### OUTFRONT/

## WE GET YOU ATLANTA

**Media Across The Market** 



## WE ARE OUTFRONT/

At OUTFRONT, we understand that to brands, audiences are everything. Our media impact people where and when it matters most: in the real world. Smart brands leverage out of home's power of TLC by combining technology, location, and creativity to drive meaningful connections with their target audiences.

We continue to add intelligence to OOH, making our media more accurate, agile, and accountable. Our insights suite and attribution solutions were designed to reach your desired audience and measure your campaign's impact on them.

We are OUTFRONT by name and nature. We are everywhere, empowering businesses to leverage our ubiquity (500K canvases and 14.1B weekly impressions), our national footprint (top 25 markets), and our local relevance and community connections. We are front and center in the places your consumers live, work, and play, from neighborhoods to urban centers, from transit hubs to busier-than-ever highways and roads.

OOH is today's most creative medium. All OUTFRONT clients have access to our Cannes Lions award-winning in-house creative agencies to develop the right messaging and campaigns to drive positive outcomes. Champion the power of America's biggest canvases to drive engagement, fame, and trust.

As the most visible media platform in America, we understand our role in creating cultural impact. That's why we are dedicated to helping people, places, and businesses grow stronger.

Welcome to America's most visible and versatile media network.

Welcome to OUTFRONT. We get you America.

ATLANTA 404-699-1499 SOURCE: GEOPATH



# WE LEAD IN THE ART, SCIENCE, & AUTOMATION OF OOH/



#### **ART**

Creative drives 70% of an ad's effectiveness. OUTFRONT delivers the best assets in the country, serving as the perfect blank canvas for your brand story, illustrated through big, bold, and beautiful creative. Tap into our award-winning creative agencies for best-in-class creative services, campaign development, and dynamic digital addons.

#### **SCIENCE**

Tech advancements are a priority for OUTFRONT. We have the right hardware, software, and data to ensure your campaign is targeted, efficient, and trackable. We know reaching the right people is a top priority. That's why we use syndicated research, proprietary geospatial data, and real-time mobile data to find audience segments IRL. We also know that measurement matters. So, we have an attribution model that is scalable to different business needs.

#### **AUTOMATION**

Automation is transforming digital out of home buying. Access OUTFRONT's digital inventory and automate the DOOH buying process programmatically or via the OUTFRONT Ad Server, for a managed service experience. Both approaches include the ability to easily activate complex digital campaigns at scale, which may include data conditions, impression or audience targeting, and dayparting.

#### OUTFRONT/

## OOH DRIVES SUCCESS/

OOH IS A POWERFUL MEDIUM WITH PROVEN SUCCESS IN DRIVING DESIRABLE BRAND OUTCOMES ACROSS THE PURCHASE FUNNEL. THIS LAYERED WITH ITS LOW CPM MAKE IT AN EFFECTIVE AND EFFICIENT ADDITION TO ANY MEDIA PLAN.

#### **AWARENESS**

OOH performs best for awareness across all demographics, while also ranking as the #1 preferred media format for Millennials and GenZ. Characteristics like massive reach, trustworthiness, and highly visual canvases contribute to OOH ranking highest against all other media in this KPI.

#### CONSIDERATION

People take action after seeing out of home, whether in real life or digitally. In fact, **OOH drives 5.3X more search queries and 5X more website visits** than any other media. Often along the path to purchase, OOH drives people into brick-and-mortar locations and the checkout line.

#### **CONVERSION**

OOH demonstrates superior performance in awareness and nearly identical numbers with social media in consideration and conversion rates. With significantly lower CPMs than other mediums, OOH offers the dual advantage of cost-effectiveness and widespread impact. Evidenced by eBay's 27% surge in ad revenue post-transition to a "full-funnel" marketing approach, the potency of OOH in driving conversions is undeniable.

#### **AWARENESS**

43% OOH

33% TV

32% Social Media

26% Online Video

#### CONSIDERATION

23% OOH

24% TV

24% Social Media

21% Online Video

#### **CONVERSION**

18% OOH

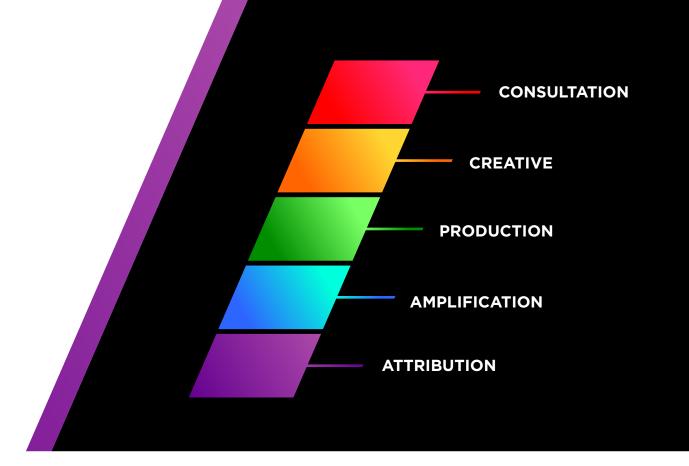
18% TV

20% Social Media

13% Online Video

## LEVERAGE OUR EDGE /

OUTFRONT'S 360° PARTNERSHIP APPROACH ENSURES YOU GET THE EDGE ON YOUR COMPETITION.



#### **CONSULTATION**

### DEFINING YOUR CAMPAIGN

Tap into smartSCOUT™, Geopath, or StreetMetrics to find the best canvases to reach your audience. Prefer to automate the buying process? 7,000+ digital billboard and transit canvases available on top SSP and DSP platforms, plus OUTFRONT's Ad Server.

#### **CREATIVE**

#### THE MOST CREATIVE OF ALL MEDIUMS

XLabs and OUTFRONT STUDIOS design Cannes Lions and industry award-winning campaigns. Together, we can aid in anything from best practices to full campaign development, or integrate the latest dynamic digital elements.

#### **PRODUCTION**

#### LAUNCHING YOUR CAMPAIGN

Let's launch your brand story! With a full in-house operations team, your campaign will hit the streets in an impactful way.

#### **AMPLIFICATION**

### TAKING YOUR MESSAGE FROM IRL TO URL

OOH is the best primer for all thigs digital, including search, social, and mobile. Our communications team can amplify your real world campaign through press, social OOH, and mobile reach.

#### **ATTRIBUTION**

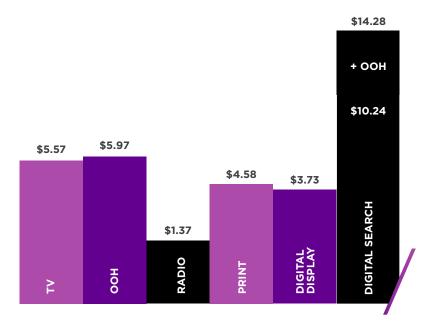
#### TRACKING SUCCESS

Our suite of attribution solutions can track your campaign's success based on KPIs like footfall, website visitation, app downloads, tune-in, and brand affinity.

#### OUTFRONT/

## AMPLIFICATION MATTERS/

#### OUTFRONT is the best primer for digital engagement.

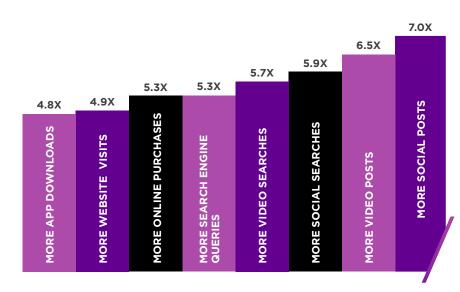




When out of home is added to the media mix, it **increases** search's return on ad spend by 40%. That's because 41% of consumers search for a brand after viewing out of home ads. Dollar for dollar, that's 5.3x the performance of other media.

Combining billboard and transit media helped finance brand Inter&Co drive a **100X increase** in branded search.





#### SOCIAL

Out of home drives 7X more social posts than any other medium, per ad dollar spent. It also drives **6.5X more video posts** and **5.9X more social searches**. Plus, one in four Americans have posted an OOH ad to their Instagram.

Sony and Olivia Rodrigo partnered on earbuds and a limited-edition MetroCard drop; **the Internet went wild**.





#### **MOBILE**

Out of home inspires us to take out our phones and do something – like click a mobile ad. Consumers are **48% more likely to engage** with a mobile ad after exposure to the same ad via OOH.

PBR Teams expanded to eight markets after its first OOH campaign captivated Kansas City, **boosting ticket sales**.



## **ATTRIBUTION MATTERS/**

**OUTFRONT'S COMPREHENSIVE SOLUTIONS STACK PROVIDES FLEXIBILITY TO CHOOSE** THE ATTRIBUTION PRODUCTS THAT BEST ALIGNT WITH YOUR KPIS.



#### **FOOTFALL**

Footfall uses a consumer's physical behavior to track incremental store and on-site visits and link them to out of home campaigns they have viewed. OUTFRONT has seen an average lift of 131% for those exposed to OOH.

Learn how we drove a 164% lift in store traffic to 200 Burger King locations.



#### **WEBSITE**

Online conversion tracking identifies when a consumer is exposed to OOH advertising and then visits the corresponding brand's website or mobile app. OUTFRONT continues to drive the strongest digital conversion, with an average lift of 345% in website traffic for those exposed to the OOH.

Read how we drove website traffic for Celebrity Cruises.



#### **APP DOWNLOAD**

We leverage a post-back to observe which mobile devices have downloaded and used the app after exposure to the OOH campaign.

See how we increased likelihood to download the Tinder app.



#### **TUNE-IN**

Devices exposed to OOH ads are mapped to houtseholds that viewed a specific program, measuring tune-in lift.

See how we drove tune-in for a major sports league.



#### **BRAND LIFT**

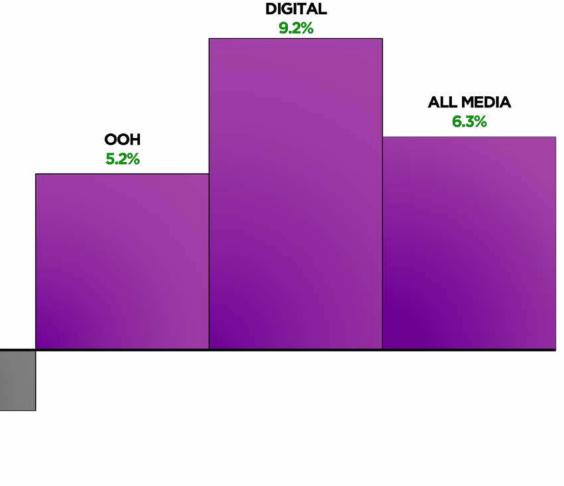


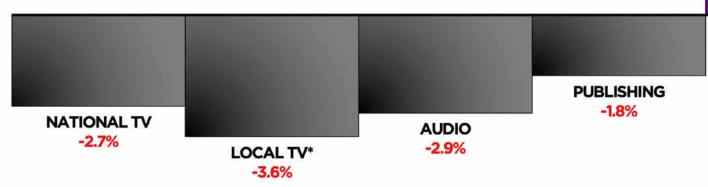
#### OUTFRONT/

## OOH IS MEDIA'S FAVORITE MEDIUM /

OOH is geared for continued growth in 2025. Even better, it is a proven amplifier for all other advertising channels, pairing exceptionally well with digital media.

### **FORECASTED MEDIA GROWTH, FY25**







## TOP 50 MARKETS/



		CBSA			POSTERS &	COMMUTER RAIL				
	TOP 50 MARKETS	POPULATION	BULLETINS	WALLSCAPES	JUNIOR POSTERS	& SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	MOBILE + SOCIAL NETWORKS
1	New York-Newark et al, NY-NJ-PA	19,357,766	• •	•	• •	• • •	•	• •	• •	•
2	Los Angeles-Long Beach et al, CA	12,773,059	• •	•	• •		• •	• • •	• •	•
3	Chicago et al, IL-IN-WI	9,220,195	• •	•	• •	• • •			• •	•
4	Dallas-Fort Worth-Arlington, TX	8,365,633	• •	•				•	•	•
5	Houston-The Woodlands et al, TX	7,699,970	• •	•				• •		•
6	Atlanta-Sandy Springs et al, GA	6,421,346	• •		• •			• •		•
7	Washington et al, DC-VA-MD-WV	6,353,913	•	•		• • •	• •	•		•
8	Miami-Fort Lauderdale et al, FL	6,299,604	• •	• •		• • •	• •	• • •		•
9	Philadelphia et al, PA-NJ-DE-MD	6,258,409	• •	•	•					•
10	Phoenix-Mesa-Scottsdale, AZ	5,168,926	• •		• •	•	•	•	•	•
11	Boston-Cambridge-Newton, MA-NH	4,936,229	• •	•	•	• • •	• •	• •	•	•
12	Riverside et al, CA	4,659,582	• •		•				•	•
13	San Francisco-Oakland et al, CA	4,572,708	• •	•	•	• • •	• •	• •		•
14	Detroit-Warren-Dearborn, MI	4,333,171	• •	•	•		• •			•
15	Seattle-Tacoma-Bellevue, WA	4,098,018	•		•					•
16	Minneapolis et al, MN-WI	3,730,656	• •	•	•				• •	•
17	Tampa-St. Petersburg et al, FL	3,419,498	• •	•	•			•	• •	•
18	San Diego-Carlsbad, CA	3,279,593	• •	•	•				• •	•
19	Denver-Aurora-Lakewood, CO	3,033,651	• •	•	•					•
20	Orlando-Kissimmee-Sanford, FL	2,909,696	• •		•	•				•
21	Baltimore-Columbia-Towson, MD	2,835,809	•							•
22	St. Louis, MO-IL	2,793,090	• •	•	• •					•
23	San Antonio-New Braunfels, TX	2,761,788	• •							•
24	Portland-Vancouver et al, OR-WA	2,504,222	• •	•	• •					•
25	Sacramento-Roseville et al, CA	2,413,840	• •		• •					•

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE

## TOP 50 MARKETS/



	TOP 50 MARKETS	CBSA POPULATION	BULLETINS	WALLSCAPES	POSTERS & JUNIOR POSTERS	COMMUTER RAIL & SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	MOBILE + SOCIAL NETWORKS
26	Pittsburgh, PA	2,410,277	• •							•
27	Las Vegas-Henderson-Paradise, NV	2,369,486	• •				• •	• • •	• •	•
28	Cincinnati, OH-KY-IN	2,290,416	•							•
29	Kansas City, MO-KS	2,240,831	• •	•	•					•
30	Columbus, OH	2,208,373	• •	•	•			•		•
31	Indianapolis-Carmel-Anderson, IN	2,166,851	• •	•	•				• •	•
32	Cleveland-Elyria, OH	2,155,276	• •	•						•
33	Nashville-Davidson et al, TN	2,153,421	• •							•
34	San Jose-Sunnyvale et al, CA	1,952,656	• •		•	• • •	• •	• •		•
35	Virginia Beach et al, VA-NC	1,795,437	•					• •		•
36	Jacksonville, FL	1,779,779	• •							•
37	Providence-Warwick, RI-MA	1,683,645	• •							•
38	Raleigh, NC	1,555,961	•							•
39	Richmond, VA	1,372,170	•							•
40	Louisville et al, KY-IN	1,371,917	• •		•			•	• •	•
41	Memphis, TN-MS-AR	1,333,544	• •							•
42	Fresno, CA	1,179,207	• •		• •					•
43	Grand Rapids-Wyoming, MI	1,172,184	• •		• •					•
44	Hartford-West Hartford et al, CT	1,157,215	• •		• •	•				•
45	Buffalo-Cheektowaga et al, NY	1,152,213	•							•
46	Rochester, NY	1,048,543	•							•
47	Bridgeport-Stamford-Norwalk, CT	955,414	•			•				•
48	New Orleans-Metairie, LA	943,633	• •	• •	• •					•
49	Albany-Schenectady-Troy, NY	907,810	•							•
50	Worcester, MA-CT	872,485	•							•

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE



## WE GET YOU ATLANTA

Atlanta is the entertainment capital of the world, and one of the most important economic and cultural centers in the United States with over 13 million people. The extraordinary year-round warm weather and variety of entertainment options make Atlanta the place to be. Atlanta is diverse in all things – people, recreation, art, food, neighborhoods and ecosystems.

#### WHY ATLANTA?

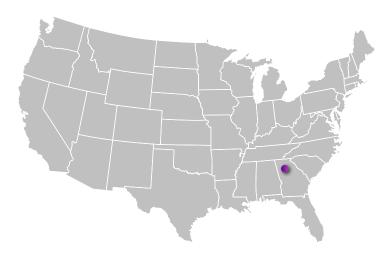
- Atlanta is the 8th largest DMA in the United States and ranks #6 top CBSA in OUTFRONT.
- Georgia ranks #1 Top-State for Best Business Climate
- Atlanta is the #1 Tech Hub in the U.S. as ranked by Business Facilities Magazine.
- Atlanta has the #1 busiest airport in the World.
- Atlanta ranked as the #1 spot on Money's Best Places to Live list in September, 2022.
- **37 of the Fortune 1000 companies** boast headquarters in Atlanta, Ga.
- 4 (four) professional sports teams call Atlanta their home including
   The Atlanta Hawks, The Atlanta Falcons, Atlanta United Soccer, and
   The Atlanta Braves.

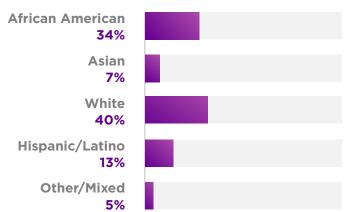
In Atlanta, OUTFRONT reaches 98% of the DMA consumers weekly.



## ATLANTA Profile







**ATLANTA POPULATION 6.4M CBSA** 



College Degree or higher



Female



143 mi.

Total miles traveled past week



Time spent traveling to and from work each day



Drive alone or carpooled



White-collar occupation



Blue-collar occupation



Employed

## **MEDIA FORMATS**

BILLBOARDS	16
BULLETINS	17
POSTERS	19
DIGITAL	23
DIGITAL BULLETINS	24
DIGITAL POSTERS	26
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STATIC SHELTERS	29
DIGITAL SHELTERS	31
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MOBILE NETWORK	34
SOCIAL INTEGRATION	35





**BULLETINS** 

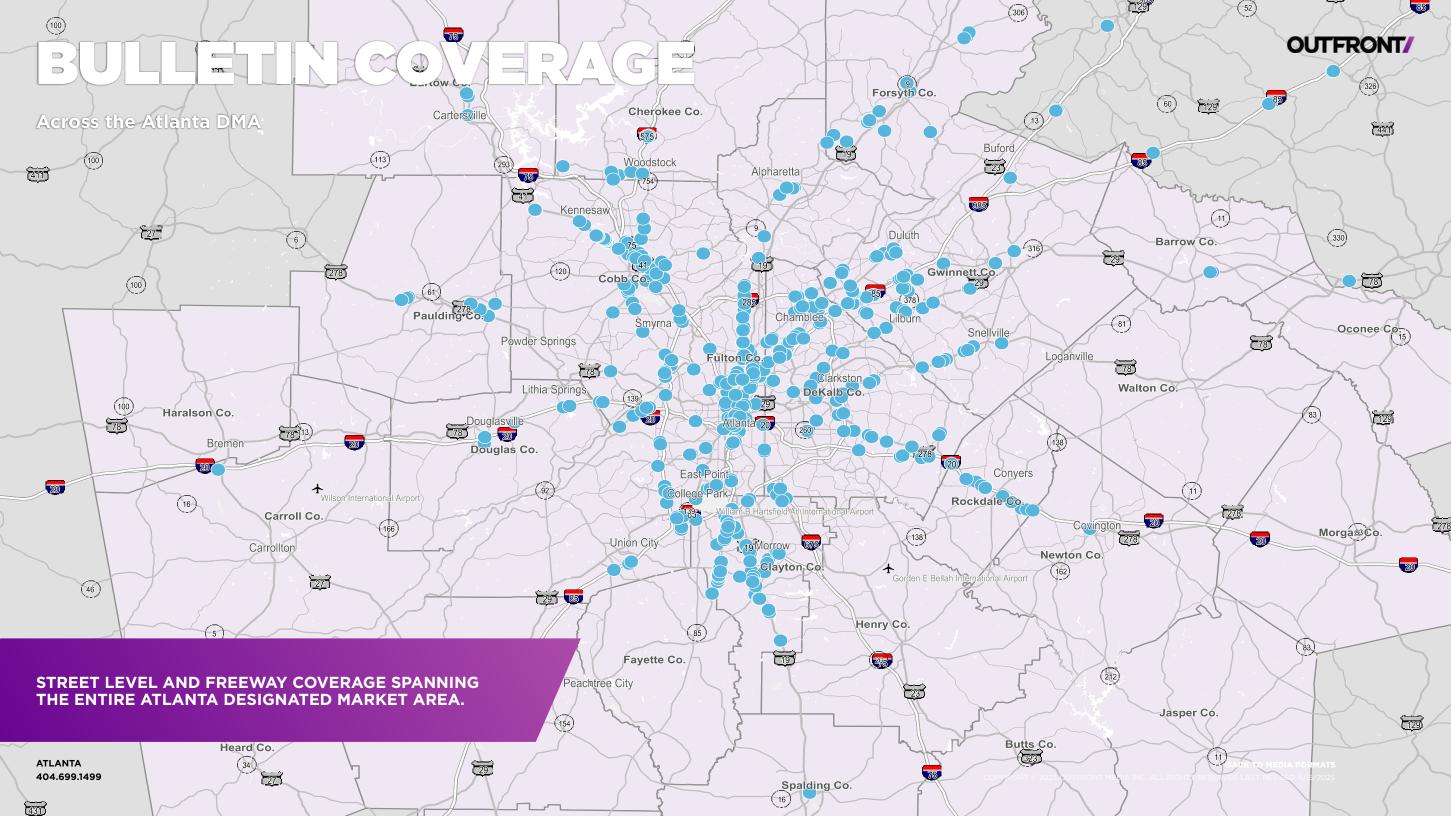
Bulletins offer the most **powerful impact** of all outdoor advertising formats. Located on key highways, intersections and integral choke points throughout the Atlanta area, bulletins provide your message with **long-term presence** and **tremendous visibility** to vehicular traffic.

#### PRODUCT INFORMATION

- 14'H x 48'W
- Odd Sizes
- Sizes vary by location
- Extensions available

- See map for complete coverage
- Targeted audience on request basis





## **POSTERS**

Located on major arterials and surface streets, Posters allow advertisers to **completely saturate** their chosen markets in a cost efficient way. Positioned along secondary roadways in urban areas, Posters help to **extend brand awareness** on the local level. Their smaller canvas allows these signs to infiltrate in local neighborhoods.

#### **PRODUCT INFORMATION**

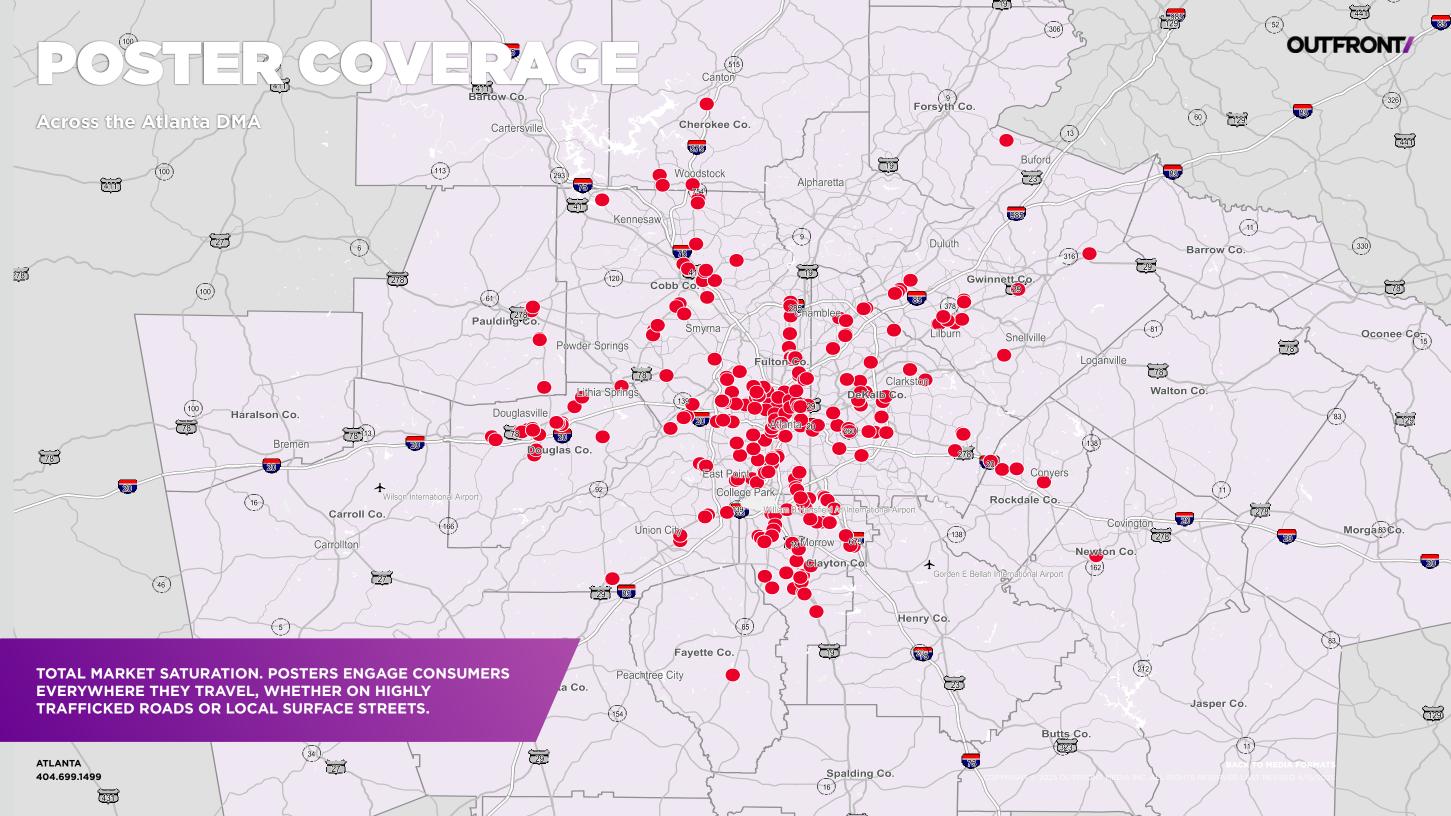
Standard Size: 10'5" H x 22'8" W

#### **COVERAGE**

See map for complete coverage

Targeted audience on request basis





JR. POSTERS

Located along primary and secondary roadways in urban Atlanta, junior posters are highly visible to vehicular and pedestrian traffic. This media format offers advertisers deep neighborhood penetration that will speak directly to your demographic in one of the most cost efficient ways.

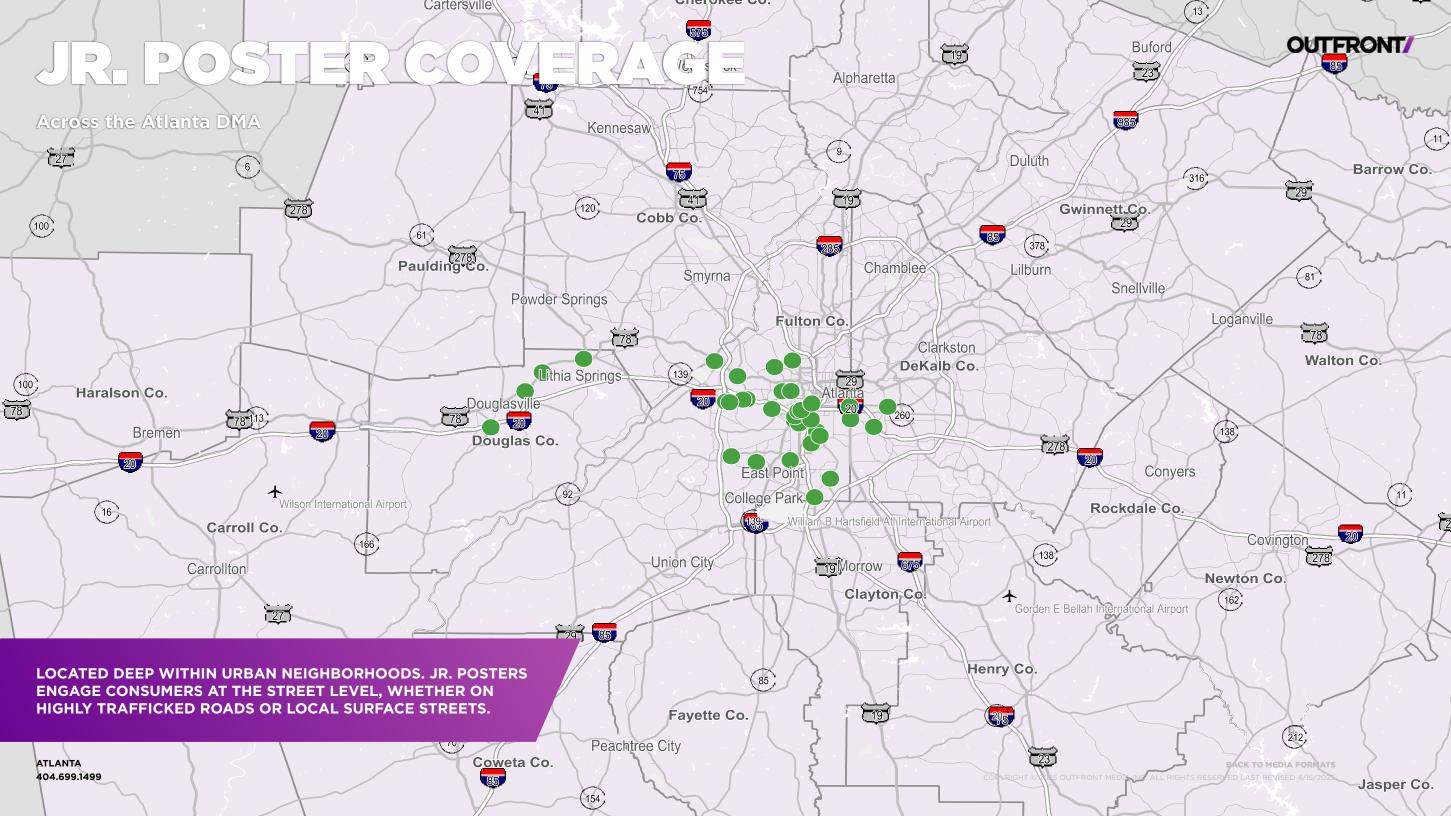
#### PRODUCT INFORMATION

Standard Size: 5' H x 11' W

#### **COVERAGE**

See map for complete coverage







## DIGITAL BULLETINS

Add an extra layer of **timeliness and relevance** to your campaign through a digital execution. Easily change creative messaging based on triggers such as time of day, weather, or sports scores. Digital provides the **ultimate campaign messaging**.

#### **PRODUCT INFORMATION**

Size: 14'H x 48'W

Spot Length: 10-Seconds

# of Spots: 8Hours: 24/7

- Type: Digital

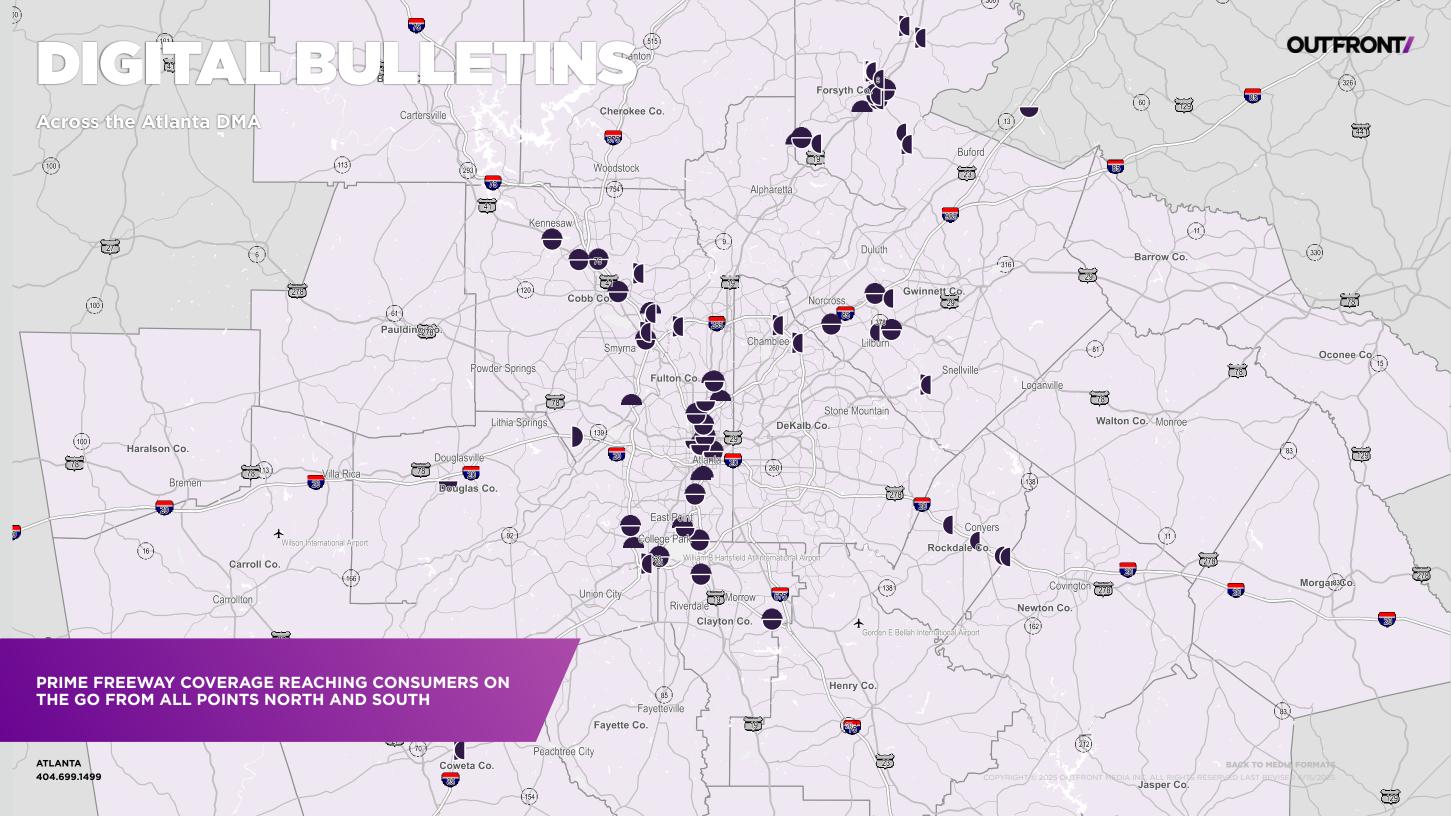
#### **COVERAGE**

- Atlanta 175,185,1285, 120) Interstate Locations

Atlanta Digital Direct Network (122 units)

See map for more details





DIGITAL POSTERS

Posters are located within Atlanta's **most active nightlife and pedestrian traffic areas**. Posters assets are closer to the ground and provide longer dwell times which enable prime opportunities to connect with locals and tourists on a local-level.

#### **PRODUCT INFORMATION**

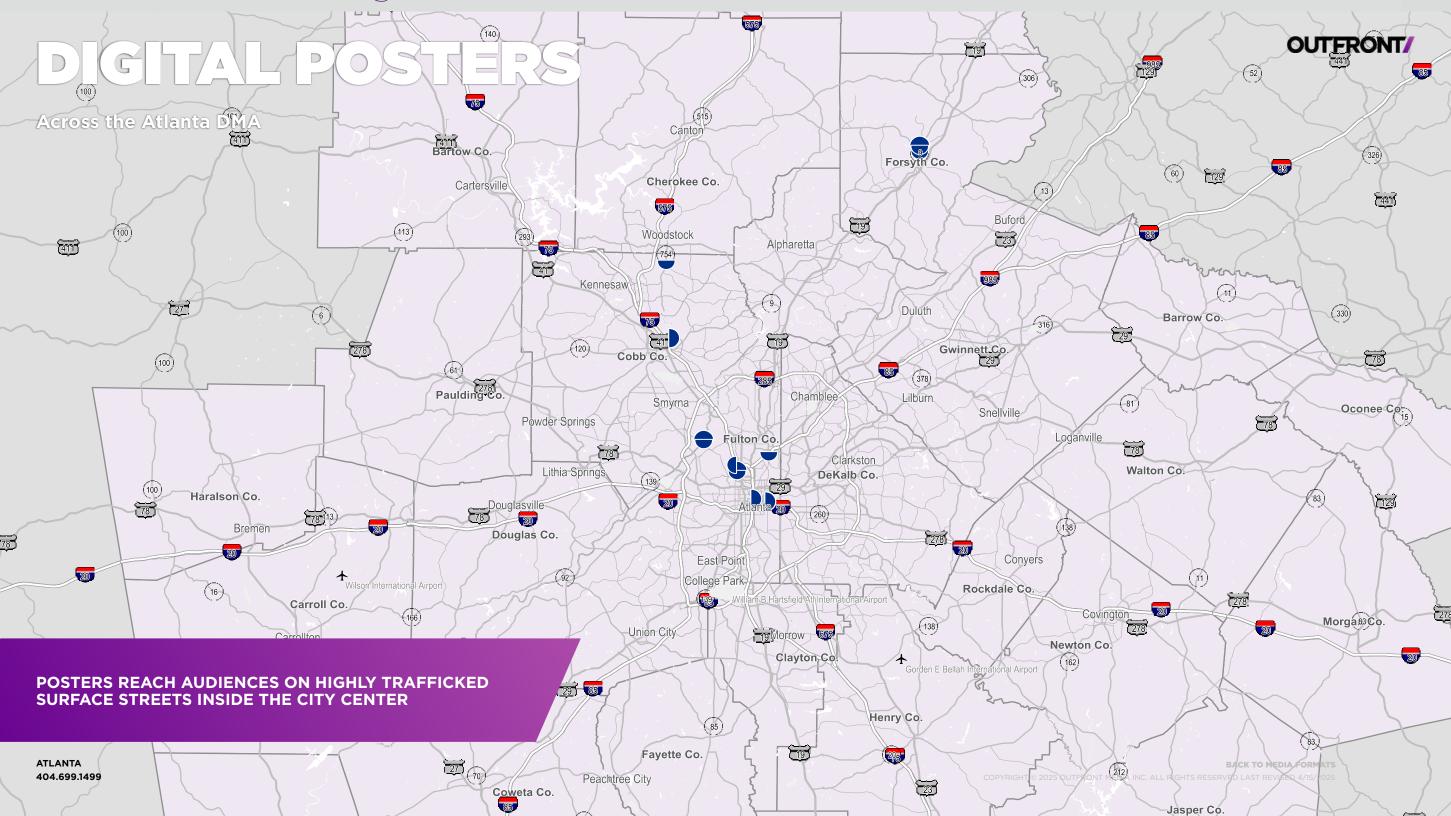
10'H x 22'W screens

Spot Length: 10-Seconds

# of Spots: 8Hours: 24/7Type: Digital

- Buckhead
- Midtown
- The Parks
- Downtown
- Night-life Destinations







STATIC TRANSIT SHELTERS

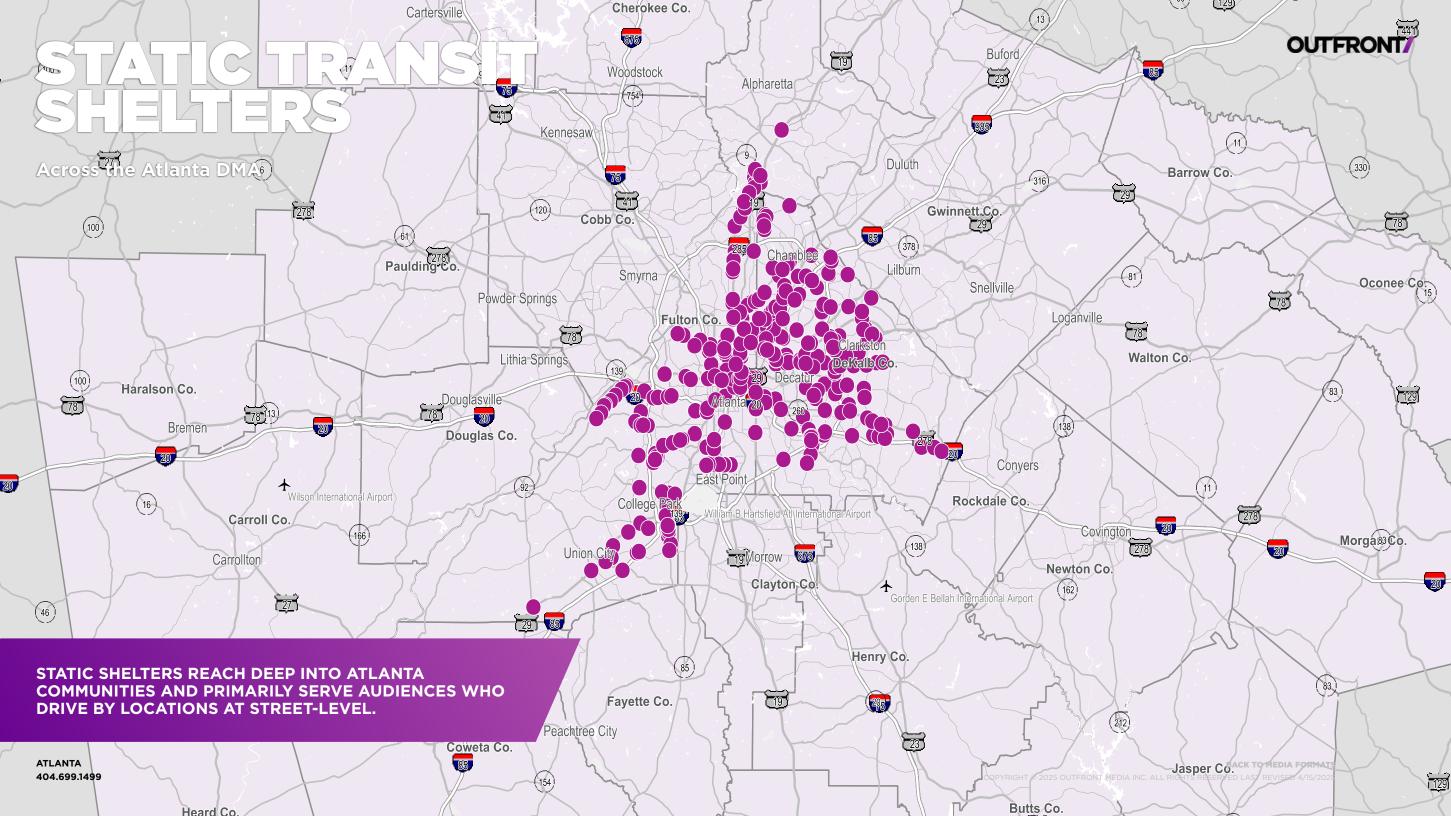
Atlanta Static Transit Shelters are high-profile static prints that reach audiences where they live and go within the heart of various Atlanta communities. Static Transit Shelters are street level assets that capture the primary attention of commuters driving by the assets. Static Shelters are normally bought in "groups" targeting specific audiences in various locations inside of the CBSA (Core Business Statistical Area).

#### **PRODUCT INFORMATION**

Size: 68.5"H X 44"W

- Buckhead
- Midtown
- Parks
- Downtown





## DIGITAL SHELTER NETWORKS

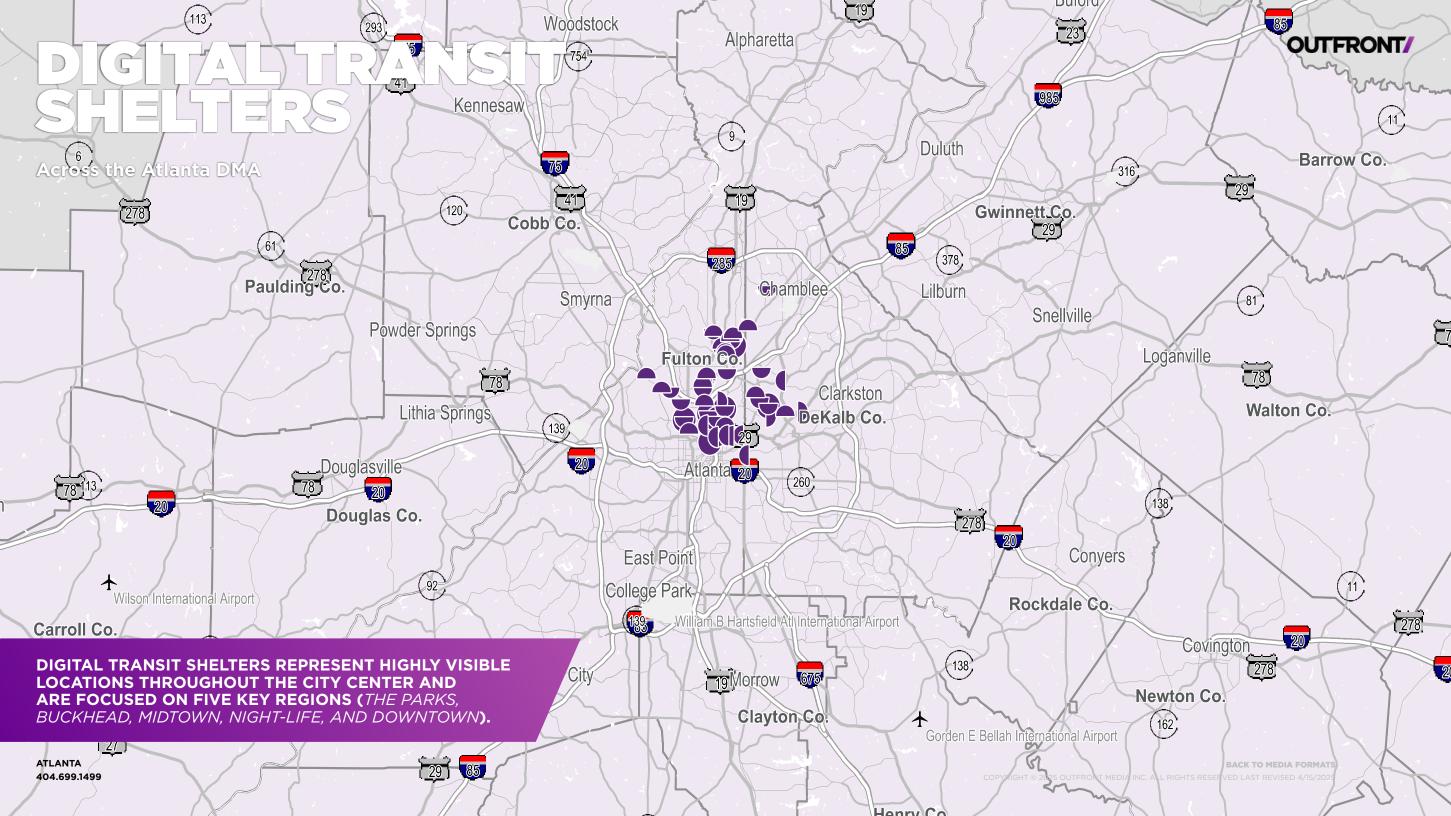
Atlanta Digital Shelters are high-profile digital screens that reach audiences where they live, work and go within various Atlanta communities. Digital Shelters can be included in any media buy by grouping "networks of 50-shelters". Digital Shelters Target specific areas of the city including Buckhead (hip & trendy), midtown (up & coming professionals), The Peach (high-end shopping and luxury buyers), The Parks (pedestrian outdoor destinations), and The Hangout network (night-life lovers). Digital Shelter networks are highly sought-after premium digital displays frequently included in our national advertiser buys.

#### **PRODUCT INFORMATION**

Size: 1920px H x 1080px W

- Buckhead
- Midtown
- The Parks
- Downtown
- Night-life Destinations







## SECOND SCREEN MEDIA



Combine the power of OOH with mobile to create new engagement opportunities with your target audience. Targets the right users by geofencing your OOH and strategic locations, target by behavior, then create message frequency with this audience through retargeting. Proximity targeting technology enables mobile ad activation for users within a geographical boundary. These virtual perimeters are created around real-world locations defined as lats/longs, addresses, points of interest, zip codes, cities, DMAs, states, or nationwide.

#### **PRODUCTS**

- Proximity Targeting
- Retargeting
- Behavioral or Brand Targeting
- Transit System Audience Targeting

### LOCATED IN THE TOP 50 MARKETS



Social monitoring tracks lifts in location based social conversation and search with **geofencing**, plus social conversation around specific campaigns using keywords, hashtags, phrases, etc. Social listening metrics include: Reach, Spread, Mentions, Sentiment, and Trends.

Watch PBR's #sOOH Success Story

#### **ORGANIC & PAID ENGAGEMENT OPPORTUNITIES**

Amplify your real-world campaign by marrying your OOH and Social Media Strategy. OUTFRONT offer paid and organic opportunities to drive results for your campaign.

- QR Codes
- Augmented Reality (AR)
- Influencers





SPECIAL GUEST
KARLI HARVEY RAYMONE





