

## Westfield Specialty

# E&S Property – Shared and Layered Property

Shared and Layered Property targets large commercial and public sector risks with **TIV's greater than \$100,000,000**. Programs are written on a highly syndicated basis and are exclusively distributed through appointed wholesale brokers.

### What Do We Cover?

In terms of capacity, premiums, products, and perils:

- Up to \$10,000,000 capacity
- Minimum premium \$50,000
- Flexible capacity- Primary, Buffer, Excess, Deductible Buydowns
- Flexible deductible structures based on client preference
- Ability to lead programs on broad all risks coverage form
- All risks – to include flood and earthquake
- Named windstorm (only)
- Wind and hail (only)
- Difference in condition, including flood and earthquake
- Deductible buybacks (AOP or CAT perils)

### Target Classes

- Real Estate
- General Commercial Risks
- Public Entity
- Apartments and Condominiums (on an excess basis only)
- Hospitality including Hotels and Motels
- Warehousing and Distribution
- Religious and Non-Profit Organizations
- Healthcare including Hospitals, ALF's, Managed Care and Medical Facilities

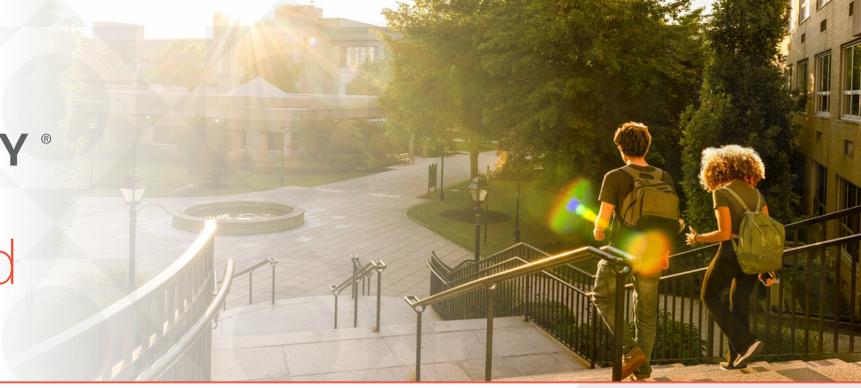
### The following classes do not fit into our appetite:

- Food Processing and Distribution
- Lumber and Sawmills
- Recyclers
- Agriculture and Crops
- Energy and Utilities
- High Hazard Manufacturing
- Technical Risks including Pharmaceuticals and Clean Rooms
- Risk Attaching Programs

Specialty insurance is unique and specific to the kind of risk and product demands of a given business or industry. Westfield Specialty offers the history, knowledge, and vast product offerings you need.



# E&S Property – Shared and Layered Property



## What Sets Us Apart?

- AM Best Rating of A XV
- a+ Issuer Credit Rating (ICR)
- Westfield Specialty is a wholly owned subsidiary of Ohio Farmers Insurance Company\* which has \$2.8 billion in combined surplus
- Experienced E&S property claims team focused on service, and quick and fair settlements
- A dynamic and responsive team of underwriters with decades of proven success
- Opportunistic appetite with underwriters willing to consider unique risks
- Wholesale only distribution

\* Westfield is a trade name for the Ohio Farmers Insurance Company and its subsidiary insurance companies.

Westfield will handle the risks that aren't all that common.

## Our Team

### Andy Hendrix

Executive Vice President –  
Head of E&S Property  
E&S Property  
Alpharetta, GA  
215.687.3623  
[andyhendrix@westfieldgrp.com](mailto:andyhendrix@westfieldgrp.com)

### Matt Dunn

Vice President –  
Shared and Layered Property  
E&S Property  
Alpharetta, GA  
215.740.1978  
[matthewdunn@westfieldgrp.com](mailto:matthewdunn@westfieldgrp.com)

### Rick O'Neill

Vice President –  
Shared and Layered Property  
E&S Property  
Alpharetta, GA  
804.444.6617  
[richardo'neill@westfieldgrp.com](mailto:richardo'neill@westfieldgrp.com)

### Cody Davis

Vice President –  
Shared and Layered Property  
E&S Property  
Alpharetta, GA  
404.372.5981  
[codydavis@westfieldgrp.com](mailto:codydavis@westfieldgrp.com)

### Dave Stewart

Vice President –  
Shared and Layered Property  
E&S Property  
Alpharetta, GA  
330.887.0915  
[davidstewart@westfieldgrp.com](mailto:davidstewart@westfieldgrp.com)

### Tim Lynch

Vice President –  
Shared and Layered Property  
E&S Property  
New York, NY  
914.439.6685  
[timlynch@westfieldgrp.com](mailto:timlynch@westfieldgrp.com)

### Blake Sims

Vice President –  
Shared and Layered Property  
E&S Property  
Alpharetta, GA  
678.882.9747  
[blakesims@westfieldgrp.com](mailto:blakesims@westfieldgrp.com)

### Andrew Lagos

Assistant Vice President –  
Shared and Layered Property  
E&S Property  
Boston, MA  
781.835.5532  
[andrewlagos@westfieldgrp.com](mailto:andrewlagos@westfieldgrp.com)

### Alexandra Stoughton

Sr. Underwriter –  
Shared and Layered Property  
E&S Property  
New York, NY  
404.932.3340  
[alexandrastoughton@westfieldgrp.com](mailto:alexandrastoughton@westfieldgrp.com)

### Caeden Godfrey

Underwriter –  
Shared and Layered Property  
E&S Property  
Alpharetta, GA  
256.622.4226  
[caedongodfrey@westfieldgrp.com](mailto:caedongodfrey@westfieldgrp.com)

▶ Are you ready to get started?

Allow a 120-day clearance for commercial and public entity accounts. Please copy the underwriter you would like to be assigned to the submission and provide the coded producing broker responsible for the submission.

### SUBMISSIONS:

[WestfieldESPropsubmissions@westfieldgrp.com](mailto:WestfieldESPropsubmissions@westfieldgrp.com)

### Please note our submission guidelines and inclusions:

- Risk specifications, to include desired program layering, target pricing along with expiring carrier / program
- Operations description including all COPE information along with specific underwriting exposures
- Statement of values in an excel format
- At least 5-year loss history