# OUTFRONT/

# WE GET YOU CONNECTICUT

**Media Across Connecticut** 







# WE ARE OUTFRONT/

At OUTFRONT, we understand that to brands, audiences are everything. Our media impact people where and when it matters most: in the real world. Smart brands leverage out of home's power of TLC by combining technology, location, and creativity to drive meaningful connections with their target audiences.

We continue to add intelligence to OOH, making our media more accurate, agile, and accountable. Our insights suite and attribution solutions were designed to reach your desired audience and measure your campaign's impact on them.

We are OUTFRONT by name and nature. We are everywhere, empowering businesses to leverage our ubiquity (500K canvases and 14.1B weekly impressions), our national footprint (top 25 markets), and our local relevance and community connections. We are front and center in the places your consumers live, work, and play, from neighborhoods to urban centers, from transit hubs to busier-than-ever highways and roads.

OOH is today's most creative medium. All OUTFRONT clients have access to our Cannes Lions award-winning in-house creative agencies to develop the right messaging and campaigns to drive positive outcomes. Champion the power of America's biggest canvases to drive engagement, fame, and trust.

As the most visible media platform in America, we understand our role in creating cultural impact. That's why we are dedicated to helping people, places, and businesses grow stronger.

Welcome to America's most visible and versatile media network.

Welcome to OUTFRONT. We get you America.

CONNECTICUT 203.985.0430 SOURCE: GEOPATH



# WE LEAD IN THE ART, SCIENCE, & AUTOMATION OF OOH/



#### **ART**

Creative drives 70% of an ad's effectiveness. OUTFRONT delivers the best assets in the country, serving as the perfect blank canvas for your brand story, illustrated through big, bold, and beautiful creative. Tap into our award-winning creative agencies for best-in-class creative services, campaign development, and dynamic digital addons.

#### **SCIENCE**

Tech advancements are a priority for OUTFRONT. We have the right hardware, software, and data to ensure your campaign is targeted, efficient, and trackable. We know reaching the right people is a top priority. That's why we use syndicated research, proprietary geospatial data, and real-time mobile data to find audience segments IRL. We also know that measurement matters. So, we have an attribution model that is scalable to different business needs.

#### **AUTOMATION**

Automation is transforming digital out of home buying. Access OUTFRONT's digital inventory and automate the DOOH buying process programmatically or via the OUTFRONT Ad Server, for a managed service experience. Both approaches include the ability to easily activate complex digital campaigns at scale, which may include data conditions, impression or audience targeting, and dayparting.

# OOH DRIVES SUCCESS/

OOH IS A POWERFUL MEDIUM WITH PROVEN SUCCESS IN DRIVING DESIRABLE BRAND OUTCOMES ACROSS THE PURCHASE FUNNEL. THIS LAYERED WITH ITS LOW CPM MAKE IT AN EFFECTIVE AND EFFICIENT ADDITION TO ANY MEDIA PLAN.

#### **AWARENESS**

OOH performs best for awareness across all demographics, while also ranking as the #1 preferred media format for Millennials and GenZ. Characteristics like massive reach, trustworthiness, and highly visual canvases contribute to OOH ranking highest against all other media in this KPI.

#### CONSIDERATION

People take action after seeing out of home, whether in real life or digitally. In fact, **OOH drives 5.3X more search queries and 5X more website visits** than any other media. Often along the path to purchase, OOH drives people into brick-and-mortar locations and the checkout line.

#### **CONVERSION**

OOH demonstrates superior performance in awareness and nearly identical numbers with social media in consideration and conversion rates. With significantly lower CPMs than other mediums, OOH offers the dual advantage of cost-effectiveness and widespread impact. Evidenced by eBay's 27% surge in ad revenue post-transition to a "full-funnel" marketing approach, the potency of OOH in driving conversions is undeniable.

#### **AWARENESS**

43% OOH

33% TV

**32% Social Media** 

26% Online Video

#### **CONSIDERATION**

23% OOH

24% TV

24% Social Media

21% Online Video

#### **CONVERSION**

18% OOH

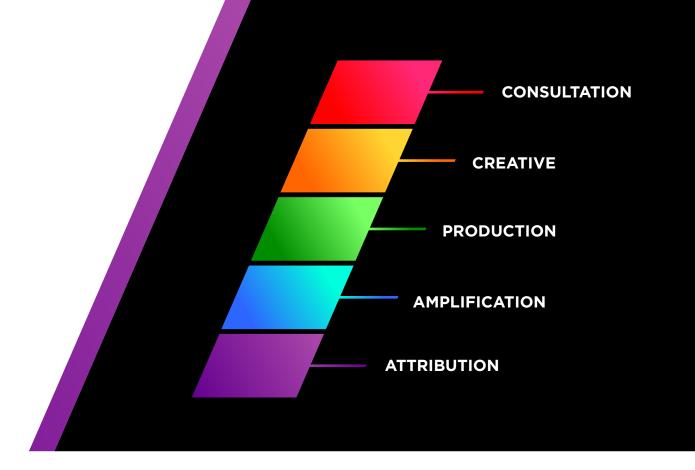
18% TV

20% Social Media

13% Online Video

# LEVERAGE OUR EDGE /

OUTFRONT'S 360° PARTNERSHIP APPROACH ENSURES YOU GET THE EDGE ON YOUR COMPETITION.



#### **CONSULTATION**

### DEFINING YOUR CAMPAIGN

Tap into smartSCOUT™, Geopath, or StreetMetrics to find the best canvases to reach your audience. Prefer to automate the buying process? 7,000+ digital billboard and transit canvases available on top SSP and DSP platforms, plus OUTFRONT's Ad Server.

#### **CREATIVE**

### THE MOST CREATIVE OF ALL MEDIUMS

XLabs and OUTFRONT STUDIOS design Cannes Lions and industry award-winning campaigns. Together, we can aid in anything from best practices to full campaign development, or integrate the latest dynamic digital elements.

#### **PRODUCTION**

#### LAUNCHING YOUR CAMPAIGN

Let's launch your brand story! With a full in-house operations team, your campaign will hit the streets in an impactful way.

#### **AMPLIFICATION**

### TAKING YOUR MESSAGE FROM IRL TO URL

OOH is the best primer for all thigs digital, including search, social, and mobile. Our communications team can amplify your real world campaign through press, social OOH, and mobile reach.

#### **ATTRIBUTION**

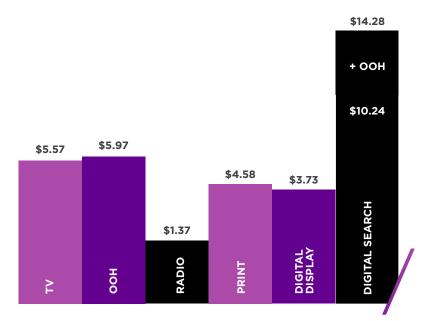
### TRACKING SUCCESS

Our suite of attribution solutions can track your campaign's success based on KPIs like footfall, website visitation, app downloads, tune-in, and brand affinity.

#### OUTFRONT/

# AMPLIFICATION MATTERS/

#### OUTFRONT is the best primer for digital engagement.

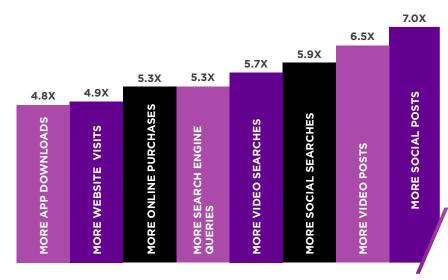




When out of home is added to the media mix, it **increases** search's return on ad spend by 40%. That's because 41% of consumers search for a brand after viewing out of home ads. Dollar for dollar, that's 5.3x the performance of other media.

Combining billboard and transit media helped finance brand Inter&Co drive a **100X increase** in branded search.





#### SOCIAL

Out of home drives 7X more social posts than any other medium, per ad dollar spent. It also drives **6.5X more video posts** and **5.9X more social searches**. Plus, one in four Americans have posted an OOH ad to their Instagram.

Sony and Olivia Rodrigo partnered on earbuds and a limited-edition MetroCard drop; **the Internet went wild**.





#### **MOBILE**

Out of home inspires us to take out our phones and do something – like click a mobile ad. Consumers are **48% more likely to engage** with a mobile ad after exposure to the same ad via OOH.

PBR Teams expanded to eight markets after its first OOH campaign captivated Kansas City, **boosting ticket sales**.



# **ATTRIBUTION MATTERS/**

OUTFRONT'S COMPREHENSIVE SOLUTIONS STACK PROVIDES FLEXIBILITY TO CHOOSE THE ATTRIBUTION PRODUCTS THAT BEST ALIGN WITH YOUR KPIs.



#### **FOOTFALL**

Footfall uses a consumer's physical behavior to track incremental store and on-site visits and link them to out of home campaigns they have viewed. OUTFRONT has seen an average lift of 131% for those exposed to OOH.

Learn how we drove a 164% lift in store traffic to 200 Burger King locations.



#### **WEBSITE**

Online conversion tracking identifies when a consumer is exposed to OOH advertising and then visits the corresponding brand's website or mobile app. OUTFRONT continues to drive the strongest digital conversion, with an average lift of 345% in website traffic for those exposed to the OOH.

Read how we drove website traffic for Celebrity Cruises.



#### **APP DOWNLOAD**

We leverage a post-back to observe which mobile devices have downloaded and used the app after exposure to the OOH campaign.

See how we increased likelihood to download the Tinder app.



#### **TUNE-IN**

Devices exposed to OOH ads are mapped to houtseholds that viewed a specific program, measuring tune-in lift.

See how we drove tune-in for a major sports league.



#### **BRAND LIFT**

On-site mobile surveying provides brands with the opportunity to understand how audiences are responding to OOH creative. We measure attributes like awareness, ad recall, brand affinity, and intent to buy. OOH continues to drive stronger ad recall and brand awareness than all other measured media.

Learn how we increased unaided brand awareness for Fresh Direct.



**IONA UNIVERSITY** 

Nationally

Ranked

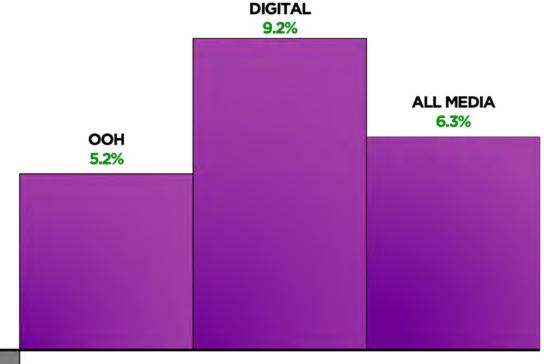
#### SOURCE: OUTFRONT ATTRIBUTION STUDIES

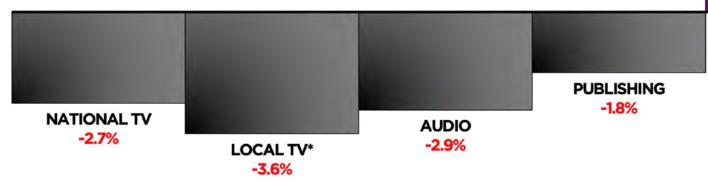
#### OUTFRONT/

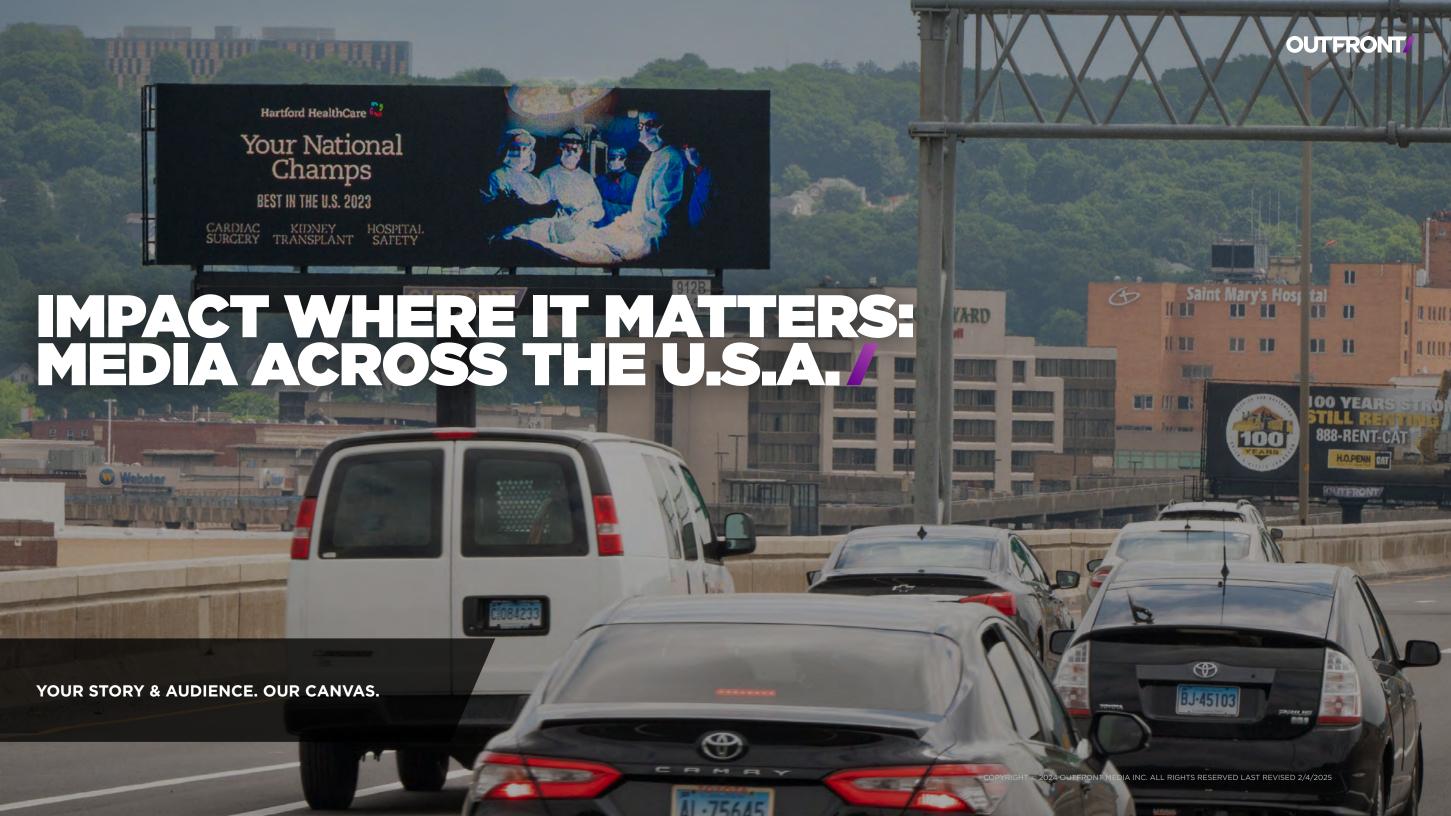
# OOH IS MEDIA'S FAVORITE MEDIUM /

OOH is geared for continued growth in 2025. Even better, it is a proven amplifier for all other advertising channels, pairing exceptionally well with digital media.

### **FORECASTED MEDIA GROWTH, FY25**







# TOP 50 MARKETS/



	TOP 50 MARKETS	CBSA POPULATION	BULLETINS	WALLSCAPES	POSTERS & JUNIOR POSTERS	COMMUTER RAIL & SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	OUTFRONT PRIME	MOBILE + SOCIAL NETWORKS
1	New York-Newark et al, NY-NJ-PA	19,357,766	• •	•	• •	& SUBWAT	•	• •	• •	PRIME	NETWORKS
2	Los Angeles-Long Beach et al, CA	12,773,059	• •	•	• •		• •	• • •	• •	• •	•
3	Chicago et al, IL-IN-WI	9,220,195	• •	•	••	• • •			• •	• •	•
				•	••						•
4	Dallas-Fort Worth-Arlington, TX	8,365,633	• •	-				•	•	• •	•
5	Houston-The Woodlands et al, TX	7,699,970	• •	•				• •		• •	•
6	Atlanta-Sandy Springs et al, GA	6,421,346	• •		• •			• •		• •	•
7	Washington et al, DC-VA-MD-WV	6,353,913	•	•		• • •	• •	•		•	•
8	Miami-Fort Lauderdale et al, FL	6,299,604	• •	• •		• • •	• •	• • •		• •	•
9	Philadelphia et al, PA-NJ-DE-MD	6,258,409	• •	•	•					• •	•
10	Phoenix-Mesa-Scottsdale, AZ	5,168,926	• •		• •	•	•	•	•		•
11	Boston-Cambridge-Newton, MA-NH	4,936,229	• •	•	•	• • •	• •	• •	•	• •	•
12	Riverside et al, CA	4,659,582	• •		•				•		•
13	San Francisco-Oakland et al, CA	4,572,708	• •	•	•	• • •	• •	• •		• •	•
14	Detroit-Warren-Dearborn, MI	4,333,171	• •	•	•		• •				•
15	Seattle-Tacoma-Bellevue, WA	4,098,018	•		•						•
16	Minneapolis et al, MN-WI	3,730,656	• •	•	•				• •		•
17	Tampa-St. Petersburg et al, FL	3,419,498	• •	•	•			•	• •		•
18	San Diego-Carlsbad, CA	3,279,593	• •	•	•				• •		•
19	Denver-Aurora-Lakewood, CO	3,033,651	• •	•	•						•
20	Orlando-Kissimmee-Sanford, FL	2,909,696	• •		•	•					•
21	Baltimore-Columbia-Towson, MD	2,835,809	•								•
22	St. Louis, MO-IL	2,793,090	• •	•	• •						•
23	San Antonio-New Braunfels, TX	2,761,788	• •	_							•
24	Portland-Vancouver et al, OR-WA	2,504,222	• •	•	• •						
25	Sacramento-Roseville et al, CA	2,413,840	••		••						•
25	Sacramento Roseville et al, CA	2,413,040									

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE

# TOP 50 MARKETS/



	TOP 50 MARKETS	CBSA	BULLETINS	WALLSCAPES	POSTERS &	COMMUTER RAIL	BUSES	STREET FURNITURE	SPECIALTY	OUTFRONT	MOBILE + SOCIAL
	101 00 11/11(1210	POPULATION			JUNIOR POSTERS	& SUBWAY				PRIME	NETWORKS
26	Pittsburgh, PA	2,410,277	• •								•
27	Las Vegas-Henderson-Paradise, NV	2,369,486	• •				• •	• • •	• •		•
28	Cincinnati, OH-KY-IN	2,290,416	•								•
29	Kansas City, MO-KS	2,240,831	• •	•	•						•
30	Columbus, OH	2,208,373	• •	•	•			•			•
31	Indianapolis-Carmel-Anderson, IN	2,166,851	• •	•	•				• •		•
32	Cleveland-Elyria, OH	2,155,276	• •	•							•
33	Nashville-Davidson et al, TN	2,153,421	• •								•
34	San Jose-Sunnyvale et al, CA	1,952,656	• •		•	• • •	• •	• •			•
35	Virginia Beach et al, VA-NC	1,795,437	•					• •			•
36	Jacksonville, FL	1,779,779	• •								•
37	Providence-Warwick, RI-MA	1,683,645	• •								•
38	Raleigh, NC	1,555,961	•								•
39	Richmond, VA	1,372,170	•								•
40	Louisville et al, KY-IN	1,371,917	• •		•			•	• •		•
41	Memphis, TN-MS-AR	1,333,544	• •								•
42	Fresno, CA	1,179,207	• •		• •						•
43	Grand Rapids-Wyoming, MI	1,172,184	• •		• •						•
44	Hartford-West Hartford et al, CT	1,157,215	• •		• •	•					•
45	Buffalo-Cheektowaga et al, NY	1,152,213	•								•
46	Rochester, NY	1,048,543	•								•
47	Bridgeport-Stamford-Norwalk, CT	955,414	•			•					•
48	New Orleans-Metairie, LA	943,633	• •	• •	• •						•
49	Albany-Schenectady-Troy, NY	907,810	•								•
50	Worcester, MA-CT	872,485	•								•

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE



# WE GET YOU CONNECTICUT.

The Constitution State, with one of the highest average household incomes in the US, Connecticut is at the center of the aerospace & insurance industries, and quickly expanding into many more. It's young, extremely diverse, and well educated consumers of this area has propelled it to become one of the most progressive, impactful economies in the nation.

#### WHY CONNECTICUT?

- Connecticutis ranked #4 (in the U.S.) in population density..
- Connecticut is home to over 40 private & state/community colleges, including #5 ranked (in the U.S.) Yale University.
- Connecticut is ranked #2 public school system by WalletHub.
- Bradley International Airport was ranked #3 in Condé Nast Traveler's Readers' Choice Awards.
- The average Connecticut home value is up 7.2% over the past year.
- 17 Fortune 500 companies are headquartered in Connecticut.

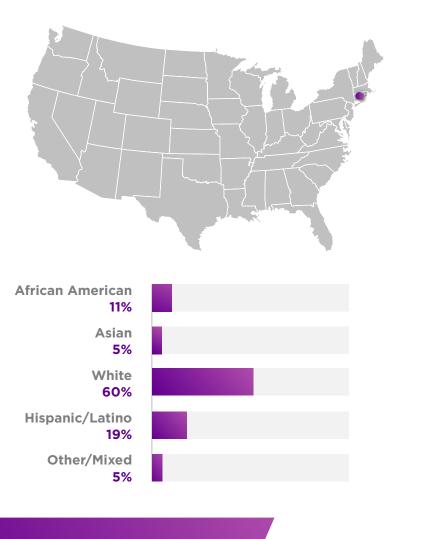
In Connecticut, OUTFRONT reaches 95.7% of the DMA consumers weekly.



# CONNECTICUT

#### OUTFRONT/

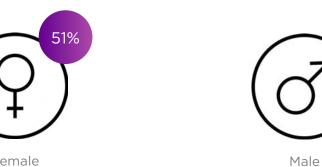
#### **Profile**







Female



White-collar

occupation





Blue-collar occupation



Drove alone or carpooled to work within the past week



Median HHI

#### **CONNECTICUT 3.63 MILLION**



BILLBOARDS	16
BULLETINS	17
POSTERS	19
DIGITAL BULLETINS	21
DIGITAL POSTERS	23

SPECIALI Y	25
TRESTLES	26

28
31
32
<b>33</b>
34
35
36

SECOND SCREEN MEDIA	40
MOBILE NETWORK	41
SOCIAL INTEGRATION	42







Bulletins offer the most **powerful impact** of all outdoor advertising
formats. Located on **key highways**, **intersections** and integral choke points
throughout Connecticut area, bulletins
provide your message with **long-term presence and tremendous visibility** to
vehicular traffic.

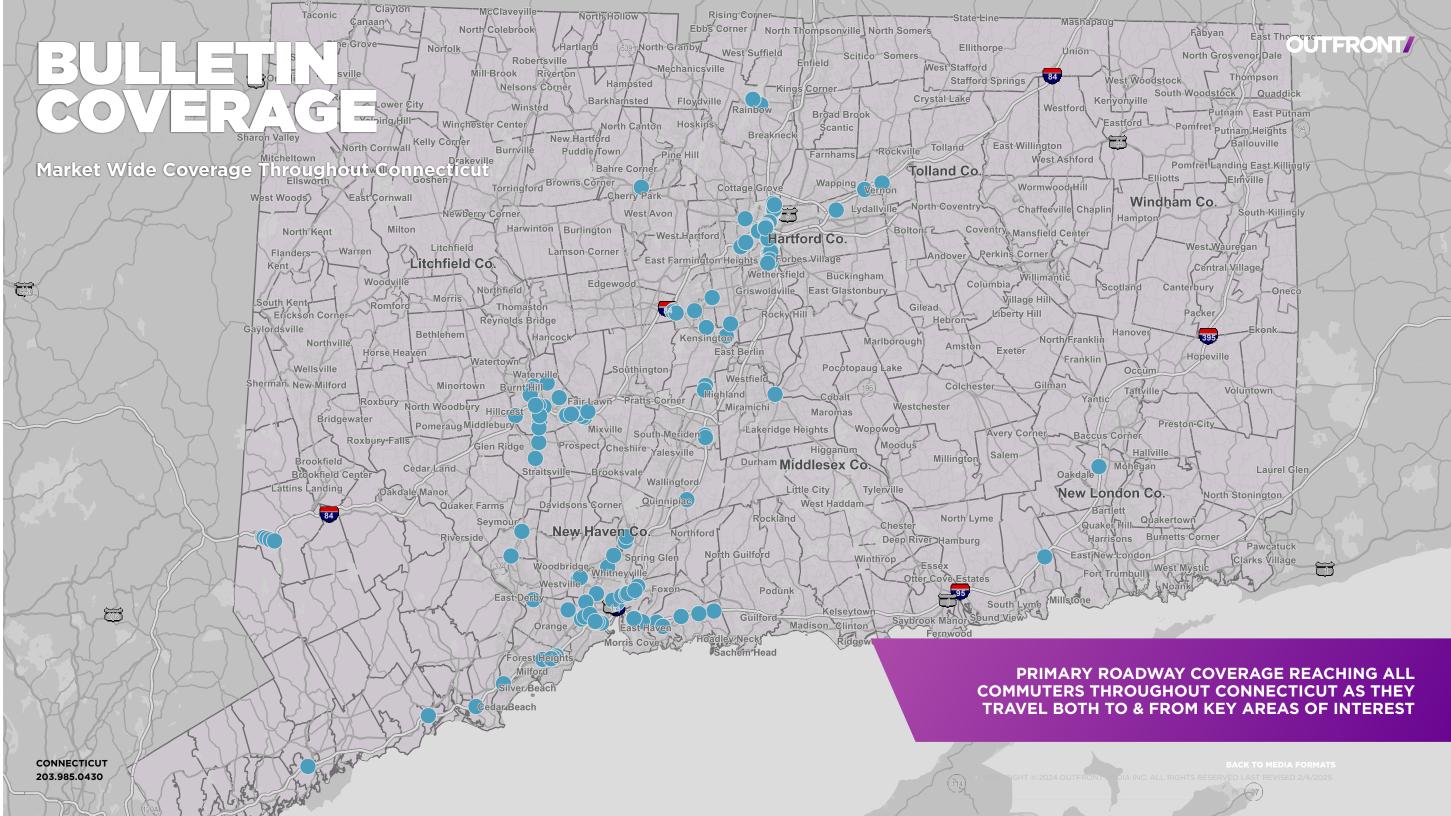
## PRODUCT INFORMATION

- 14'H x 48'W
- Odd Sizes (vary by location)
- Extensions available
- 3D Inflatables & other embellishments available

#### **COVERAGE**

Statewide







Mainly erected on secondary roads,
Posters can provide a sense of local
omnipresence for your brand. They
are great for spreading your message
and keeping you top of mind. Posters
are perfect for connecting with a
community, and hypertargeting
specific audiences & neighborhoods,
with endless creative opportunity.

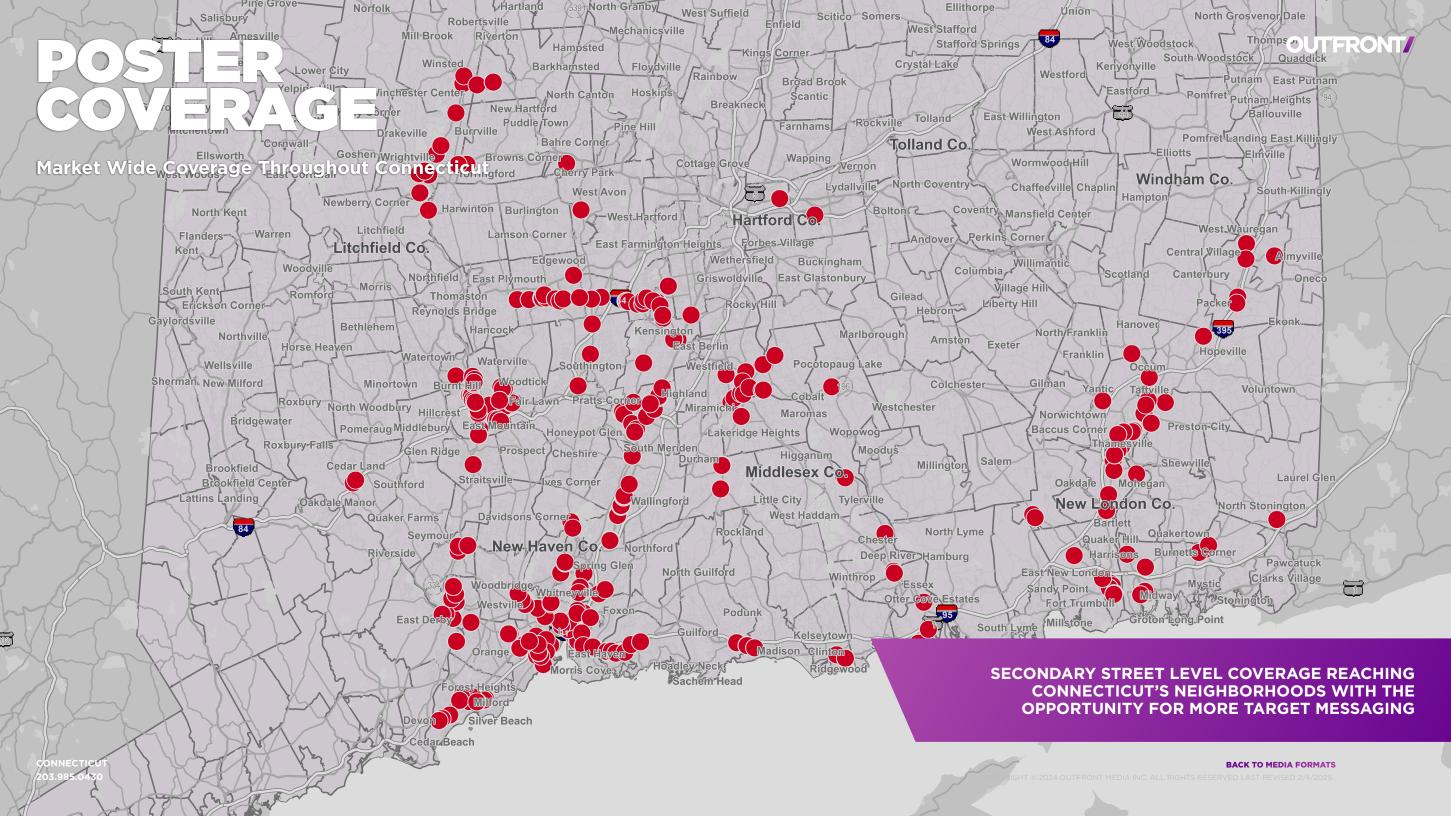
### PRODUCT INFORMATION

- 10"5'H x 22"8'W

#### **COVERAGE**

Statewide







Add an extra layer of timeliness and relevance to your campaign through a digital execution. Seamlessly update creative based on triggers such as time of day, weather, or sports scores. Digital provides the ultimate, dynamic messaging opportunity.

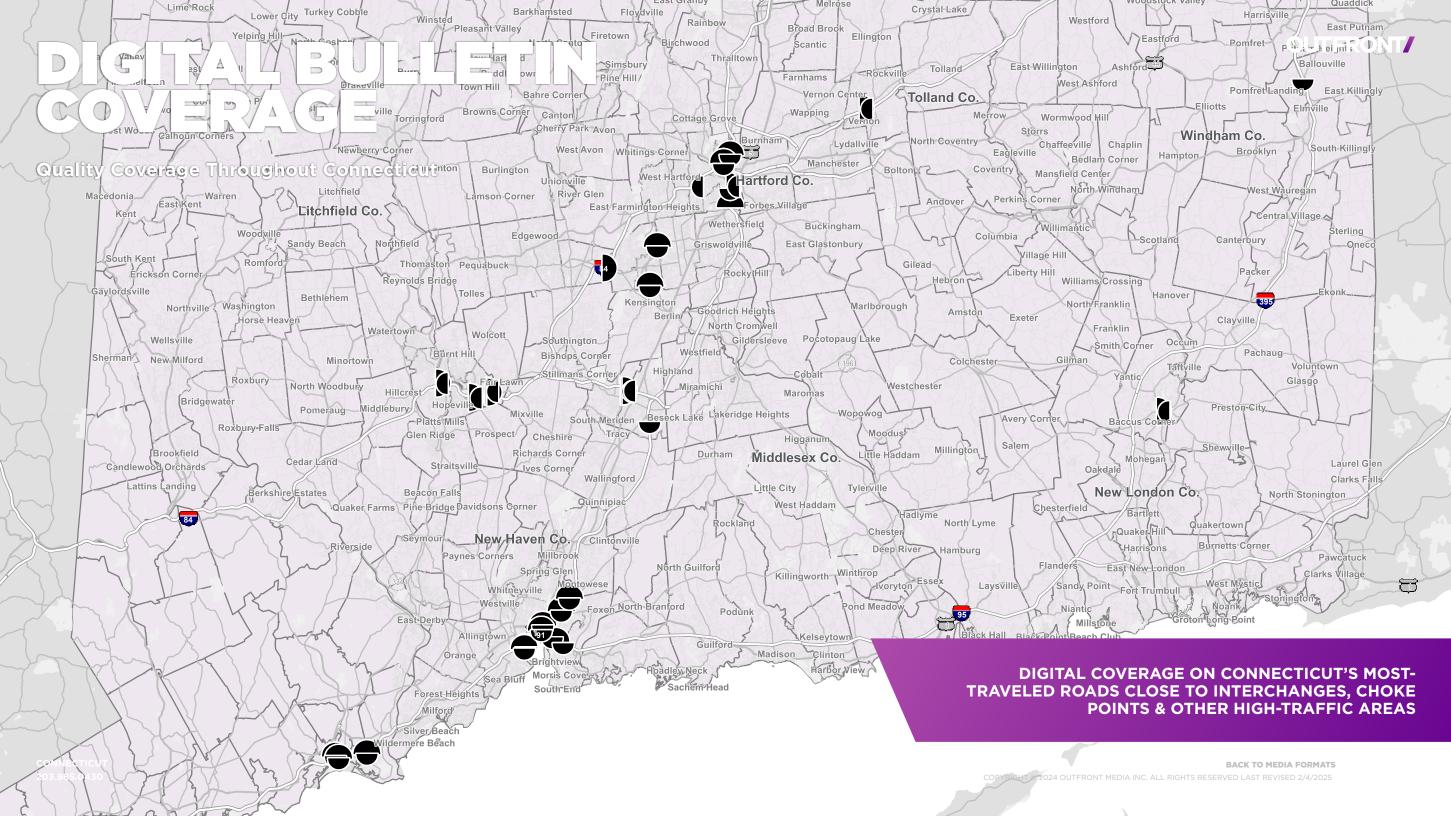
### PRODUCT INFORMATION

- 14'H x 48'W
- Spot Length: 8 seconds

#### COVERAGE

- HartfordStratford
- WaterburyNorwich
- New HavenMeriden
- New BritainVernon
- Bridgeport Killingly







With the same capabilities of Digital Bulletins, Digital Posters allow for real-time neighborhood penetration. Digital provides ultimate messaging, which can be triggered by monitored client inputs, time of day, weather and other forms of data.

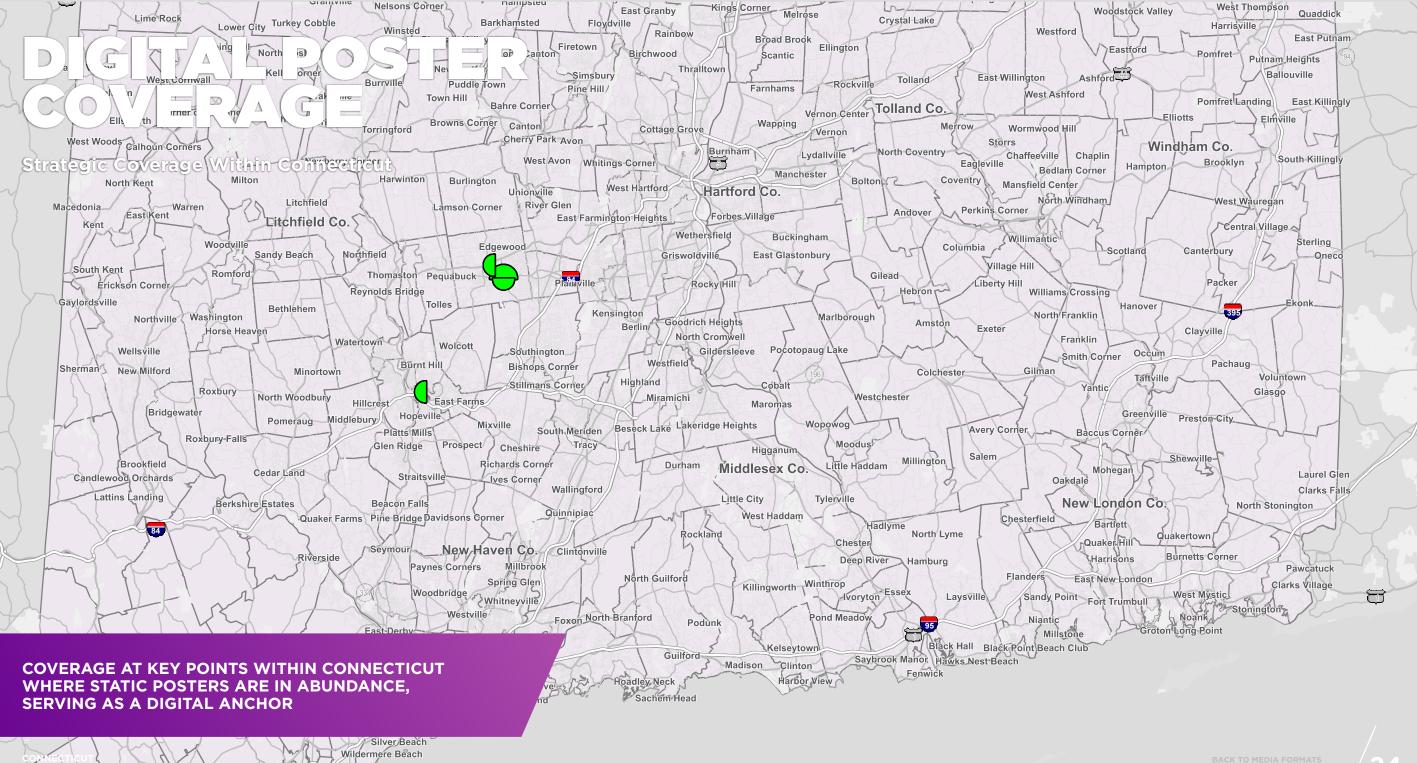
### PRODUCT INFORMATION

- 10"5'H x 22"8'W
- Spot Length: 8 seconds

#### **COVERAGE**

- Waterbury
- Bristol









In Connecticut, Trestles are all positioned on high-traffic secondary roads, often close to rail stations across Metro North, Shorline East, & the Hartford Line. OUTFRONT Media manages dozens of these high-impact panels throughout the state, offering unique creative opportunities to reach audiences at key points.

### PRODUCT INFORMATION

Various sizes

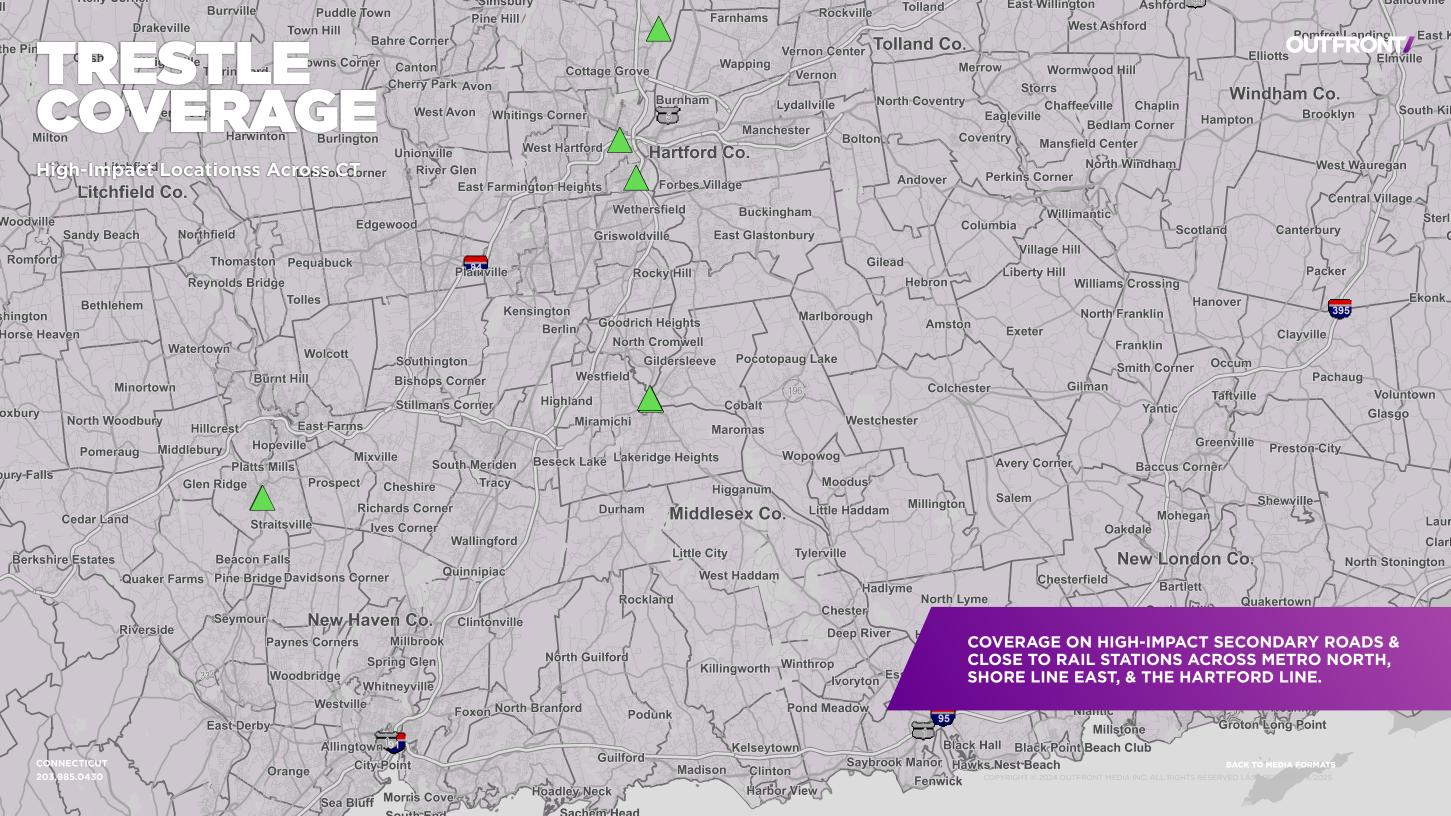
#### **COVERAGE**

StamfordMilford

HartfordNaugatuck

- Middletown - Windsor

StratfordBranford





METRO NORTH COMMUTER RAIL MEDIA

Reach an upscale audience from communities located in and around the tristate area. Advertisers can **spend time with this affluent demographic twice a day,** multiple times a week while commuters are on the train, waiting on the platform, and walking through stations. While traveling, **commuters "take in" and identify with your brand**, putting your message front and center in a high traffic environment.

#### PRODUCT INFORMATION

- 3-Sheet Posters
- 2-Sheet Posters
- 1-Sheet Posters
- Platform Kiosks
- Greenwich Station Domination

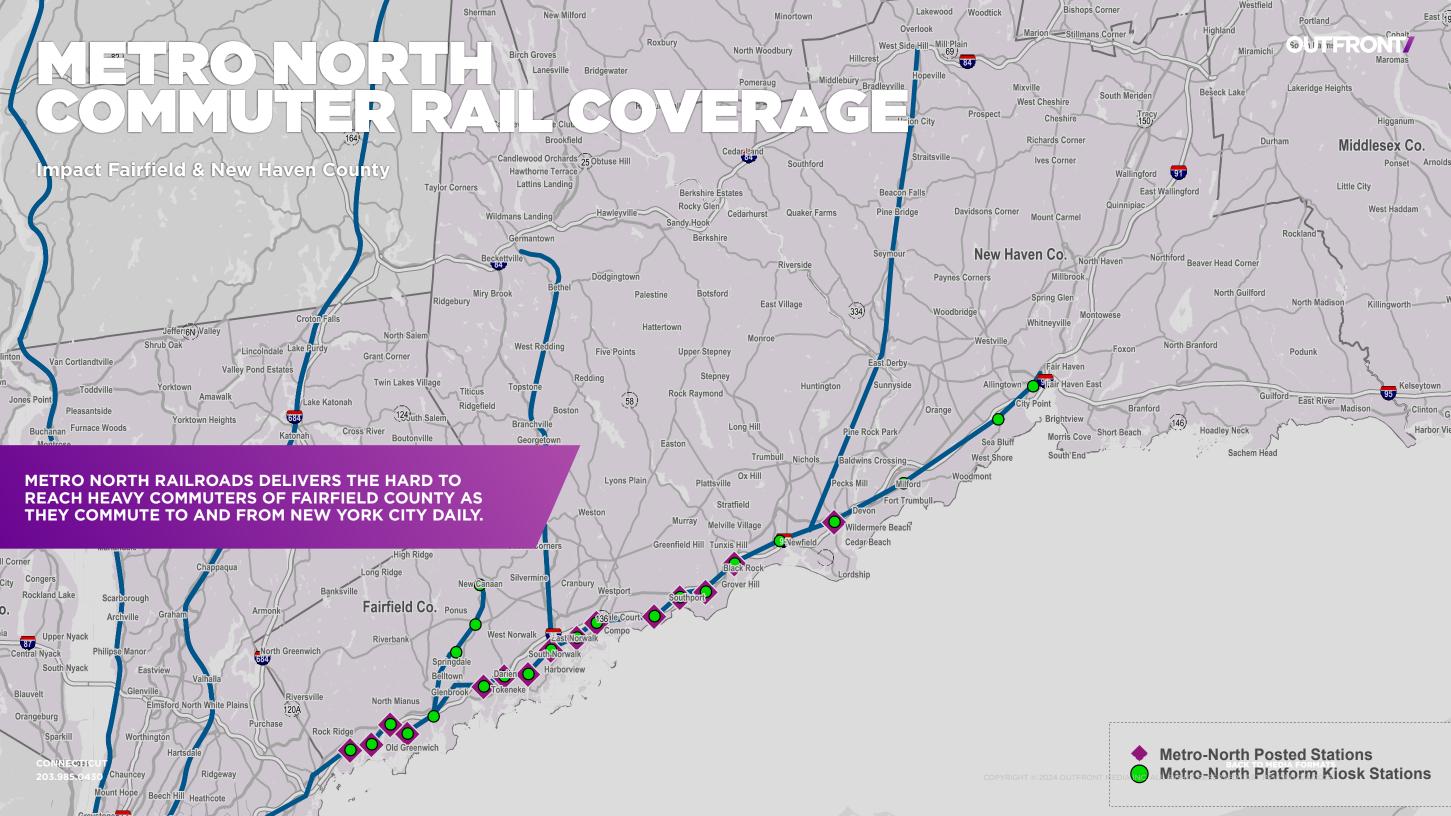
#### **RAIL CAR MEDIA**

Interior Car Cards

#### **COUNTY COVERAGE**

- Fairfield County
- New Haven County





# **3-SHEET POSTERS**

**Speak to commuters in a big & bold way.** The largest of the recurring platform posters, 3-Sheet Posters provide a highly vertical canvas for brand **exposure to on-the-go audiences** in a unique way.

#### **PRODUCT INFORMATION**

- 84"H x 42"W

#### **COVERAGE**



# 2-SHEET POSTERS

Capture commuter attention in a way that they'll remember. 2-Sheet Posters allow for reaching Fairfield County audiences with frequency as the most common of the platform posters. They provide tremendous creative opportunity for brands to stand out amongst this highly-desired audience.

#### PRODUCT INFORMATION

- 46"H x 60"W

#### **COVERAGE**



# 1-SHEET POSTERS

Expose your brand to commuter audiences quickly & effectively. 1-Sheet Posters on Metro North are the ultimate audience delivery vehicle for brands. Reach audiences in a visually vibrant way as they commute.

#### **PRODUCT INFORMATION**

- 46"H x 30"W

#### **COVERAGE**



PLATFORM KIOSKS

Metro North Commuter Rail Platform Kiosks offer a unique and eye-catching way to make an impression. Platform Kiosks are **visible throughout station platforms**, especially drawing attention from audiences when boarding & disembarking.

#### **PRODUCT INFORMATION**

- 26"H x 53"W

#### **COVERAGE**



INTERIOR CAR CARDS

The Metro North line heavily targets a **captive audience** traveling to and from upscale Connecticut suburbs.

Want a bigger presence? Brand Cars offer the unique opportunity to takeover and **make prolonged impressions** on riders inside of rail cars.

#### PRODUCT INFORMATION

- 33"H x 21"W

#### **COVERAGE**





Strategically located on select Metro-North platforms, the Digital Platform Network consists of an upper screen that provides both track information and real-time transit service changes. Advertising on the lower screen provides advertisers the opportunity to engage consumers with their message as they check for travel

#### PRODUCT INFORMATION

98 Units

- 45 Stations

- Size: 42"

Spot Length: 8 SecondsLoop Length: 64 Seconds

Advertisers: 8

- Hours: 24/7

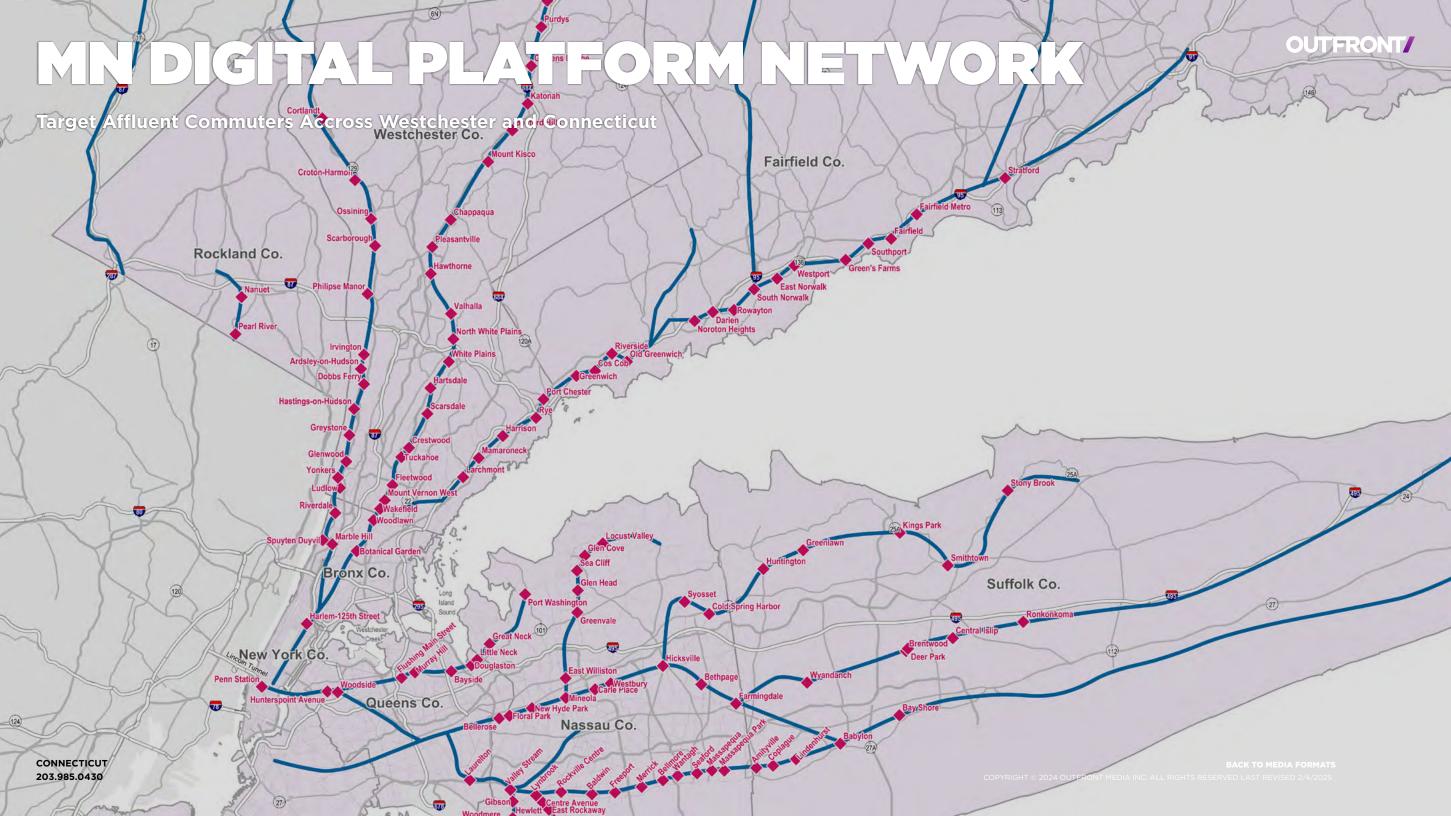
Digital Static Only (No Audio)

#### **COVERAGE**

Metro-North Railroad

\*Digital sign media referenced herein is generally displayed for a minimum guaranteed display time, with the remaining time used for maintenance when needed. Display times are subject to preemption for emergency messaging service.

updates.



RAIL STATION DOMINATIONS

Rail Dominations offers the **unique opportunity to completely saturate a commuter station** and make a major impact in the New York market. Special sites are strategically located in high-traffic areas throughout the rail system.

Get **unrivaled brand awareness** by creating a virtual exhibit that surrounds consumers with multiple messages throughout their commute.

#### PRODUCT INFORMATION

Media varies by station

#### **METRO-NORTH RAILROAD**

- Grand Central North
- Yankee Stadium
- Stamford Station
- Greenwich Station

#### LONG ISLAND RAIL ROAD

- Citi Field
- Penn Station Lower Level



OUTFRONT

EHE\*

# GREENWICH STATION DOMINATION

Situated in lower Fairfield County - one of the wealthiest areas in the Northeast & **a top ten per capita income county in the US** - Greenwich Station is just a 45 min. ride on Metro North to The Big Apple.

#### **PRODUCT INFORMATION**

Various: up to 15 locations across station interior

#### **COVERAGE**







retargeting. Proximity targeting technology enables mobile ad activation for users within a geographical boundary. These virtual perimeters are created around real-world locations defined as lats/longs, addresses, points of interest, zip codes, cities, DMAs, states, or nationwide.

- **Brand Targeting**
- Transit System **Audience Targeting**

# LOCATED IN THE TOP 50 MARKETS

LEVERAGING #s00H FOR YOUR BRAND

There's a phenomenon of digital amplification and engagement that occurs when the right creative is placed in the right location. We call it social out of home (#sOOH).

At OUTFRONT, we're experts in setting brands and local businesses up for social success. Here's how we can help.

#### **PRIME FOR A TIME**

Throughout the year, a handful of iconic events achieve a level of cultural clout so powerful that they magnify the prestige of the area they are located and any brand advertising in that locale. PRIME FOR A TIME is a strategy to access OOH media to amplify awareness and elevate brand image during these cultural moments.

#### **STUDIOS & XLABS**

The right creative is the second piece of the #sOOH puzzle. STUDIOS, our award-winning in-house design agency, can help. And for brands looking to really get people talking, our XLabs team offers technologies like three-dimensional XScape spatial creative and interactive QRad responsive content control.

#### **INFLUENCERS**

Three in ten are more likely to purchase something with a familiar influencer in an out of home ad, while four in ten would repost the ad. We can help find the right

influencers to reach the audience who matters most to you.

Out of home drives 7x more social posts,
5.9x more social searches,
6.5x more video posts, and 5.7x more video searches than other mediums, dollar for dollar.



