

# Stärkung von Microsoft durch Human Centric Cybersecurity

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# Today's Topics

- What are today's top cyber risks?
- What are the most recent threat trends targeting Microsoft?
- Where should you augment your Microsoft 365 security?
- How do you strengthen your Microsoft 365 defenses?




# Top Cyber Risks: All People Focused




49% of successful security breaches utilize **stolen credentials**

— verizon<sup>✓</sup> DBIR


**Business Email Compromise** losses exceed all other cybersecurity losses combined

—  Data for 791,790 incidents

76% of **ransomware** attacks start with email

—  paloalto<sup>®</sup> research

99% of data loss incidents are human-driven

—  proofpoint.  
Data across 3,000 organizations



# 95%

INVOLVE A HUMAN ELEMENT

Source: World Economic Forum, 2022

# Business Built On Microsoft



**88%+**

Market share for  
productivity software<sup>1</sup>

**400M+**

Total number of paid  
seats for Microsoft 365<sup>2</sup>

“Microsoft maintains the dominant offering for personal and team productivity applications with its M365 Suite.”

GARTNER, 2023

# Bad Actors Exploit Microsoft's Success



**68M+**

Number of messages that abused Microsoft branding and products <sup>1</sup>

**192M+**

Malicious messages sent or hosted by Microsoft per year <sup>2</sup>

**\$4.75M**

Average cost of data breach <sup>3</sup>

# What Industry Experts Recommend



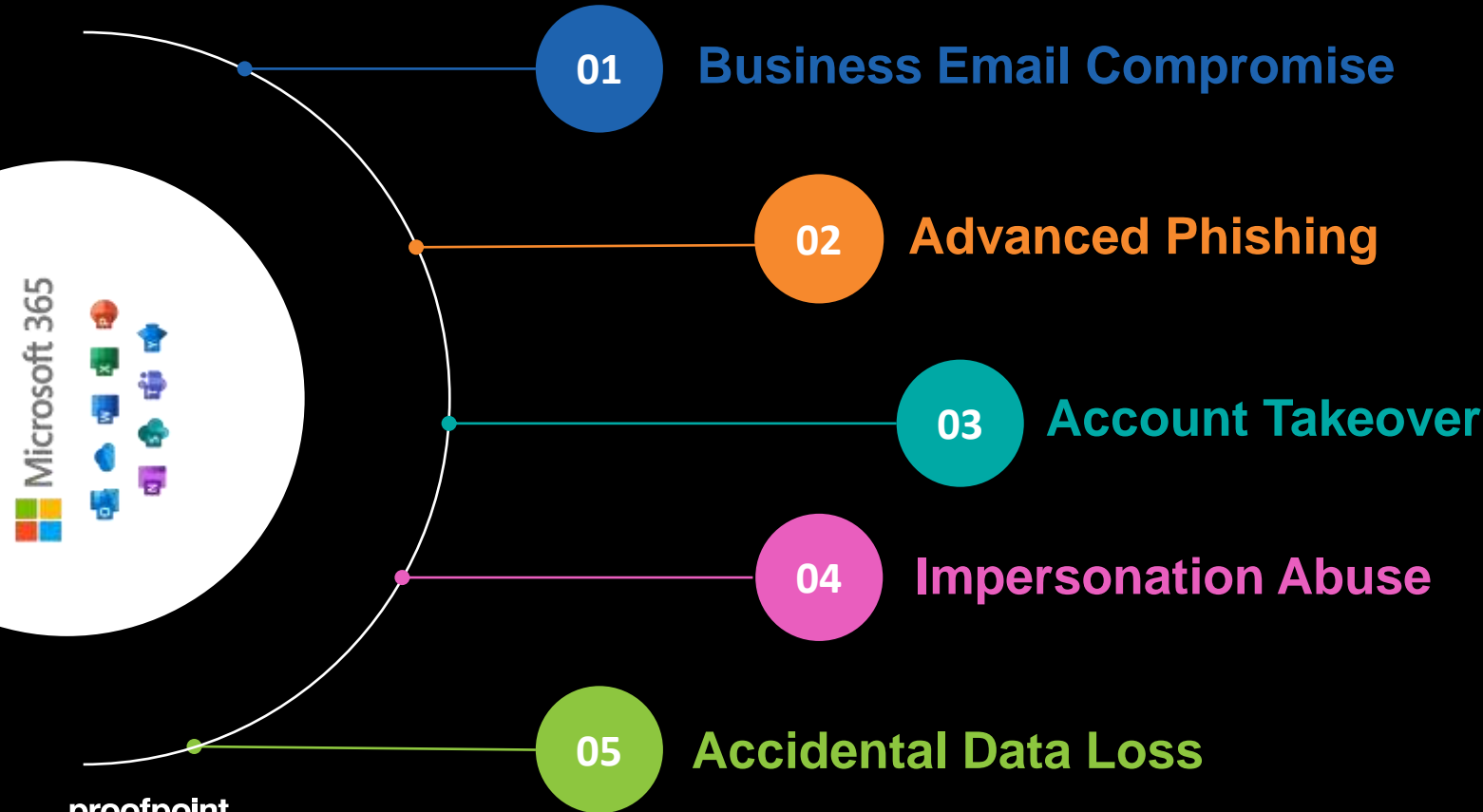
“ Supplement native capabilities...  
with third-party security solutions.

– Gartner 2023

“ A multilayer approach to protection...  
provides greater efficacy and peace of mind.

– FORRESTER 2023

# Where To Augment Microsoft 365 Security



# Business Email Compromise: Losses Continue To Grow



01

**\$2.9B**

Business email  
compromise losses  
to victimized  
businesses in 2023

**Steal email login  
credentials**

**Purchase email login  
credentials**

**Phishing or vishing  
scams**

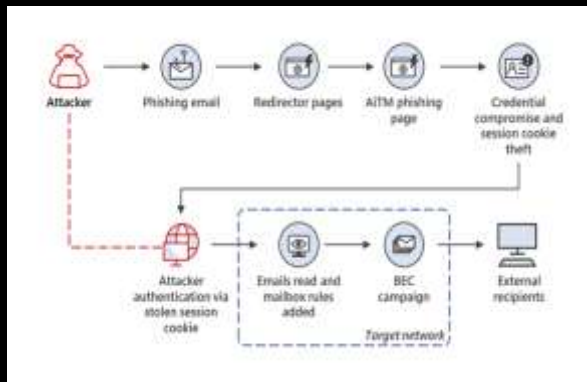
**Automated brute  
force attacks**



# Advanced Phishing: Threat Actors Innovate

02

## Evolution of Identity Theft



Credential  
harvesting

Human  
Interactive  
attacks

**MFA  
attacks**

## Evolution of Ransomware



**Single Stage**

Loki  
WannaCry

**Multi-stage**

IcedID->MAZE  
NimzaLoader->Cobalt  
BazaLoader->Ryuk

**Text-based  
TOAD  
Insider  
Targeting**

# Account Takeover: Multi-faceted Tactics



03

**95%**

Of organizations are targeted  
for email account takeover

**24%**

Email account takeover  
resulted in sensitive data loss

**30%**

Multi-factor authentication failures in  
targeted email account takeover attacks

**Bypass MFA  
protections**

**Employ sophisticated  
phishing tactics**

**Exploit legitimate email  
infrastructure**

**Exploit third-party  
applications**

# Impersonation Abuse: Business Communication is Critical



04

Your Company

IMPERSONATION

Spoofed Domains

Lookalike Domains

Compromised  
Supplier Accounts

Your Suppliers/Customers

102

Times a CEO was spoofed  
on avg. over 90-day period<sup>1</sup>

> 90%

Last 30 days received threat  
from supplier domain<sup>2</sup>

\$50B

Total accumulated loss due to  
BEC since 2013<sup>3</sup>

# Accidental Data Loss: Never Have I Ever...

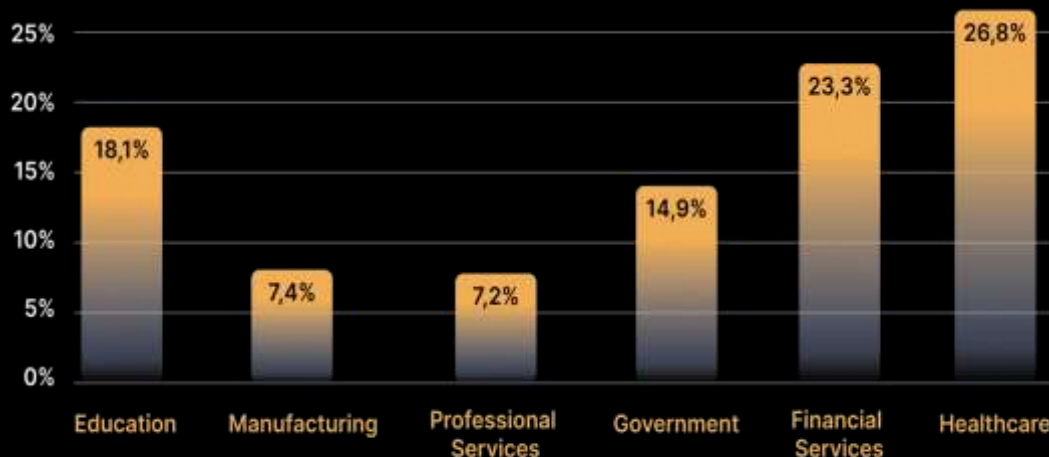


05

Sent an email to the  
wrong person

Attached the wrong  
file to an email

Sent work documents to  
an unauthorized account



Email Misdelivery as Percentage of Data Breaches

# Defense-in-Depth Approach



Encryption
DLP
Spoof Intelligence (Limited)
Anti-Virus/Anti-Spam
Signature/Disclaimer Management
Exchange Online Protection (EOP)



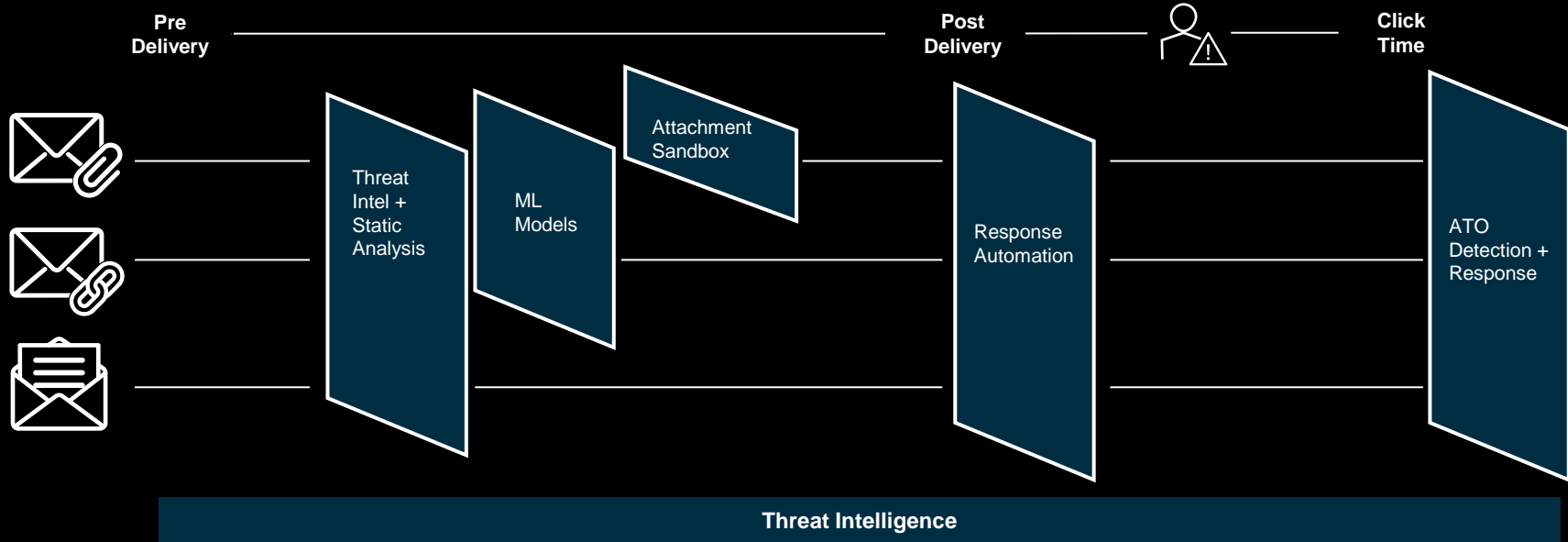
Security Awareness
Safe Links
Safe Attachments
Encryption
DLP
Spoof Intelligence
Anti-Virus/Anti-Spam
Disclaimer Management
Exchange Online Protection (EOP)



Email Fraud Detection
Accidental Data Loss
Business Email Compromise Detection
Predictive URL Analysis
Email Isolation
Threat Intel Insights
Very Attacked People Visibility
Supplier Risk Visibility
Security Awareness
Malicious URL Detection
Suspicious Attachment Detection
Encryption
Data Loss Prevention
Impostor Detection
Anti-Virus/Anti-Spam
Disclaimer Management
Protection on Demand (POD)

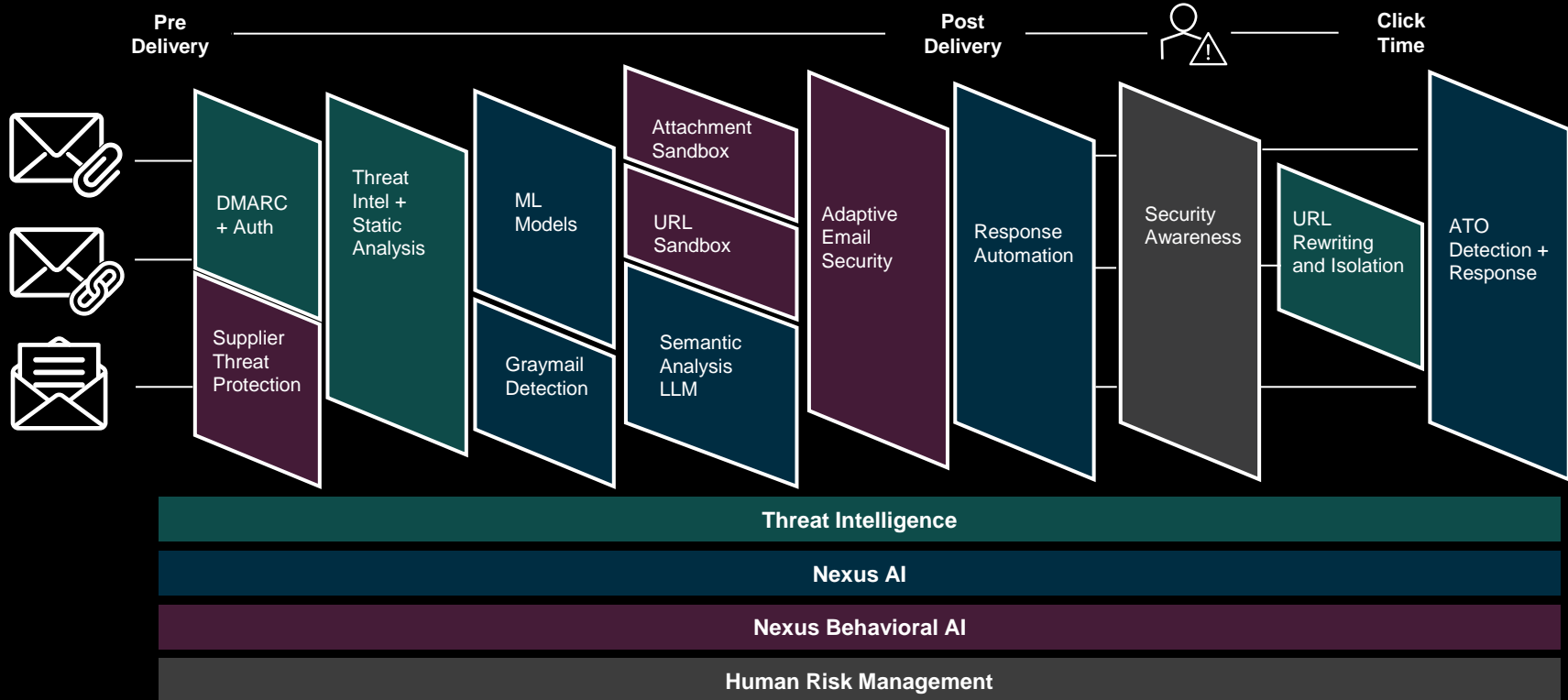
# Microsoft Threat Detection

*Disparate, Incomplete, and Inconsistent*



# Proofpoint Threat Protection

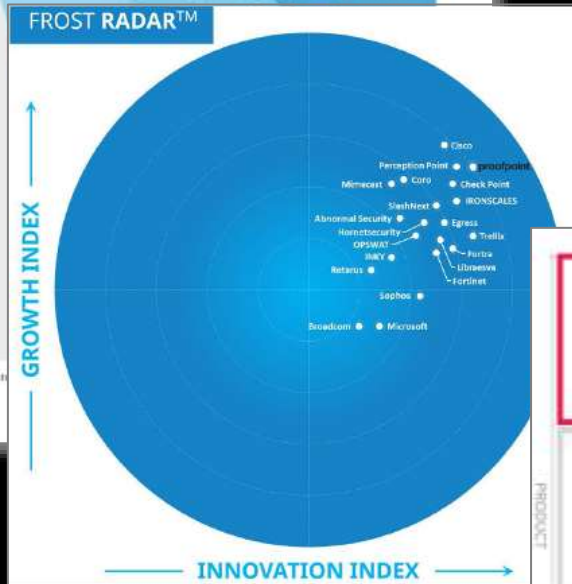
*End-to-end, Complete, and Continuous*



# Why Proofpoint?

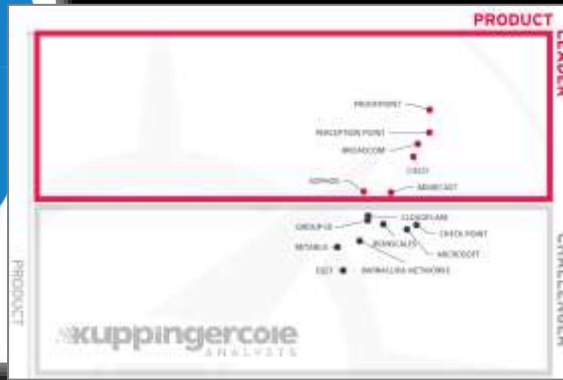


2023 Forrester Wave



2024 Frost Radar

2023 Kuppingercole



83 of  
**Fortune 100**

CENTRIC CYBER SECURITY  
HUMAN

Trust Proofpoint to Augment M365

**More Secure Together**

Proofpoint is the **ONLY** vendor that delivers on **ALL 5** areas for email security as an integrated platform

Gartner 2023



**proofpoint**® | Protect People.  
Defend Data.

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