



# Unlocking Cybersecurity Value and Winning Board Support in 15 Minutes

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**Account Executive** 

#### Opening statement

"As a CISO, you're responsible for not only protecting the organization's assets but also effectively communicating how cybersecurity is a strategic element of the business."



### "We must have understandable and realistic information"

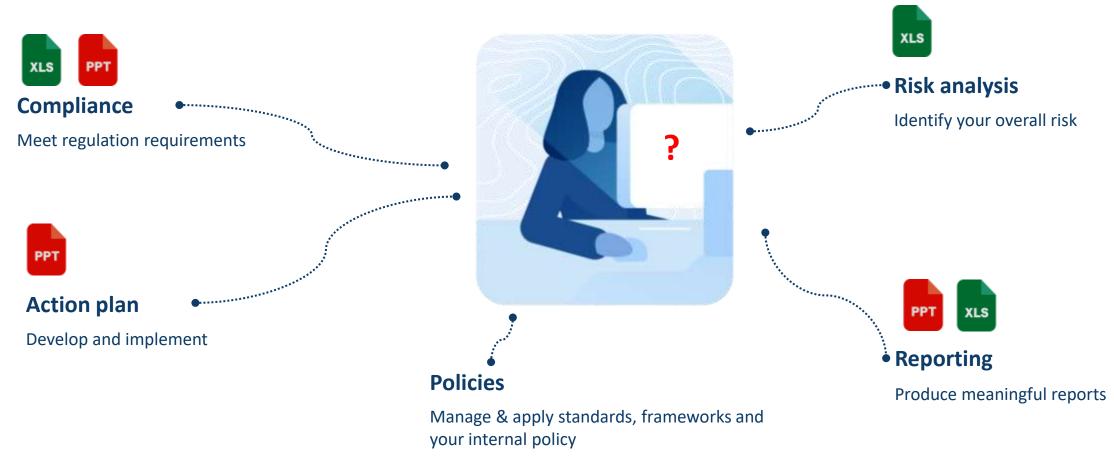
Large international Banking group



"We must be able to measure the effectiveness of these actions and the ROI"

Large public account

### Cybersecurity can be time & resource consuming



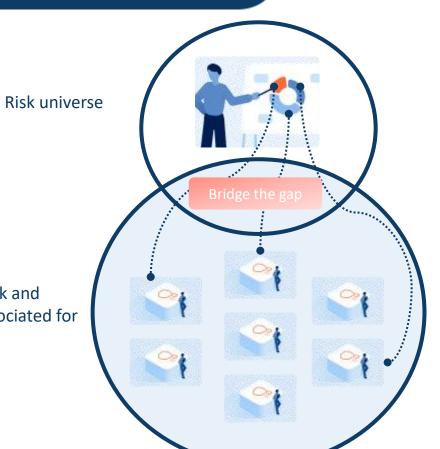


## What if we could reconcile all teams?

#### **Reconcile 2 Cyber Worlds**



Technical risk and controls associated for mitigation



**STRATEGIC RISKS** 



**OPERATIONAL RISKS** 

### We reconcile your cyber world all-in-one place

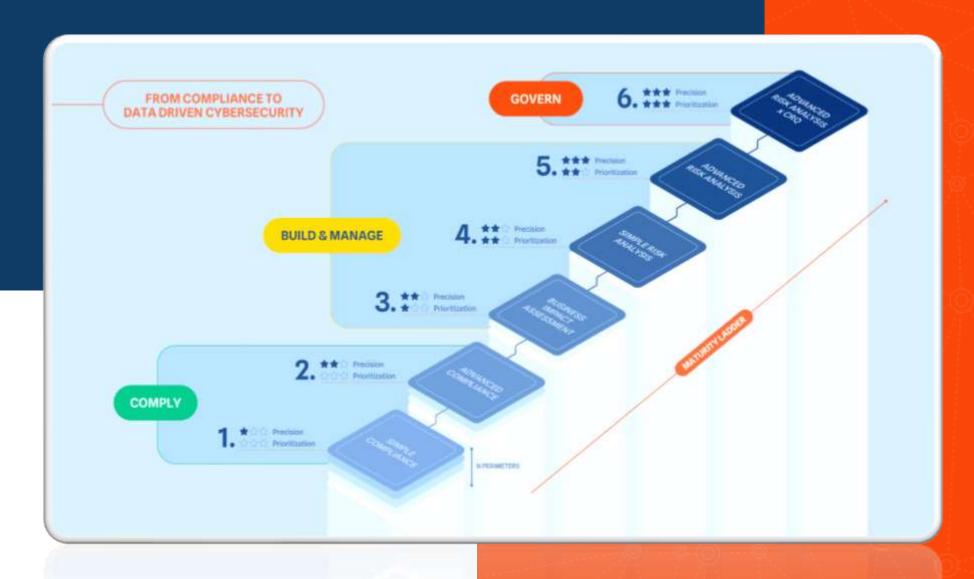




## How does it work then?

#### Our approach: Climb the Maturity ladder with EGERIE





#### Benefits at all levels.

#### CISOs & Risk Managers

#### 1. CISOs gain visibility into their compliance & cybersecurity posture



Gain operational excellence with centralization and industrialization and automatic risk reduction & control proposal



Involve key stakeholders through our collaborative approach

EXPERTISE TIME REDUCTION

82%

#### Boards

2. Executive Committees & Boards understand how cyber could impact their business performance



Improve your cybersecurity ROI by investing in a smart way

CYBER COST REDUCTION

20%

#### **#1 All-in-one platform for cyber teams.**



8 mentions

**Gartner** 



+40%

of revenue invested in R&D



€30 M fundraising

+300 clients use EGERIE everyday

















### Join our team for a custom demo!

Booth #7-535

Swamped by the flow of the conference?
Book a time later.





Unmatched Cyber Risk & Compliance Management.

All-in-one place.