

POWER AGENTIC SALES OPERATIONS

Sales teams are expected to move faster, manage greater complexity, and deliver predictable revenue — yet most still rely on fragmented systems and manual workflows built to track activity, not drive execution.

MODERNIZE YOUR SALES EXECUTION

Agentic sales operations replace fragmented processes with a unified model built for continuous execution. Perficient embeds AI-first capabilities directly into your environment — built within your technology and aligned to how your teams work. This enables you to orchestrate workflows, data, and intelligent agents as part of everyday operations, long after we step back.

AGENTIC SALES ACCELERATORS

Focus on the capabilities that actually advance and close deals — aligning execution across the revenue lifecycle.

- **Pipeline & Deal Management:**
Automatically prioritize and advance the highest-value opportunities
- **Competitive Intelligence & Content:**
Deliver real-time competitive insights and relevant content directly within seller workflows
- **Forecasting & Performance Analytics:**
Improve forecast accuracy, visibility, and confidence with agent-assisted insights
- **Sales Coaching & Enablement:**
Provide consistent, scalable coaching embedded within daily seller activity
- **Cross-Functional Integration:**
Align execution across sales, marketing, and service systems

CORE ENGAGEMENT ACTIVITIES

We don't start with theory. We start with execution:

- **Perficient Flash Discovery & Environment Scan:** Rapidly assess your sales operations to define opportunities and readiness for agent-driven execution
- **Agent Mapping Toolkit:** Convert priority opportunities into scalable use cases, guided by agentic maturity guardrails
- **In-Live Agent Activation:** Deploy and validate agents in production with adaptive KPI tracking and disciplined change management
- **Agentic Value Pods:** Orchestrate forward deployed engineers and value architects to deliver measurable business outcomes
- **Continuous Optimization & Expansion:** Train, tune, and scale agents based on performance, adoption, and realized value

GET STARTED

Ready to put intelligence to work in your front office?

Let's replace fragmented systems and manual workflows with agentic sales operations that perform — in your real-world business environment. Reach out to your Perficient representative or get in touch with us at perficient.com/contact-us.

Perficient is the global AI and technology consulting firm disrupting the traditional consulting model. Powered by 7,000+ advisors, engineers, and designers, we implement AI-first solutions that break conventions and deliver outcomes that matter by bringing deep industry expertise, data-driven design, and a powerful technology partner ecosystem to redefine how businesses run and succeed.