

SPECIFIC TERMS AND CONDITIONS FOR EVENT PARTICIPATION METSTRADE 2025

These Specific Terms and Conditions for Event Participation (the **Specific Event Terms**) apply to participation in Metstrade 2025 (the **Event**). In addition to these Specific Event Terms, the Standard Terms and Conditions of Event Participation (the **Standard Event Terms**) also apply. Terms in these Specific Event Terms with a capital letter have the same definition given to them in the Standard Event Terms.

1. Organisation

The Event is organised by RAI Marine Technology B.V. (**RAI**) under the auspices of ICOMIA, the International Council of Marine Industry Associations.

RAI's contact details are:

RAI Amsterdam

P.O. Box 77777

1070 MS Amsterdam

The Netherlands

T: +31 (0)20 549 12 12

E: Metstrade@rai.nl

W: www.Metstrade.com

2. Venue and dates

The Event will be held in the RAI Amsterdam Convention Centre, exploited by RAI Amsterdam B.V. located at Europaplein 24, 1078GZ te Amsterdam (the **Convention Centre**) from 18-11-2025 to 20-11-2025.

Participant acknowledges and agrees that the facility regulations of the Convention Centre (**Facility Regulations**), as may be amended from time to time, are fully applicable to participation in the Event. The Facility Regulations are available on the Convention Centre's website: [Facility Regulations](#).

3. Opening hours

The Event will be open to visitors Tuesday 18 November from 10 a.m. to 6 p.m., Wednesday 19 November 2025 from 10 a.m. to 6 p.m. and Thursday 20 November 2025 from 10 a.m. to 5 p.m. For Participants, the Convention Centre will be accessible on Event days from two hours before the opening until two hours after the closing of the Event.

4. Construction and dismantling

Shell scheme ('ready-to-use') stands can be decorated between 8.00 a.m. to 8.00 p.m. on Sunday 16 November 2025 and between 8.00 a.m. to 5.00 p.m. on Monday 17 November 2025. Goods should be removed and stands dismantled and removed between Thursday 20 November 2025 from 6.30 p.m. to 11.30 p.m. and Friday 21 November 2025, 08.00 a.m. to 12.00 p.m.(noon)

5. Exhibition Committee

The Exhibition Committee consists of representatives of the above mentioned authorities and invited members. An Entry Committee has been appointed by the Exhibition Committee for assistance. The Exhibition Committee retains the right to review the acceptance of products at all times. The Exhibition Committee retains the right to review and to refuse products which are not consistent with the Event programme as described below. In case of doubt, it is advisable to seek advice from the organisation before registration.

6. Entry Committee

An Entry Committee has been appointed by the Exhibition Committee for assistance. The function and authority of the Entry Committee includes:

- Evaluating the exhibits as described under 'Event programme' following the ICOMIA product listing;
- Evaluating compliance with the rules as given under 'Participants';
- Maintenance and interpretation of the remaining provisions of both the Specific Terms and the General Terms;

- Monitoring compliance with the regulations relating to lay-out, decorations, safety, advertising, unfair competitions, noise nuisance, etc.

It's important to be aware of the Entry Committee's discretion in ensuring a balanced display of categories within the Metstrade exhibition program. They have the authority to limit certain categories as they see fit, and organisers may do so without prior notice. This helps maintain a diverse and well-rounded exhibition experience.

7. Event programme

Products and services are only authorised for display at the Event if, in the opinion of RAI, they conform to the scope of the Event. Authorisation is at the full discretion of RAI or any committee designated by RAI.

The Metstrade Event programme comprises:

- Equipment, materials and systems for the small boat and leisure craft trade and industry;
- Equipment, materials and systems for the design, construction and operation of leisure craft marinas.

The complete and official product description of products which are permitted to exhibit at Metstrade is communicated to prospects and exhibitors on request by the organisation via Metstrade@rai.nl. The complete and official product description/ Event programme is also available online via Metstrade.com.

The SuperYacht Pavilion (SYP) Event programme comprises:

- equipment, materials, systems and services for the superyacht industry (superyacht: larger than 24 metres in length).

The complete and official product description of products which are permitted to exhibit in the SuperYacht Pavilion at Metstrade is communicated to prospects and exhibitors on request by the organisation via Metstrade@rai.nl. The complete and official product description/Event programme is also available online via Metstrade.com.

It is the exhibitor's responsibility to ensure that the products which are displayed comply with all national and regional standards applicable to the country of exhibit (Dutch and EU regulations).

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- Exhibitors of propulsion engines represent and warrant that all marketed and physically displayed engine products comply with the EU essential requirements for exhaust emissions as expressed in Annex 1.B of EU Directive 2013/53/EU on recreational craft and personal watercraft.
- Exhibitors of outboard engines and sterndrives with integral exhausts also represent and warrant that they comply with the essential requirements for sound emissions as expressed in Annex 1.C of EU Directive 2013/53/EU on recreational craft and personal watercraft.

In order to verify that these conditions have been complied with, applicants for exhibition space agree to submit on request a copy of the EU Declaration of Conformity for the marine engine products that will be marketed and displayed at the show.

Exhibitors agree to cooperate fully with and respond to any questions from any authorities or others as appointed by the organisation. Exhibitors agree that it is their sole responsibility to comply with emissions or safety regulations; and that none of the show parties nor the show may be held responsible for any penalties, burdens or costs that are associated with or result from the enforcement of environmental or safety laws by the appropriate officials.

Please note that:

- 1) **Boats** are **not** accepted, the only exception being small inflatable boats/tenders with a max. of 3.20 meters length.
- 2) The boats in question may not rise above the stand. Inflatable (auxiliary) boats of any size with integral inboard engines are also expressly forbidden.
- 3) Services e.g. financial or advisory; as opposed to goods, are not accepted.

- 4) Boat trailers of a length exceeding 4 metres are expressly forbidden. It is not permitted to exhibit products in and/or on the trailer. It is permitted to stack several trailers on top of each other, always provided that they remain within the dimensions of the stand;
- 5) Marine accessories are accepted only if they are strictly marine related;
- 6) Semi manufactured products are accepted only if they are strictly marine related;
- 7) Cutlery is accepted only if they are strictly marine related;
- 8) Water sports accessories such as tubes, wakeboards and canoes are excluded from the Metstrade Event programme;
- 9) Graphics on a stand may not show water sport accessories such as tubes, wakeboards and canoes;

8. Participants

The products described under Event programme may only be exhibited by companies who are either original equipment manufacturers and/or authorised distributors of these materials and equipment. (Authorised) distributors are accepted only under the condition that they can show a confirmation from their manufacturer stating that the manufacturer will not be present at Metstrade and that this particular distributor is authorised by the manufacturer to exhibit at Metstrade. If this is questionable, the organisers reserve the right to ask for written verification. Authorisation is at the full discretion of RAI, who may refuse Participants without incurring any liability.

9. Display Prohibition

The organizer reserves the right to remove items that do not comply with the Metstrade Event program from exhibitors' stands on risk of exhibitor without prior notice. Exhibitors will be responsible for any transportation and storage costs associated with such removal.

Exhibitors at Metstrade are forbidden from displaying any graphics featuring boats/yachts or exhibits that are clearly intended to stimulate boat/yacht sales within their exhibition stands. This prohibition includes but is not limited to the following:

- 1) Any boat/yacht that is offered for sale, lease, or rental.
- 2) Any promotional material, brochures, or signage that promotes boat/yacht sales.
- 3) Any sales personnel actively engaged in promoting the sale of boats/yachts.

10. Demonstrations

Special activities at stands, such as product presentations, performances and shows, may only take place if written permission is granted by RAI. Please note that permission must be requested in writing at the latest 30 days before the beginning of the construction period. This permission is subject to various conditions, including that the activity must be situated in such a way that interested visitors do not block the corridor.

11. Participation package

A registration fee of €495.00 is charged per application. The registration fee is non-refundable and includes a participation package, consisting of:

- Name on participants list in the exhibition catalogue
- Name on participants list at the website Metstrade.com
- Company name ('Company Profile') for company presentation at Metstrade.com
- Access to the Exhibitor Portal and Exhibitor Webshop and ability to use several offers from preferred suppliers
- Exhibitor badges (based on the size of stand)
- Access to the Happy Hour

For each additional party that exhibits within the space rented by a main Participant, a registration fee of €495.00 will be charged to the main Participant - with a maximum of two companies per 12 m². Please fill in an additional registration form per co-exhibitor.

12. Costs of Stand Space

Costs of Stand Space Metstrade (for SuperYacht Pavilion see below). The tariffs for stand rental per m² are:

Stand package	Application before 1 March 2025	Application from 1 March 2025
Comfort package*	€ 473.00 /m ²	€ 490.00 /m ²
Premium package **	€ 564.00 /m ²	€ 581.00 /m ²

*The above mentioned prices are excluding registration fee and VAT. The minimum stand space available is 12 m² (4 m width x 3 m deep). Rental of stand space is possible per standard measurement of 4 m x 3 m or in multiples of these modules. Different stand dimensions can only be arranged in consultation with the organisers. Account is taken, wherever possible, of the exhibitors' wishes for the number of m² and preferences for stand dimensions and location. However, the organisers cannot guarantee in advance that the exhibitors' wishes will be accommodated.

**RAI reserves the right to increase the Participation Costs up to a maximum of € 50.00 per square meter if, in the opinion of RAI, the increasing energy consumption costs cause to do so, without this giving the Participant any right to cancel its participation at the Event free of charge.

Shell scheme stand construction packages/ types

Two different shell scheme stand packages are available. Full details and artist impressions are available via METSTRADE.com and can be obtained from the organisers. The following fittings and facilities are included in the shell scheme stand construction packages (based on the minimum stand size of 12 m²):

STAND PACKAGE	Comfort		Premium	
	< 36 m ²	≥ 36 m ²	< 36 m ²	≥ 36 m ²
Standard partition walls (250 cm high)	White		Grey	
Fascia board with stand number, company name, country	White		White	
Lockable storage (100 x100 cm) Including set of coat hooks	Yes		Yes	
Carpet tiles, available in various colours (standard colour = anthracite)	Yes		Yes	
Track lights 15W LED (1 track of 60 cm has 2 lights)	1 per 4 m ²		1 per 4 m ²	
Full colour print on counter	-		Yes	
Full colour graphic on backwall	-		Yes	
Table	1	2	1	2
Chairs	3	6	3	6
Reception counter	1	2	1	2
Double wall socket (220 V, 3 kW daytime power) incl. power consumption	1		1	
Daily basic cleaning of the stand Including initial cleaning	Yes		Yes	
Free Wi-Fi (for email purposes only)	Yes		Yes	

Please note an artist impression of the different stand packages is available via Metstrade.com. All packages are subject to change. If applicable the project team will be in touch with all exhibitors at the earliest opportunity to explain the changes.

Costs of Stand Space SuperYacht Pavilion

The tariffs for stand rental are:

Stand package	Application before 1 March 2025	Application from 1 March 2025
Stand package of 12 m ²	€ 10,267.00	€ 10,471.00
Stand package of 15 m ²	€ 12,865.00	€ 13,120.00
Stand package of 18 m ²	€ 15,198.00	€ 15,504.00
Stand package of 24 m ²	€ 19,878.00	€ 20,286.00
Stand package of 36 m ²	€ 29,439.00	€ 30,051.00
Stand package of 42 m ²	€34,314.00	€35,028.00
Stand package of 54 m ²	€45,786.00	€46,704.00

The above mentioned prices are excluding registration fee and VAT. The minimum stand space available is 12 m² (4 m width x 3 m deep). Rental of stand space is possible per standard measurement of 12 m², 15 m², 18 m², 24 m², 36 m², 42 m² or 54 m². Different stand dimensions can only be arranged in consultation with the organisers. Account is taken, wherever possible, of the exhibitors' wishes for the number of m² and preferences for stand dimensions and location. However, the organisers cannot guarantee in advance that the exhibitors' wishes will be accommodated.

RAI reserves the right to increase the Participation Costs up to a maximum of € 50.00 per square meter if, in the opinion of RAI, the increasing energy consumption costs cause to do so, without this giving the Participant any right to cancel its participation at the Event free of charge.

Exclusive shell scheme stand package SuperYacht Pavilion

The SuperYacht Pavilion stand package is based on minimum stand size of 12 m² (4 m width x 3 m deep) and consists of:

- Stand space
- Stand construction/equipment/furniture ¹
- Daily basic cleaning of your stand
- Stand catering ²
- Graphics ³
- Unlimited use of the exclusive SYP Bar(s) situated in a central position of the SuperYacht Pavilion
- Free Wi-Fi for e-mail purposes only

¹ Stand construction, equipment and furniture in detail:

- Aluvision aluminum frames (250 cm high) covered with silicone edge fabrics
- Wooden frames on the sides
- Stand number, company name on the sign fixed on the wooden frames on the sides
- Lockable storage (100 x 100 cm)
- Carpet tiles, available in various colours (standard colour = anthracite)
- 1 LED light per 4m²
- 1 black table and 3 black chairs or 1 white table and 3 white chairs
- 1 black reception counter or 1 white reception counter
- 3 kW daytime power, including double wall socket and power consumption
- 3 kW continues power, including wall socket and consumption for the refrigerator

Please note an artist impression of the different stand packages (black and white) is available via Metstrade.com. All packages are subject to change. If applicable the project team will be in touch with all exhibitors at the earliest opportunity to explain the changes.

² Stand catering in detail:

The exclusive stand catering package is based on full service catering for exhibitors in the SuperYacht Pavilion, providing the exhibitors full catering on their stand during event hours.

The catering package includes the following:

- Food and beverages will be delivered at your stand according to a set time schedule matching general catering moments per day
- A refrigerator is facilitated per stand filled with drinks and will be replenished daily

The stand catering package has been determined on a fixed amount of food and beverages per day, based on your stand size:

- 12 m² 4 persons
- 15 m² 6 persons
- 18 m² 8 persons
- 24 m² 8 persons
- 36 m² 12 persons
- 42 m² 12 persons
- 54 m² 20 persons

³ Graphic in detail:

In the SuperYacht Pavilion stand package is included:

- Head stand: 1x silicone edge fabric
- Corner stand: 2x silicone edge fabric
- Row stand: 3x silicone edge fabric

Refit Cluster – pavilion stand

Costs of Stand Space Refit Cluster. The tariffs for stand rental are:

M²	Exhibitors	Rate
50	4	€41,700.00
100	6	€75,850.00
100	8	€79,345.00

Included in the refit cluster package:

- High- end aluivision stands and shared construction
- Two tone carpet color (TBD)
- Shared central catering unit including eyecatcher +- 400cm high
- Stand elements of 250cm high including a full collar print
- Wooden style elements
- Shared division wall/arch in aluivision +- 300cm high
- Single LED spot
- Desk including a logo
- 2 barstools
- 3 KW daytime power
- Daily stand cleaning

13. Stand construction

Exhibitors are not allowed to handle stand construction themselves. Nor are they allowed to attach any eye-catching objects outside or above the standard stand or to attach any other high or projecting objects in, on or around the stand. It may be possible to obtain an exception to this rule, depending on the exhibition material, after consultation with the organisers and with their written permission. The stand must however remain in its original state. With regards to the application of stand decorations it is mandatory to use the double sided tape provided by the organisers. Please note that the coloured piping of the aisle carpet is **not** part of your stand. All exhibits are displayed at the discretion of the Entry Committee, which retains the right to refuse and remove products.

All Participants are required to send their stand design to RAI for approval no later than two months before start of the Event. RAI will give this approval in writing. More information regarding stand construction is included in the [Facility Regulations](#).

Regulations will be made available via the Exhibitor Portal. Participants may hire a shell scheme stand package from the organisers. Packages will be made available in the Exhibitor Portal. Participants may hire a shell scheme stand from the organisers.

14. Space allocation

Space is allocated at the organisers' discretion, based on the availability of space and taking the wishes of each exhibitor as much into account as possible. If a waiting list needs to be established as a result of lack of space, this will be handled by date of receipt of the registration form. No rights can be claimed from allocations of prior Metstrade exhibits. Account is taken, wherever possible, of your wishes for the number of m² and preferences for stand dimensions and location. However, the organisers cannot guarantee in advance that your wishes will be met.

15. Use of the Stand Space and Convention Centre

1. Participant has access to the Convention Centre exclusively for the purposes of constructing, arranging, using, and dismantling the Stand Space during the period(s) specified in the Specific Event Conditions.
2. The Participant is obliged to strictly follow the instructions of or on behalf of the Convention Centre, RAI, the Municipality, the Fire Department, and other authorities. Aisles must be kept completely clear at all times. RAI is authorized to clear and keep the aisles clear at the Participant's expense.
3. Unless expressly and in writing agreed otherwise with RAI, the Participant is not allowed to:
 - a. lease or give away all or part of the occupied Stand Space to third parties, or to swap with another Participant;
 - b. keep the occupied Stand Space closed or unattended during the times the Event is open to visitors; nor to cover and/or remove the exhibited goods or a part thereof;
 - c. engage in activities that, in the opinion of RAI, cause damage or detract from the Event as such, any Participant(s), visitors or groups thereof, or third parties;
 - d. engage in activities that cause RAI, Participants, and/or visitors to suffer damage or nuisance in the form of noise pollution, obstruction of light or view, or any other form of nuisance;
 - e. engage in activities that disturb or threaten to disturb fair competition;
 - f. project images, amplify spoken words through speakers, play (live) music, and/or make noise that reaches the limit of seventy-five decibels (75dB(A)) at the edge of the Stand Space;
 - g. make changes to or in the Convention Centre and, among other things, to paste, paint, chisel, break, drill, nail or otherwise damage floors, walls, ceilings, columns, etc.;
 - h. offer goods and services not specifically named on the Registration form or that have been refused or removed at the instruction of RAI, or to advertise for them from the Stand Space;
 - i. sell goods or services without written permission from RAI;
 - j. exchange or have exchanged parts and accessories of exhibited goods in the Convention Centre;
 - k. sell goods or services to consumers without giving the respective consumer the right to return a defective product for a refund, repair, or exchange for a non-defective product;
 - l. place, apply, or distribute (e.g., flyers) goods and/or promotional materials of any kind outside the occupied Stand Space;
 - m. use the walls of adjacent Stand Spaces;
 - n. exhibit with, or otherwise use, open, flowing, spraying, and/or nebulizing liquids during the Event without written approval from RAI;
 - o. have light inflammable or explosive substances, gases and dangerous goods (including chemical pesticides and insecticides), odorous substances, as well as radioactive sources and/or open fires in the Convention Centre;
 - p. bring, stock, sell, and/or provide drinks and/or foodstuffs in the Convention Centre, unless they are obtained from RAI and in compliance with applicable laws and regulations;
 - q. conduct lotteries, organize competitions without permission from RAI. The Participant in possession of permission, must strictly adhere to applicable laws and regulations;
 - r. conduct surveys among visitors and Participants of the Event other than within their own Stand Space. The final assessment of the use of the Stand Space and/or the Convention Centre by the Participant is subject to RAI.

16. Terms of Payment

In accordance with the Standard Event Terms.

17. Promotions & Visibility

To set their company in the spotlight before, during and after the Event, RAI offers participants several P&V Solutions, such as:

- Online advertising;
- Advertising in- and around the Convention Centre;
- Video & Narrowcasting; and/or

When purchasing Promotions & Visibility, the [Standard Terms and Conditions for Promotions & Visibility](#) apply. For more information please contact RAI/Partner at T. +31 (0)20 549 12 12, E. Metstrade@rai.nl

18. Metstrade official catalogue

Exhibitors hereby acknowledge and agree that their contact information may be shared with Boat International Media Ltd. ("IBI News") for the sole purpose of inclusion in the Metstrade 2025 Official Catalogue, published by IBI. This sharing of contact information is in full compliance with GDPR regulations. Additionally, exhibitors grant IBI the permission to solicit them for catalogue advertising purposes.

19. VAT Regulations

Due to VAT rules regarding the place of supply of services, whereby RAI does not have to invoice Dutch VAT on stand rental and stand construction, Participants must enter their full VAT number on the Registration Form or enclose a statement from the tax authorities that qualifies them as a taxable person. If this information is not provided, RAI is obliged to charge Dutch VAT on all its invoices. This rule only applies to non-Dutch Participants from EU member states.

20. Permits

Participants using stands with multiple stories, a gallery and/or stage (> 60 cm) must request a permit no later than eight weeks before the beginning of construction. The application forms for these permits can be found in RAI's Web Shop. Participants receive login codes for the Web Shop in due course. In case of questions, please contact RAI's Licenses department: T. +31 (0)20 549 18 50 or E. permits@rai.nl.

17. Umbrella license – Amsterdam General Municipal Bye-Law (APV)

1. The Convention Centre is subject to an umbrella license of the Municipality of Amsterdam for the organization of various APV activities, as further described in the [Facility Regulations](#). If the Participant wishes to organize an activity that falls under the scope of the umbrella license, they must request permission from the Convention Centre, which will decide as soon as possible.
2. A Participant is expected to ascertain, prior to registration, whether the activities they intend to organize require the permission of the Convention Centre. If the Participant fails to request permission for the organization of an activity that falls under the scope of the umbrella license, the Convention Centre may immediately cease the activity and, in the worst case, terminate the Participation Agreement.
3. If the Convention Centre grants permission for the organization of an activity, the Participant, or a third party making use of the permission through the Participant, is obliged to strictly comply with the regulations attached to the permission.
4. The Participant, or a third party making use of the permission through the Participant, is at all times required to cooperate with a compliance check of the regulations attached to the permission.
5. If a Participant, or a third party making use of the permission through the Participant, fails to comply with any regulation attached to the permission, the Participant is fully liable for the damage suffered by the Convention Centre as a result. Damage also includes the sanctions imposed on the Convention Centre by or on behalf of the competent authority due to actions contrary to or non-compliance with the granted umbrella license.
6. The Convention Centre and RAI are not liable for any damage suffered by the Participant, or a third party making use of the permission through the Participant, as a result of the Convention Centre's role as a supervisor of compliance with the regulations attached to the permission unless there is intent or deliberate recklessness on the part of the Convention Centre, or as a result of enforcement action by the competent authority.
7. To the extent that this article imposes any obligation on third parties making use of the permission through the Participant, the Participant is obliged to impose these obligations on the third party(ies). The Participant indemnifies the Convention Centre and RAI for all third party claims wishing to make use of the permission, insofar as these claims are related to, among other things, the refusal or granting of permission, the content of the permission, or the measures taken by the Convention Centre or the competent authority in the context of supervision and enforcement of the regulations attached to the permission. This does not affect the liability of the Participant according to the provision in paragraph 5 of this article.