

# AI-DRIVEN VMWARE MODERNIZATION

Your 8-week path to Amazon EC2, and zero VMware licensing, starts here.

## 3–15x

**VMWARE COST INCREASE**

*Ars Technica, Oct 2024*

## 74%

**CUSTOMERS SEEKING  
ALTERNATIVES**

*Gartner, Sept 2024*

## 80x

**FASTER NETWORK  
CONVERSION**

*AWS Transform for VMware*

## THE OFFERING

An 8-week Proof of Value migrating VMware VMs to Amazon EC2 via **AWS Transform** —Amazon Web Service’s agentic AI migration service, included at no additional charge. Covers discovery, wave planning, network conversion, and production cutover.

Broadcom’s acquisition triggered mandatory subscription licensing at 3–15x higher cost. This engagement delivers live results in weeks, not months.

## 3-PHASE DELIVERY

- 1 ASSESSMENT & PLANNING: WKS 1–2**  
AI-generated TCO comparison, wave plan, VPC network design, workspace setup, MAP funding enrollment
- 2 BUILD & REPLICATE: WKS 3–5**  
Landing zone deployment, AWS replication agents, parallel block-level sync, test launches, application validation
- 3 CUTOVER & CLOSE: WKS 6–8**  
Production cutover, CloudWatch setup, migration runbook, Wave 2+ roadmap, knowledge transfer

## KEY OUTCOMES

- Eliminate VMware licensing costs at next renewal
- Subset of production workloads live on EC2 in 8 weeks — proven, not projected
- AI-generated TCO comparison: estimated AWS costs vs VMware pricing
- 80x faster network conversion — NSX, Palo Alto, Cisco ACI supported
- Up to 60% cost reduction through rightsizing alone (Bain & Company)
- Migration plan + runbook ready for Waves 2–N

## WHY AWS TRANSFORM?

AWS’s first agentic AI service built for VMware migration. Automates inventory, wave planning, and network conversion—with human-in-the-loop approval at each decision point.

## WHY PERFICIENT?

AWS Premier Tier Services Partner with hands-on AWS Transform delivery. Human judgment at every Human-in-the-Loop gate—validating wave plans, reviewing network designs, and coordinating application owners—so migrations accelerate instead of stall.

### AWS FUNDING ELIGIBILITY

- APN POC Funding — proof-of-value work
- WAMP/VMA — VMware workload migration credits

**Perficient manages the funding application as part of your engagement setup.**

### GET STARTED

**Schedule a no-cost discovery call. Walk away with environment scoping and a Wave-1 estimate**

**SCHEDULE A DISCOVERY CALL**