



## Press release: arabel launches newest arabel-marina Harbor Management System and new generation combined water/electricity pedestals at Metstrade

With over 20 years of experience in the segment of marinas, Belgium based **arabel** has gained the trust of well over 100 marinas in Belgium, The Netherlands and France.

At the upcoming Metstrade, the company will introduce a series of new products, the latest generation harbor management software and a series of new services to reconfirm its position in the market for marinas.

### Introducing the new arabel-marina Management Software

**arabel** is excited to launch the latest generation of its fully integrated **arabel-marina** Harbor Management System. This cutting-edge software suite is built in close cooperation with harbor masters, software experts and end users, using the latest technologies, offering marinas unmatched flexibility. With **arabel-marina**, end users can easily book berths at various marinas, add or update services throughout their journey, and make payments seamlessly. For harbor masters, **arabel-marina** automates the entire check-in and sales process, enabling them to monitor bookings, service uptake, and revenue from a distance. The harbor master has complete flexibility in determining the offer and associated rates.

### Introducing the new arabel Diamond Pedestals

Introducing the latest generation of connected water and electricity pedestals, the **arabel** Diamond-series. These innovative pedestals allow marinas to serve from 4 to 8 yachts per unit, providing both water and electricity to users individually with remote switching and remote metering. Available in six different colors, the new Diamond pedestals are the perfect addition to the existing **arabel-marina** range of pedestals.

### Extended Services

Around-the-clock operations are standard for every marina, which is why **arabel-marina** offers a comprehensive range of service packages. These include installation and commissioning, training, maintenance, and remote maintenance. With **arabel-marina** providing all harbor solutions in an end-to-end model, marinas can trust that no matter the issue, **arabel-marina** has the expertise to resolve it.

All **arabel-marina** solutions are designed, developed, and produced in-house, drawing on long-standing expertise in electricity and metalworking. This end-to-end approach ensures full control over the entire process, delivering consistent, high-quality results at every stage.

**arabel-marina** can be found at the Metstrade from November 19th till November 21st at stand 05.726



## about arabel

**arabel-marina** is part of **arabel** which changed ownership in 2023. CEO Christian Onselae is focused on expanding the **arabel-marina** brand beyond its core markets into France, the DACH region, and Scandinavia. This ambitious vision is supported by a strong commercial and support team.

**arabel-marina** is a Belgium-based leader in integrated marina solutions, serving harbors and marina managers across Europe. We design, develop, and produce everything in-house, from advanced software for harbor management to robust hardware like electricity pedestals and access systems. Our solutions seamlessly integrate software, hardware, and middleware to ensure efficient marina operations. In addition, we provide comprehensive services such as installation, training, and maintenance, making us the preferred partner for fully integrated marina management.

## arabel media contact

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