## WE GET YOU HOUSTON

**Media Across The Market** 







# MASTERING THE ART & SCIENCE OF OOH/

At OUTFRONT, we understand that to brands, audiences are everything. Our media impacts people where and when it matters. As the most visible media platform in America, we understand our role in creating cultural impact. That's why we are dedicated to **helping people, places, and business grow stronger.** 

We are masters of the Art & Science of OOH. We continue to add intelligence to OOH, making our media more accurate, more agile, and more accountable. We have an insights suite and attribution solutions designed to reach and measure impact against your desired audience. Plus, we understand the power of creative, so we offer access to our Cannes Lions award-winning in-house agencies.

We blend the visibility and creative impact of real-world media with the versatility of digital, infused with the power of audience data. We champion the power of the biggest canvases in America to drive engagement, fame, and trust.

We are OUTFRONT by name and OUTFRONT by nature. We are front and center in the places where people live, work, and play. From neighborhoods and communities to urban centers and transit hubs, to busier than every highways and roads.

We are everywhere. We empower smart brands to leverage our ubiquity (500K canvases & 14.1B weekly impressions), our national footprint (25 top markets), and our local community connections (and relevance).

Welcome to America's most visible and most versatile media network.

Welcome to OUTFRONT. We get you America.

HOUSTON, TX 713.868.2284



## IMPACT WHERE IT MATTERS/

WE LEVERAGE THE POWER OF TECHNOLOGY, LOCATION, AND CREATIVITY TO DRIVE IMPACTFUL ENGAGEMENTS BETWEEN BRANDS AND AUDIENCES.



#### **TECHNOLOGY**

Technology is a priority for OUTFRONT. We have the right hardware, software, and data to make your campaigns targeted, efficient, and trackable. We know reaching the right people is a top priority. That's why we use syndicated research, proprietary geospatial data, and real time mobile data to find people IRL. We also know that measurement matters. So, we have developed an attribution model that is scalable to meet different business needs.

#### LOCATION

At its heart, OOH is a location based medium allowing smart brands to leverage contextual relevance. With over 500K canvases & presence in highly trafficked transit hubs, OUTFRONT has national breadth with deep local depth. This scale allows all brands, national or local, to make an impact and maintain a national presence (7 out of 10 Americans weekly\*), with targeted messaging by market or demographic.

#### **CREATIVITY**

Creative drives 70% of an ad's effectiveness and OOH is the most creative medium out there. OUTFRONT delivers the best assets in the country, serving as the perfect blank canvas for your brand story, illustrated through big, bold, and beautiful creative. Leverage our Cannes Lions award-winning in-house creative agencies for best in class creative services and dynamic digital add-ons.

### OOH DRIVES SUCCESS/

OOH IS A POWERFUL MEDIUM WITH PROVEN SUCCESS IN DRIVING DESIRABLE BRAND OUTCOMES ACROSS THE PURCHASE FUNNEL. THIS LAYERED WITH ITS LOW CPM MAKE IT AN EFFECTIVE AND EFFICIENT ADDITION TO ANY MEDIA PLAN.

#### **AWARENESS**

OOH performs best for awareness across all demographics, while also ranking as the #1 preferred media format for Millennials and GenZ. Characteristics like massive reach, trustworthiness, and highly visual canvases contribute to OOH ranking highest against all other media in this KPI.

#### CONSIDERATION

People take action after seeing out of home, whether in real life or digitally. In fact, OOH drives 5.3X more search queries and 5X more website visits than any other media. Often along the path to purchase, OOH drives people into brick-and-mortar locations.

#### **CONVERSION**

OOH demonstrates superior performance in awareness and nearly identical numbers with social media in consideration and conversion rates. With significantly lower CPMs than other mediums, OOH offers the dual advantage of cost-effectiveness and widespread impact. Evidenced by **eBay's 27% surge in ad revenue** post-transition to a "full-funnel" marketing approach, the potency of OOH in driving conversions is undeniable.

#### **AWARENESS**

43% OOH

33% TV

**32% Social Media** 

26% Online Video

#### **CONSIDERATION**

23% OOH

24% TV

24% Social Media

21% Online Video

#### **CONVERSION**

18% OOH

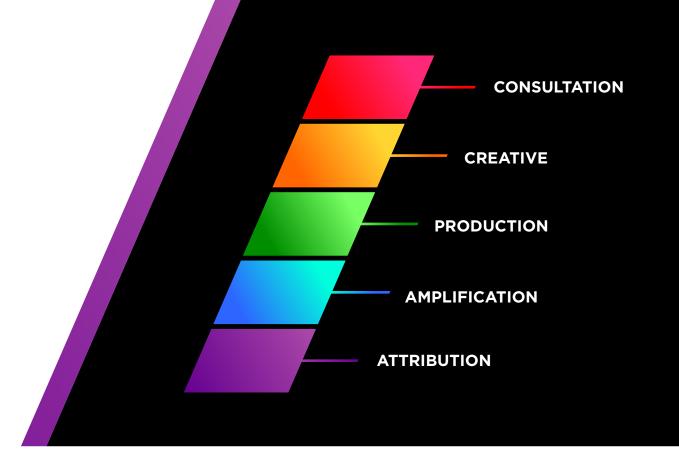
18% TV

20% Social Media

13% Online Video

## LEVERAGE OUR EDGE /

OUTFRONT'S 360° PARTNERSHIP APPROACH ENSURES YOU GET THE EDGE ON YOUR COMPETITION.



#### **CONSULTATION**

#### DEFINING YOUR CAMPAIGN

Tap into smartSCOUT™, Geopath, or StreetMetrics to find the best canvases to reach your audience. Prefer to buy programmatically? 2,200+ digital billboard and transit canvases available on top SSP & DSP platforms.

#### **CREATIVE**

#### THE MOST CREATIVE OF ALL MEDIUMS

Leverage our Cannes Lions award winning in-house creative agencies, XLabs & OUTFRONT STUDIOS. Together, we can aid in anything from best practices to full campaign development or bring dynamic digital elements to your campaign.

#### **PRODUCTION**

#### LAUNCHING YOUR CAMPAIGN

Let's launch your brand story! With a full in-house operations team, your campaign will hit the streets in an impactful way.

#### **AMPLIFICATION**

#### TAKING YOUR MESSAGE FROM IRL TO URL

OOH is the best primer for all things digital, including search, social, and mobile. Our communications team can assist in press, social campaigns, and digital engagement tracking.

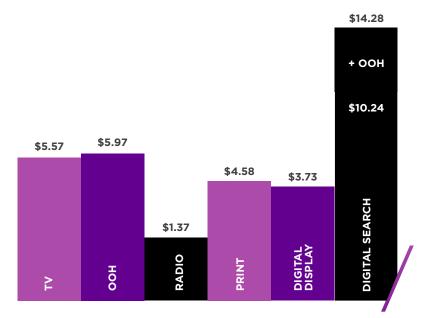
#### **ATTRIBUTION**

#### TRACKING SUCCESS

Our suite of attribution solutions can track the successes of your campaign based on particular KPIs like Foot Traffic, Web Traffic, Tune In, and Brand Affinity.

## AMPLIFICATION MATTERS/

#### OUTFRONT is the best primer for digital engagement.

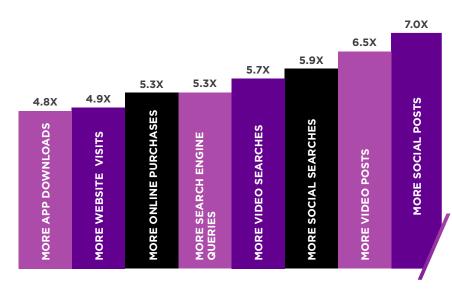


#### **SEARCH**

When out of home is added to the media mix, it **increases** search's return on ad spend by 40%. That's because 41% of consumers search for a brand after viewing out of home ads. Dollar for dollar, that's 5.3x the performance of other media.

Out of home drove a **300% increase** in search for an innovative healthcare company. <u>Learn more</u>.



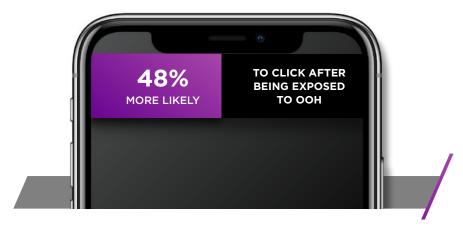


#### SOCIAL

Out of home drives 7X more social posts than any other medium, per ad dollar spent. It also drives **6.5X more video posts** and **5.9X more social searches**. Plus, one in four Americans have posted an OOH ad to their Instagram.

Louis Vuitton's SoHo based OOH campaign reached an estimated **197 million people on social media**. <u>Learn more</u>.





#### MOBILE

Out of home inspires us to take out our phones and do something – like click a mobile ad. Consumers are **48% more likely to engage** with a mobile ad after exposure to the same ad via OOH.

Bounce Curl combined OOH and mobile to increase purchase intent by 18%. Learn more.



## ATTRIBUTION MATTERS/

OUTFRONT'S COMPREHENSIVE SOLUTIONS STACK PROVIDES CLIENTS WITH THE FLEXIBILITY TO CHOOSE ATTRIBUTION PRODUCTS BASED ON SPECIFIC CAMPAIGN KPIS.



#### **FOOTFALL**

McDonald's achieved an outstanding surge in foot traffic with OUTFRONT. Through strategic placement on key LA routes, engaging mobile targeting, and collaboration with social influencers, this case study unveils the art and science behind elevating in-store visits. OUTFRONT has seen an average lift of 131% for those exposed to OOH. Learn how we drove store visitation for a local McDonalds.



#### **ONLINE**

Online conversion tracking identifies when a consumer is exposed to OOH advertising and then visits the corresponding brand's website or mobile app. OUTFRONT continues to pair strongest with online conversion, with an average lift of 345% in website traffic for those exposed to OOH.

Read how we drove website traffic for a DTC hosiery brand.



#### **TUNE-IN**

Devices exposed to OOH ads are mapped to households that viewed a specific program, measuring tune-in lift. OUTFRONT has seen an average lift of 23% for those exposed to OOH. See how we drove tune-in for a major sports league.





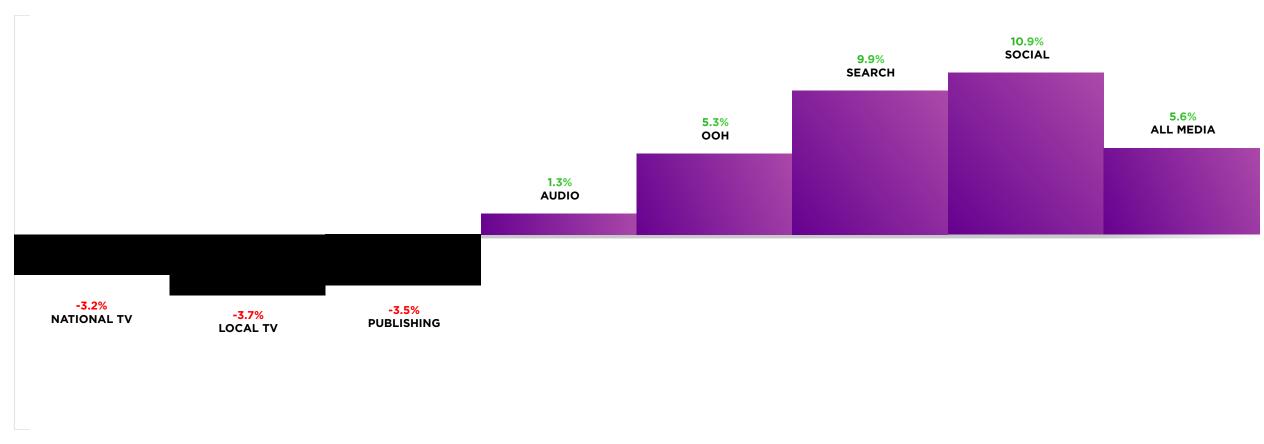
On site mobile surveying provides brands with the opportunity to understand how audiences are responding to OOH creative. We measure attributes like awareness, ad recall, brand affinity, and intent to buy. OOH continues to drive stronger ad recall and brand awareness than all other measured media. <u>Learn how we drove sales lift for auto dealers in a Top 5 DMA</u>.



## OOH IS MEDIA'S FAVORITE MEDIUM /

OOH is geared for continued growth in 2024. Even better, it is a proven amplifier for all other advertising channels, pairing exceptionally well with digital media.

#### **2024 U.S. MEDIA FORECAST**



## **TOP 50 MARKETS/**

	TOP 50 MARKETS	CBSA	BULLETINS	WALLSCAPES	POSTERS &	COMMUTER RAIL	BUSES	STREET FURNITURE	SPECIALTY	OUTFRONT	MOBILE + SOCIAL
	TOT 30 FIARRETS	POPULATION	5022271110	W/12100/11 20	JUNIOR POSTERS	& SUBWAY	20020		51 <b>2</b> 51 7 2 1 1	PRIME	NETWORKS
1	New York-Newark et al, NY-NJ-PA	19,639,046	• •	•	• •	• • •	•	• •	• •	• •	•
2	Los Angeles-Long Beach et al, CA	12,869,011	• •	•	• •		• •	• • •	• •	• •	•
3	Chicago et al, IL-IN-WI	9,415,897	• •	•	• •	• • •			• •	• •	•
4	Dallas-Fort Worth-Arlington, TX	8,126,208	• •	•				•	•	• •	•
5	Houston-The Woodlands et al, TX	7,518,993	• •	•				• •		• •	•
6	Washington et al, DC-VA-MD-WV	6,441,102	•	•		• • •	• •	•		•	•
7	Philadelphia et al, PA-NJ-DE-MD	6,264,628	• •	•	•					• •	•
6	Miami-Fort Lauderdale et al, FL	6,234,664	• •	• •		• • •	• •	• • •		• •	•
9	Atlanta-Sandy Springs et al, GA	6,339,620	• •		• •			• •		• •	•
10	Phoenix-Mesa-Scottsdale, AZ	5,119,961	• •		• •	•	•	•	•		•
11	Boston-Cambridge-Newton, MA-NH	4,934,233	• •	•	•	• • •	• •	• •	•	• •	•
12	San Francisco-Oakland et al, CA	4,591,500	• •	•	•	• • •	• •	• •		• •	•
13	Riverside et al, CA	4,710,115	• •		•						•
14	Detroit-Warren-Dearborn, MI	4,344,518	• •	•	•		• •				•
15	Seattle-Tacoma-Bellevue, WA	4,107,105	•		•						•
16	Minneapolis et al, MN-WI	3,738,359	• •	•	•				• •		•
17	Tampa-St. Petersburg et al, FL	3,358,778	• •	•	•				• •		•
18	San Diego-Carlsbad, CA	3,297,720	• •	•	•				• •		•
19	Denver-Aurora-Lakewood, CO	3,031,111	• •	•	•						•
20	Orlando-Kissimmee-Sanford, FL	2855642	• •		•	• •					•
21	Baltimore-Columbia-Towson, MD	2,869,076	•								•
22	St. Louis, MO-IL	2,799,169	• •	•	• •						•
23	San Antonio-New Braunfels, TX	2,639,100	• •								•
24	Portland-Vancouver et al, OR-WA	2,557,385	• •	•	• •						•
25	Sacramento-Roseville et al, CA	2,439,765	• •		• •						•

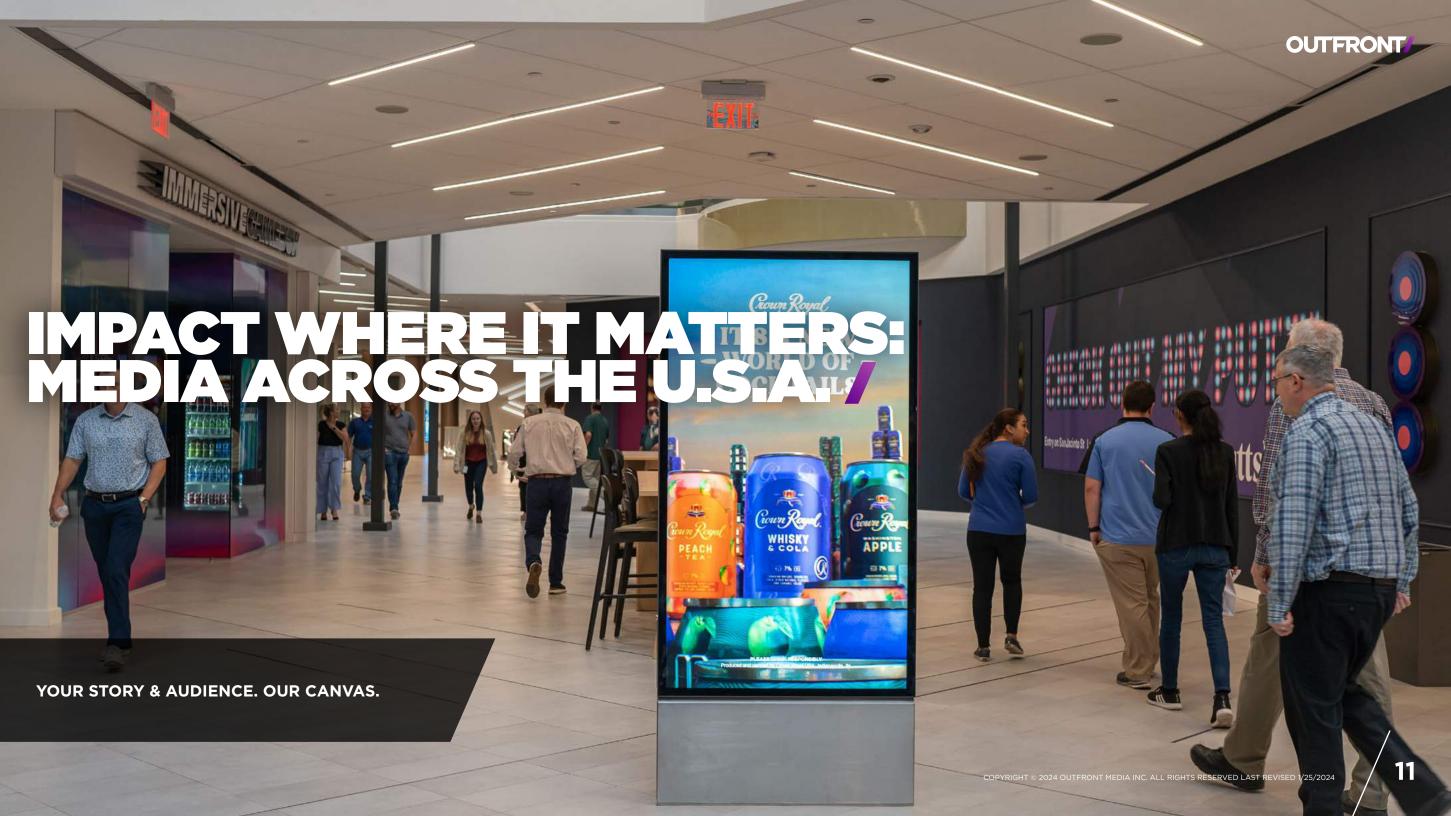
<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE

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## **TOP 50 MARKETS/**

		CBSA			POSTERS &	COMMUTER RAIL				OUTFRONT	MOBILE + SOCIAL
	TOP 50 MARKETS	POPULATION	BULLETINS	WALLSCAPES	JUNIOR POSTERS	& SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	PRIME	NETWORKS
26	Las Vegas-Henderson-Paradise, NV	2,368,484	• •				• •	• • •	• •		•
27	Pittsburgh, PA	2,343,535	•								•
28	Cincinnati, OH-KY-IN	2,279,612	•								•
29	Kansas City, MO-KS	2,231,091	• •	•	•						•
30	Columbus, OH	2,191,831	• •	•	•			•			•
31	Indianapolis-Carmel-Anderson, IN	2,170,887	• •	•	•				• •		•
32	Cleveland-Elyria, OH	2,059,022	• •	•							•
33	Nashville-Davidson et al, TN	2,097,909	• •								•
34	San Jose-Sunnyvale et al, CA	1,942,876	• •		•	• • •	• •	• •			•
35	Virginia Beach et al, VA-NC	1,817,020	•					• •			•
36	Providence-Warwick, RI-MA	1,680,098	• •								•
37	Jacksonville, FL	1,722,041	• •								•
38	Raleigh, NC	1,529,484	•								•
39	Memphis, TN-MS-AR	1,333,172	• •								•
40	Richmond, VA	1,359,801	•								•
41	Louisville et al, KY-IN	1,292,781	• •		•			•	• •		•
42	New Orleans-Metairie, LA	1,246,215	• •	• •	• •				•		•
43	Hartford-West Hartford et al, CT	1,223,287	• •		• •	•					•
44	Buffalo-Cheektowaga et al, NY	1,162,115	•								•
45	Rochester, NY	1,079,821	•								•
46	Grand Rapids-Wyoming, MI	1,104,923	• •		• •						•
47	Fresno, CA	1,024,718	• •		• •						•
48	Worcester, MA-CT	986,936	•								•
49	Bridgeport-Stamford-Norwalk, CT	966,725	•			•					•
50	Albany-Schenectady-Troy, NY	907,773	•								•

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE





## WE GET YOU HOUSTON

The 4<sup>th</sup> largest city in the U.S. and feverishly expanding. The Bayou City is home to prominent educational institutes, the largest healthcare concentration in the world, six professional sports teams, a theatre district second to N.Y., and many global corporations. Houston is the epicenter for space exploration, energy resources, life sciences, and foreign exports. A dynamic mix of talent, opportunity, and world-class attractions makes the metropolis a top-ranked place to live and visit.

#### WHY HOUSTON?

- The most ethnically diverse population in the nation, 1 in 4 Houstonians is foreign-born.
- 3rd most Fortune 500 companies in the U.S., and the largest concentration in TX. Noteworthy relocations include HP, Axiom Space, & Exxon Mobil.
- The Woodlands, 30 miles N. of Downtown, is the top place to live in the U.S., according to Niche.com
- Houston is home to more than 9,100 tech-related firms, including more than 1,000 venture backed startups.

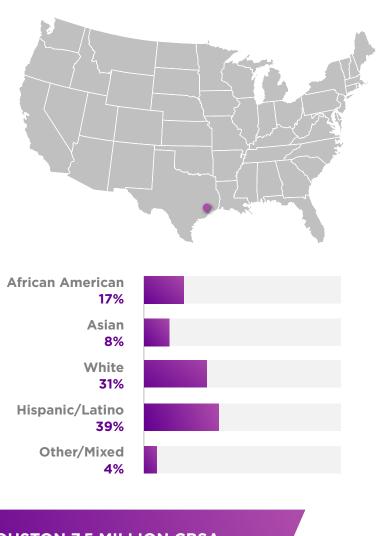
In Houston, OUTFRONT reaches 98.4% of the CBSA consumers weekly.



### HOUSTON

#### OUTFRONT/

#### **Profile**







College Degree or higher



Female

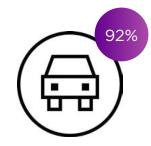


164 mi.

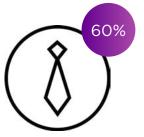
Total miles traveled past week



Time spent traveling to and from work each day



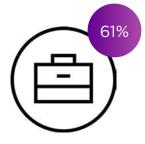
Drive alone or carpooled



White-collar occupation



Blue-collar occupation



Employed

## **MEDIA FORMATS**

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SOCIAL INTEGRATION	30





## **BULLETINS**

Bulletins offer powerful influence. Utilize advertising that commuters cannot turn off. Houston is a vast commuter-driven metro with no zoning laws, and units are located on major highways throughout the city.

#### **PRODUCT INFORMATION**

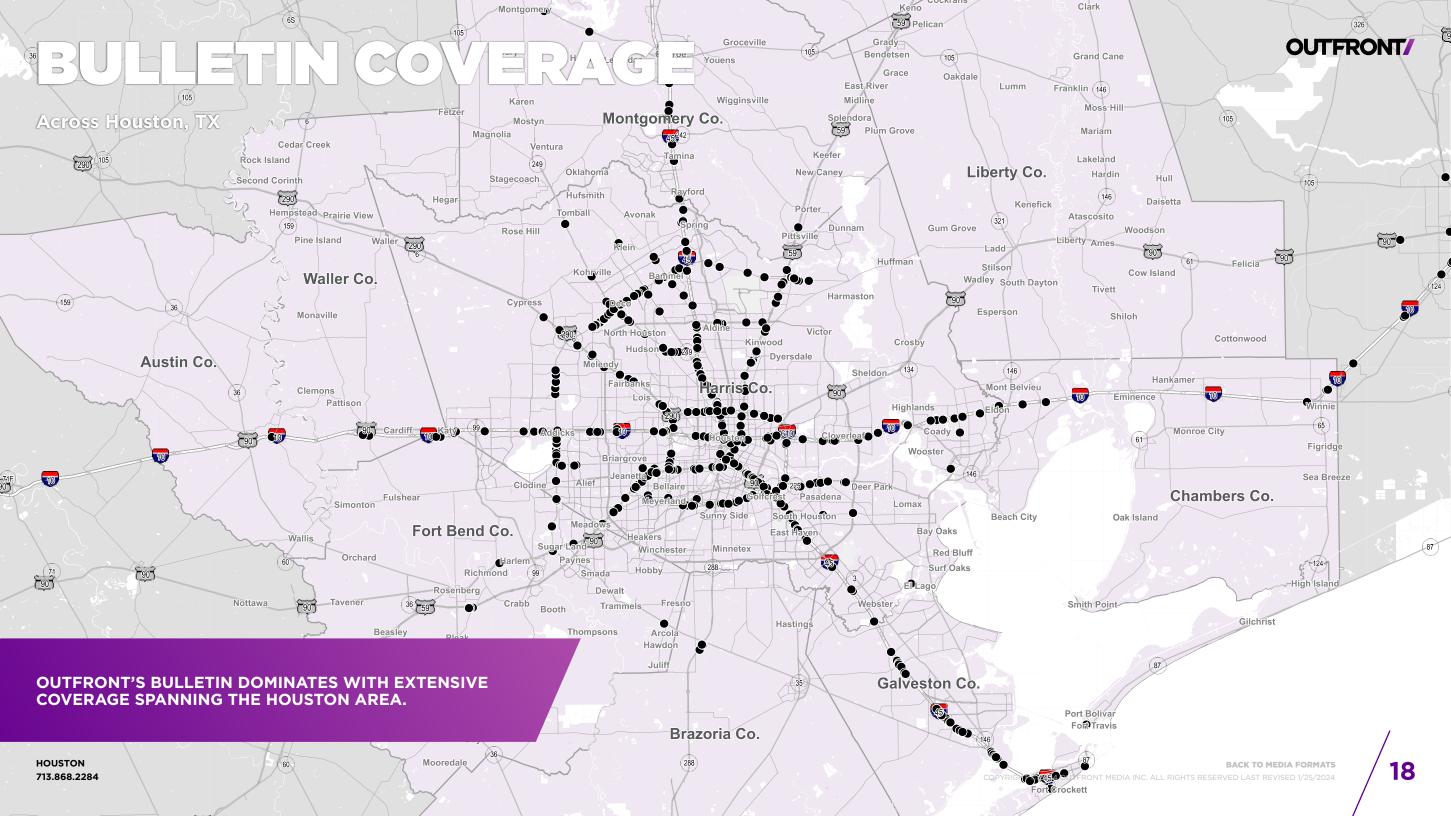
- Standard Size" 14'H x 48'W
- Sizes vary by location
- Extensions allowed on a per unit basis

#### **COVERAGE**

- See map for complete coverage
- Targeted audience on request basis







## DIGITAL BULLETINS

Add a layer of timeliness and purpose to your campaign through digital execution. Easily change your messaging based on triggers such as time of day, weather, sports scores, countdowns, and traffic.

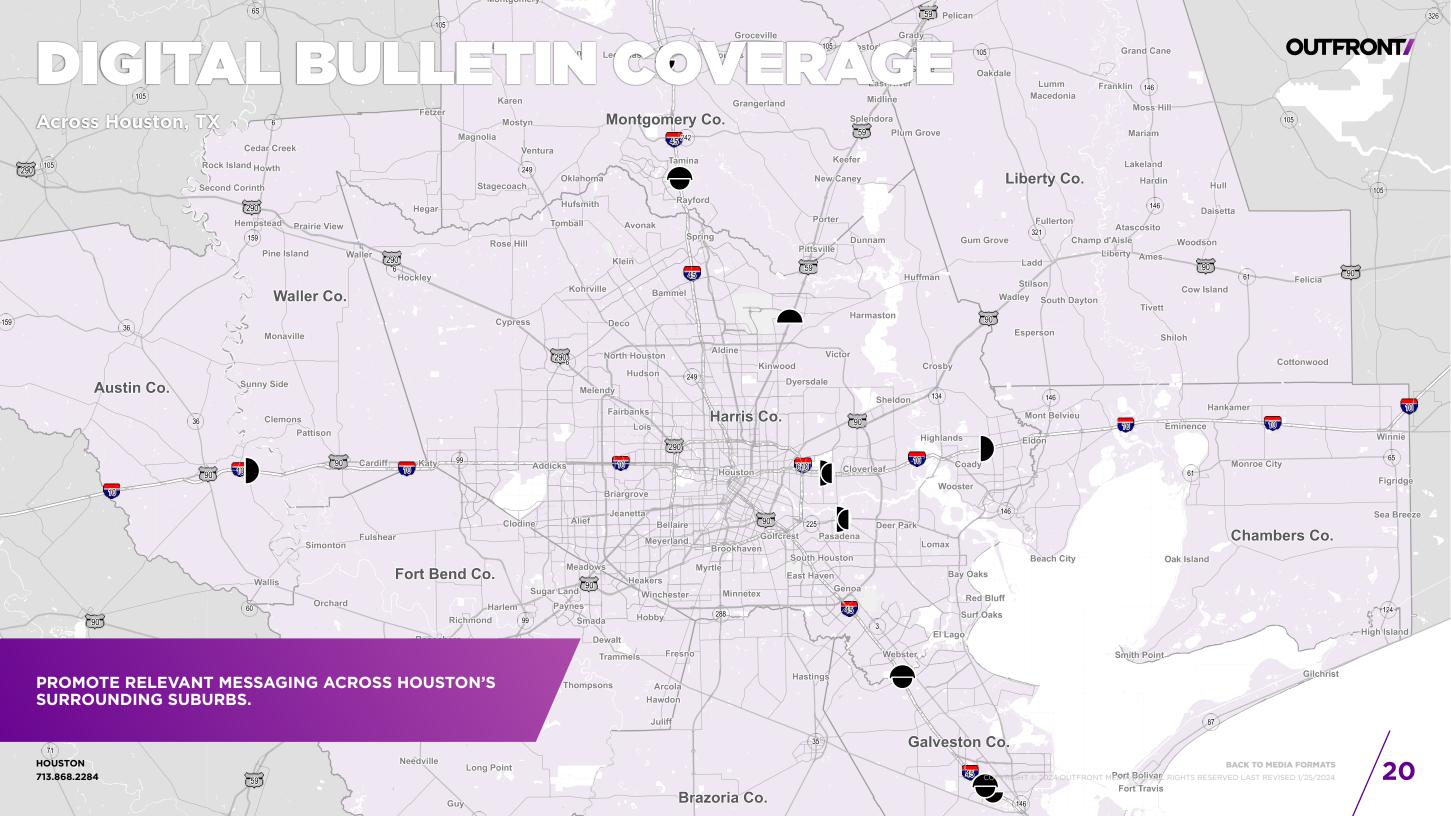
#### **PRODUCT INFORMATION**

- 14'H X 48'W
- LED Display
- Spot Length: 8 Sec.

#### **COVERAGE**

- See map for complete coverage
- Currently not permitted in Houston city limits





### **WALLSCAPES**

Affixed to buildings in **heavily trafficked areas** and visible from a great distance, wallscapes provide maximum impact for creative messages. Great **point-of-purchase exposure** keeps your message top of mind. Wallscapes are perfect for penetrating urban centers and vary in size, providing endless creative options.

#### PRODUCT INFORMATION

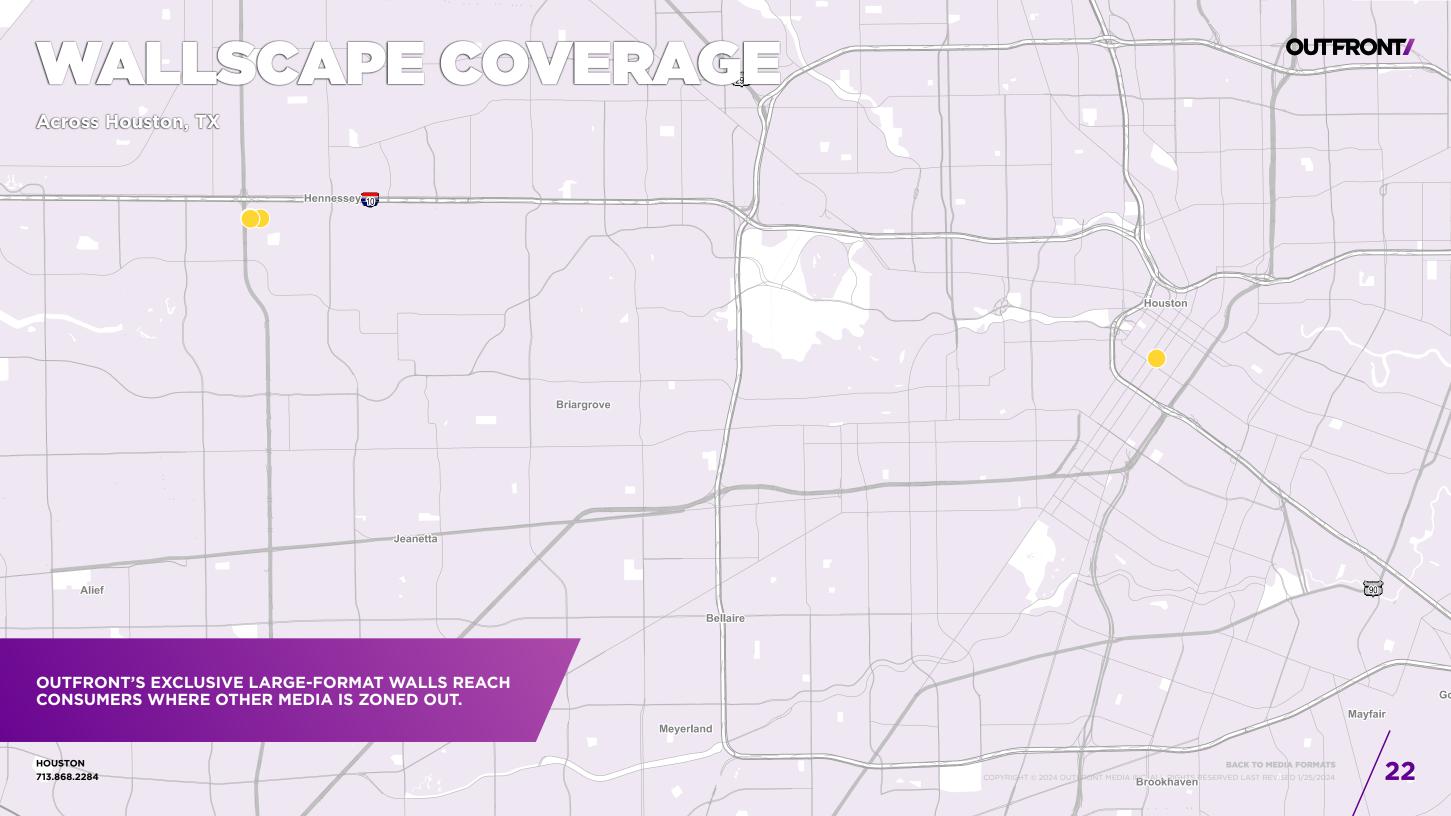
Sizes vary by location

#### **COVERAGE**

See map for complete coverage

Specialty locations available







### **KIOSKS**

Kiosks are located in premium lifestyle centers and reach individuals within a dynamic retail, restaurant, and dining destination. Command the attention of Houston's hardest-to-reach audiences with pedestrian and vehicular visibility.

#### PRODUCT INFORMATION

Size: 68'H x 47'W

130 Faces

- Backlit 24/7

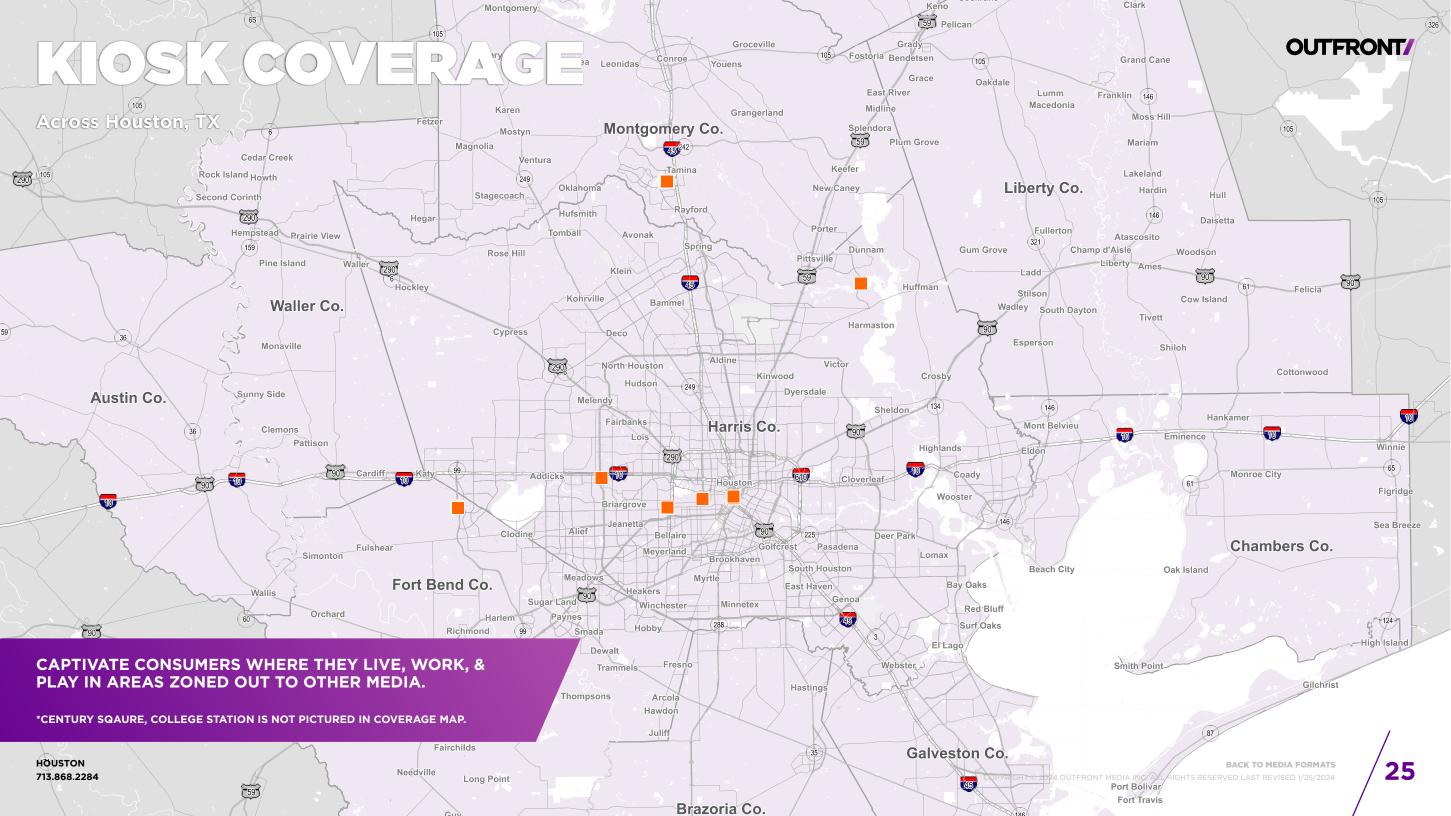
- Hours: 24

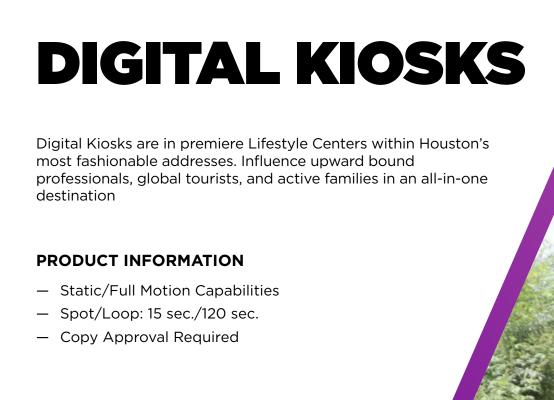
- Type: Static

#### **COVERAGE**

- Green Street, Downtown
- River Oaks
- Post Oak
- La Centerra, Katy
- Market Street, The Woodlands
- Kings Harbor, Kingwood
- Century Sqaure, College Station (Home of Texas A&M University)



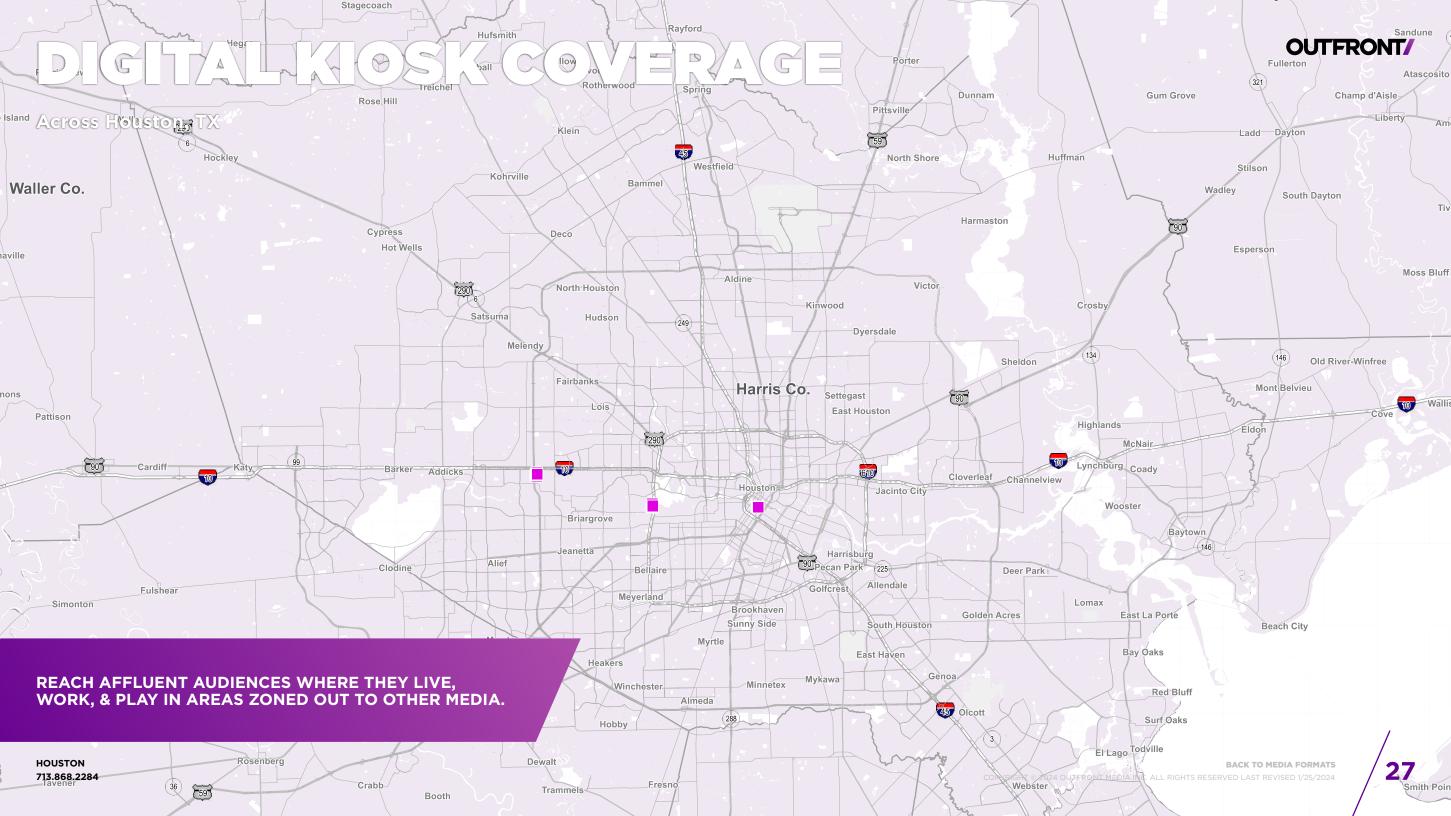




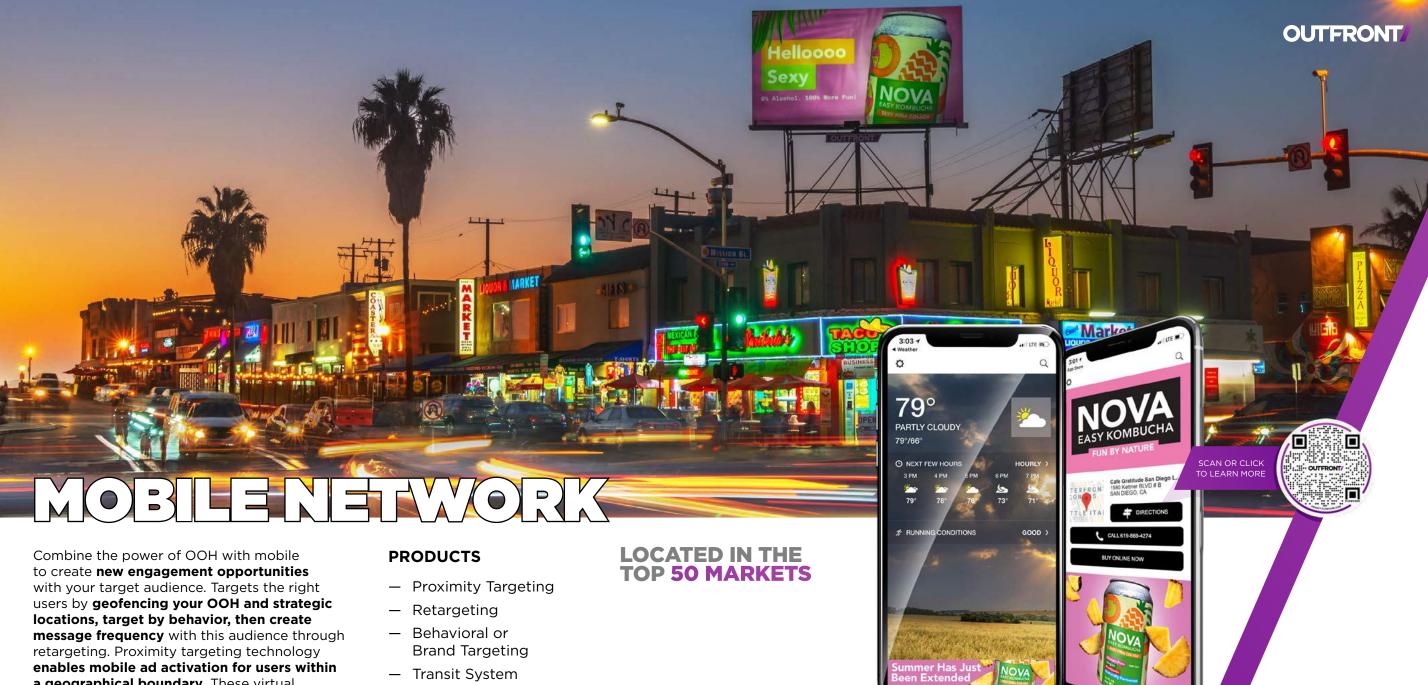
#### **COVERAGE**

- Uptown Park (12 Faces)
- CityCentre (29 Faces)
- Houston Center, Downtown (13 Faces)



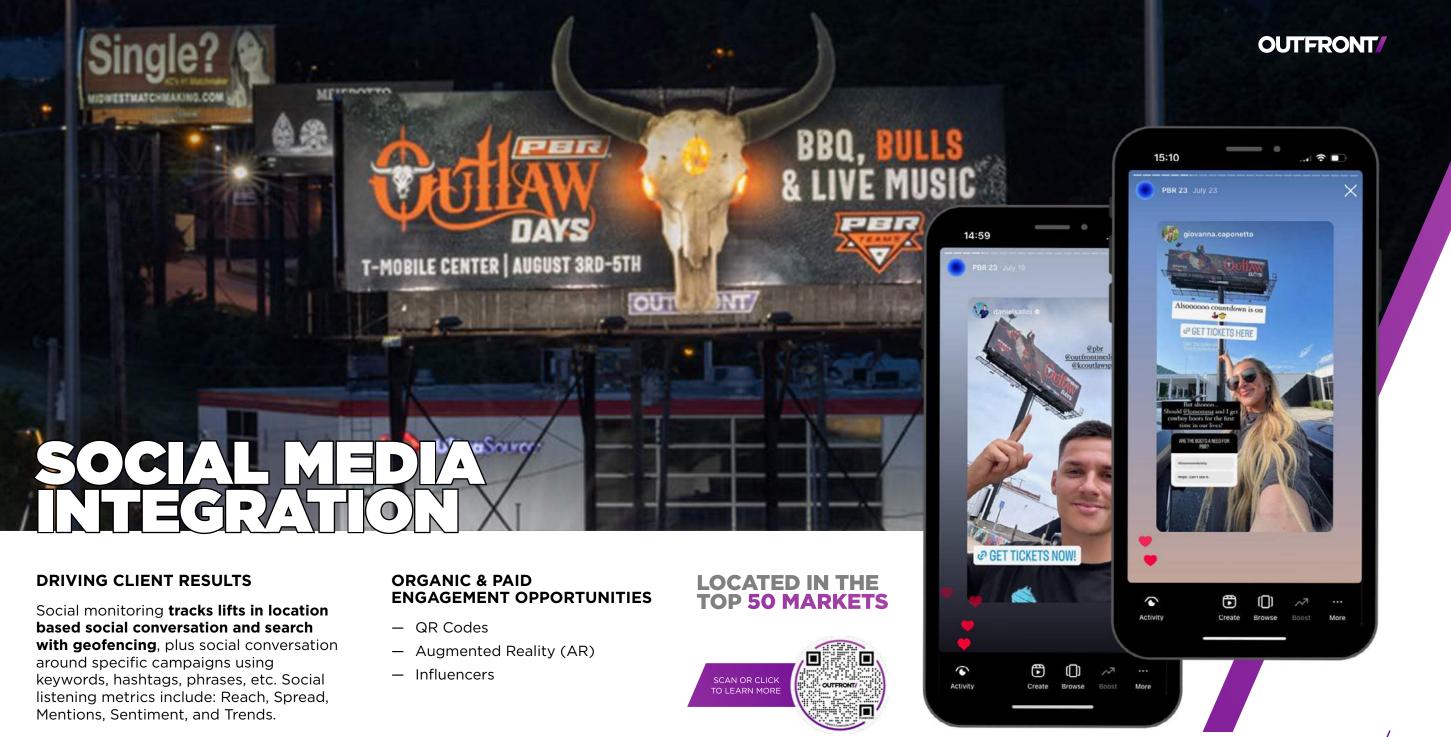


## SCREENMEDA CHANEL CHANEL CHANEL



a geographical boundary. These virtual perimeters are created around real-world locations defined as lats/longs, addresses, points of interest, zip codes, cities, DMAs, states, or nationwide.

**Audience Targeting** 



Watch PBR's #sOOH Success Story

BACK TO MEDIA FORMATS

CORVEIGN TO 2004 OF TERRON MEDIA INC. ALL PIGHTS DESERVED LAST DEVISED VISE (2014)

