



Rangers, Watchmen, Warriors:

Why Managed Cyber Defense synergies matter

 **Constantin Schlachetzki**, Senior Director Cyber Defense

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Agenda

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Who we are

DCSO at a glance

2

Threat Intelligence, MDR, *and* Incident Response

High-end services across the full spectrum of threats

3

How it all ties together for your optimal protection

An integrated approach for unique security synergies



1

Who we are

DCSO at a glance



Your cyber defense contact at DCSO



Constantin Schlachetzki *Senior Director Cyber Defense*

- 20+ years in security (industry & academia)
- Responsible for Managed Detection & Response (MDR) and the Cyber Incident Response business
- Global deployments in Tokyo, Brussels, Zurich / Zug as well as Germany and the United States, serving i. a. as
 - Head of Strategic Programs Cyber Defense
 - Program Manager Public Security
 - Senior Manager Strategic Marketing / Security
- SIEMENS / SI Division Global HQ: Security Solutions; IABG mbH; and a Harald Quandt Capital-owned MSSP, i. a.
- Home base: Munich, Germany

DCSO

Independent, high-end cybersecurity services – for all



Est. 2015 by German industry – for Europe



Headquartered in Berlin



130+ employees across Germany



300+ customers globally

The entire toolbox of cybersecurity services

Integrated for an optimal, end-to-end protection of Europe's *Mittelstand* and Corporations



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Integrated for an optimal, end-to-end protection of Europe's *Mittelstand* and Corporations



2 Threat Intelligence, MDR, *and* Incident Response

High-end services across the full spectrum of threats



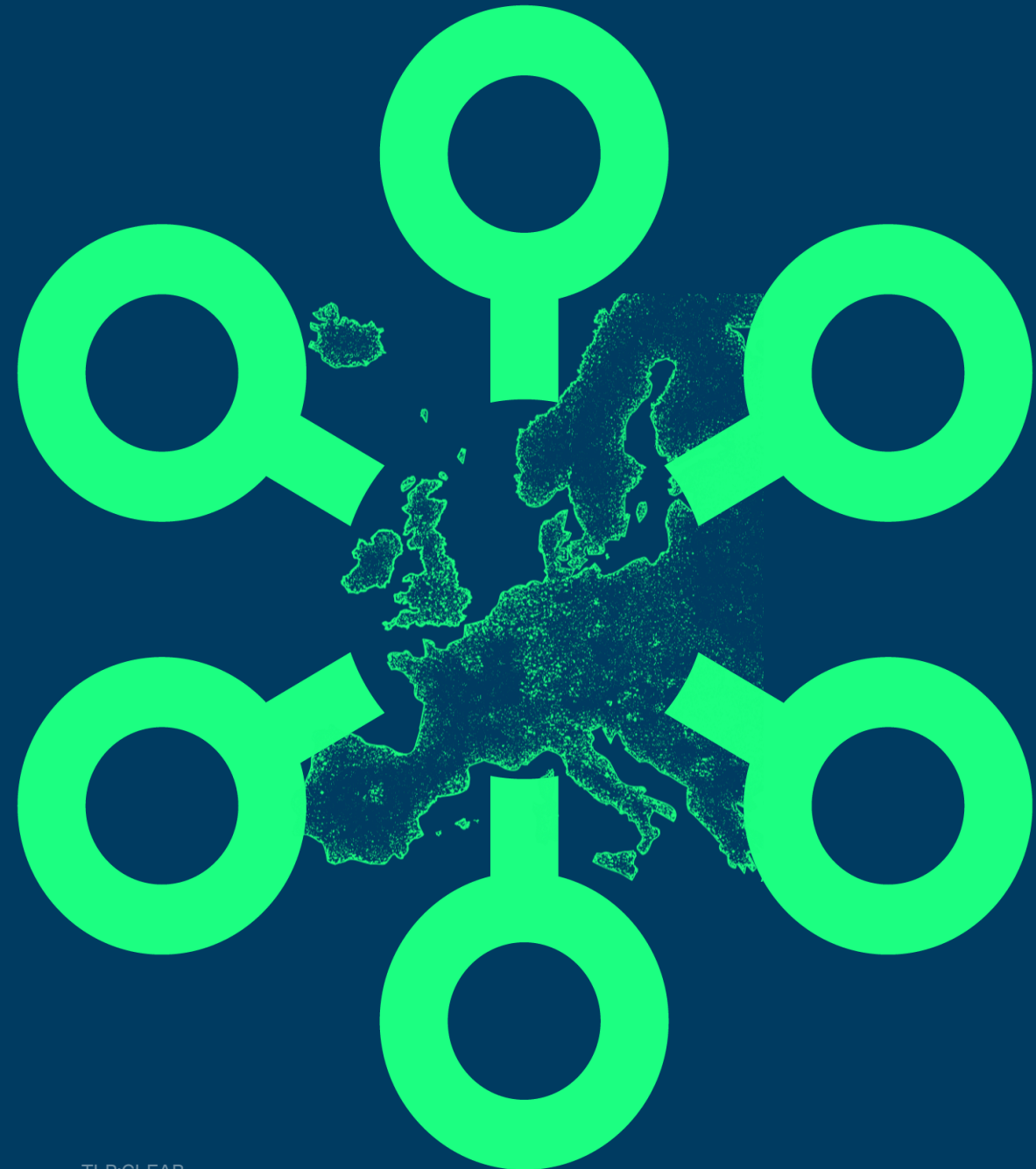
Rangers

Curated Threat Intelligence

- Globally sourced (commercial) and reviewed
- Curated and uniquely expanded in-house
- Fed by 20+ DCSO Threat Researchers
- Tailored to various sectors (e.g., CIP, public) and customer needs



Full-spectrum
Threat Awareness



Watchmen

German-Engineered SOC / MDR

- Best-of-breed security tool stack 'under the hood'
- A few million € of German security engineering on top (e. g. AI assistants, embedded SIEM)
- Run by 25+ dedicated SOC analysts and continuously updated by 10+ engineers
- Average of 10+ years of SOC experience for our engineers



Uniquely-tuned MDR
with top performance



Warriors

BSI-listed Cyber Incident Response

- Qualified and reviewed by Germany's top authority – the BSI*
- Almost 1.000 successful incident response operations across Europe
- Dedicated tool stack, fine-tuned since 2015 across industry sectors
- 25+ Cyber Incident Responders located across Germany



Truly rapid response
IR team in 24/7 stand-by



* Federal Office for Information Security
~ U.S. DHS CISA or the UK's NCSC



TLP:CLEAR

3

How it all ties together for your optimal protection

An integrated approach for unique security synergies



Engineering Unique Security Synergies. For you.

... and YOU

- Benefit from our unique managed security services & consulting expertise
- Enjoy full-spectrum protection, scalable from enterprise to SMB across Europe

BSI-listed Incident Response

- Continuous expertise exchange with global industries and public sectors
- Weekly feedback loop with DCSO threat research and detection engineering teams



Curated Threat Intelligence

- Continuously embedded into our SOC processes and engineering
- Weekly feedback loop with our IR team and security engineering

German-Engineered SOC / MDR

- Operational findings and inputs drive our threat engineers and detection engineers
- Monthly reviews of dedicated analysts adapt our processes to our customers and threats

DCSO Deutsche Cyber-Sicherheitsorganisation GmbH
EUREF-Campus 22
10829 Berlin

Constantin Schlachetzki
Senior Director Cyber Defense
constantin.schlachetzki@dcso.de
+49 151 18274818