must approach security from an attacker's perspective...

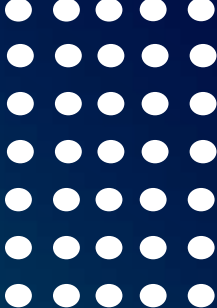
Discover the  
ATTACK SURFACE

1

Identities



Assets

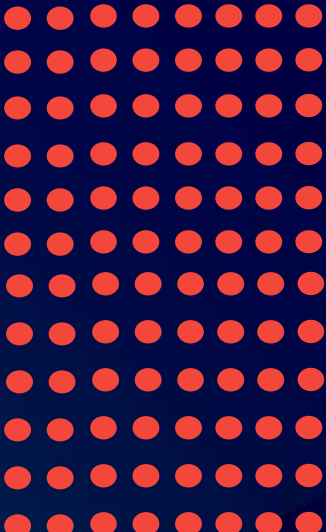


Identify external & internal facing assets & identities

Identify  
PREVENTABLE RISK

2

Vuln | Misconfig | Excess Permissions

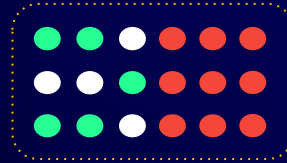


Detect 3 forms of risk used to gain access & move laterally

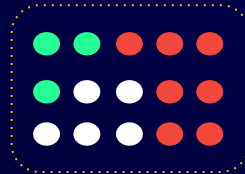
Align with  
BUSINESS CONTEXT

3

Business Service A



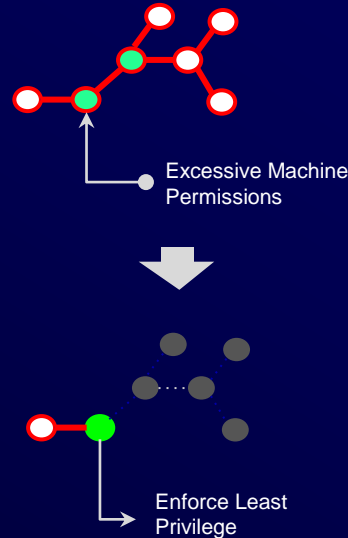
Business Process B



Link assets, identities & risk to business to focus on what matters

Remediate  
TRUE EXPOSURE

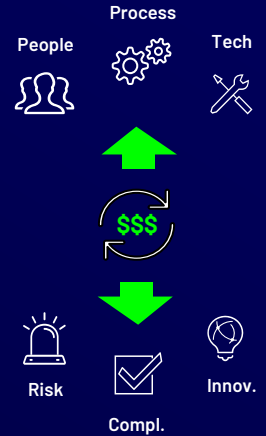
4



Assess attack path viability & choke points for remediation

Continuously  
OPTIMIZE INVESTMENTS

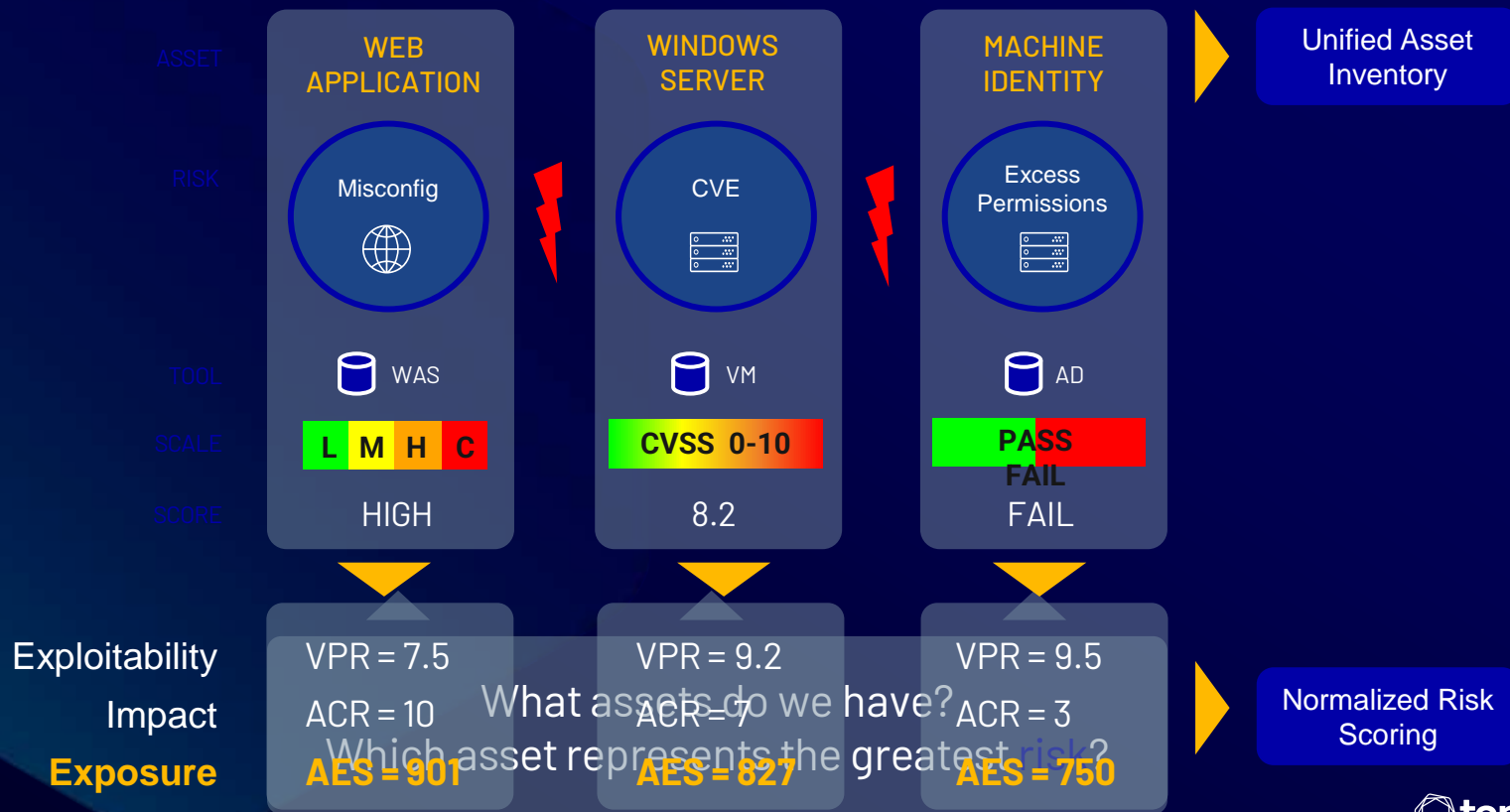
5



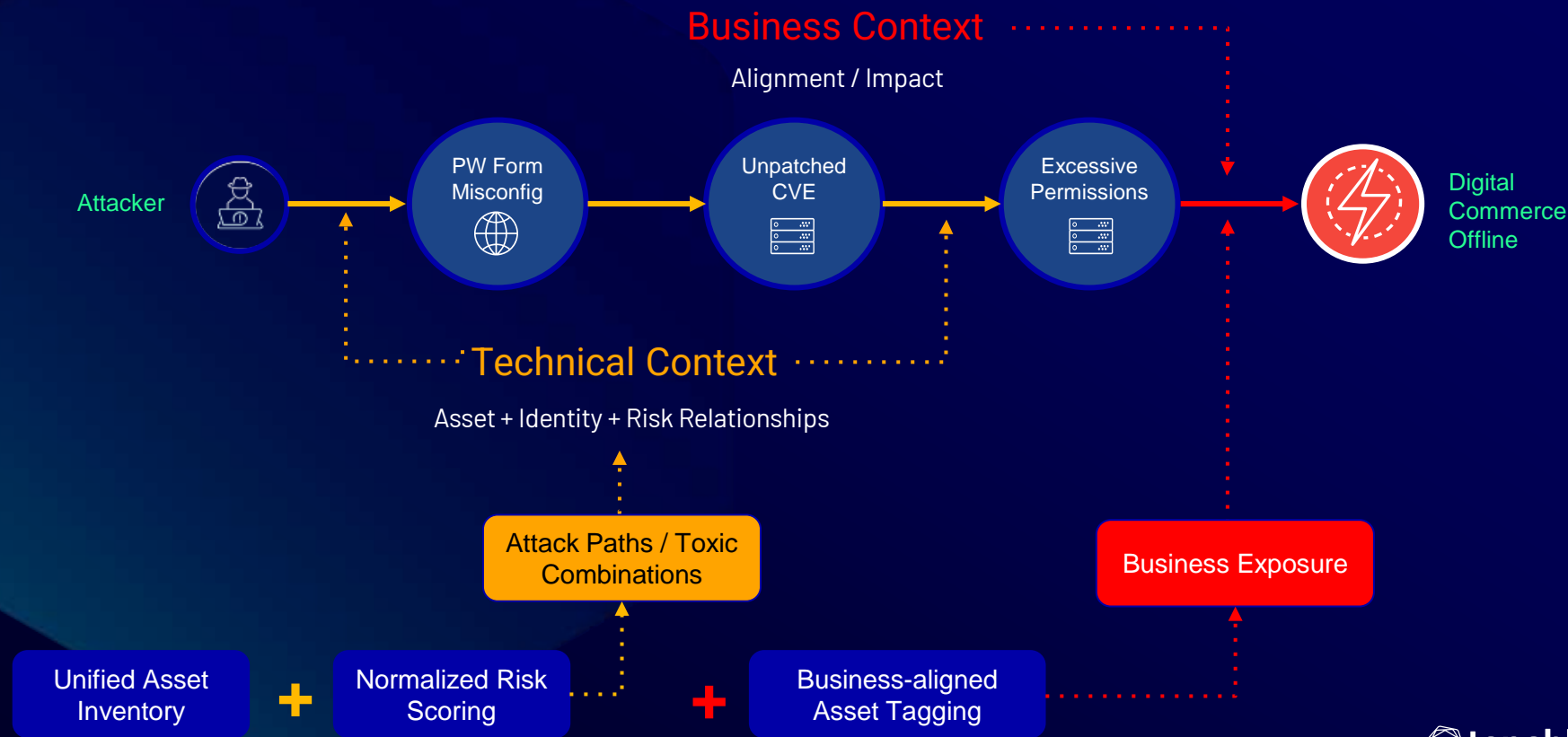
Measure and prioritize resources for better outcomes



# Challenge: Siloed inventory & risk scoring



# Challenge: Insufficient context to understand exposure





## Comprehensive Visibility & Exposure Management for a Hybrid Multi-Cloud World

### Inventory Assets



MULTI-CLOUD



IDENTITY



UNMANAGED



WEB APPS



OT/IoT



PRIVATE & IT

### Analyze Risk



RESEARCH



AGGREGATE



NORMALIZE



CONTEXTUALIZE

### Communicate Priorities



TECHNICAL EXPOSURE



BUSINESS EXPOSURE



COMPLIANCE



REMEDIATIONS

### Optimize Outcomes



ENABLE BUSINESS  
WITH TECHNOLOGY



COMMUNICATE &  
PRIORITIZE RISK



CONSOLIDATE &  
OPTIMIZE EFFICIENCY

# Tenable One Exposure Management Platform



**tenable one**<sup>™</sup>  
Exposure Management Platform

EXPOSURE VIEW

ATTACK PATH ANALYSIS

Inventory

VULNERABILITY  
MANAGEMENT

WEB APP  
SECURITY

CLOUD  
SECURITY

IDENTITY  
SECURITY

ATTACK  
SURFACE  
MANAGEMENT

OT  
SECURITY

THIRD  
PARTY  
DATA

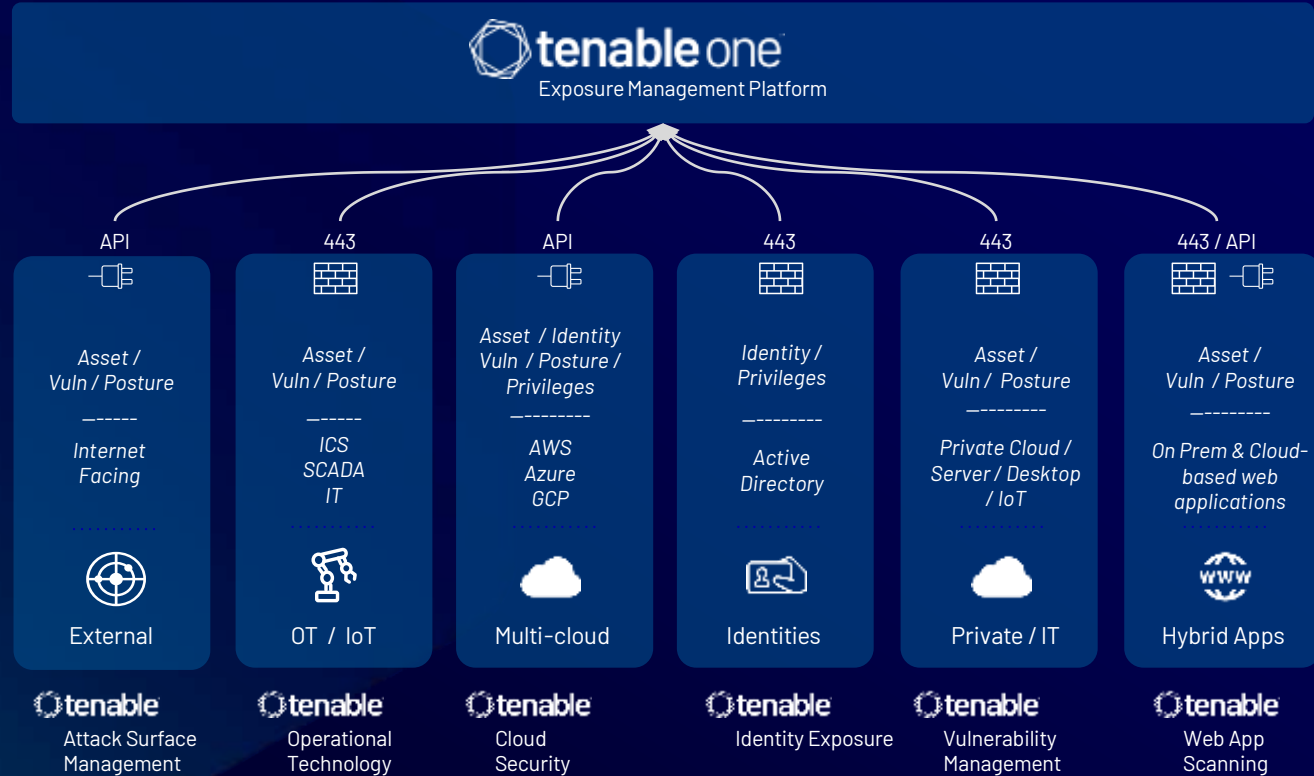
ExposureAI

THIRD  
PARTY  
DATA

EXPOSURE GRAPH



# Tenable One Sensor Data Collection



# Thank You