

ACCESSIBLE DOCUMENT

April 2021

Transcription of the First Half Fiscal 2021 Results video

First Half Fiscal 2021 Results

Rebound in profitability and strong free cashflow Improving Organic revenue trend quarter by quarter: -21.7% at constant rate Significant improvement of the Underlying operating profit margin, Large beat on assumptions at 3.1%

Thanks to the strong commitment of the teams in the field and a business model that meets the expectations of our clients, prospects and consumers.

Significant business wins

Amazon (India)

Penn State Health System (United States)

Public Hospitals of Paris (France)

Pfizer (Asia-Pacific)

Kwai (China)

Oundle School (United Kingdom)

Dulwich College International (China)

Danone (France)

Logo of Kimberly-Clark (Latin America & Brazil)

Logo of Shanghai Public Health Clinical Center (China)

Campus Jules Carteret (France)

Logo of Eton End (United Kingdom)

Logo of Vanderbilt University (United States)

Logo of Minera Escondida (Chile)



Major achievements to improve Quality of Life

Transformation of the Foodservices offer at work, thanks to the convergence of our activities

Support to public authorities facing sanitary issues

- Rapid Testing Centers (United Kingdom)
- Referenced by the network of hospital buyers for vaccination centers (France)

Strong commitments to reduce the environmental footprint

Commitment to switch to 100% renewable electricity by 2025 at directly operated sites under the Scope 1 and Scope 2 activities.

Phasing out from on-site operations in Europe of five single-use plastic items. Alternatives available in paper, cardboard, wood or fiber

Recognition of our approach for responsible growth

Entering the CAC 40 ESG index, newly created to meet growing investor demand for sustainable investments

Logo of CDP A List 2020 Climate Logo of Ecovadis Platinum 2020 Logo of Dow Jones Sustainability Indices

What is the outlook for the Second half Fiscal 2021?

H2 Organic growth between +10 and +15%
H2 Underlying operating margin around 3.1% at constant rates
Fiscal 2021 cash conversion of more than 100%

Logo Sodexo Quality of Life Services