## **OUTFRONT/**

# WE GET YOU OREGON

**Media Across The Market** 



# WE ARE OUTFRONT/

At OUTFRONT, we understand that to brands, audiences are everything. Our media impact people where and when it matters most: in the real world. Smart brands leverage out of home's power of TLC by combining technology, location, and creativity to drive meaningful connections with their target audiences.

We continue to add intelligence to OOH, making our media more accurate, agile, and accountable. Our insights suite and attribution solutions were designed to reach your desired audience and measure your campaign's impact on them.

We are OUTFRONT by name and nature. We are everywhere, empowering businesses to leverage our ubiquity (500K canvases and 14.1B weekly impressions), our national footprint (top 25 markets), and our local relevance and community connections. We are front and center in the places your consumers live, work, and play, from neighborhoods to urban centers, from transit hubs to busier-than-ever highways and roads.

OOH is today's most creative medium. All OUTFRONT clients have access to our Cannes Lions award-winning in-house creative agencies to develop the right messaging and campaigns to drive positive outcomes. Champion the power of America's biggest canvases to drive engagement, fame, and trust.

As the most visible media platform in America, we understand our role in creating cultural impact. That's why we are dedicated to helping people, places, and businesses grow stronger.

Welcome to America's most visible and versatile media network.

Welcome to OUTFRONT. We get you America.



WE LEAD IN THE ART, SCIENCE, & AUTOMATION OF OOH/



#### **ART**

Creative drives 70% of an ad's effectiveness. OUTFRONT delivers the best assets in the country, serving as the perfect blank canvas for your brand story, illustrated through big, bold, and beautiful creative. Tap into our award-winning creative agencies for best-in-class creative services, campaign development, and dynamic digital addons.

#### **SCIENCE**

Tech advancements are a priority for OUTFRONT. We have the right hardware, software, and data to ensure your campaign is targeted, efficient, and trackable. We know reaching the right people is a top priority. That's why we use syndicated research, proprietary geospatial data, and real-time mobile data to find audience segments IRL. We also know that measurement matters. So, we have an attribution model that is scalable to different business needs.

#### **AUTOMATION**

Automation is transforming digital out of home buying. Access OUTFRONT's digital inventory and automate the DOOH buying process programmatically or via the OUTFRONT Ad Server, for a managed service experience. Both approaches include the ability to easily activate complex digital campaigns at scale, which may include data conditions, impression or audience targeting, and dayparting.

#### **OUTFRONT/**

## OOH DRIVES SUCCESS/

OOH IS A POWERFUL MEDIUM WITH PROVEN SUCCESS IN DRIVING DESIRABLE BRAND OUTCOMES ACROSS THE PURCHASE FUNNEL. THIS LAYERED WITH ITS LOW CPM MAKE IT AN EFFECTIVE AND EFFICIENT ADDITION TO ANY MEDIA PLAN.

#### **AWARENESS**

OOH performs best for awareness across all demographics, while also ranking as the #1 preferred media format for Millennials and GenZ. Characteristics like massive reach, trustworthiness, and highly visual canvases contribute to OOH ranking highest against all other media in this KPI.

#### CONSIDERATION

People take action after seeing out of home, whether in real life or digitally. In fact, **OOH drives 5.3X more search queries and 5X more website visits** than any other media. Often along the path to purchase, OOH drives people into brick-and-mortar locations and the checkout line.

#### **CONVERSION**

OOH demonstrates superior performance in awareness and nearly identical numbers with social media in consideration and conversion rates. With significantly lower CPMs than other mediums, OOH offers the dual advantage of cost-effectiveness and widespread impact. Evidenced by eBay's 27% surge in ad revenue post-transition to a "full-funnel" marketing approach, the potency of OOH in driving conversions is undeniable.

### **AWARENESS**

43% OOH

33% TV

32% Social Media

26% Online Video

### **CONSIDERATION**

23% OOH

24% TV

24% Social Media

21% Online Video

### **CONVERSION**

18% OOH

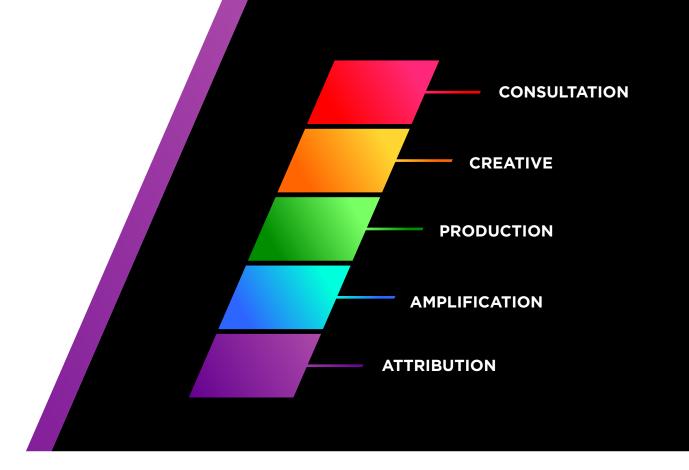
18% TV

20% Social Media

13% Online Video

# LEVERAGE OUR EDGE /

OUTFRONT'S 360° PARTNERSHIP APPROACH ENSURES YOU GET THE EDGE ON YOUR COMPETITION.



#### **CONSULTATION**

## DEFINING YOUR CAMPAIGN

Tap into smartSCOUT™, Geopath, or StreetMetrics to find the best canvases to reach your audience. Prefer to automate the buying process? 7,000+ digital billboard and transit canvases available on top SSP and DSP platforms, plus OUTFRONT's Ad Server.

#### **CREATIVE**

## THE MOST CREATIVE OF ALL MEDIUMS

XLabs and OUTFRONT STUDIOS design Cannes Lions and industry award-winning campaigns. Together, we can aid in anything from best practices to full campaign development, or integrate the latest dynamic digital elements.

#### **PRODUCTION**

#### LAUNCHING YOUR CAMPAIGN

Let's launch your brand story! With a full in-house operations team, your campaign will hit the streets in an impactful way.

#### **AMPLIFICATION**

## TAKING YOUR MESSAGE FROM IRL TO URL

OOH is the best primer for all thigs digital, including search, social, and mobile. Our communications team can amplify your real world campaign through press, social OOH, and mobile reach.

#### **ATTRIBUTION**

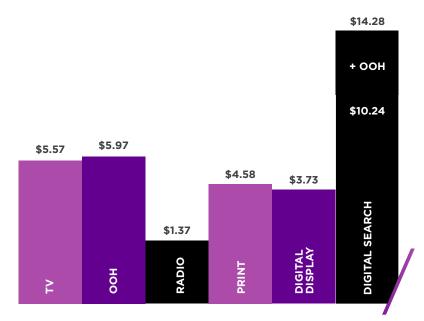
## TRACKING SUCCESS

Our suite of attribution solutions can track your campaign's success based on KPIs like footfall, website visitation, app downloads, tune-in, and brand affinity.

#### OUTFRONT/

# AMPLIFICATION MATTERS/

#### OUTFRONT is the best primer for digital engagement.

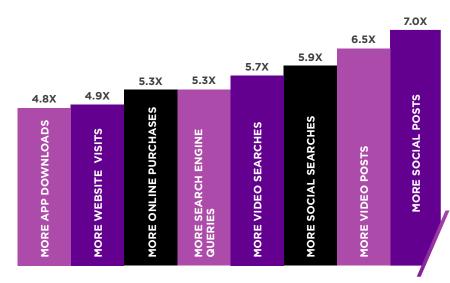


#### **SEARCH**

When out of home is added to the media mix, it **increases** search's return on ad spend by 40%. That's because 41% of consumers search for a brand after viewing out of home ads. Dollar for dollar, that's 5.3x the performance of other media.

Combining billboard and transit media helped finance brand Inter&Co drive a **100X increase** in branded search.





#### SOCIAL

Out of home drives 7X more social posts than any other medium, per ad dollar spent. It also drives **6.5X more video posts** and **5.9X more social searches**. Plus, one in four Americans have posted an OOH ad to their Instagram.

Sony and Olivia Rodrigo partnered on earbuds and a limited-edition MetroCard drop; **the Internet went wild**.





#### **MOBILE**

Out of home inspires us to take out our phones and do something – like click a mobile ad. Consumers are **48% more likely to engage** with a mobile ad after exposure to the same ad via OOH.

PBR Teams expanded to eight markets after its first OOH campaign captivated Kansas City, **boosting ticket sales**.



## OUTFRONT'S COMPREHENSIVE SOLUTIONS STACK PROVIDES FLEXIBILITY TO CHOOSE THE ATTRIBUTION PRODUCTS THAT BEST ALIGN WITH YOUR KPIs.



#### **FOOTFALL**

Footfall uses a consumer's physical behavior to track incremental store and on-site visits and link them to out of home campaigns they have viewed. OUTFRONT has seen an average lift of 131% for those exposed to OOH.

Learn how we drove a 164% lift in store traffic to 200 Burger King locations.



#### **WEBSITE**

Online conversion tracking identifies when a consumer is exposed to OOH advertising and then visits the corresponding brand's website or mobile app. OUTFRONT continues to drive the strongest digital conversion, with an average lift of 345% in website traffic for those exposed to the OOH.

Read how we drove website traffic for Celebrity Cruises.



#### APP DOWNLOAD

We leverage a post-back to observe which mobile devices have downloaded and used the app after exposure to the OOH campaign.

See how we increased likelihood to download the Tinder app.



#### **TUNE-IN**

Devices exposed to OOH ads are mapped to households that viewed a specific program, measuring tune-in lift.

See how we drove tune-in for a major sports league.



#### **BRAND LIFT**

On-site mobile surveying provides brands with the opportunity to understand how audiences are responding to OOH creative. We measure attributes like awareness, ad recall, brand affinity, and intent to buy. OOH continues to drive stronger ad recall and brand awareness than all other measured media.

Learn how we increased unaided brand awareness for Fresh Direct.

#### SOURCE: OUTFRONT ATTRIBUTION STUDIES

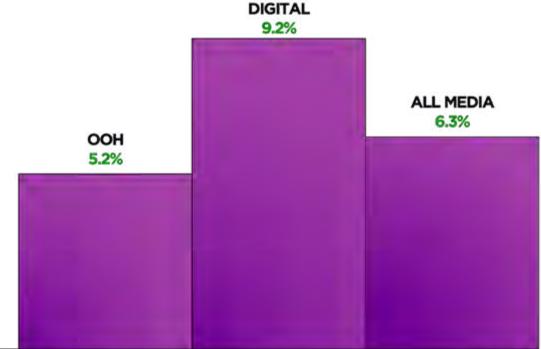


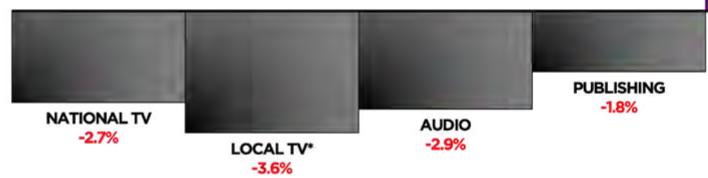
#### OUTFRONT/

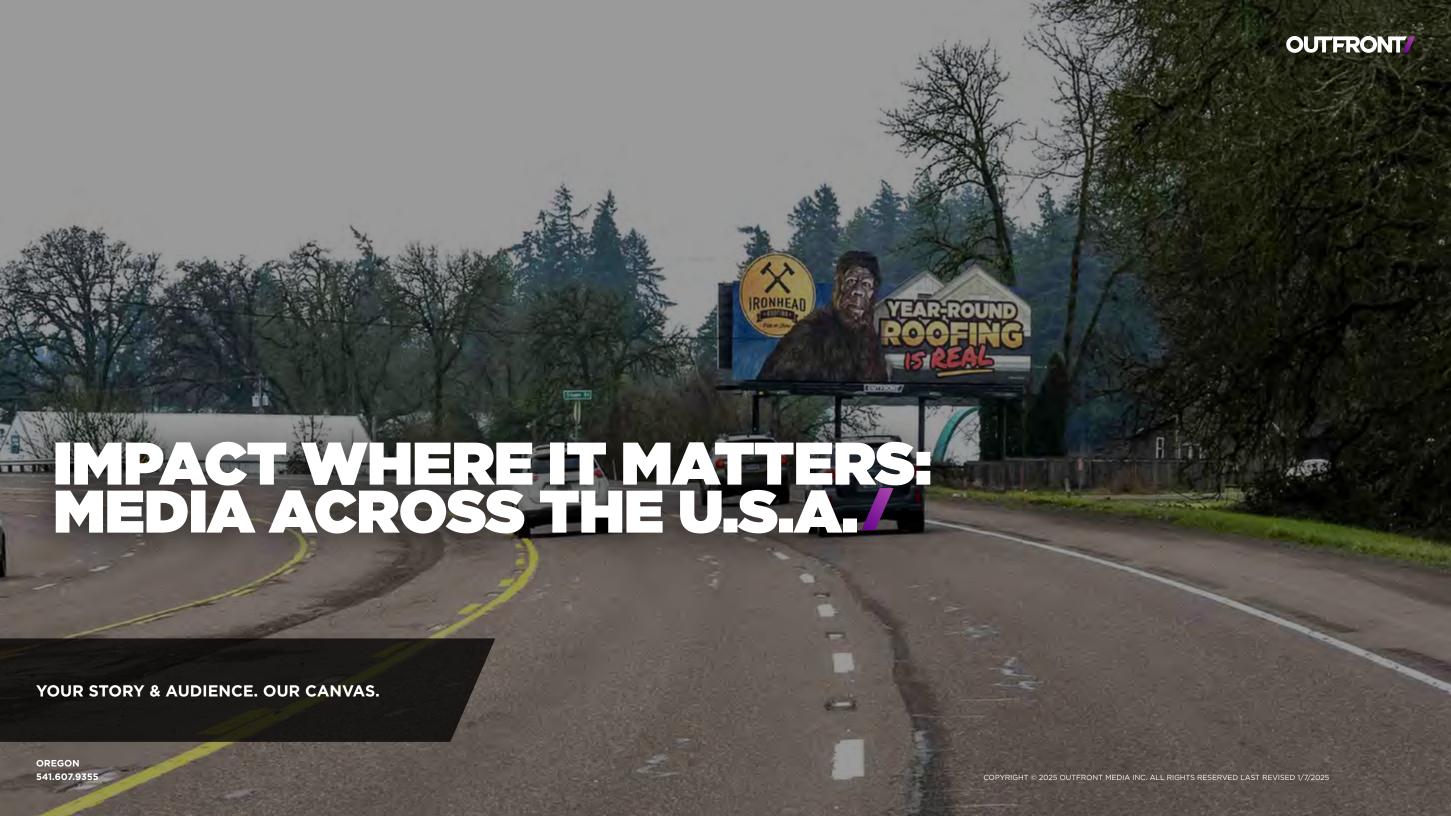
# OOH IS MEDIA'S FAVORITE MEDIUM /

OOH is geared for continued growth in 2025. Even better, it is a proven amplifier for all other advertising channels, pairing exceptionally well with digital media.

## **FORECASTED MEDIA GROWTH, FY25**







## TOP 50 MARKETS/



	TOP 50 MARKETS	CBSA POPULATION	BULLETINS	WALLSCAPES	POSTERS & JUNIOR POSTERS	COMMUTER RAIL & SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	MOBILE + SOCIAL NETWORKS
1	New York-Newark et al, NY-NJ-PA	19,357,766	• •	•	• •	• • •	•	• •	• •	•
2	Los Angeles-Long Beach et al, CA	12,773,059	• •	•	• •		• •	• • •	• •	•
3	Chicago et al, IL-IN-WI	9,220,195	• •	•	• •	• • •			• •	•
4	Dallas-Fort Worth-Arlington, TX	8,365,633	• •	•				•	•	•
5	Houston-The Woodlands et al, TX	7,699,970	• •	•				• •		•
6	Atlanta-Sandy Springs et al, GA	6,421,346	• •		• •			• •		•
7	Washington et al, DC-VA-MD-WV	6,353,913	•	•		• • •	• •	•		•
8	Miami-Fort Lauderdale et al, FL	6,299,604	• •	• •		• • •	• •	• • •		•
9	Philadelphia et al, PA-NJ-DE-MD	6,258,409	• •	•	•					•
10	Phoenix-Mesa-Scottsdale, AZ	5,168,926	• •		• •	•	•	•	•	•
11	Boston-Cambridge-Newton, MA-NH	4,936,229	• •	•	•	• • •	• •	• •	•	•
12	Riverside et al, CA	4,659,582	• •		•				•	•
13	San Francisco-Oakland et al, CA	4,572,708	• •	•	•	• • •	• •	• •		•
14	Detroit-Warren-Dearborn, MI	4,333,171	• •	•	•		• •			•
15	Seattle-Tacoma-Bellevue, WA	4,098,018	•		•					•
16	Minneapolis et al, MN-WI	3,730,656	• •	•	•				• •	•
17	Tampa-St. Petersburg et al, FL	3,419,498	• •	•	•			•	• •	•
18	San Diego-Carlsbad, CA	3,279,593	• •	•	•				• •	•
19	Denver-Aurora-Lakewood, CO	3,033,651	• •	•	•					•
20	Orlando-Kissimmee-Sanford, FL	2,909,696	• •		•	•				•
21	Baltimore-Columbia-Towson, MD	2,835,809	•							•
22	St. Louis, MO-IL	2,793,090	• •	•	• •					•
23	San Antonio-New Braunfels, TX	2,761,788	• •							•
24	Portland-Vancouver et al, OR-WA	2,504,222	• •	•	• •					•
25	Sacramento-Roseville et al, CA	2,413,840	• •		• •					•

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE

## TOP 50 MARKETS/



		CDOA				COMMUTER DATE				
	TOP 50 MARKETS	CBSA POPULATION	BULLETINS	WALLSCAPES	POSTERS & JUNIOR POSTERS	COMMUTER RAIL & SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	MOBILE + SOCIAL NETWORKS
26	Pittsburgh, PA	2,410,277	• •							•
27	Las Vegas-Henderson-Paradise, NV	2,369,486	• •				• •	• • •	• •	•
28	Cincinnati, OH-KY-IN	2,290,416	•							•
29	Kansas City, MO-KS	2,240,831	• •	•	•					•
30	Columbus, OH	2,208,373	• •	•	•			•		•
31	Indianapolis-Carmel-Anderson, IN	2,166,851	• •	•	•				• •	•
32	Cleveland-Elyria, OH	2,155,276	• •	•						•
33	Nashville-Davidson et al, TN	2,153,421	• •							•
34	San Jose-Sunnyvale et al, CA	1,952,656	• •		•	• • •	• •	• •		•
35	Virginia Beach et al, VA-NC	1,795,437	•					• •		•
36	Jacksonville, FL	1,779,779	• •							•
37	Providence-Warwick, RI-MA	1,683,645	• •							•
38	Raleigh, NC	1,555,961	•							•
39	Richmond, VA	1,372,170	•							•
40	Louisville et al, KY-IN	1,371,917	• •		•			• •	• •	•
41	Memphis, TN-MS-AR	1,333,544	• •							•
42	Fresno, CA	1,179,207	• •		• •					•
43	Grand Rapids-Wyoming, MI	1,172,184	• •		• •					•
44	Hartford-West Hartford et al, CT	1,157,215	• •		• •	•				•
45	Buffalo-Cheektowaga et al, NY	1,152,213	•							•
46	Rochester, NY	1,048,543	•							•
47	Bridgeport-Stamford-Norwalk, CT	955,414	•			•				•
48	New Orleans-Metairie, LA	943,633	• •	• •	• •					•
49	Albany-Schenectady-Troy, NY	907,810	•							•
50	Worcester, MA-CT	872,485	•							•

<sup>•</sup> INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE



## WE GET YOU OREGON

Oregon is a U.S. coastal state made up of **seven diverse regions**; the ocean, mountains, valleys, high desert, cities, small towns, and almost everything in between. Home to over 4.2 million people, **Oregon is the 9<sup>th</sup> largest state** in the U.S. occupying over 98,000 square miles and is known for its thriving agriculture, manufacturing, forestry, & tourism industries. Its largest city, Portland, is known for its **incredible food and arts scene** and houses 60% of the state's population.

Oregonians are known for being **outdoor enthusiasts** and there is plenty to do for both local and tourists. You can sample microbrews in Bend, see top notch theater in Ashland, and explore maritime history in Astoria. There's miles of bike paths throughout the state, hiking trails up Mt. Hood, and rafting in the Columbia River Gorge. Oregon is also **home to award winning wine country** and breathtaking beaches. There is something for everyone in this beautiful Pacific Northwest state!

#### WHY OREGON?

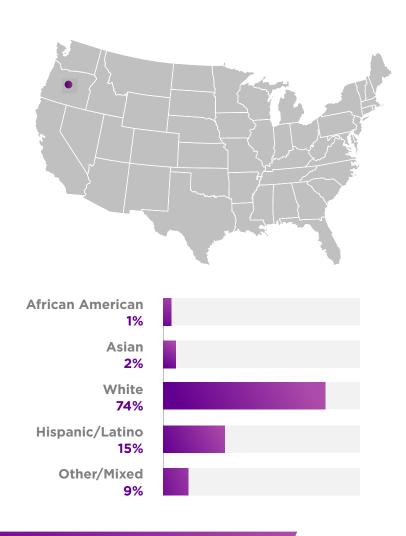
- Portland consistently ranks in the top cities for foodies. The combination of its affordability, diversity, accessibility, and quality provides endless options for locals and tourists.
- Oregon is home to 3 major professional sports teams including The Portland Trail Blazers, The Portland Thorns, & The Portland Timbers. Additionally there is a huge statewide college sports following for University of Oregon Ducks & Oregon State University Beavers.
- Oregon is full of history and culture with 14 National Historic Districts and 4 National Historic Trails, including the namesake trail that pioneered western expansion, The Oregon Trail.
- Eugene, OR is the birthplace of Nike and is commonly referred to as 'Tracktown USA' for its rich history hosting the U.S. Olympic track and field trials a record 7 times.
- The finance, insurance, real estate, rental, and leasing industries are top sectors for the state of Oregon driving the most GDP amounting to around \$48.92 billion.



# **OREGON**

#### OUTFRONT/

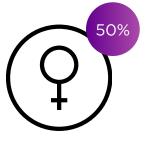
#### **Profile**







Bachelor's Degree or Higher



Female





Average HHI



Time spent traveling to and from work each day



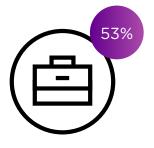
Drive alone or carpooled



White-collar occupation



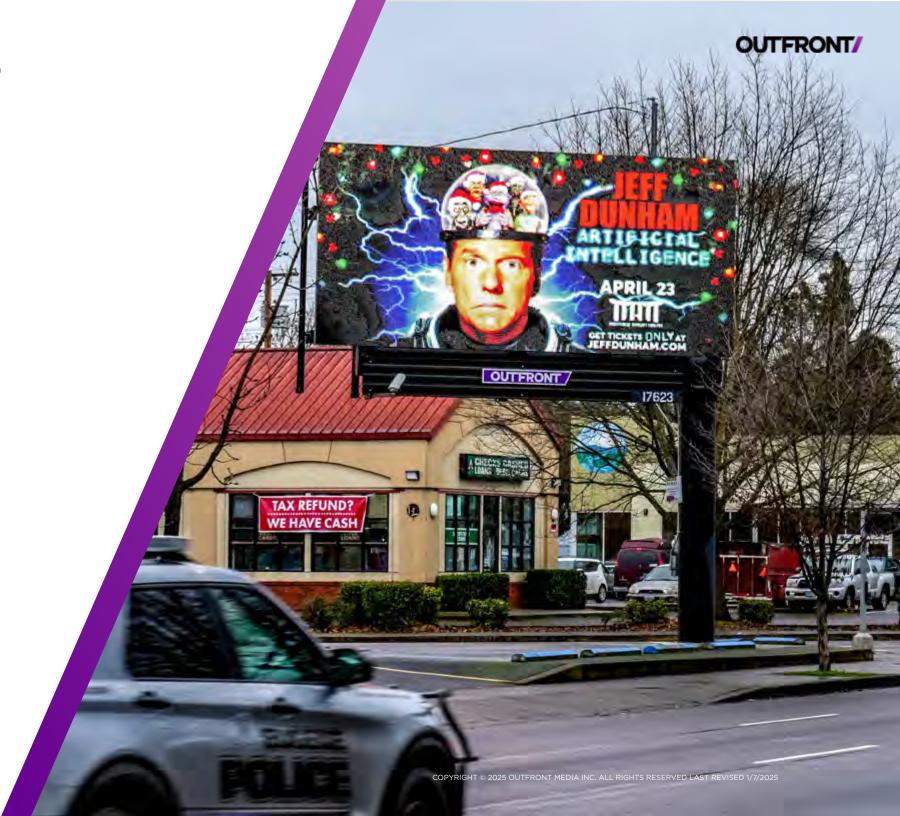
Blue-collar occupation



Employed

# **MEDIA FORMATS**

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BULLETINS	17
DIGITAL BULLETINS	19
POSTERS	21
POSTERS	22
DIGITAL POSTERS	24
SECOND SCREEN MEDIA	26
MOBILE NETWORK	27
SOCIAL MEDIA INTEGRATION	28









Bulletins offer the most **powerful impact** of all outdoor advertising formats. Located on key highways, intersections and integral choke points throughout the state of Oregon, bulletins provide your message with **long-term presence** and **tremendous visibility** to vehicular traffic.

#### **PRODUCT INFORMATION**

- 14'H x 48'W
- Odd Sizes
- Sizes vary by location
- Extensions available

#### **COVERAGE**

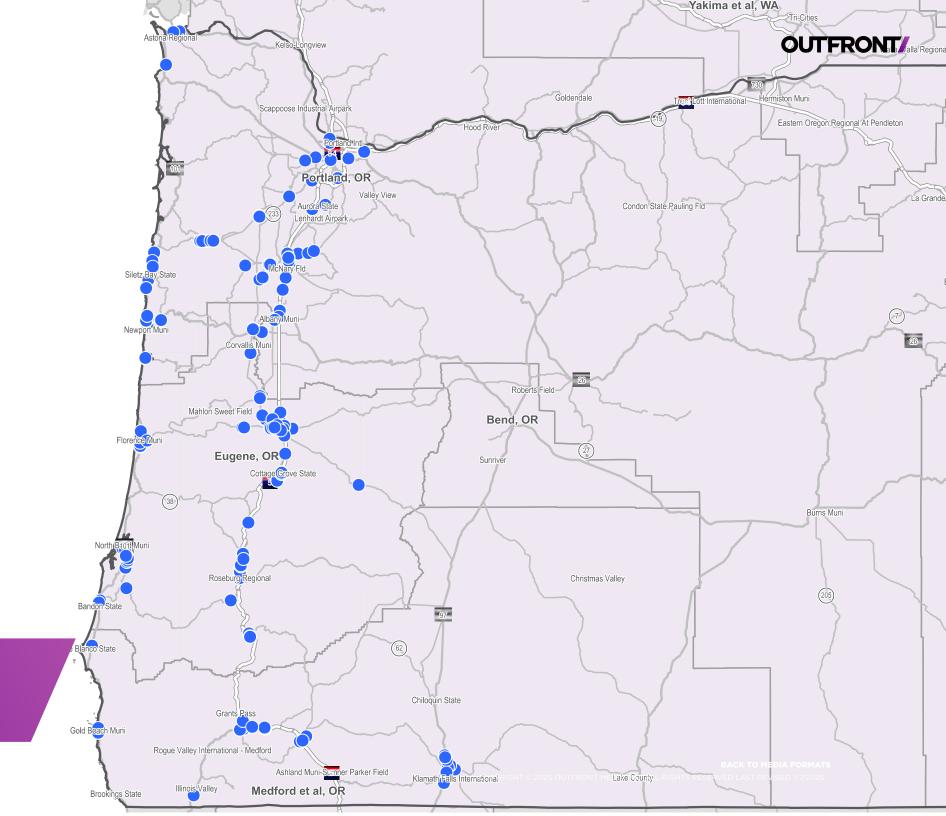
- See map for complete coverage
- Targeted audience on request basis

# BILLBOARD COVERAGE

**Across Oregon** 

STREET LEVEL AND FREEWAY COVERAGE SPANNING THE OREGON DMA.

OREGON 541.607.9355







Add an extra layer of timeliness and relevance to your campaign through a digital execution. Easily change creative messaging based on triggers such as time of day, weather or sports scores. Digital provides the ultimate campaign messaging.

## PRODUCT INFORMATION

- 14'H x 48'W

- Spot Length: 8 Seconds

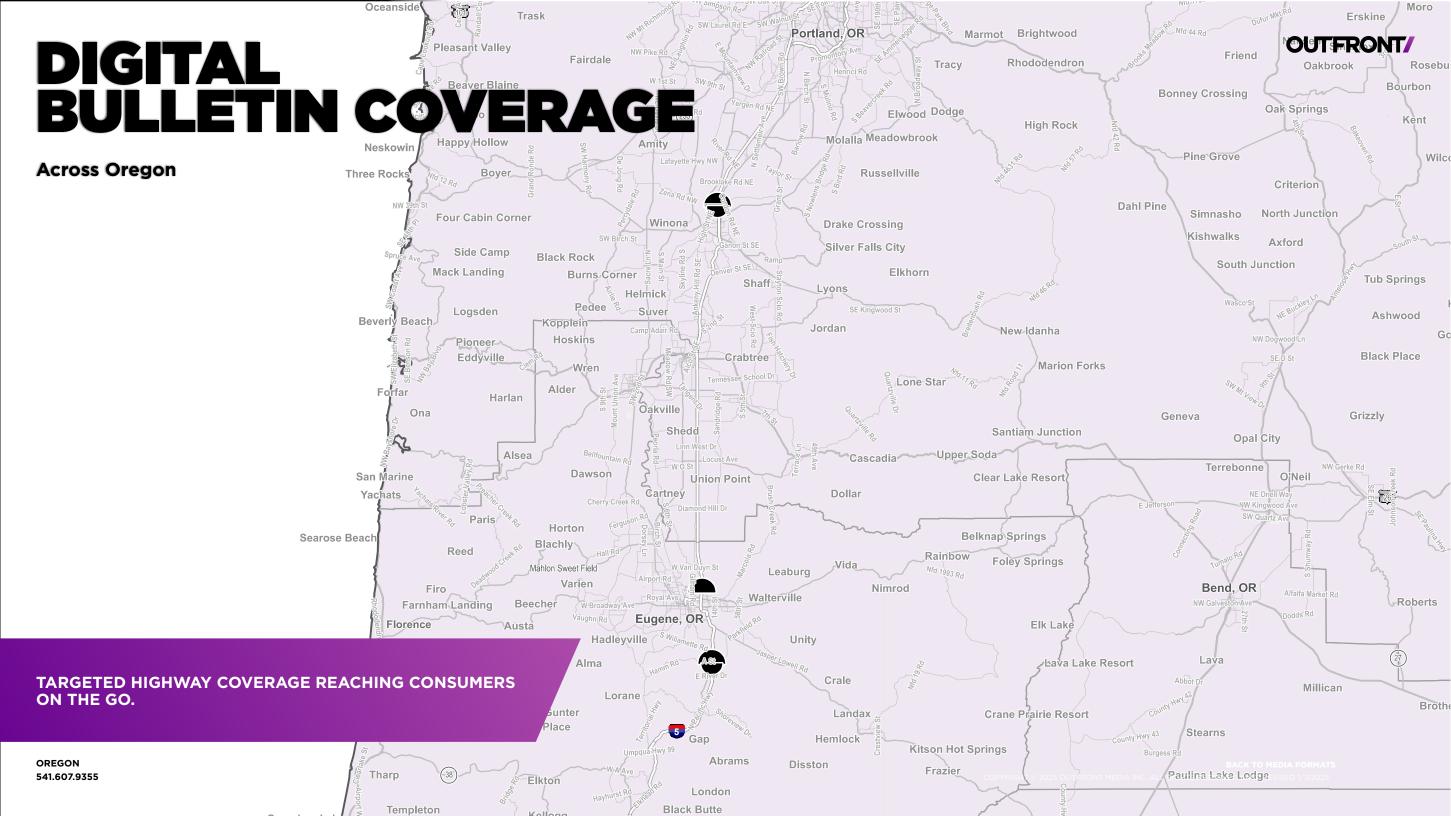
# of Spots: 8

Type: Static

#### COVERAGE

- Eugene, OR
- Salem, OR
- See map for complete coverage









# **POSTERS**

**Visible, bright, and green** posters are made of 100% recyclable polyethylene printed copy and are highly visible to both pedestrian and vehicular traffic. Specific locations **bring your ad and message directly to your target audience.** Posters are seamless and are a perfect media option for both local and retail advertisers.

SCAN OR CLICK TO LEARN MORE

#### **PRODUCT INFORMATION**

- 10'5" H x 22'8" W

#### **COVERAGE**

See map for complete coverage

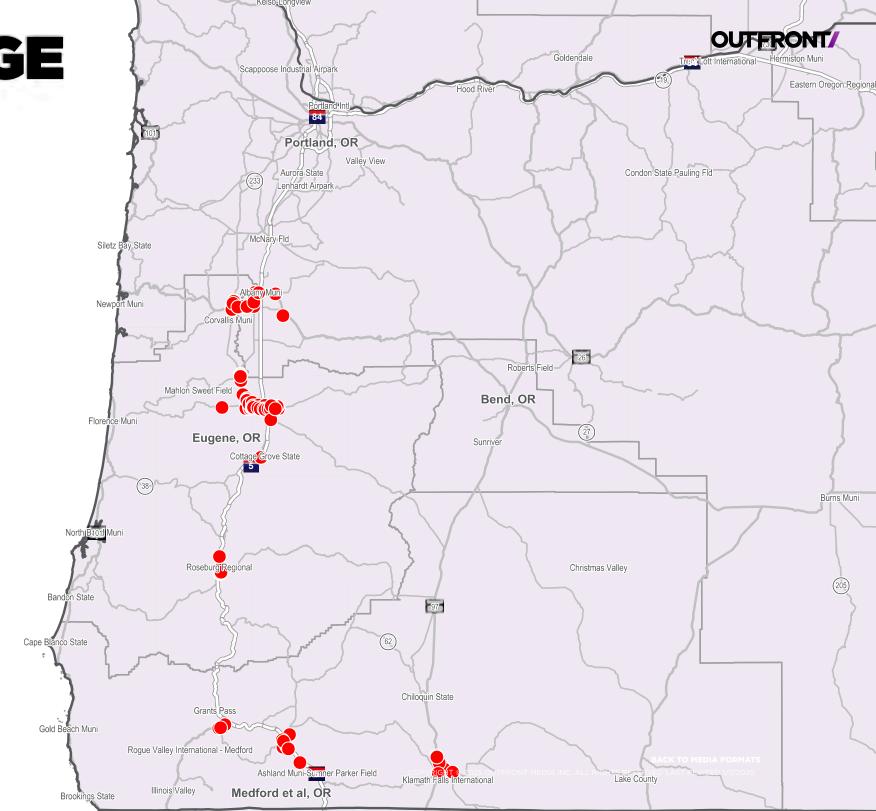
Targeted audience on request basis



# POSTER COVERAGE

**ACROSS OREGON** 

BRING YOUR AD AND MESSAGE DIRECTLY TO YOUR TARGET AUDIENCE.





Combine the creative flexibility and day-parting ability of digitals with **the key placement and neighborhood penetration of posters** - making digital posters the ideal point-of-purchase media.

#### **PRODUCT INFORMATION**

- 10'H x 20'W

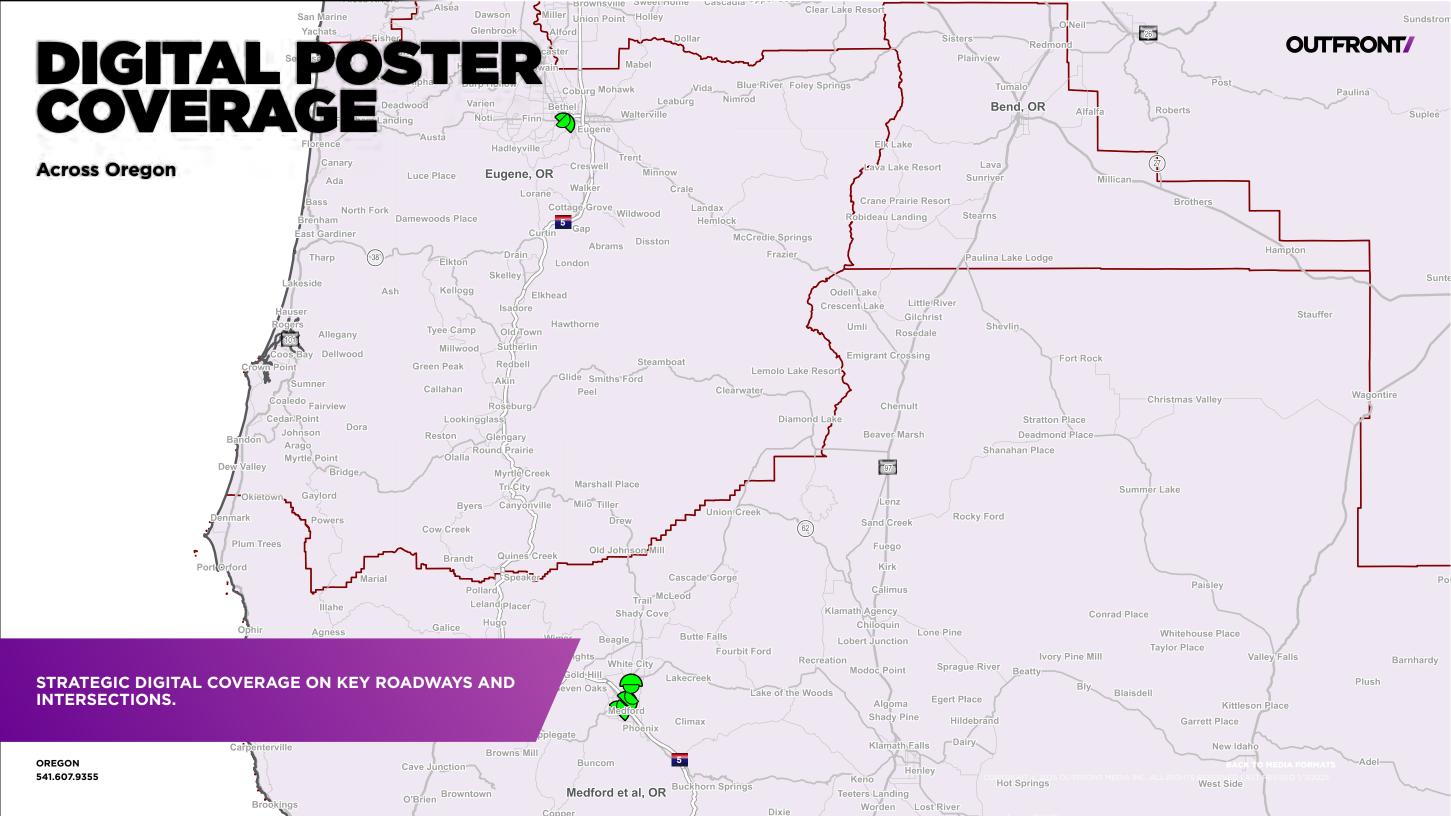
Spot Length: 8 Seconds

# of Spots: 8

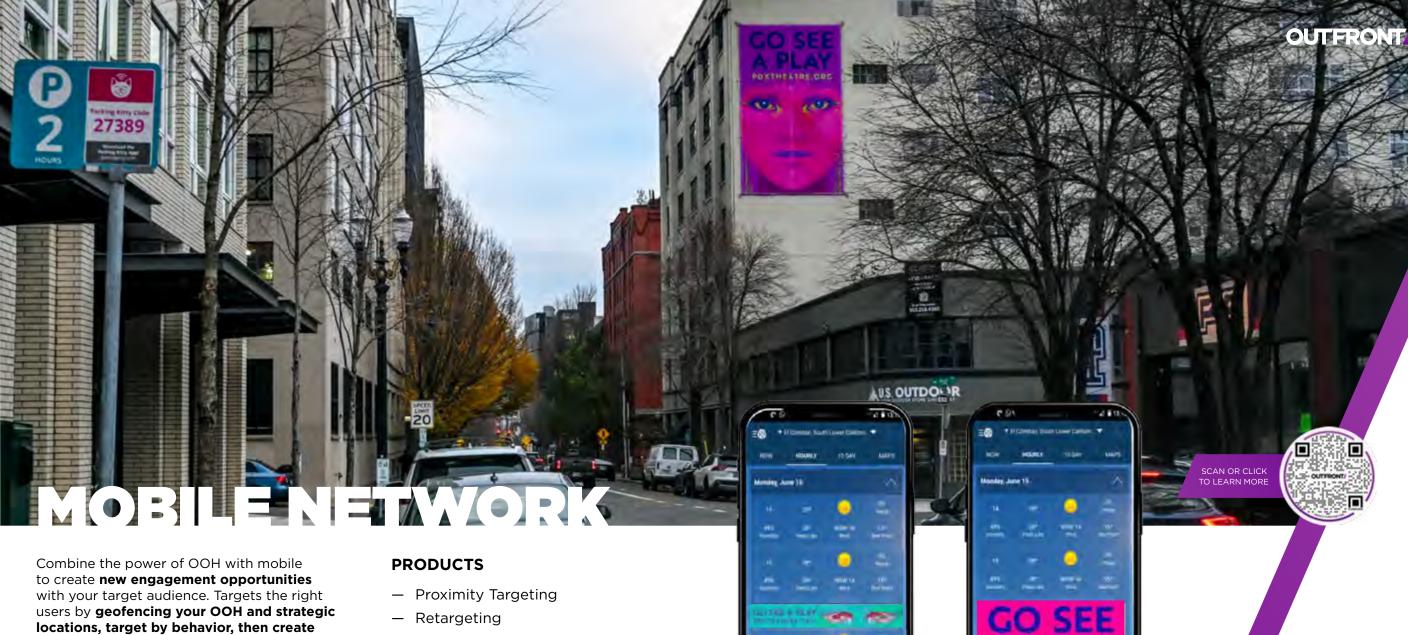
Type: Static

#### **COVERAGE**

- Salem, OR
- Medford, OR
- See map for complete coverage







message frequency with this audience through retargeting. Proximity targeting technology enables mobile ad activation for users within a geographical boundary. These virtual perimeters are created around real-world locations defined as lats/longs, addresses, points of interest, zip codes, cities, DMAs, states, or nationwide.

- Behavioral or **Brand Targeting**
- Transit System **Audience Targeting**

## LOCATED IN THE TOP 50 MARKETS



LEVERAGING #s00H FOR YOUR BRAND

There's a phenomenon of digital amplification and engagement that occurs when the right creative is placed in the right location. We call it social out of home (#sOOH).

At OUTFRONT, we're experts in setting brands and local businesses up for social success. Here's how we can help.

#### **PRIME FOR A TIME**

Throughout the year, a handful of iconic events achieve a level of cultural clout so powerful that they magnify the prestige of the area they are located and any brand advertising in that locale. **Prime for a Time** is a strategy to access OOH media to amplify awareness and elevate brand image during these cultural moments.

#### **STUDIOS & XLABS**

The right creative is the second piece of the #sOOH puzzle. STUDIOS, our award-winning in-house design agency, can help. And for brands looking to really get people talking, our XLabs team offers technologies like three-dimensional XScape spatial creative and interactive QRad responsive content control.

#### **INFLUENCERS**

Three in ten are more likely to purchase something with a familiar influencer in an out of home ad, while four in ten would repost the ad. We can help find the right influencers to reach the audience who matters most to you.

Out of home drives 7x more social posts, 5.9x more social searches, 6.5x more video posts, and 5.7x more video searches than other mediums, dollar for dollar.



