

Design, CIP Estimates – Summary Tab (Markups)

In the Summary Tab for markups, when submitting a Design, CIP Estimate to the SCA, the following format/structure should be followed:

1. Direct Costs:

- a. All markups (General Conditions, Overhead, Profit & Escalation) will have the Compound check mark on (checked).
- b. Source Column for all Markups should be set to **Sub-Total (Direct Cost)**.

2. In-Direct Costs:

- a. PLA on Labor (5% > \$1M or 30% < \$1M) will be the first markup listed under Indirect Costs.
- b. For PLA on Labor (5% > \$1M or 30% < \$1M), the Cost Types will be **Labor Only** (Default) and will have the Compound check mark on (checked).
- c. Enter either **5%** or **30%** for PLA on Labor in the Percentage column based on the Estimate Labor Total.
- d. Enter ACM IEH Estimate amount in the Amount Column (as a Lump Sum and the Compound check mark will be off (unchecked)).
- e. Enter Custodial Services amount in the Amount Column (as a Lump Sum) and the Compound check mark will be off (unchecked)).
- f. Enter Site Security Guard amount in the Amount Column (as a Lump Sum) and the Compound check mark will be off (unchecked)).
- g. Enter Allowances amount in the Amount Column (as a Lump Sum) and the Compound check mark will be off (unchecked) and if the Allowance is associated with a specific LLW, include that LLW in the Allowance Description.
- h. Source Column for all Markups should be set to **Sub-Total (Direct Cost)** (where applicable).

| | | | | | | | | | | | |
|---|---|---------|------------|----------|--------------|-------------------------|--------|--|--|----------------|-------------------------------------|
| | Sub-Total (Base Cost) | | | | | | | | | \$2,976,413.65 | |
| 1 | Material | | | | | | | | | 1,123,015.12 | |
| 2 | Labor | | | | | | | | | 1,596,288.65 | |
| 3 | SubContractor | | | | | | | | | | |
| 4 | Equipment | | | | | | | | | 256,194.88 | |
| 5 | Other | | | | | | | | | | |
| | Sub-Total (Direct Cost) | | | | | | | | | \$2,976,413.65 | |
| 1 | General Conditions | 10.0000 | | Markup | All selected | Sub-Total (Direct Cost) | Select | | | 297,641.37 | <input type="checkbox"/> |
| 2 | Overhead | 10.0000 | | Markup | All selected | Sub-Total (Direct Cost) | Select | | | 327,405.50 | <input checked="" type="checkbox"/> |
| 3 | Profit | 10.0000 | | Markup | All selected | Sub-Total (Direct Cost) | Select | | | 360,146.05 | <input checked="" type="checkbox"/> |
| 4 | Escalation (to the Midpoint) | 4.0000 | | Markup | All selected | Sub-Total (Direct Cost) | Select | | | 158,464.26 | <input checked="" type="checkbox"/> |
| | Sub-Total (Indirect Cost) | | | | | | | | | \$4,120,070.83 | |
| 1 | PLA on Labor (5%>\$1M or 30%<\$1M) | 5.0000 | | Markup | Lab | Sub-Total (Direct Cost) | Select | | | 79,814.43 | <input type="checkbox"/> |
| 2 | ACM IEH Estimate | | 44,224.00 | Lump Sum | | | | | | 44,224.00 | <input type="checkbox"/> |
| 3 | Custodial Services (\$42/hr x 8hrs x number of days) x 1.21 O&P | | 147,876.00 | Lump Sum | | | | | | 147,876.00 | <input type="checkbox"/> |
| 4 | Site Security Guard [(\$16/hr x 16 hrs x # of wkdays)-(\$16/hr x 24 hrs | | 120,708.00 | Lump Sum | | | | | | 120,708.00 | <input type="checkbox"/> |
| 5 | Allowance (12345) <- Enter LLW Number | | | Lump Sum | | | | | | | <input type="checkbox"/> |

NOTE: Any deviation from these defaults need to be discussed with **A&E In-House, A&E DCMS & A&E TSS Group** for approval before submitting Design Estimate. Changing the Order, Markup Descriptions & Default percentages may result in the Design Estimate in being resubmitted for revisions. Design Consultants & Cost Estimators are responsible in checking that all calculations are correct in Estimate & on Report before submitting to SCA for review.