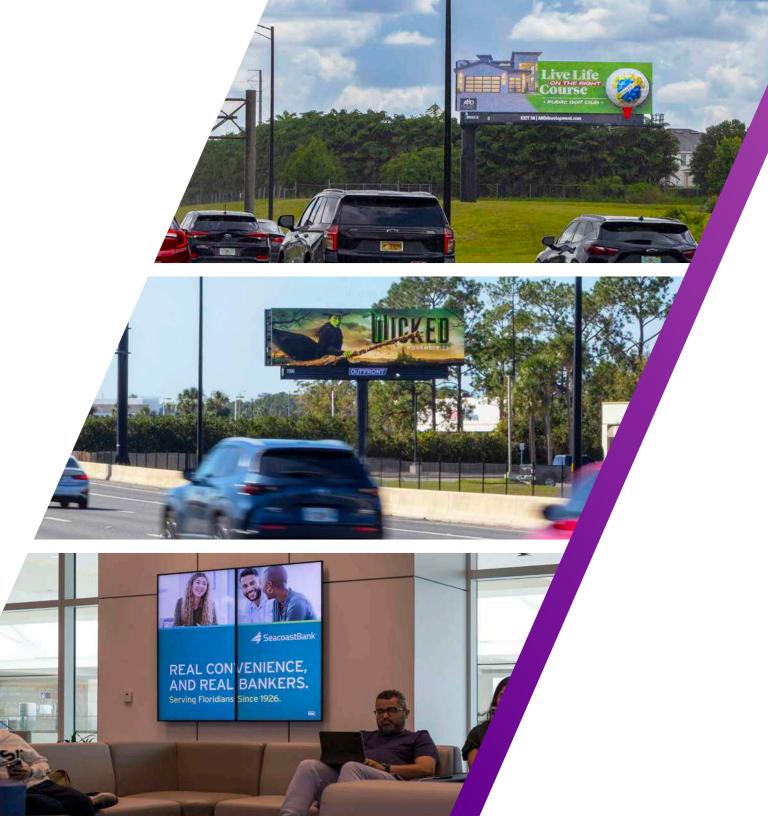
# OUTFRONT/

# WE GET YOU ORLANDO

Media Across The Market



## WE ARE OUTFRONT/

At OUTFRONT, we understand that to brands, audiences are everything. Our media impact people where and when it matters most: in the real world. Smart brands leverage out of home's power of TLC by combining technology, location, and creativity to drive meaningful connections with their target audiences.

We continue to add intelligence to OOH, making our media more accurate, agile, and accountable. Our insights suite and attribution solutions were designed to reach your desired audience and measure your campaign's impact on them.

We are OUTFRONT by name and nature. We are everywhere, empowering businesses to leverage our ubiquity (500K canvases and 14.1B weekly impressions), our national footprint (top 25 markets), and our local relevance and community connections. We are front and center in the places your consumers live, work, and play, from neighborhoods to urban centers, from transit hubs to busierthan-ever highways and roads.

OOH is today's most creative medium. All OUTFRONT clients have access to our Cannes Lions award-winning in-house creative agencies to develop the right messaging and campaigns to drive positive outcomes. Champion the power of America's biggest canvases to drive engagement, fame, and trust.

As the most visible media platform in America, we understand our role in creating cultural impact. That's why we are dedicated to helping people, places, and businesses grow stronger.

### Welcome to America's most visible and versatile media network.

Welcome to OUTFRONT. We get you America.

ORLANDO 407.975.0202 SOURCE: GEOPATH



## WE LEAD IN THE ART, SCIENCE, & AUTOMATION OF OOH/



#### ART

Creative drives 70% of an ad's effectiveness. OUTFRONT delivers the best assets in the country, serving as the perfect blank canvas for your brand story, illustrated through big, bold, and beautiful creative. Tap into our award-winning creative agencies for best-in-class creative services, campaign development, and dynamic digital addons.

### SCIENCE

Tech advancements are a priority for OUTFRONT. We have the right hardware, software, and data to ensure your campaign is targeted, efficient, and trackable. We know reaching the right people is a top priority. That's why we use syndicated research, proprietary geospatial data, and real-time mobile data to find audience segments IRL. We also know that measurement matters. So, we have an attribution model that is scalable to different business needs.

### AUTOMATION

Automation is transforming digital out of home buying. Access OUTFRONT's digital inventory and automate the DOOH buying process programmatically or via the OUTFRONT Ad Server, for a managed service experience. Both approaches include the ability to easily activate complex digital campaigns at scale, which may include data conditions, impression or audience targeting, and dayparting.

## **OOH DRIVES** SUCCESS/

OOH IS A POWERFUL MEDIUM WITH PROVEN SUCCESS IN DRIVING DESIRABLE BRAND OUTCOMES ACROSS THE PURCHASE FUNNEL. THIS LAYERED WITH ITS LOW CPM MAKE IT AN EFFECTIVE AND EFFICIENT ADDITION TO ANY MEDIA PLAN.

### **AWARENESS**

OOH performs best for awareness across all demographics, while also ranking as the **#1 preferred media format for Millennials and GenZ**. Characteristics like massive reach, trustworthiness, and highly visual canvases contribute to OOH ranking highest against all other media in this KPI.

### **CONSIDERATION**

People take action after seeing out of home, whether in real life or digitally. In fact, **OOH drives 5.3X more search queries and 5X more website visits** than any other media. Often along the path to purchase, OOH drives people into brick-and-mortar locations and the checkout line.

### **CONVERSION**

OOH demonstrates superior performance in awareness and nearly identical numbers with social media in consideration and conversion rates. With significantly lower CPMs than other mediums, OOH offers the dual advantage of cost-effectiveness and widespread impact. Evidenced by **eBay's 27% surge in ad revenue** post-transition to a "full-funnel" marketing approach, the potency of OOH in driving conversions is undeniable.

### **AWARENESS**<sup>1</sup>

#### 43% OOH

33% TV 32% Social Media 26% Online Video

### CONSIDERATION

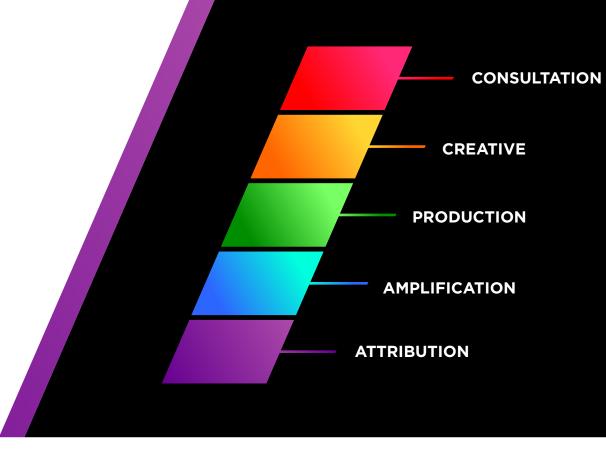
23% OOH 24% TV 24% Social Media 21% Online Video

### CONVERSION

18% OOH 18% TV 20% Social Media 13% Online Video

### **LEVERAGE OUR EDGE/**

OUTFRONT'S 360° PARTNERSHIP APPROACH ENSURES YOU GET THE EDGE ON YOUR COMPETITION.



### **CONSULTATION**

#### DEFINING YOUR CAMPAIGN

Tap into smartSCOUT<sup>™</sup>, Geopath, or StreetMetrics to find the best canvases to reach your audience. Prefer to automate the buying process? 7,000+ digital billboard and transit canvases available on top SSP and DSP platforms, plus OUTFRONT's Ad Server.

### CREATIVE

#### THE MOST CREATIVE OF ALL MEDIUMS

XLabs and OUTFRONT STUDIOS design Cannes Lions and industry award-winning campaigns. Together, we can aid in anything from best practices to full campaign development, or integrate the latest dynamic digital elements.

### PRODUCTION

LAUNCHING YOUR CAMPAIGN

Let's launch your brand story! With a full in-house operations team, your campaign will hit the streets in an impactful way.

### AMPLIFICATION

TAKING YOUR MESSAGE FROM IRL TO URL

OOH is the best primer for all thigs digital, including search, social, and mobile. Our communications team can amplify your real world campaign through press, social OOH, and mobile reach.

### ATTRIBUTION

TRACKING SUCCESS

Our suite of attribution solutions can track your campaign's success based on KPIs like footfall, website visitation, app downloads, tune-in, and brand affinity.

OUTFRONT/

### **AMPLIFICATION MATTERS/**

OUTFRONT is the best primer for digital engagement.

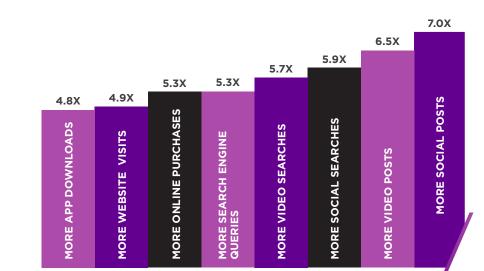


### SEARCH

When out of home is added to the media mix, it **increases search's return on ad spend by 40%**. That's because **41% of consumers** search for a brand after viewing out of home ads. Dollar for dollar, that's **5.3x the performance** of other media.

Combining billboard and transit media helped finance brand Inter&Co drive a **100X increase** in branded search.





### SOCIAL

Out of home drives 7X more social posts than any other medium, per ad dollar spent. It also drives **6.5X more video posts** and **5.9X more social searches**. Plus, one in four Americans have posted an OOH ad to their Instagram.

Sony and Olivia Rodrigo partnered on earbuds and a limited-edition MetroCard drop; **the Internet went wild**.





### MOBILE

Out of home inspires us to take out our phones and do something – like click a mobile ad. Consumers are **48% more likely to engage** with a mobile ad after exposure to the same ad via OOH.

PBR Teams expanded to eight markets after its first OOH campaign captivated Kansas City, **boosting ticket sales**.



# **ATTRIBUTION MATTERS/**

### OUTFRONT'S COMPREHENSIVE SOLUTIONS STACK PROVIDES FLEXIBILITY TO CHOOSE THE ATTRIBUTION PRODUCTS THAT BEST ALIGN WITH YOUR KPIs.



### FOOTFALL

Footfall uses a consumer's physical behavior to track incremental store and on-site visits and link them to out of home campaigns they have viewed. OUTFRONT has seen an average lift of 131% for those exposed to OOH.

Learn how we drove a 164% lift in store traffic to 200 Burger King locations.



### WEBSITE

Online conversion tracking identifies when a consumer is exposed to OOH advertising and then visits the corresponding brand's website or mobile app. OUTFRONT continues to drive the strongest digital conversion, with an average lift of 345% in website traffic for those exposed to the OOH.

Read how we drove website traffic for Celebrity Cruises.



### APP DOWNLOAD

We leverage a post-back to observe which mobile devices have downloaded and used the app after exposure to the OOH campaign.

See how we increased likelihood to download the Tinder app.



### TUNE-IN

Devices exposed to OOH ads are mapped to households that viewed a specific program, measuring tune-in lift.

See how we drove tune-in for a major sports league.

### BRAND LIFT



On-site mobile surveying provides brands with the opportunity to understand how audiences are responding to OOH creative. We measure attributes like awareness, ad recall, brand affinity, and intent to buy. OOH continues to drive stronger ad recall and brand awareness than all other measured media.

Learn how we increased unaided brand awareness for Fresh Direct.

SOURCE: OUTFRONT ATTRIBUTION STUDIES

DISCLAIMER: OF COURSE, THE RESULT OF ANY CASE STUDY ARE SPECIFIC TO ITS FACTS. WE CAN'T GUARANTEE THAT ANY OTHER CAMPAIGN WILL DRIVE SIMILAR RESULTS, INCLUDING INCREASED TRAFFIC, END-USER ACTIVITY (CLICK-THROUGH OR SECONDARY-ACTION RATES), OR REVENUE.

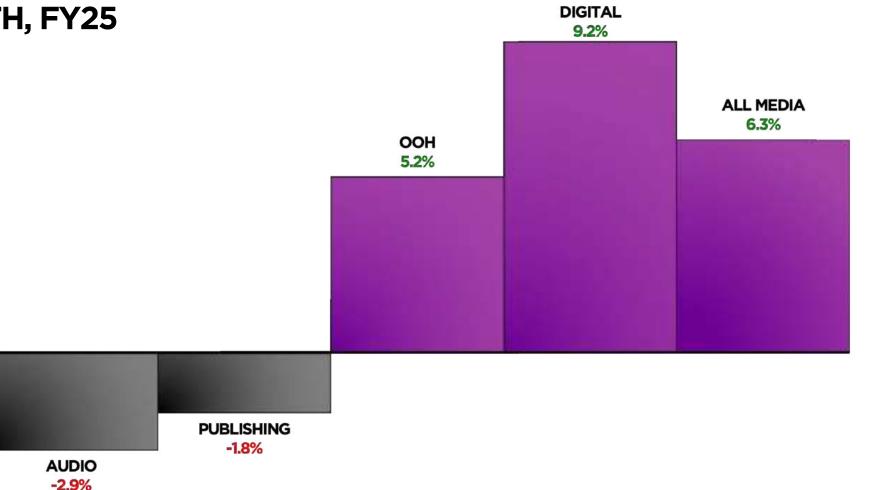


## **OOH IS MEDIA'S FAVORITE MEDIUM /**

OOH is geared for continued growth in 2025. Even better, it is a proven amplifier for all other advertising channels, pairing exceptionally well with digital media.

### FORECASTED MEDIA GROWTH, FY25

LOCAL TV\*



NATIONAL TV

-2.7%



YOUR STORY & AUDIENCE. OUR CANVAS.

# **TOP 50 MARKETS/**

	TOP 50 MARKETS	CBSA POPULATION	BULLETINS	WALLSCAPES	POSTERS & JUNIOR POSTERS	COMMUTER RAIL & SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	MOBILE + SOCIAL NETWORKS
1	New York-Newark et al, NY-NJ-PA	19,357,766	• •	•	• •	• • •	•	• •	• •	•
2	Los Angeles-Long Beach et al, CA	12,773,059	• •	•	• •		• •	• • •	• •	•
3	Chicago et al, IL-IN-WI	9,220,195	• •	•	• •	• • •			• •	•
4	Dallas-Fort Worth-Arlington, TX	8,365,633	• •	•				•	•	•
5	Houston-The Woodlands et al, TX	7,699,970	• •	•				• •		•
6	Atlanta-Sandy Springs et al, GA	6,421,346	• •		• •			• •		•
7	Washington et al, DC-VA-MD-WV	6,353,913	•	•		• • •	• •	•		•
8	Miami-Fort Lauderdale et al, FL	6,299,604	• •	• •		• • •	• •	• • •		•
9	Philadelphia et al, PA-NJ-DE-MD	6,258,409	• •	•	•					•
10	Phoenix-Mesa-Scottsdale, AZ	5,168,926	• •		• •	•	٠	•	•	•
11	Boston-Cambridge-Newton, MA-NH	4,936,229	• •	•	•	• • •	• •	• •	•	•
12	Riverside et al, CA	4,659,582	• •		•				•	•
13	San Francisco-Oakland et al, CA	4,572,708	• •	•	•	• • •	• •	• •		•
14	Detroit-Warren-Dearborn, MI	4,333,171	• •	•	•		• •			•
15	Seattle-Tacoma-Bellevue, WA	4,098,018	•		•					•
16	Minneapolis et al, MN-WI	3,730,656	• •	•	•				• •	•
17	Tampa-St. Petersburg et al, FL	3,419,498	• •	•	•			•	• •	•
18	San Diego-Carlsbad, CA	3,279,593	• •	•	•				• •	•
19	Denver-Aurora-Lakewood, CO	3,033,651	• •	•	•					•
20	Orlando-Kissimmee-Sanford, FL	2,909,696	• •		•	•				•
21	Baltimore-Columbia-Towson, MD	2,835,809	•							•
22	St. Louis, MO-IL	2,793,090	• •	•	• •					•
23	San Antonio-New Braunfels, TX	2,761,788	• •							•
24	Portland-Vancouver et al, OR-WA	2,504,222	• •	٠	• •					•
25	Sacramento-Roseville et al, CA	2,413,840	• •		• •					•

INDICATES OUTFRONT MEDIA AVAILABLE
INDICATES DIGITAL MEDIA AVAILABLE
INDICATES WRAPPED MEDIA AVAILABLE

# **TOP 50 MARKETS /**

	TOP 50 MARKETS	CBSA POPULATION	BULLETINS	WALLSCAPES	POSTERS & JUNIOR POSTERS	COMMUTER RAIL & SUBWAY	BUSES	STREET FURNITURE	SPECIALTY	MOBILE + SOCIAL NETWORKS
26	Pittsburgh, PA	2,410,277	• •							•
27	Las Vegas-Henderson-Paradise, NV	2,369,486	• •				• •	• • •	• •	•
28	Cincinnati, OH-KY-IN	2,290,416	•							•
29	Kansas City, MO-KS	2,240,831	• •	•	•					•
30	Columbus, OH	2,208,373	• •	•	•			•		•
31	Indianapolis-Carmel-Anderson, IN	2,166,851	• •	•	•				• •	•
32	Cleveland-Elyria, OH	2,155,276	• •	•						•
33	Nashville-Davidson et al, TN	2,153,421	• •							•
34	San Jose-Sunnyvale et al, CA	1,952,656	• •		•	• • •	• •	• •		•
35	Virginia Beach et al, VA-NC	1,795,437	•					• •		•
36	Jacksonville, FL	1,779,779	• •							•
37	Providence-Warwick, RI-MA	1,683,645	• •							•
38	Raleigh, NC	1,555,961	•							•
39	Richmond, VA	1,372,170	•							•
40	Louisville et al, KY-IN	1,371,917	• •		•			• •	• •	•
41	Memphis, TN-MS-AR	1,333,544	• •							•
42	Fresno, CA	1,179,207	• •		• •					•
43	Grand Rapids-Wyoming, MI	1,172,184	• •		• •					•
44	Hartford-West Hartford et al, CT	1,157,215	• •		• •	•				•
45	Buffalo-Cheektowaga et al, NY	1,152,213	•							•
46	Rochester, NY	1,048,543	•							•
47	Bridgeport-Stamford-Norwalk, CT	955,414	•			•				•
48	New Orleans-Metairie, LA	943,633	• •	• •	• •					•
49	Albany-Schenectady-Troy, NY	907,810	•							•
50	Worcester, MA-CT	872,485	•							•

INDICATES OUTFRONT MEDIA AVAILABLE
INDICATES DIGITAL MEDIA AVAILABLE
INDICATES WRAPPED MEDIA AVAILABLE

# MEDIA ACROS ORLANDO

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## WE GET YOU ORLANDO.

The Orlando DMA is one of the fastest-growing in the U.S with a population of over 3.8 million people. This includes the east coast beach areas of Daytona and Melbourne.

Orlando continues to be a **popular place to visit by both out-of-state and in-state visitors**. Its central location within the Sunshine State make it an easy drive from other Florida metros. Travel between South Florida and Orlando has been made even easier with the opening of Orlando's Brightline station -- high-speed rail catering to a more affluent demo traveling for both business and pleasure.

While the market's economy is mostly driven by tourism, it's worth noting 80% of the workforce is employed outside of the Hospitality and Leisure industry which includes booming **Tech, Aerospace, Healthcare, and Life Sciences industries with top-ranking job growth.** 

The Orlando metro is a thriving area full of culture and diversity with one of the youngest median ages in the state at 37. The city ranks 4th in the nation for samesex couple households and is home to one of the largest universities in the nation, The University of Central Florida.

Home to **MLS Team Orlando City Soccer Club, 2024 NSWL Champions Orlando Pride, NBA Team Orlando Magic**, the **USTA** (United States Tennis Association), and the Arnold Palmer Invitational, Orlando is a top-ranking city for recreation based on entertainment and recreational facilities, weather, and quality of parks.

#### WHY ORLANDO?

- #2 in the Country for Job Growth
- Most-visited city in the nation
- Consecutively ranked #1 Best College City in Florida, #3 in the Nation
- Newcomers are mostly between the ages of 35 and 54
- 1000+ people added to poulation per week

### In Orlando, OUTFRONT reaches 98% of the CBSA consumers weekly.

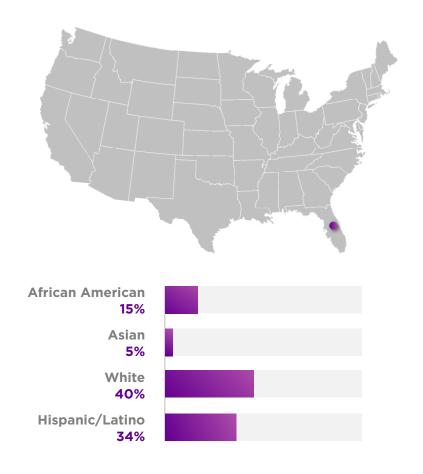
#### ORLANDO 407.975.0202

SOURCE: FORBES, US CENSUS, THE NEW YORK TIMES, ORLANDO BUSINESS JOURNAL, WALLET HUB, HOTELS.COM, WFTV



# ORLANDO

### Profile



**ORLANDO 2.9 MILLION+ CBSA** 



College Degree or higher



Female



Male



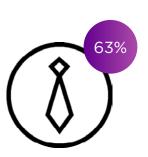
Total miles traveled past week



Time spent traveling to and from work each day



Drive alone or carpooled



OUTFRONT/

White-collar occupation



Blue-collar occupation



# **MEDIA FORMATS**

INVENTORY TYPE	PG #		
BILLBOARDS	16		
BULLETINS	17		
DIGITAL BULLETINS	19		
DIGITAL POSTERS	20		
RAIL	22		
BRIGHTLINE STATION	23		
SECOND SCREEN MEDIA	26		
MOBILE NETWORK	27		
SOCIAL INTEGRATION	28		







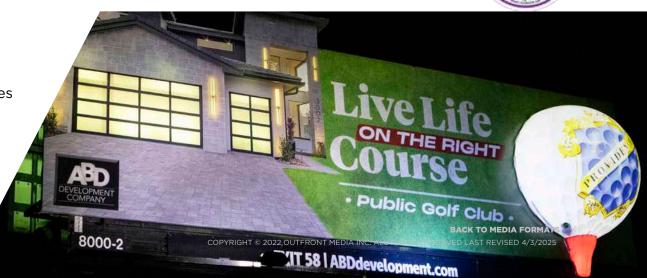
Bulletins allow you to make a largerthan-life impression on consumers with various creative display options such as extensions and/or inflatables. OUTFRONT'S Orlando Bulletin inventory is vast and located across the Orlando DMA on key highways, intersections, and integral choke points, as well as surface streets. Bulletins are seen by motorists as well as pedestrians.

### PRODUCT INFORMATION

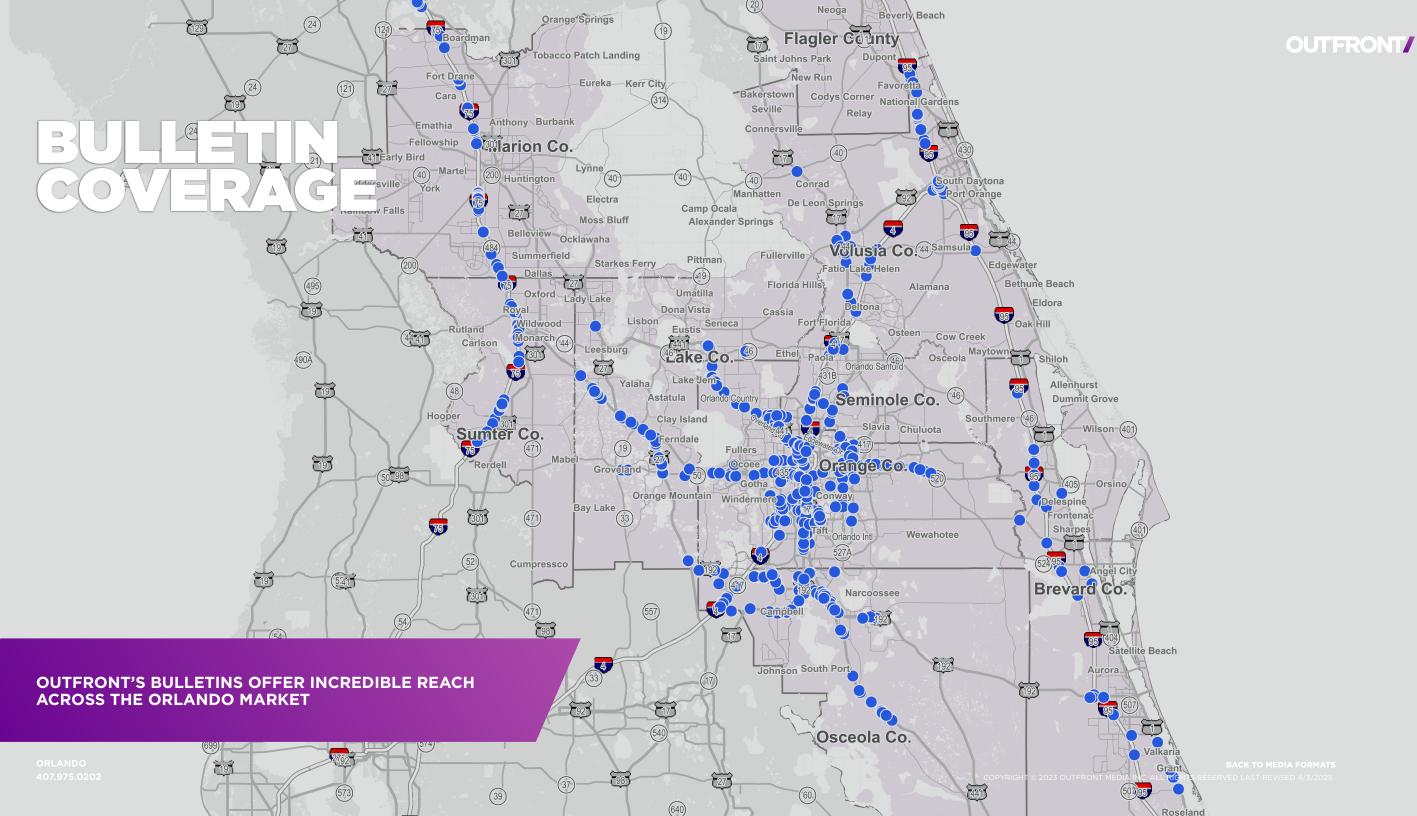
- 14' x 48"
- 10'6" x 36'
- Various sizes
- Extensions, Inflatables, specialty lighting

### COVERAGE

- Orlando DMA
- Universities/Colleges
- **—** I-4
  - Florida Turnpike
- Tourist Area
- Convention Center
- OIA



ORLANDO 407.975.0202





Keep your brand message fresh, topical and relevant with Digital Bulletins. Orlando's Digital Bulletin inventory is located throughout the Metro area including the Mall at Milennia area, on commuter routes into the Downtown area as well as the well-traveld area from Downtown to the Convention and Tourist Districts.

#### PRODUCT INFORMATION

- ON
- 14' x 48"
- 10'6" x 36'
- 408 E/W Expwy
  - Downtown/ Key Highways

Throughout the Metro area

COVERAGE

- 1-4

- Highly-traveled commuter routes
- Tourist/ Convention/ Attractions areas

## **DIGITAL POSTERS**

A smaller version of our Digital Bulletins, **Digital Posters,** offer the same opportunity for flexible messaging.

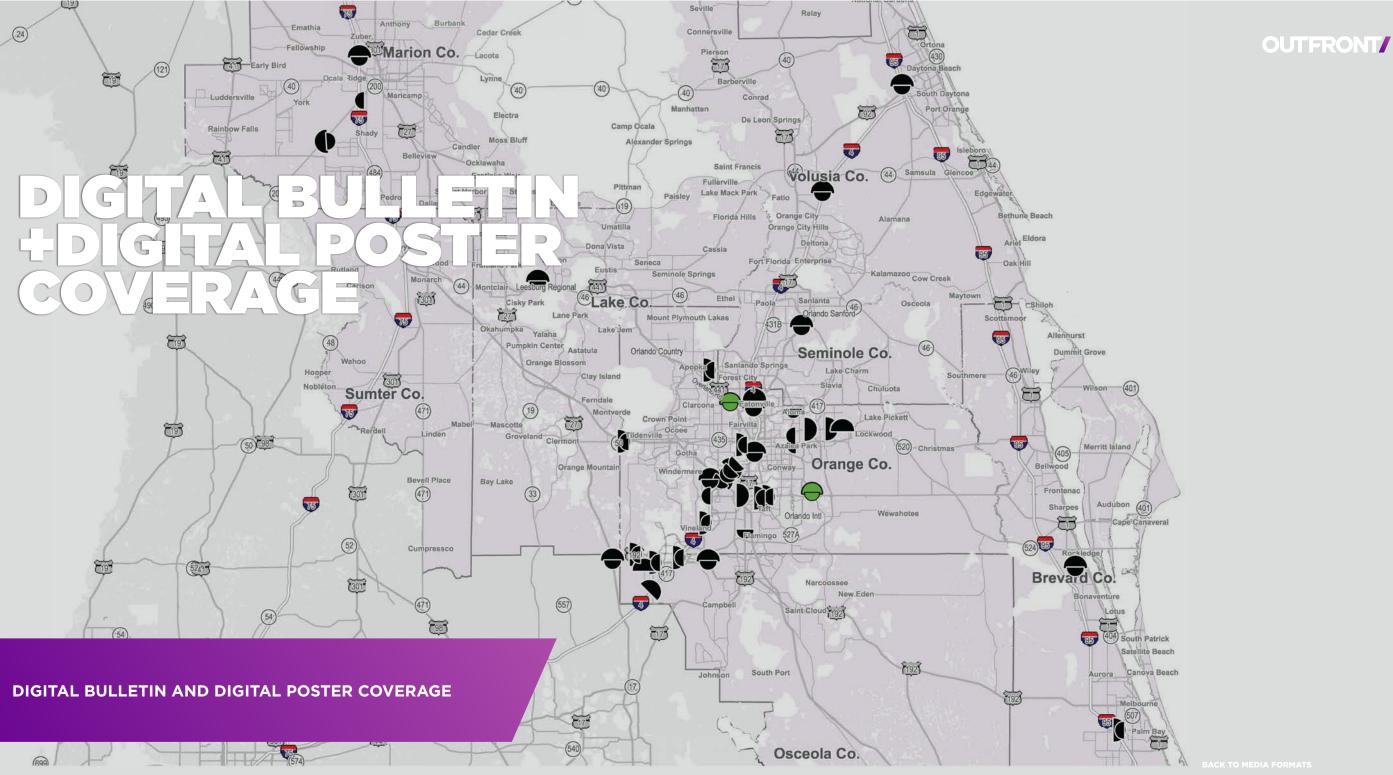
### PRODUCT INFORMATION

- 10'6" x 22'

### COVERAGE

– Orlando Metro Area











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FOIC

Brightline is a high-speed luxury rail that connects the two Florida meccas of Orlando and South Florida. Since opening in late 2023, the Orlando station's Ridership has consistently increased, surpassing the other five stations.

SeacoastBank

REAL CON VENIENCE,

AND REAL BANKERS.

Serving Floridians Since 1926.

This upscale rail allows you to target a more affluent audience as riders tend to have a higher HHI. This new way to move around Florida has proven to be popular for both business and leisure travel.

Did you know? These digital screens accept full motion creative!

### **PRODUCT INFORMATION**

- Orlando Station is sold as a network package
- A variety of screen sizes are located throughout the station, in both portrait and landscape formats, from ticket kiosk screens and banner arrays to large media walls.
- 16 screens total
- :15 spots
- static or ful motion creative

Seacoast Bank

**NKERS MAKE** 

ins Since 1926.

**A BETTER** 

BETTER

OUTFR

### BRIGHTLINE FLORIDA STATIONS

### COVERAGE

- Orlando
- West Palm Beach
- Boca Raton
- Ft. Lauderdale
- Aventura
- Miami Central

OUTFRONT/

WEST PALM BEACH (

FORT LAUDERDALE

MIAMICENTRAL

95

AVENTURA

BOCA RATON

ORLANDO

TAMPA STATION





### HELLOMOLLY.COM

BHELLOMOLLY

Combine the power of OOH with mobile to create **new engagement opportunities** with your target audience. Targets the right users by **geofencing your OOH and strategic locations, target by behavior, then create message frequency** with this audience through retargeting. Proximity targeting technology **enables mobile ad activation for users within a geographical boundary**. These virtual perimeters are created around **real-world locations** defined as lats/longs, addresses, points of interest, zip codes, cities, DMAs,

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states, or nationwide.

### PRODUCTS

- Proximity Targeting
- Retargeting
- Behavioral or Brand Targeting
- Transit System Audience Targeting

LOCATED IN THE TOP 50 MARKETS

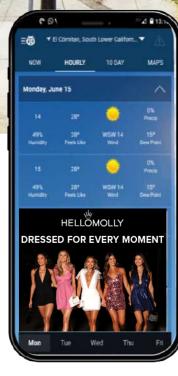


✓ El Cómitan, South Lower Californ. ▼

-66

Monday June 19

OK.MISTE



## **LEVERAGING #sOOH FOR YOUR BRAND**

There's a phenomenon of digital amplification and engagement that occurs when the right creative is placed in the right location. We call it social out of home (#sOOH).

At OUTFRONT, we're experts in setting brands and local businesses up for social success. Here's how we can help.

### **PRIME FOR A TIME**

Throughout the year, a handful of iconic events achieve a level of cultural clout so powerful that they magnify the prestige of the area they are located and any brand advertising in that locale. PRIME FOR A TIME is a strategy to access OOH media to amplify awareness and elevate brand image during these cultural moments.

### **STUDIOS & XLABS**

The right creative is the second piece of the #sOOH puzzle. STUDIOS, our award-winning in-house design agency, can help. And for brands looking to really get people talking, our XLabs team offers technologies like three-dimensional XScape spatial creative and interactive QRad responsive content control.

### INFLUENCERS

Three in ten are more likely to purchase something with a familiar influencer in an out of home ad, while four in ten would repost the ad. We can help find the right influencers to reach the audience who matters most to you.

Out of home drives 7x more social posts, 5.9x more social searches, 6.5x more video posts, and 5.7x more video searches than other mediums, dollar for dollar.



SCAN OR CLICK TO READ ABOUT HOW AMIKA PERKED UP SALES AND BRAND AWARENESS

BACK TO MEDIA FORMATS

## OUTFRONI WE GETYOU AMERICA

635 WEST MICHIGAN STREET ORLANDO, FL 32805

FRONT.COM

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