


Making a Counter-offer to the FRE Estimate

1. Click on the **Estimate Center**  icon.

- 1.1. Type in the Project Name in the Search field  located in the upper-right hand corner of screen to find the Estimate.

Note: Search can be used with the Project Number, LLW, NOD Number, Estimate Description, Contract Number, etc.

- 1.2 From the Estimate Center, locate the Estimate and click anywhere inside the Estimate Tile.



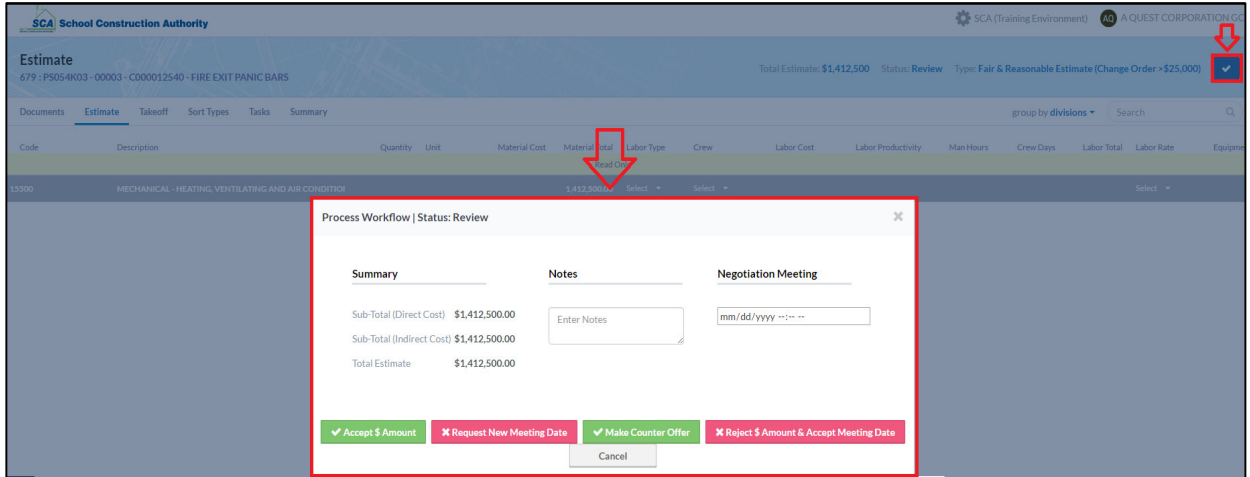
Note: The General Contractor will receive an email notification that will contain the FRE Cost Summary and proposed Negotiation Meeting Date. If the General Contractor would like to make a counter-offer to the FRE Estimate amount, he will then click on **Make Counter Offer** within the FRE Estimate.



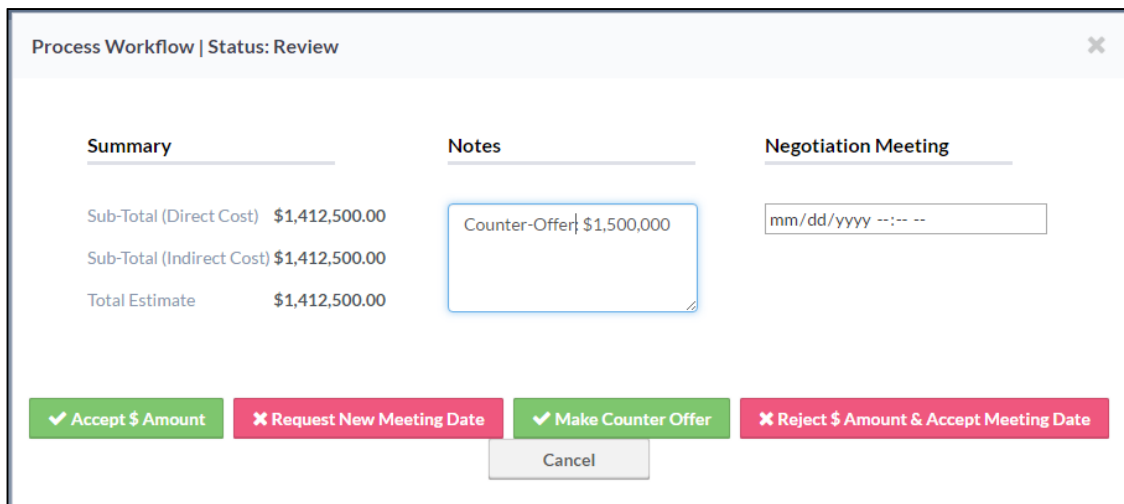
Cost Estimating System: How to make a counter-offer to the FRE Estimate [for General Contractor]



1.3 Click on the Process Button and a pop-up screen will appear.

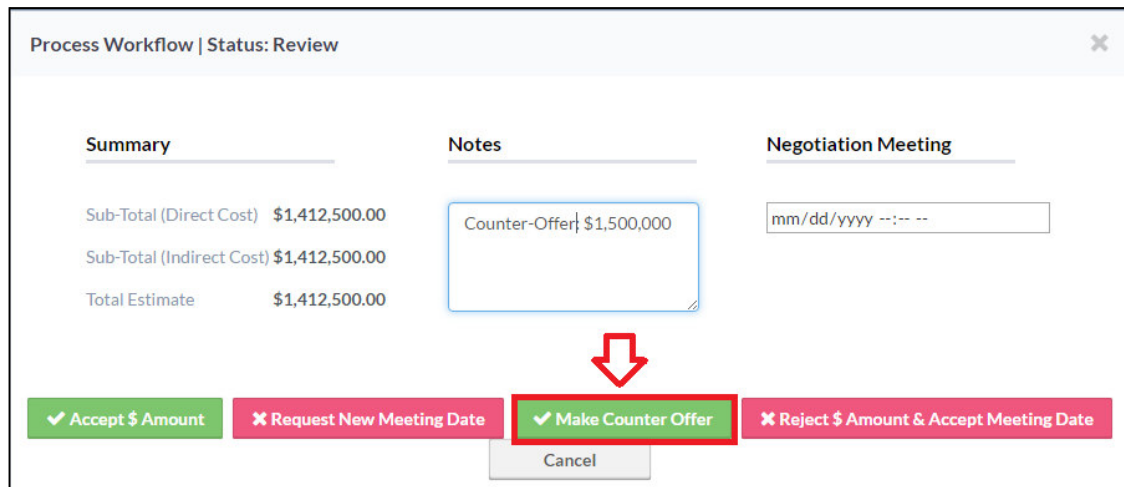


1.4 The **General Contractor** will enter the Counter-offer amount in the **Notes** Field.



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- 1.5 Once ready, the **General Contractor** will click on the **Make Counter Offer** button.



Process Workflow | Status: Review

Summary	Notes	Negotiation Meeting
Sub-Total (Direct Cost) \$1,412,500.00	Counter-Offer: \$1,500,000	mm/dd/yyyy --:-- --
Sub-Total (Indirect Cost) \$1,412,500.00		
Total Estimate \$1,412,500.00		

Note: The General Contractor has three (3) Business Days to respond to the FRE Estimate Amount & proposed negotiation date. After 3 days, the No Response Timer will change the Action back to the COU Meeting Scheduler who can then send a second notification with the FRE Estimate Amount & a new proposed date to the General Contractor.

Note: The General Contractor will receive an email notification informing them whether the Counter-offer is accepted or rejected by the COU Lead Estimator. If rejected, the COU Meeting Scheduler will send a revised Negotiation Meeting Date to the General Contractor. The General Contractor can either accept the FRE Estimate amount or accept the proposed Negotiation Meeting Date (counter-offer is not available a 2nd time).