WE GET YOU OREGON

Media Across The Market







MASTERING THE ART & SCIENCE OF OOH/

At OUTFRONT, we understand that to brands, audiences are everything. Our media impacts people where and when it matters. As the most visible media platform in America, we understand our role in creating cultural impact. That's why we are dedicated to **helping people, places, and business grow stronger.**

We are masters of the Art & Science of OOH. We continue to add intelligence to OOH, making our media more accurate, more agile, and more accountable. We have an insights suite and attribution solutions designed to reach and measure impact against your desired audience. Plus, we understand the power of creative, so we offer access to our Cannes Lions award-winning in-house agencies.

We blend the visibility and creative impact of real-world media with the versatility of digital, infused with the power of audience data. We champion the power of the biggest canvases in America to drive engagement, fame, and trust.

We are OUTFRONT by name and OUTFRONT by nature. We are front and center in the places where people live, work, and play. From neighborhoods and communities to urban centers and transit hubs, to busier than every highways and roads.

We are everywhere. We empower smart brands to leverage our ubiquity (500K canvases & 14.1B weekly impressions), our national footprint (25 top markets), and our local community connections (and relevance).

Welcome to America's most visible and most versatile media network.

Welcome to OUTFRONT. We get you America.



IMPACT WHERE IT MATTERS/

WE LEVERAGE THE POWER OF TECHNOLOGY, LOCATION, AND CREATIVITY TO DRIVE IMPACTFUL ENGAGEMENTS BETWEEN BRANDS AND AUDIENCES.



TECHNOLOGY

Technology is a priority for OUTFRONT. We have the right hardware, software, and data to make your campaigns targeted, efficient, and trackable. We know reaching the right people is a top priority. That's why we use syndicated research, proprietary geospatial data, and real time mobile data to find people IRL. We also know that measurement matters. So, we have developed an attribution model that is scalable to meet different business needs.

LOCATION

At its heart, OOH is a location based medium allowing smart brands to leverage contextual relevance. With over 500K canvases & presence in highly trafficked transit hubs, OUTFRONT has national breadth with deep local depth. This scale allows all brands, national or local, to make an impact and maintain a national presence (7 out of 10 Americans weekly*), with targeted messaging by market or demographic.

CREATIVITY

Creative drives 70% of an ad's effectiveness and OOH is the most creative medium out there. OUTFRONT delivers the best assets in the country, serving as the perfect blank canvas for your brand story, illustrated through big, bold, and beautiful creative. Leverage our Cannes Lions award-winning in-house creative agencies for best in class creative services and dynamic digital add-ons.

OOH DRIVES SUCCESS/

OOH IS A POWERFUL MEDIUM WITH PROVEN SUCCESS IN DRIVING DESIRABLE BRAND OUTCOMES ACROSS THE PURCHASE FUNNEL. THIS LAYERED WITH ITS LOW CPM MAKE IT AN EFFECTIVE AND EFFICIENT ADDITION TO ANY MEDIA PLAN.

AWARENESS

OOH performs best for awareness across all demographics, while also ranking as the #1 preferred media format for Millennials and GenZ. Characteristics like massive reach, trustworthiness, and highly visual canvases contribute to OOH ranking highest against all other media in this KPI.

CONSIDERATION

People take action after seeing out of home, whether in real life or digitally. In fact, OOH drives 5.3X more search queries and 5X more website visits than any other media. Often along the path to purchase, OOH drives people into brick-and-mortar locations.

CONVERSION

OOH demonstrates superior performance in awareness and nearly identical numbers with social media in consideration and conversion rates. With significantly lower CPMs than other mediums, OOH offers the dual advantage of cost-effectiveness and widespread impact. Evidenced by **eBay's 27% surge in ad revenue** post-transition to a "full-funnel" marketing approach, the potency of OOH in driving conversions is undeniable.

AWARENESS

43% OOH

33% TV

32% Social Media

26% Online Video

CONSIDERATION

23% OOH

24% TV

24% Social Media

21% Online Video

CONVERSION

18% OOH

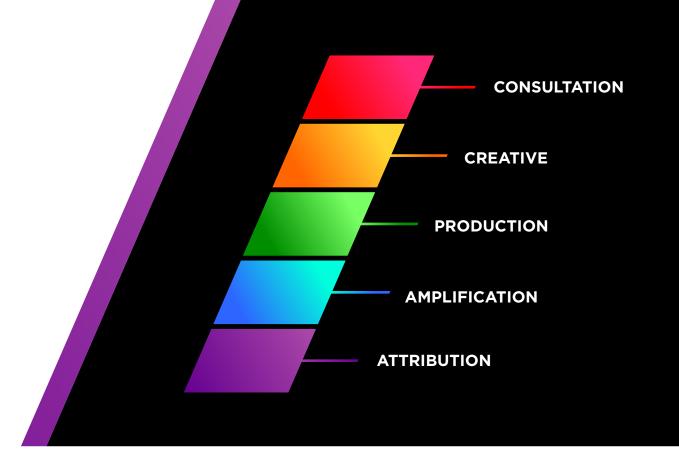
18% TV

20% Social Media

13% Online Video

LEVERAGE OUR EDGE /

OUTFRONT'S 360° PARTNERSHIP APPROACH ENSURES YOU GET THE EDGE ON YOUR COMPETITION.



CONSULTATION

DEFINING YOUR CAMPAIGN

Tap into smartSCOUT™, Geopath, or StreetMetrics to find the best canvases to reach your audience. Prefer to buy programmatically? 2,200+ digital billboard and transit canvases available on top SSP & DSP platforms.

CREATIVE

THE MOST CREATIVE OF ALL MEDIUMS

Leverage our Cannes Lions award winning in-house creative agencies, XLabs & OUTFRONT STUDIOS. Together, we can aid in anything from best practices to full campaign development or bring dynamic digital elements to your campaign.

PRODUCTION

LAUNCHING YOUR CAMPAIGN

Let's launch your brand story! With a full in-house operations team, your campaign will hit the streets in an impactful way.

AMPLIFICATION

TAKING YOUR MESSAGE FROM IRL TO URL

OOH is the best primer for all things digital, including search, social, and mobile. Our communications team can assist in press, social campaigns, and digital engagement tracking.

ATTRIBUTION

TRACKING SUCCESS

Our suite of attribution solutions can track the successes of your campaign based on particular KPIs like Foot Traffic, Web Traffic, Tune In, and Brand Affinity.

AMPLIFICATION MATTERS/

OUTFRONT is the best primer for digital engagement.

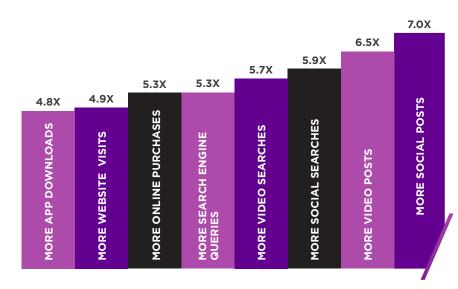


SEARCH

When out of home is added to the media mix, it **increases** search's return on ad spend by 40%. That's because 41% of consumers search for a brand after viewing out of home ads. Dollar for dollar, that's 5.3x the performance of other media.

Out of home drove a **300% increase** in search for an innovative healthcare company. <u>Learn more</u>.





SOCIAL

Out of home drives 7X more social posts than any other medium, per ad dollar spent. It also drives **6.5X more video posts** and **5.9X more social searches**. Plus, one in four Americans have posted an OOH ad to their Instagram.

Louis Vuitton's SoHo based OOH campaign reached an estimated **197 million people on social media**. <u>Learn more.</u>





MOBILE

Out of home inspires us to take out our phones and do something – like click a mobile ad. Consumers are **48% more likely to engage** with a mobile ad after exposure to the same ad via OOH.

Bounce Curl combined OOH and mobile to increase purchase intent by 18%. Learn more.



ATTRIBUTION MATTERS/

OUTFRONT'S COMPREHENSIVE SOLUTIONS STACK PROVIDES CLIENTS WITH THE FLEXIBILITY TO CHOOSE ATTRIBUTION PRODUCTS BASED ON SPECIFIC CAMPAIGN KPIS.



FOOTFALL

McDonald's achieved an outstanding surge in foot traffic with OUTFRONT. Through strategic placement on key LA routes, engaging mobile targeting, and collaboration with social influencers, this case study unveils the art and science behind elevating in-store visits. OUTFRONT has seen an average lift of 131% for those exposed to OOH. Learn how we drove store visitation for a local McDonalds.



ONLINE

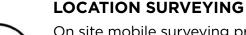
Online conversion tracking identifies when a consumer is exposed to OOH advertising and then visits the corresponding brand's website or mobile app. OUTFRONT continues to pair strongest with online conversion, with an average lift of 345% in website traffic for those exposed to OOH.

Read how we drove website traffic for a DTC hosiery brand.



TUNE-IN

Devices exposed to OOH ads are mapped to households that viewed a specific program, measuring tune-in lift. OUTFRONT has seen an average lift of 23% for those exposed to OOH. See how we drove tune-in for a major sports league.





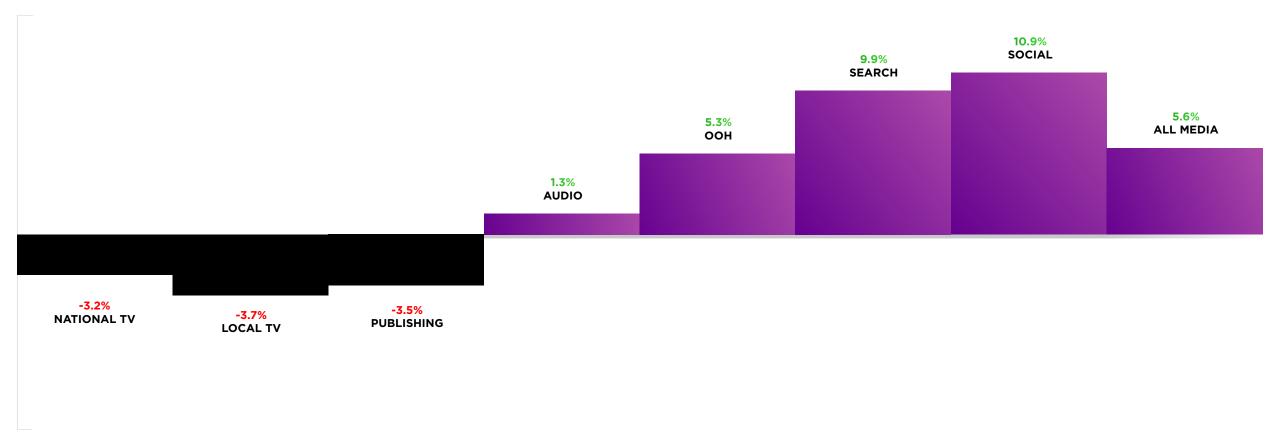
On site mobile surveying provides brands with the opportunity to understand how audiences are responding to OOH creative. We measure attributes like awareness, ad recall, brand affinity, and intent to buy. OOH continues to drive stronger ad recall and brand awareness than all other measured media. <u>Learn how we drove sales lift for auto dealers in a Top 5 DMA</u>.



OOH IS MEDIA'S FAVORITE MEDIUM /

OOH is geared for continued growth in 2024. Even better, it is a proven amplifier for all other advertising channels, pairing exceptionally well with digital media.

2024 U.S. MEDIA FORECAST



TOP 50 MARKETS/

	TOP 50 MARKETS	CBSA	BULLETINS	WALLSCAPES	POSTERS &	COMMUTER RAIL	BUSES	STREET FURNITURE	SPECIALTY	OUTFRONT	MOBILE + SOCIAL
		POPULATION			JUNIOR POSTERS	& SUBWAY				PRIME	NETWORKS
1	New York-Newark et al, NY-NJ-PA	19,639,046	• •	•	• •	• • •	•	• •	• •	• •	•
2	Los Angeles-Long Beach et al, CA	12,869,011	• •	•	• •		• •	• • •	• •	• •	•
3	Chicago et al, IL-IN-WI	9,415,897	• •	•	• •	• • •			• •	• •	•
4	Dallas-Fort Worth-Arlington, TX	8,126,208	• •	•				•	•	• •	•
5	Houston-The Woodlands et al, TX	7,518,993	• •	•				• •		• •	•
6	Washington et al, DC-VA-MD-WV	6,441,102	•	•		• • •	• •	•		•	•
7	Philadelphia et al, PA-NJ-DE-MD	6,264,628	• •	•	•					• •	•
6	Miami-Fort Lauderdale et al, FL	6,234,664	• •	• •		• • •	• •	• • •		• •	•
9	Atlanta-Sandy Springs et al, GA	6,339,620	• •		• •			• •		• •	•
10	Phoenix-Mesa-Scottsdale, AZ	5,119,961	• •		• •	•	•	•	•		•
11	Boston-Cambridge-Newton, MA-NH	4,934,233	• •	•	•	• • •	• •	• •	•	• •	•
12	San Francisco-Oakland et al, CA	4,591,500	• •	•	•	• • •	• •	• •		• •	•
13	Riverside et al, CA	4,710,115	• •		•						•
14	Detroit-Warren-Dearborn, MI	4,344,518	• •	•	•		• •				•
15	Seattle-Tacoma-Bellevue, WA	4,107,105	•		•						•
16	Minneapolis et al, MN-WI	3,738,359	• •	•	•				• •		•
17	Tampa-St. Petersburg et al, FL	3,358,778	• •	•	•				• •		•
18	San Diego-Carlsbad, CA	3,297,720	• •	•	•				• •		•
19	Denver-Aurora-Lakewood, CO	3,031,111	• •	•	•						•
20	Orlando-Kissimmee-Sanford, FL	2855642	• •		•	• •					•
21	Baltimore-Columbia-Towson, MD	2,869,076	•								•
22	St. Louis, MO-IL	2,799,169	• •	•	• •						•
23	San Antonio-New Braunfels, TX	2,639,100	• •								•
24	Portland-Vancouver et al, OR-WA	2,557,385	• •	•	• •						•
25	Sacramento-Roseville et al, CA	2,439,765	• •		• •						•

[•] INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE

TOP 50 MARKETS/

		CBSA			POSTERS &	COMMUTER RAIL				OUTFRONT	MOBILE + SOCIAL
	TOP 50 MARKETS	POPULATION	BULLETINS	WALLSCAPES	JUNIOR POSTERS	& SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	PRIME	NETWORKS
26	Las Vegas-Henderson-Paradise, NV	2,368,484	• •				• •	• • •	• •		•
27	Pittsburgh, PA	2,343,535	•								•
28	Cincinnati, OH-KY-IN	2,279,612	•								•
29	Kansas City, MO-KS	2,231,091	• •	•	•						•
30	Columbus, OH	2,191,831	• •	•	•			•			•
31	Indianapolis-Carmel-Anderson, IN	2,170,887	• •	•	•				• •		•
32	Cleveland-Elyria, OH	2,059,022	• •	•							•
33	Nashville-Davidson et al, TN	2,097,909	• •								•
34	San Jose-Sunnyvale et al, CA	1,942,876	• •		•	• • •	• •	• •			•
35	Virginia Beach et al, VA-NC	1,817,020	•					• •			•
36	Providence-Warwick, RI-MA	1,680,098	• •								•
37	Jacksonville, FL	1,722,041	• •								•
38	Raleigh, NC	1,529,484	•								•
39	Memphis, TN-MS-AR	1,333,172	• •								•
40	Richmond, VA	1,359,801	•								•
41	Louisville et al, KY-IN	1,292,781	• •		•			•	• •		•
42	New Orleans-Metairie, LA	1,246,215	• •	• •	• •				•		•
43	Hartford-West Hartford et al, CT	1,223,287	• •		• •	•					•
44	Buffalo-Cheektowaga et al, NY	1,162,115	•								•
45	Rochester, NY	1,079,821	•								•
46	Grand Rapids-Wyoming, MI	1,104,923	• •		• •						•
47	Fresno, CA	1,024,718	• •		• •						•
48	Worcester, MA-CT	986,936	•								•
49	Bridgeport-Stamford-Norwalk, CT	966,725	•			•					•
50	Albany-Schenectady-Troy, NY	907,773	•								•

[•] INDICATES OUTFRONT MEDIA AVAILABLE • INDICATES DIGITAL MEDIA AVAILABLE • INDICATES WRAPPED MEDIA AVAILABLE





WE GET YOU OREGON

Oregon is a U.S. coastal state made up of **seven diverse regions**; the ocean, mountains, valleys, high desert, cities, small towns, and almost everything in between. Home to over 4.2 million people, **Oregon is the 9th largest state** in the U.S. occupying over 98,000 square miles and is known for its thriving agriculture, manufacturing, forestry, & tourism industries. Its largest city, Portland, is known for its **incredible food and arts scene** and houses 60% of the state's population.

Oregonians are known for being **outdoor enthusiasts** and there is plenty to do for both local and tourists. You can sample microbrews in Bend, see top notch theater in Ashland, and explore maritime history in Astoria. There's miles of bike paths throughout the state, hiking trails up Mt. Hood, and rafting in the Columbia River Gorge. Oregon is also **home to award winning wine country** and breathtaking beaches. There is something for everyone in this beautiful Pacific Northwest state!

WHY OREGON?

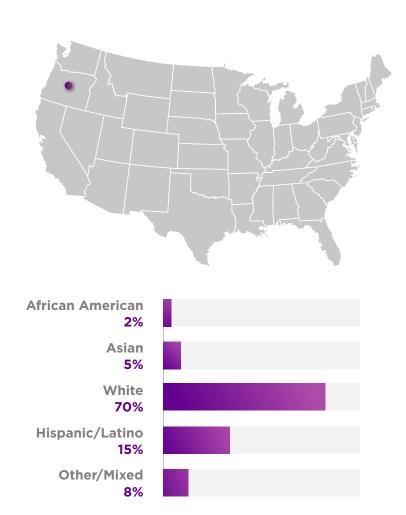
- Portland consistently ranks in the top cities for foodies. The combination of its affordability, diversity, accessibility, and quality provides endless options for locals and tourists.
- Oregon is home to 3 major professional sports teams including The Portland Trail Blazers, The Portland Thorns, & The Portland Timbers. Additionally there is a huge statewide college sports following for University of Oregon Ducks & Oregon State University Beavers.
- Oregon is full of history and culture with 14 National Historic Districts and 4 National Historic Trails, including the namesake trail that pioneered western expansion, The Oregon Trail.
- Eugene, OR is the birthplace of Nike and is commonly referred to as 'Tracktown USA' for its rich history hosting the U.S. Olympic track and field trials a record 7 times.
- The finance, insurance, real estate, rental, and leasing industries are top sectors for the state of Oregon driving the most GDP amounting to around \$47.29 billion.



OREGON

OUTFRONT/

Profile







Bachelor's Degree or Higher



Female



\$107K

Average HHI



Time spent traveling to and from work each day



Drive alone or carpooled



White-collar occupation



Blue-collar occupation



Employed

MEDIA FORMATS

BILLBOARDS	16
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POSTERS	21
POSTERS	22
DIGITAL POSTERS	24
SECOND SCREEN MEDIA	26
MOBILE NETWORK	27
SOCIAL MEDIA INTEGRATION	28







Bulletins offer the most **powerful impact** of all outdoor advertising formats. Located on key highways, intersections and integral choke points throughout the state of Oregon, bulletins provide your message with **long-term presence** and **tremendous visibility** to vehicular traffic.

PRODUCT INFORMATION

- 14'H x 48'W
- Odd Sizes
- Sizes vary by location
- Extensions available

COVERAGE

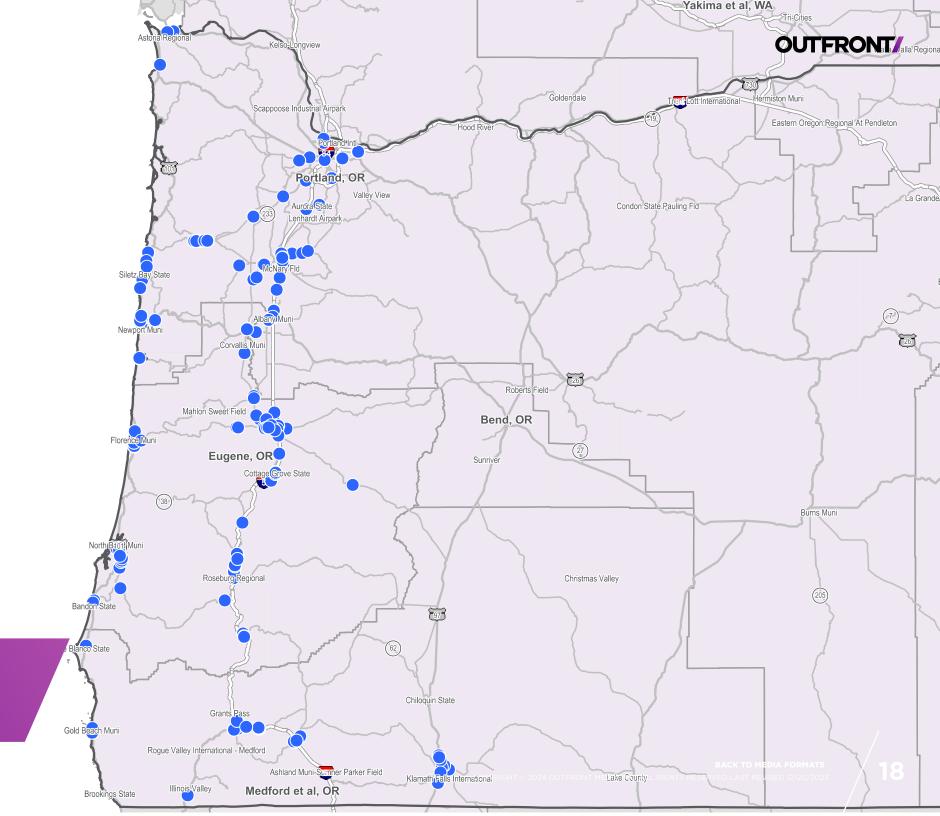
- See map for complete coverage
- Targeted audience on request basis

BILLBOARD COVERAGE

Across Oregon

STREET LEVEL AND FREEWAY COVERAGE SPANNING THE OREGON DMA.

OREGON 541.607.9355





Add an extra layer of timeliness and relevance to your campaign through a digital execution. Easily change creative messaging based on triggers such as time of day, weather or sports scores. Digital provides the ultimate campaign messaging.

PRODUCT INFORMATION

- 14'H x 48'W

- Spot Length: 8 Seconds

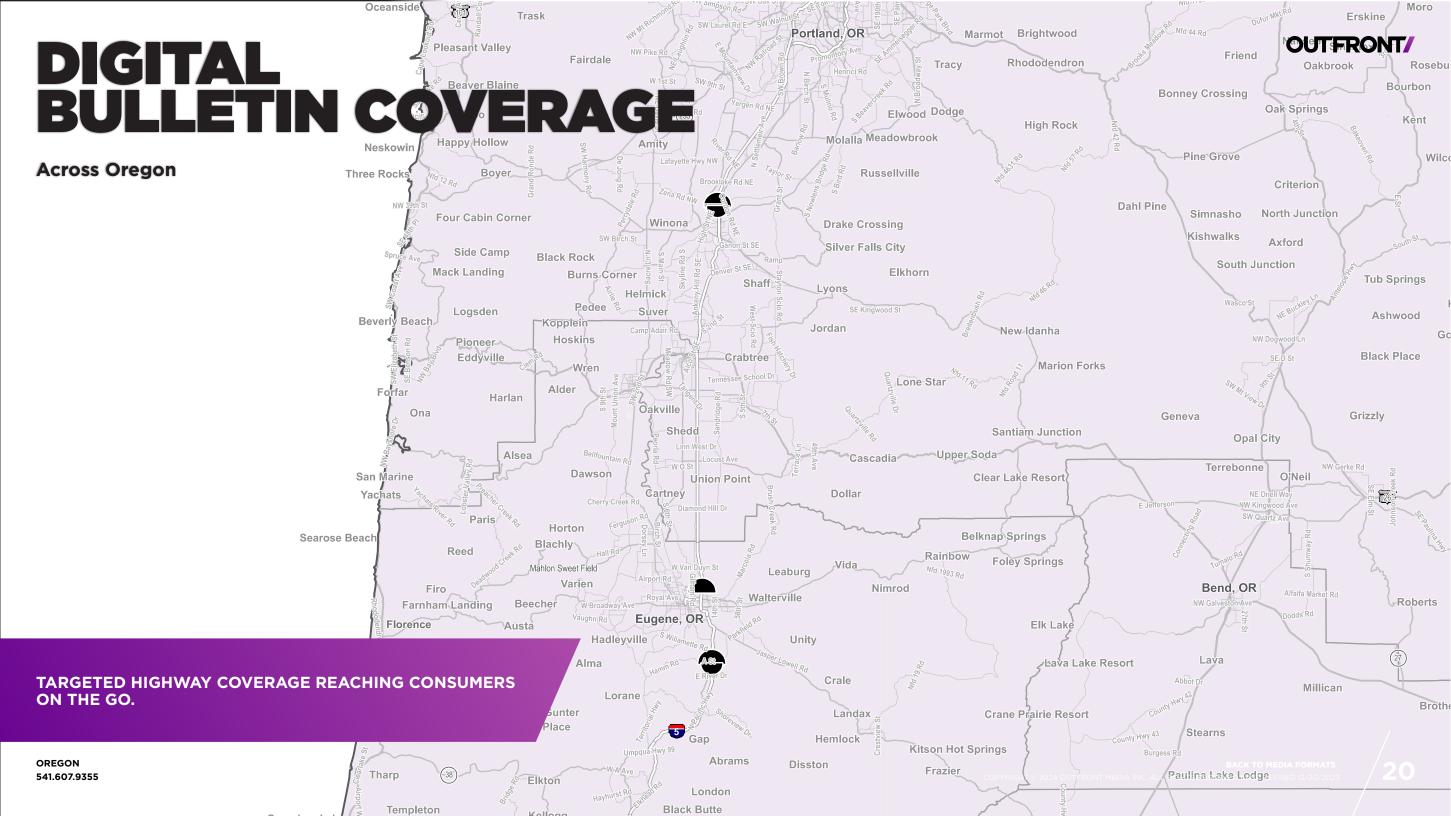
of Spots: 8

Type: Static

COVERAGE

- Eugene, OR
- Salem, OR
- See map for complete coverage







POSTERS

Visible, bright, and green posters are made of 100% recyclable polyethylene printed copy and are highly visible to both pedestrian and vehicular traffic. Specific locations **bring your ad and message directly to your target audience.** Posters are seamless and are a perfect media option for both local and retail advertisers.

PRODUCT INFORMATION

- 10'5" H x 22'8" W

COVERAGE

- See map for complete coverage
- Targeted audience on request basis

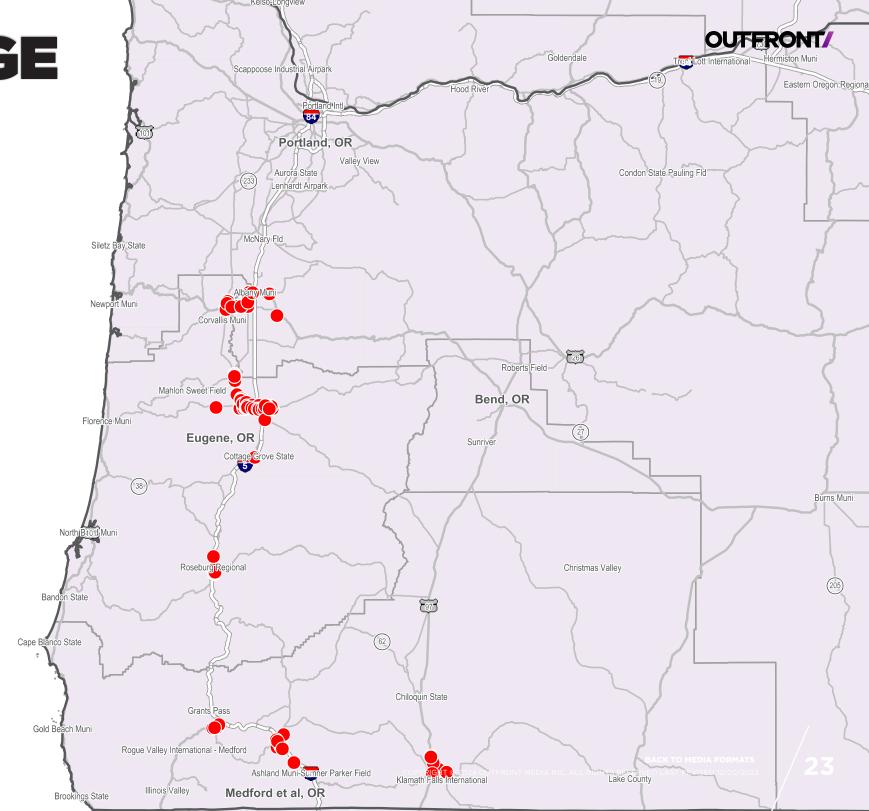


OUTFRONT

POSTER COVERAGE

ACROSS OREGON

BRING YOUR AD AND MESSAGE DIRECTLY TO YOUR TARGET AUDIENCE.





Combine the creative flexibility and day-parting ability of digitals with **the key placement and neighborhood penetration of posters** - making digital posters the ideal point-of-purchase media.

PRODUCT INFORMATION

- 10'H x 20'W

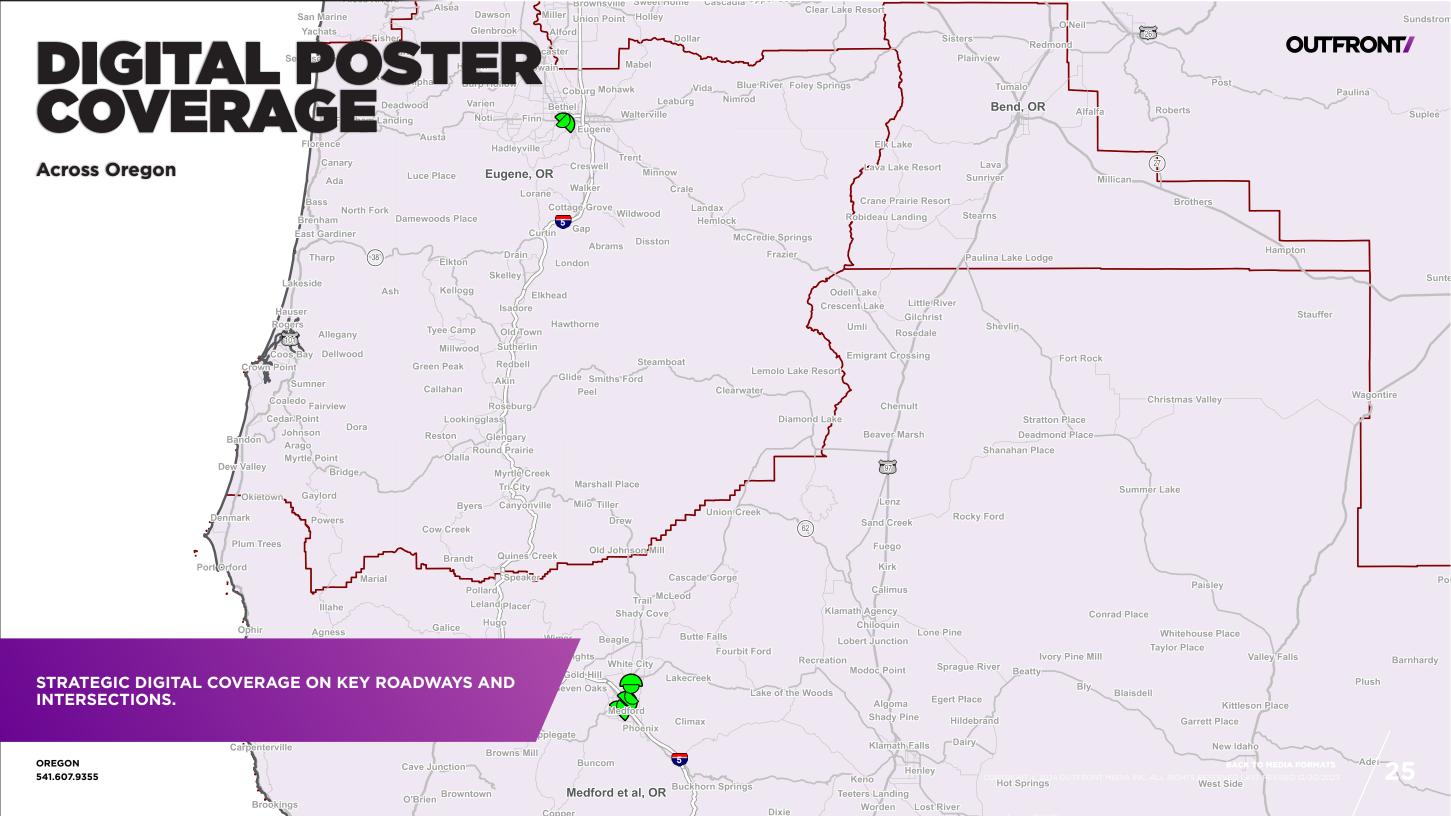
Spot Length: 8 Seconds

of Spots: 8

Type: Static

COVERAGE

- Salem, OR
- Medford, OR
- See map for complete coverage







retargeting. Proximity targeting technology enables mobile ad activation for users within a geographical boundary. These virtual perimeters are created around real-world locations defined as lats/longs, addresses, points of interest, zip codes, cities, DMAs, states, or nationwide.

- **Brand Targeting**
- Transit System **Audience Targeting**

