

# Why invest in Sparebanken Vest?





# **Sparebanken Vest**



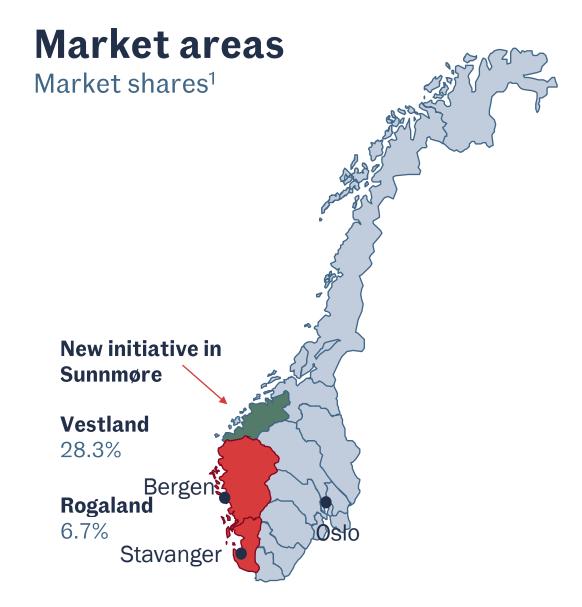


### Norway's third biggest savings bank

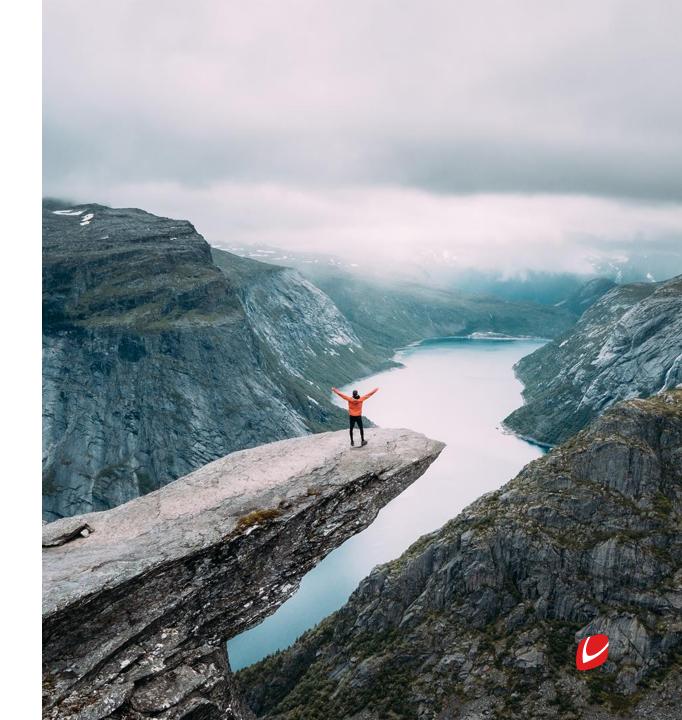
- Established in 1823 and listed on Oslo Børs since 1995
- Head office in Bergen. 34 branch offices and 740 FTEs
- Diversified banking product portfolio, including subsidiaries Frende Forsikring (insurance products) and Brage Finans (leasing)
- Several digital initiatives, like the first Norwegian mobile-only banking concept, Bulder Bank
- NOK 224 bill. in assets under management, approx. 292,000 retail customers and 14,000 corporate customers
- 76% of lending in the retail market
- Long-term ROE target of 12%
- Sparebanken Vest long term rating of Aa3
- Sparebanken Vest Boligkreditt EMTN: Aaa with four notch leeway
- MSCI ESG-rating: AAA, ISS ESG

### **Home market**

- Approx. 1.1 million inhabitants, corresponding to 21% of the Norwegian population
- Bergen and Stavanger are among the three biggest regions in Norway
- Important industries: aquaculture and fisheries, public services, energy, and education







# A bank with low complexity



### **Corporate market**

24% of total lending NOK 46.7 bill. in loans 13,600 customers Diversified portfolio





### **Retail market**

76% of total lending NOK 145.5 bill. in loans 292,000 customers Includes Bulder



41.4% holding 32.2% ROE in 2020 Mainly general insurance



100% ownership
Estate agency
135 FTEs
Strong cooperation with the bank



49.99% holding
Leasing and financing
Gross portfolio of NOK 15.6 billion



# Our value proposition



A personal 'signature'



Simple digital services



Social commitment to Western Norway



Customer dividend



# Q2 2021: 13.6% return on equity and sound capital adequacy

Income

Net interest income of NOK 803 (737) mill. driven by growth and measures to improve margins. Increased commission income and excellent contributions from associated companies

Costs

Increased costs of NOK 391 (349) mill. as a result of bonus provisions, accrual effects and higher level of activity in the bank and real estate division. Cost income 35.5% in Q2

Write-downs

Reversals of NOK 23 (recognised loss of 143) mill. in the quarter: increased model-based write-downs and reduced individual write-downs and confirmed losses

Profit

NOK 748 (611) mill. before tax, ROE 13.6% (12.2%)

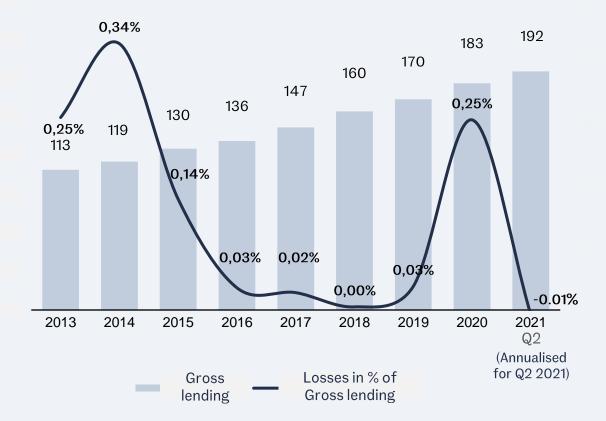
CET1 ratio

Sound CET1 ratio of 18.0% (18.1%) meets regulatory capital requirement of 14.2% by a good margin



### Low losses over time

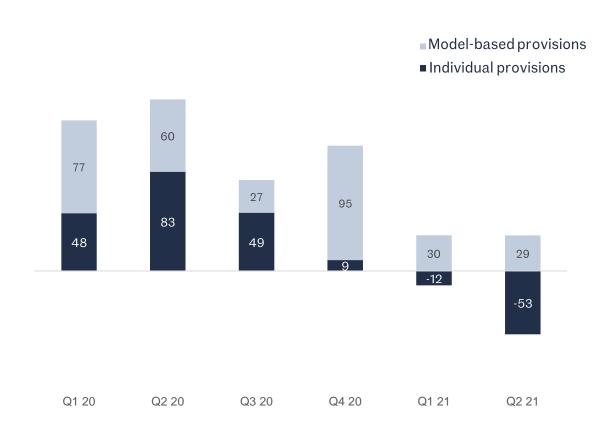
- Conservative choices and good banking over time limit risk of losses in uncertain times
- High proportion of retail customers
- Diversified corporate market portfolio
- Reversals of NOK 23 mill. in the second quarter driven by reversals of individual write-downs

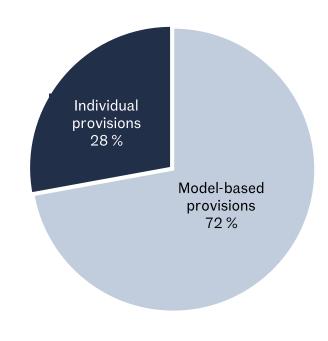




# 72% of loss provisions due to COVID-19 are model-based

Reversals of individual loan loss provisions the past two quarters

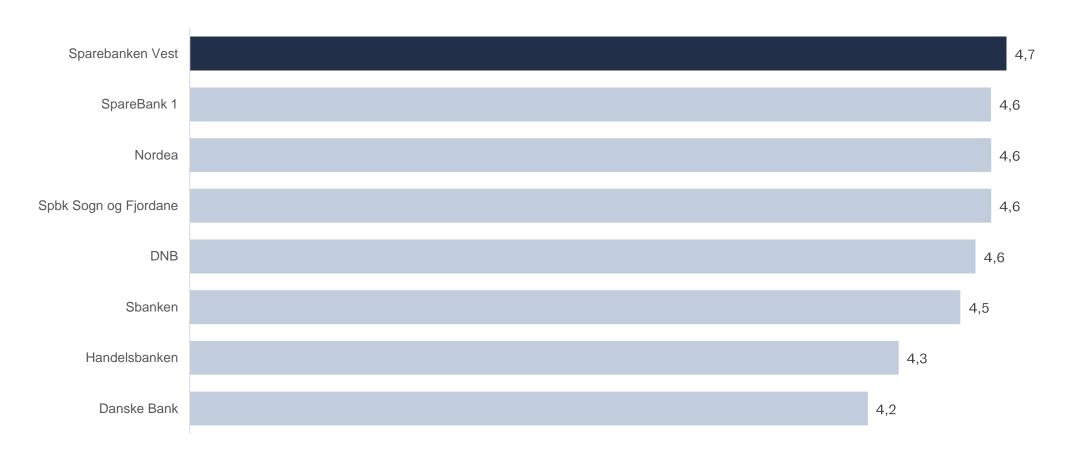






# Norway's best mobile banking solution since 2016

Record score of 4.7





# Digital infrastructure in Norway perfect for (mobile) banking

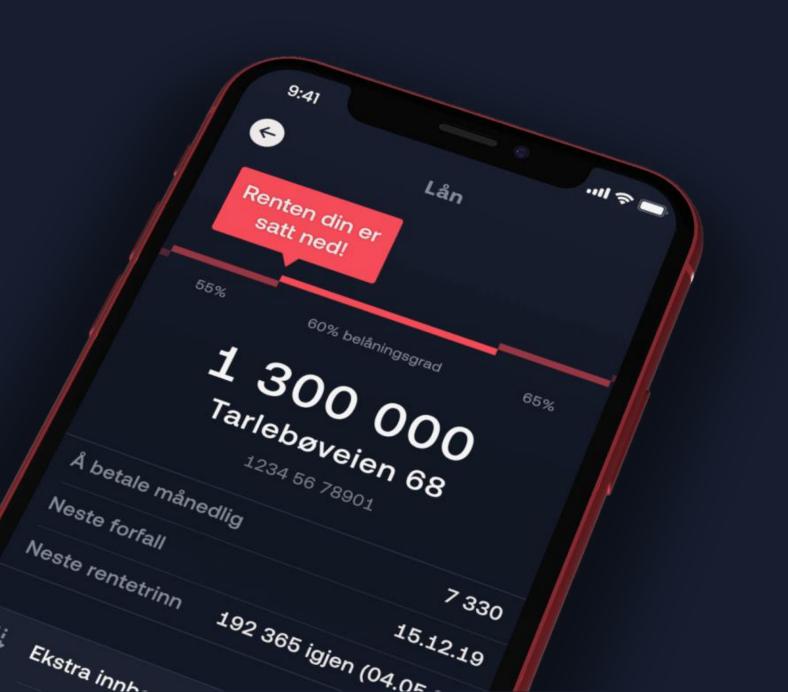
- Joint venture between government and banks in Norway for many years



### Who is the customer? Bank ID set up by Norwegian banks to verify customer's identity digitally with 100% accuracy

- BankID also used in the public digital infrastructure and banks can gather information directly from the Tax authority
- With consent from customers, banks can get access to full financial position; last pay checks, tax info, debt from other banks, property ownership, martial status; all fully digitised and automatically uploaded to our underwriting systems.
- Customers can apply, gather all necessary documents and sign electronically within a few minutes if standard case
- Other credit info: Negative and voluntary payment remarks, business tasks





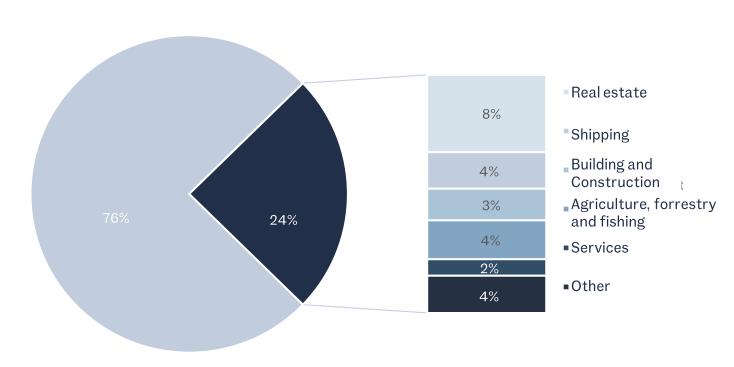


Fra Sparebanken Vest

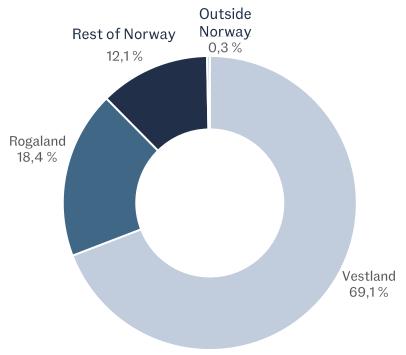
# Conservative loan book dominated by housing loans

99% of lending in the retail market is housing loans

Low-risk loan book based on housing loans and a diversified CM portfolio



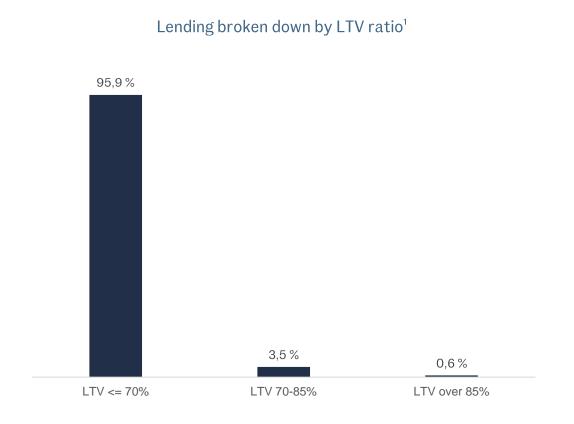
Our customers are primarily in areas we know well

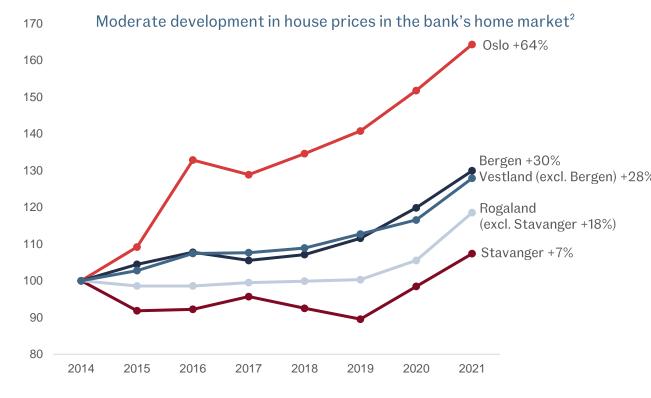




# Low risk in the retail market portfolio

96% of the total volume of housing loans has an LTV ratio below 70%

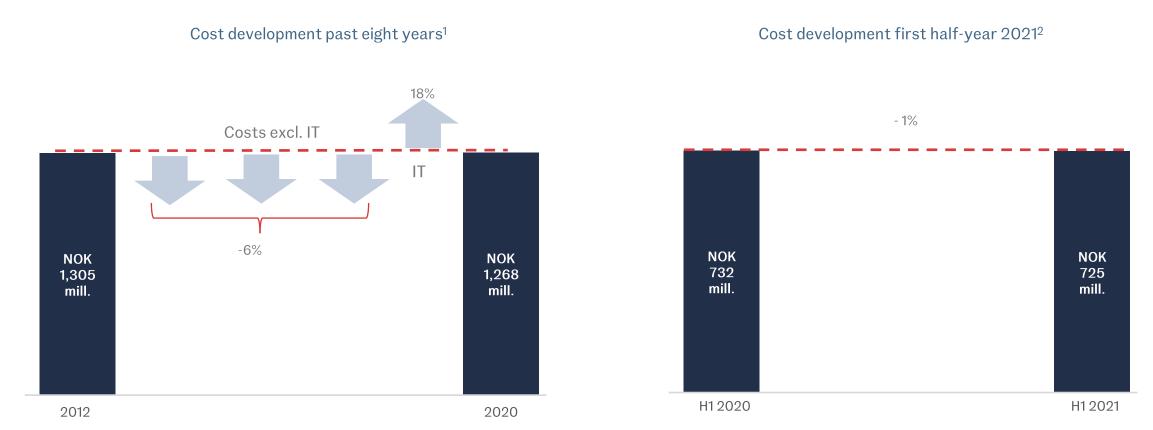






# Reduced costs and significant shift in cost structure

35.5% cost-income ratio (Q2 2021)



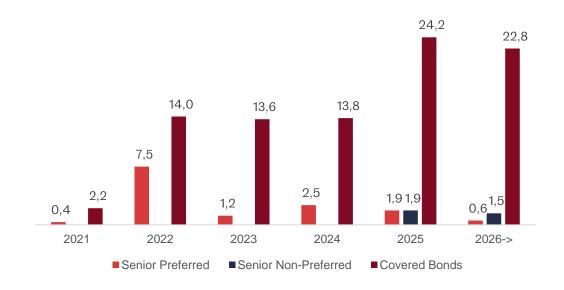
<sup>1.</sup> Parent bank + SPV Boligkreditt, adjusted for non-recurring effects and bonus. IT costs are the total costs of IT in the parent bank, including payroll expenses, external fees, ICT costs and other operating costs.



<sup>2.</sup> Cost development for the Group, including the Bulder Bank concept (NOK 31.3 mill. in first half-year 2021 and NOK 27.7 mill. in Q1 2020), adjusted for bonus provisions

# Strong liquidity and balanced maturity structure

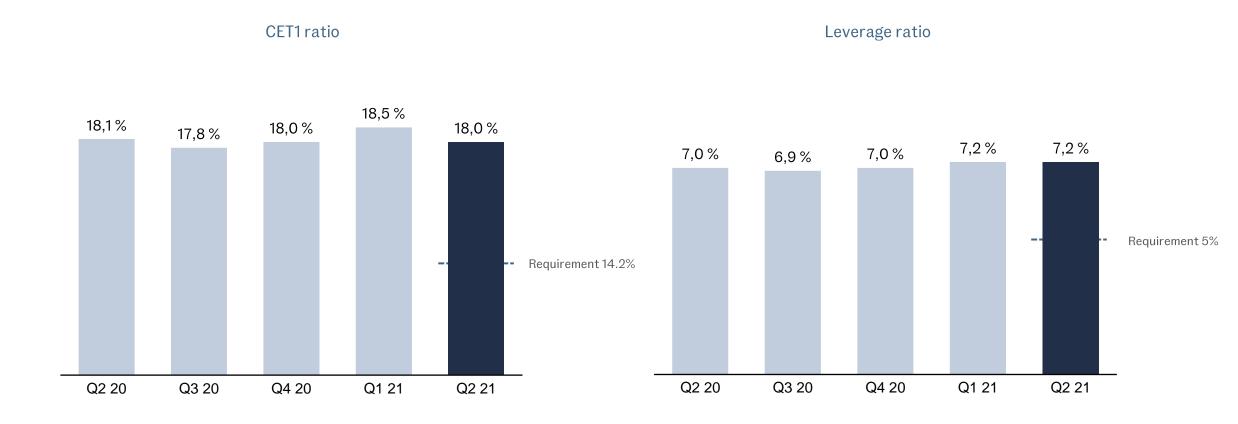
### Maturity structure Senior and Covered Bonds (NOK bn)



- Liquidity portfolio amounting to approx. NOK 25bn
- LCR<sup>1</sup> as of Q2 2021 at 150% well above requirement
- 51 % of the capital market financing has a residual maturity of more than 3 years
- The bank has, at the end of Q2 2021, issued a total of NOK 3.4bn in Senior Non Preferred/Tier 3<sup>2</sup>-bonds to meet the bank's MREL requirement
  - An additional NOK 300m has been issued so far in Q3 2021, and is not included in the graph to the left

# Regulatory capital requirements met by considerable margin

Reduction in CET1 in the quarter caused by implications of new IRB circular





# Customer dividend of NOK 354 million creates great engagement amongst customers





(a) 'Yes. It means a lot to us. Thanks for everything and the great cooperation over the years.'

⊕ Very positive that the profit is shared with the customers, I have a stronger connection to the bank! Hip hip hooray!

(a) 'Yes, it's fantastic! I'll definitely be loyal to the bank with benefits like this.'



# Significant footprint in a challenging time

A total of NOK 579 million awarded to clubs, associations and non-profit organisations and reorganisation in 2020 and 2021\*

Lyspunkt i et knalltøft år for Fyllingsdalen teater:

### Ble overrasket med pengegave støtte til grøn omstilling

Sparebanken Vests koronafond har gitt 145,000 kroper til Fylskal dekke tapte billett

#### Os ! Fusaposten



I dette glasset er det mikroplast på størrelse med bakterier Nå skal NORCE-forskerne finne ut akkurat hvor farlig denne mikroplasten er for deg.

Fekk koronapengar frå Sparebanken Vest: - No kan vi endeleg senka skuldrene

# Greenspot Mongstad får 3 millionar i

Norges mest fornøyde kunder

prosjektleiar Baste Tveito i Greenspot Mongstad etter at Agenda Vestlandet

banken\

Fredagens trening ble spesiell - mottok pengegave som bidrar til å redde klubben



### **Stort beløp til Randaberg** volleyball: - Denne støtten betyr kolossalt mye for oss



Skolekorpset fikk overraskende pengegave



Gave sikret neste års festival











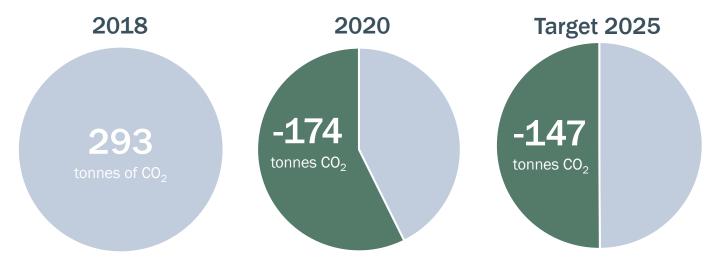




# Employees ONGANIZATION Own operations Agenda Vestland

# We are actively reducing our own climate footprint

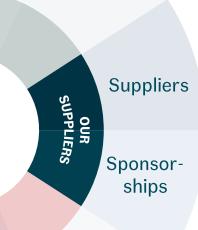
Already achieved the goal of reducing our footprint by 50% before 2025



- Our climate footprint for 2020: 119.3 tonnes of CO<sub>2</sub>
- We purchase guarantees of origin for our energy and, taking this into account, our footprint was  $80.2\ tonnes\ of\ CO_2$
- The year of Covid 19, 2020, led to:
  - Air travel emissions being reduced by 57.4% from 2019 and a large increase in the number of virtual meetings.
  - We have also reduced car transport by 21.6 tonnes of CO<sub>2</sub> since 2019



# Climate-neutral suppliers and sponsorships



- Our 101 existing suppliers/sponsorships are now required to be climateneutral.
- The suppliers must keep climate accounts, implement a plan for reducing their own climate footprint and compensate for it by purchasing certified carbon credits.
  - 99 suppliers are or have committed to become climate neutral.
  - Three suppliers are still in the final round of follow-up, and one supplier has rejected the requirement. Individual services are replaced by competing and climate-neutral suppliers.
- The domino effect works!
  - 84 of the suppliers started this process because they were challenged to do so by SPV.



# EU taxonomy: We are gearing up to meet the sustainability requirements of the (near) future



# Climate risk

structures Annual report

### Learning

E-learning classes Taxonomy school Industry-specific training

### **Adjusted targets**

Industry targets and policies Product and bonds frameworks, in line with taxonomy

### Data capture

Industry portals adjusted with taxonomy Our green equation











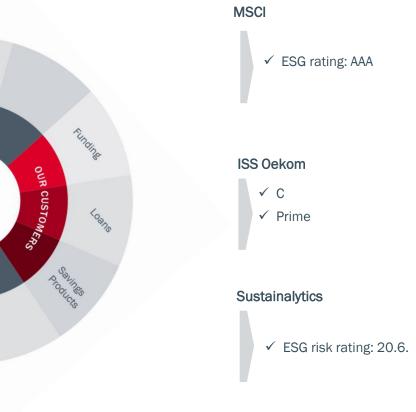
2022

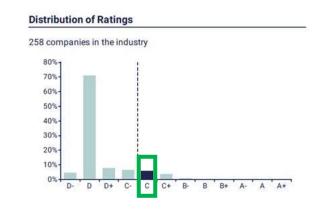
We continuously work to increase the commercial approach to sustainability in the bank

Our aim is to be the bank that makes it easy for the customer to make sustainable choices, ensuring long term competitiveness



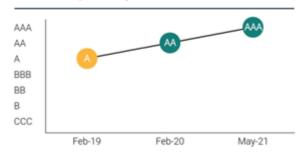
# **Strong ESG-ratings**







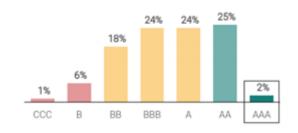
### **ESG Rating history**





### **ESG Rating distribution**

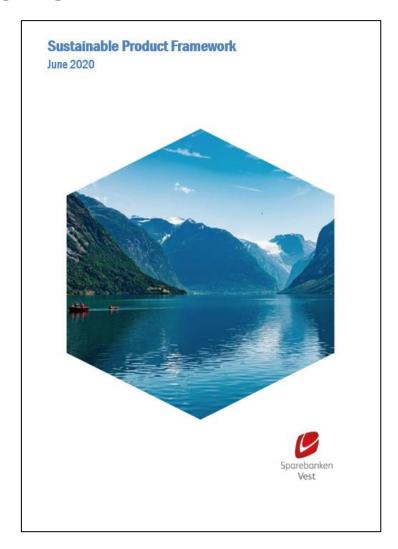
Universe: MSCI ACWI Index constituents, Banks, n=197





### **Sustainable Product Framework**

- We have established a sustainable product framework for the industries
  - Property
  - Renewable energy
  - Transport/Shipping
  - Fisheries and aquaculture
- The framework is a tool for managing the portfolio in accordance with long-term industry targets and for the development of sustainable loans and products, based on:
  - Green bond principles
  - Sustainable loans based on customer's ESG rating or defined KPIs
  - Launched in June 2020



Funding

**Products** 

OUR CUSTOMERS

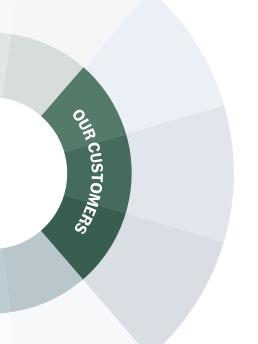
# Sparebanken Vest will take leading role in the transition to a sustainable society



**Our long-term target:** 

Net zero
by
2040

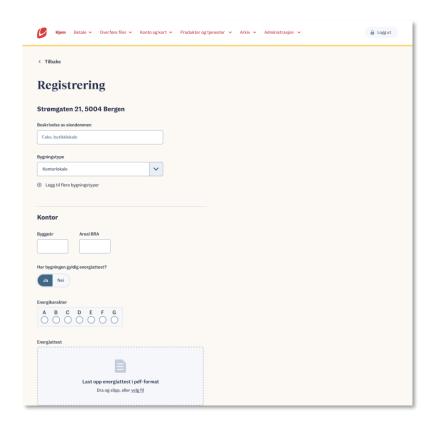




# This is how we work to achieve our goals

Systematic integration into existing structures

- ✓ Industry-specific policy and follow-up process (BSA)
- ✓ Differentiated requirements for loan-to-value ratio, maturity, price depending on ESG rating
- ✓ Requirements for action plans from customers who do not meet goals
- ✓ Concrete priorities for growth capacity
- ✓ Climate risk analyzes in line with the TCFD framework
- ✓ By structured data analyze, report, and contribute with customized follow-up and advice.
- ✓ Product development in line with taxonomy





# Industry-specific targets for our portfolio



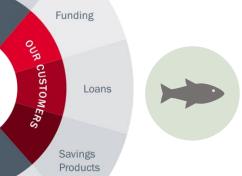
### **Commercial property**

Proportion of loans for commercial property meeting the Taxonomy criteria shall be 30% by 2023.



### Small-scale power

Portfolio in 100% taxonomy compliance. Double lending volume by 2025 from 2020



### Fisheries and fish processing

Proportion of loans for fisheries and fish processing defined as 'green maritime' shall be increased from about 14% to 50% by 31 Dec. 2025.



### Shipping

The share of taxonomy eligible loans will be increased to a minimum of 10% by 2025 and 20% by 2030.

CO2 emissions measured as loan-weighted AER per ship in each Poseidon category shall be reduced by min. 15% by 2023 and 50% by 2030 (base year 2019). By 2023, min. 75% of lending to cargo ships shall be on average or better than their segment



### Aquaculture

50% of the loan portfolio to the aquaculture industry will be defined as green technology by 2026. This must be adjusted as soon as there is an EU taxonomy for aquaculture



# Green products and sustainable customer advice in the retail market



### **Green housing loans**

Proportion of new housing loan customers opting for green housing loans shall be increased by 30% during the period 1 Jan. 2020 to 31 Dec. 2021.



### **Green funds**

Number of green funds increased by 200% in 2020, and aim for at least half of our funds to be classified as green by 2023.



### **Green housing upgrades**

We will encourage customers to make efforts to improve their own energy consumption by launching 'Green housing upgrades'.



### **Green deposits**

We have launched 'green deposits', which means that Sparebanken Vest guarantees that the deposit will be used for either 'green loans' or other projects categorised as green.



# **Sparebanken Vest Green Mortgage Loan\***



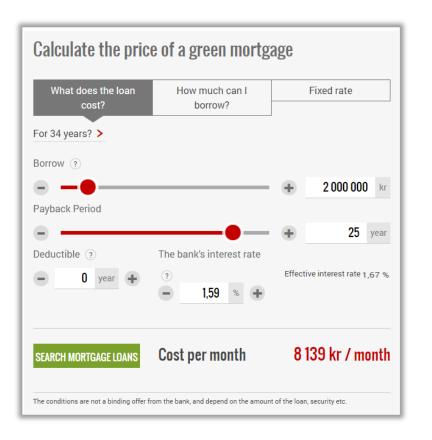


### What is a green mortgage?

Green mortgage loans provides extra favourable loan interest if you have a property in energy class A.

What does it mean that the home has energy class A?

Energy class A means that the dwelling has a heat pump or solar energy. In addition, it has better insulation in windows and walls. A passive house is also within energy class A.





# **Sparebanken Vest Green Bond Framework**

# R OWNERS OUR CUSTOMERS SUPPLIERS

### Use of proceeds:

New and existing mortgages for energy efficient residential and commercial buildings in Norway and loans to Renewable Energy.



### **Process for Project Evaluation and Selection:**

A dedicated Green Bond Committee has been established. Building years are used as a proxy to select eligible green buildings.



### Management of proceeds:

The Green Bonds proceeds will be managed by Sparebanken Vest in a portfolio approach.



### Reporting:

Sparebanken Vest intends to show the allocation and impact of the green bond proceeds at the category level and on an aggregated basis for all of Sparebanken Vest's green bonds and other potential green funding outstanding.



#### **External Review**

Sustainalytics has provided a Second-Party Opinion on Sparebanken Vest's Green Bond Framework.

### Rationale

### **Impact**

✓ Contribute to the UN Sustainable Development Goals and to the development of the Green Bonds Market.

#### Investors

- ✓ Offer sustainable investment opportunities.
- ✓ Allow current and new investors to support making a positive impact.

#### Issuer

- ✓ Alignment with Sparebanken Vest CSR Strategy.
- ✓ Access to a more diversified investor base.



### **Green Bond Framework - Structure Overview**

Issuance of covered and senior in green format







### **Green Senior Bonds**

### **Green Buildings**

· Loans to finance or refinance new or existing energy efficient commercial and residential buildings in Norway.













New Buildings belonging to the top 15% most energy-efficient buildings of the local building stock and refurbished buildings which achieved energy savings of at least 30% in comparison to the baseline performance of the building before the renovation.

**EU Environmental Objective:** Substantial contribution to Climate Change Mitigation (1.b).

### Hydropower

· Hydro power in Norway, limited direct emissions of less than 100g CO<sub>2</sub>e / KWh.







- Run-of-river, small scale hydro power plants (maximum generation capacity < 20MW).
- Refurbishment or refinancing of existing medium or large hydropower plants.

**EU Environmental Objective:** Substantial contribution to Climate Change Mitigation (1.a).

### **Green Covered Bonds**

### **Green Buildings**

 Loans to finance or refinance new or existing energy efficient residential buildings in Norway.









New Residential Buildings belonging to the top 15% most energy-efficient buildings of the local building stock and refurbished buildings which achieved energy savings of at least 30% in comparison to the baseline performance of the building before the renovation.

**EU Environmental Objective:** Substantial contribution to Climate Change Mitigation (1.b)



# Overview of the portfolio





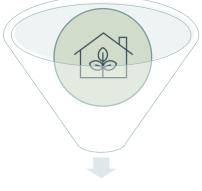
27.0 billion NOK Residential buildings



3.7 billion NOK Commercial buildings



2.5 billion NOK Hydropower



Green covered bonds

### 33.2 billion NOK

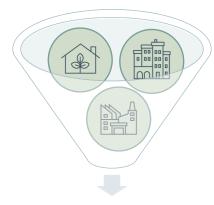
Already qualified (30.08.2021)



**Green Mortgages** 



Industry specific requirements and credit policy



Green senior bonds



## **Use of Proceeds - Green Buildings**

### Eligible criteria

### Residential buildings

- New or existing residential buildings in Norway that comply with the following Norwegian codes (built from 2012)
  - Apartments and other residentials dwellings: TEK10 or TEK17
- Existing Norwegian residential buildings built using older building codes than TEK10 (built before 2012) for apartments and other residential dwellings with EPC labels reflecting the top 15%. (At the time of writing Norwegian buildings with EPC labels of A and B are in scope.)
  - Previously eligible TEK07 small residential buildings and EPC C labels built before 2012 have thus been grandfathered as of 30/06/2021 and 31/12/2020 respectively.
- 3. Refurbished Residential buildings in Norway with an improved energy efficiency of 30%.

### Commercial buildings

- 1. New or existing commercial buildings belonging to top 15% low carbon buildings in Norway.
- 2. New, existing or refurbished commercial buildings which received at least one or more of the following classifications:
  - LEED "Gold", BREEAM or BREEAM-NOR "Excellent", or equivalent or higher level of certification
  - Nordic Swan Ecolabel.
- 3. Refurbished Commercial buildings in Norway with an improved energy efficiency of 30%.



### Impact Report (30.09.2020)\*

	Area	Avoided energy compared to baseline	Avoided $\mathrm{CO}_2$ emissions compared to baseline	
Residential Buildings	1.41 million m	<sup>2</sup> 187.9 GWh/ year	EU28 + Norway	23 307 tons CO <sub>2</sub> / year
Commercial Buildings	0.31 million m	<sup>2</sup> 33.2 GWh/ year	EU28 + Norway	4 115 tons ${\rm CO}_2$ / year
Total	1,72 million m	<sup>2</sup> 223 GWh/ year	EU28 + Norway	27 422 tons CO <sub>2</sub> / year



27 422 tons CO<sub>2</sub> emissions avoided



# **Use of Proceeds – Hydropower**

### Eligible criteria

#### Hydropower

Hydro power in Norway, limited direct emissions of less than  $100g\ CO_2e\ /\ KWh$ :

- Run-of-river, small scale hydro power plants (maximum generation capacity < 20MW).
- Refurbishment or refinancing of existing medium or large hydropower plants.



Impact Report (30.09.2020)\*

Produced power compared to Avoided CO<sub>2</sub> emissions baseline compared to baseline

Eligible hydropower plants in portfolio 974 GWh/year 126 581 tons  $\rm CO_2/year$ 



974 GWh produced per year

126 581 tons CO<sub>2</sub> emissions avoided per year



## **Process for Project Evaluation and Selection**







### Green bond committee

established to create this Green Bond Framework.

- The committee consists of the Head of Sustainability and senior officials within Sparebanken Vest's credit, funding, risk management and corporate and retail lending teams.
- The committee will manage any future updates to the Framework, including expansions to the list of Eligible Categories, and oversee its implementation.
- For newly originated loans, the Green bond Committee will oversee the process for the evaluation and selection of Eligible Green Loans according to the methodology defined.

### Screening

- All customers must comply with the laws and agreements that apply in Norway and the countries where the customers are present.
- Sparebanken Vest shall not grant financing to customers/businesses that:
- Sparebanken Vest has reason to believe do not comply with the bank's Code of Ethics or with the generally accepted view of what constitutes ethical conduct.
- II. have acted dishonestly in relation to the bank or are known to have acted dishonestly in relation to other parties, or if the company or its owners are known to have been involved in criminal activity.
- III. operate in conflict with laws, regulations and official environmental requirements.
- IV. are included on Norges Bank's list of excluded companies.

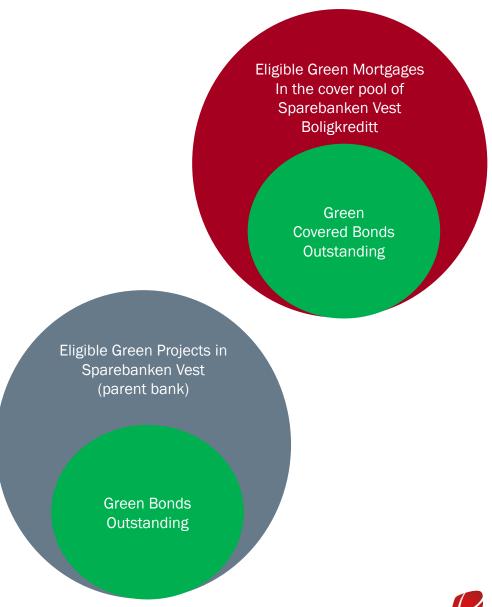
### Eligibility

- Projects financed and/or refinanced through the Green Bond proceeds are evaluated and selected based on compliance with the Eligibility Criteria.
- For the category Green Buildings, Sparebanken Vest has relied on the support of an external real estate consultant Multiconsult to:
- define the associated eligibility criteria for the top 15% of low carbon buildings.
- identify the buildings that comply with these criteria within Sparebanken Vest's existing portfolio of real estate.
- For the category Renewable Energy, Sparebanken Vest only finances 100% hydropower, with a limited direct emissions of less than 100g CO<sub>2</sub>e / KWh.



### **Management of Proceeds**

- ✓ The Green Bonds proceeds will be managed by Sparebanken Vest and Sparebanken Vest Boligkreditt in a portfolio approach.
- ✓ Sparebanken Vest will ensure that the level of allocation for the Eligible Green Loan Portfolio matches or exceeds the balance of net proceeds from its outstanding Green Bonds.
- ✓ For Green Covered Bonds, Sparebanken Vest Boligkreditt will ensure that there are enough Eligible Green Mortgages within the cover pool relative to green covered bonds outstanding.
- ✓ The Green Bond Committee will ensure ongoing compliance with the eligibility criteria.





### Reporting

- ✓ Sparebanken Vest intends to make and keep readily available green bond reporting after a year from issuance, to be renewed annually until all bonds are paid in full.
- ✓ The bank intends to show the allocation and impact
  of the green bond proceeds to the Eligible Green
  Loan Portfolio at least at the category level and on
  an aggregated basis.
- Sparebanken Vest has appointed green real estate and renewable energy consultant Multiconsult to develop the methodology for the estimation and calculation of the impacts. The impact report will be provided on a portfolio basis.
- ✓ Both allocation report and impact report will be made available via Sparebanken Vest's website. Allocation reports will be updated after issuance and maturity of green bonds under the framework. Impact reports will be published annually.

### **Allocation Reporting**

- ✓ The total amount of proceeds allocated to eligible loans
- ✓ The number of eligible loans
- ✓ The balance of unallocated proceeds
- ✓ The amount or the percentage of new financing and refinancing.
- ✓ The geographical distribution of the assets (at country level)

### **Impact Reporting**

### Green Buildings



- Estimated ex-ante annual energy consumption in KWh/m<sup>2</sup> or energy savings in MWh
- Estimated annual reduced and/or avoided in tons of CO<sub>2</sub> equivalent

#### Hydropower



- Total installed capacity in MWh
- Estimated annual avoided emissions in tons of CO<sub>2</sub> equivalent



### EU Taxonomy: TSC, DNSH & MS - high level assessment

Eligible green asset category	Hydro Power	Residential Buildings			Commercial Buildings	
Geography	Norway					
Eligibility criteria	Electricity generation from hydro power	Acquisition & ownership of buildings:  • Top 15% - (via Building code / EPC)			Acquisition & ownership of buildings:  Top 15% - (via Building code / EPC)  LEED/BREEAM certificate	
Alignment with the Technical Screening criteria of the EU Taxonomy Climate Delegated Act (April 2021)	<ul> <li>(only facilities with &lt;100gC02e/KWh life cycle emissions)</li> <li>TSC alignment = 100%</li> </ul>		Boligkreditt	Parent bank	• Pre 2021: 98.3%	
		Pre 2021	98.1%	92.6%	• ≥ 2021¹: 1.7%	
		≥ 2021¹	1.9%	7.4%	• LEED "Gold", BREEAM or BREEAM-NOR "Excellent = 64 NOKm	
		TSC alignment	98.1%	92.6%	> TSC alignment = 98.3%	
Do No Significant Harm & Social Safeguards	Sparebanken Vest ensures that all eligible loans comply with official national and international environmental and social standards and local laws and regulations on a best effort basis. It is part of Sparebanken Vest's loan approval process to ensure that all its loans comply with internal environmental and social directives, including those financed with the proceeds of the Green Bonds. These eligibility criteria and minimum requirements and ESG related matters are continuously developed and renewed in our external and internal policy frameworks. Sparebanken Vest's environmental and social policies can be found on: <a href="https://www.spv.no/english/about-sparebanken-vest/csr/sustainability-library">https://www.spv.no/english/about-sparebanken-vest/csr/sustainability-library</a>					

> High-level (non-accredited) EU Taxonomy alignment assessment: 97.4% aligned (NOK 32.3bn aligned out of NOK 33.2bn total portfolio)

<sup>1</sup>In accordance with the EU Delegated Act, buildings built from the 1st January 2021 should meet the 'NZEB - 10%' criterion, meaning

relevant NZEB requirements. In Norway, a definition for what constitutes a 'NZEB' has not yet been implemented.



### **External Review - SPO**





#### Use of proceeds:

 Sustainalytics considers that offering mortgages for energy efficiency residential buildings, as well as lending to green buildings and hydroelectric projects, will lead to positive environmental impacts and advance the UN Sustainable Development Goals, in particular Goals 7, 9, and 11.



#### **Project Evaluation / Selection**

 Sparebanken Vest has established a green bond committee, led by the Head of Sustainability and consisting of representatives from relevant departments, to select eligible loans for inclusion in its green portfolio. This is in line with market practice.



#### Management of Proceeds:

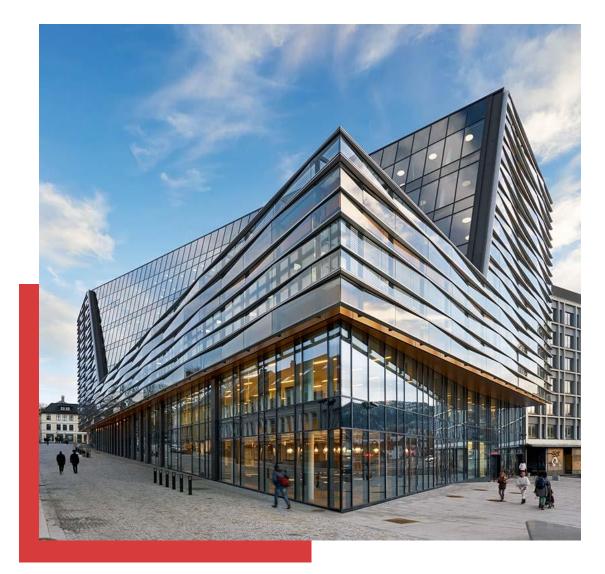
Sparebanken Vest will manage the proceeds of its green bond using a
portfolio approach, with distinct portfolios for covered and senior bonds,
and ensure over time that the value of its portfolio matches the outstanding
balance of green bonds. Unallocated proceeds may be held in the Bank's
treasury liquidity portfolio. This is in line with market practice.



#### Reporting:

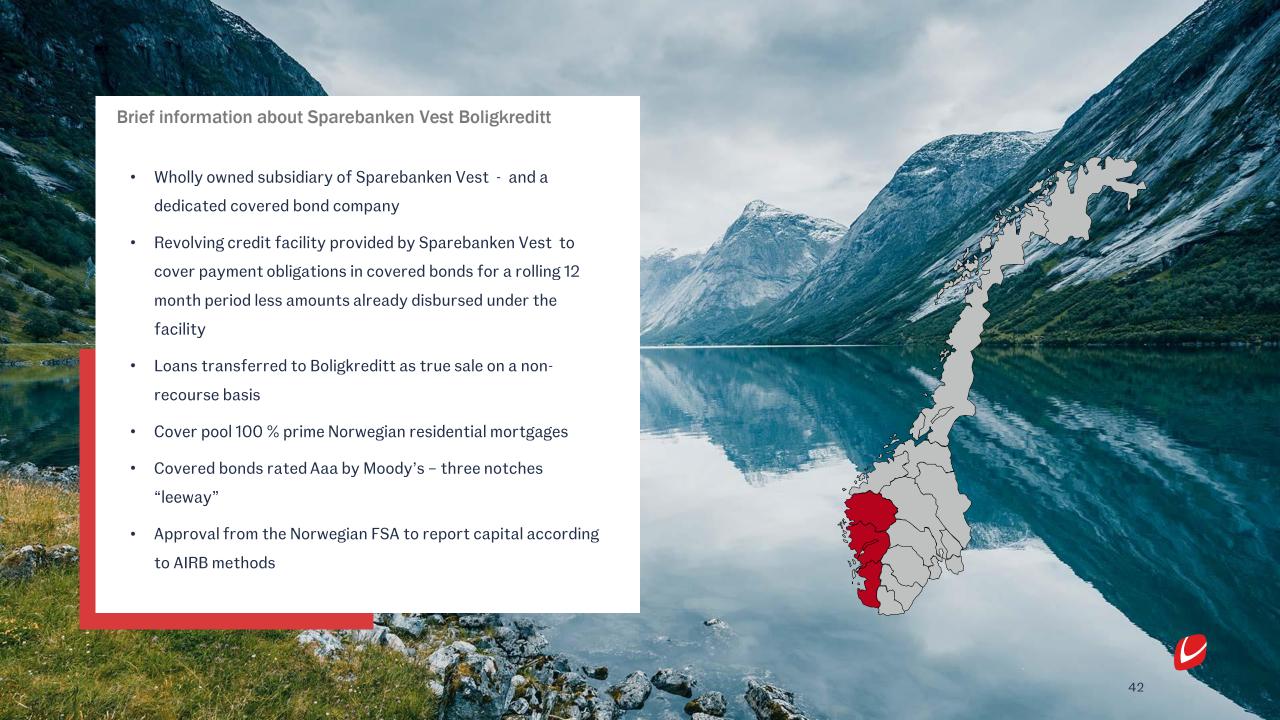
Sparebanken Vest will report annually on allocation and impact, on a
portfolio basis. Allocation reporting will include information on the total
amount allocated and the number of loans financed, while impact reporting
will include relevant quantitative metrics, calculated using a methodology
developed by a specialist third-party consultant. This is in line with market
practice.





# Sparebanken Vest Boligkreditt AS





# Eligibility criteria for the cover pool

Customer criteria	<ul> <li>Employed retail clients and independent self employed individuals</li> <li>Resident in Norway</li> <li>No negative credit history</li> </ul>
Credit criteria	<ul> <li>Probability of default max 1.25%</li> <li>Not in arrears</li> <li>Not delinquent – 31 days or loss write-down</li> </ul>
Collateral	<ul> <li>Max LTV 75%</li> <li>Recent valuations (less than 3 months)</li> <li>Quarterly valuation from independent AVM provider</li> </ul>
Type of properties	<ul> <li>Primary residences</li> <li>Cooperative housing loans</li> <li>No holiday homes</li> </ul>
Type of products	<ul> <li>Principal repayment loans</li> <li>Revolving credits (flexi-loans)</li> <li>Fixed and variable rate loans</li> </ul>

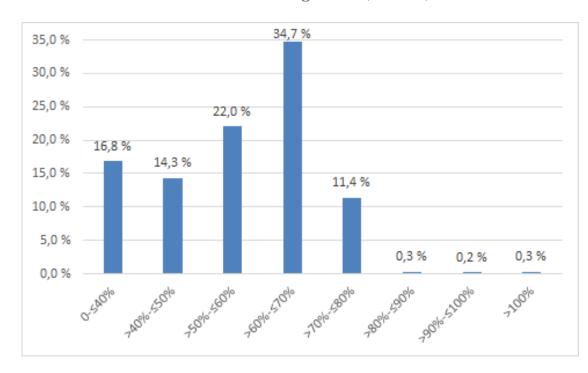


### **Cover Pool**

Cover pool as of 30.06.2021	_
Total cover pool	NOK 112.8 bn
Total loan balance (mortgages)	NOK 109.6 bn
Average loan balance	NOK 1,576,686
No. of loans	69,518
No of borrowers	58,565
WA seasoning (in months)	40
WA remaining terms (in months)	285
WA indexed LTV (based on limits)	52.56%
WA indexed LTV (on drawn amounts)	51,81%
Variable rates	79.84%
Default (Basel)	NOK 78 m
OC level (eligible)	22.7%
OC level if house prices drop 20%	19.5%
OC level if house prices drop 30%	12.4%

- 100% prime Norwegian residential mortgages
- 2.6% substitute assets in the cover pool
- 99.9% performing loans

#### Distribution according to LTV (indexed)

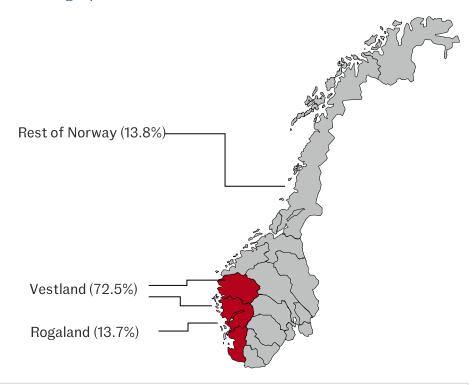


- Moody's TPI of "High"
- Covered Bonds rated Aaa with "leeway" of three notches
- Regulatory minimum OC-requirement: 2.0%
- Cover Pool Collateral Score: 5.0%



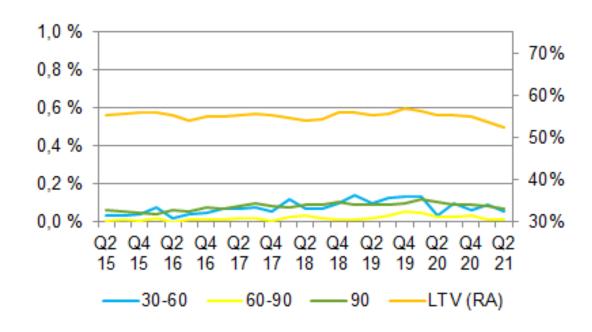
### **Cover Pool**

#### Geographic Distribution



- Properties mainly located in the market area of Sparebanken Vest in Western Norway
- Western Norway has a very diversified industrial structure

#### Development in Arrears and Indexed LTV



- Low arrears
- LTVs calculated based on limit of flexible credit mortgages (i.e. undrawn portion included)

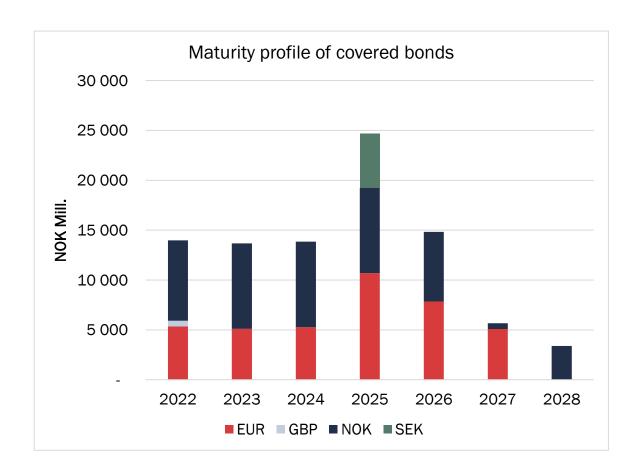


### Maturity profile - covered bonds as of 30th September 2021

Outstanding benchmark transactions					
ISIN	Issue date	Currency	Volume (mio)	Maturity date	
XS1225004115	29.04.2015	EUR	500	29.04.2022	
XS1565074744	14.02.2017	EUR	500	14.02.2024	
XS1781811143	27.02.2018	EUR	500	27.02.2025	
XS1854532865	10.07.2018	EUR	500	15.03.2023	
XS1951084638	13.02.2019	EUR	750	12.02.2026	
XS2199484929*	08.07.2020	EUR	500	28.06.2027	
XS2237321190	24.09.2020	EUR	500	24.11.2025	
NO0010833387	13.01.2017	NOK	3 250	28.09.2028	
N00010798044	22.06.2017	NOK	7 500	22.09.2022	
NO0010805179	11.09.2017	NOK	8 500	11.09.2023	
NO0010835390	01.11.2018	NOK	8 000	19.06.2024	
NO0010985674	16.01.2020	NOK	6 800	04.05.2026	
NO0010873805	27.01.2020	NOK	8 500	17.06.2025	
XS2270414712*	08.12.2020	SEK	5 300	08.12.2025	

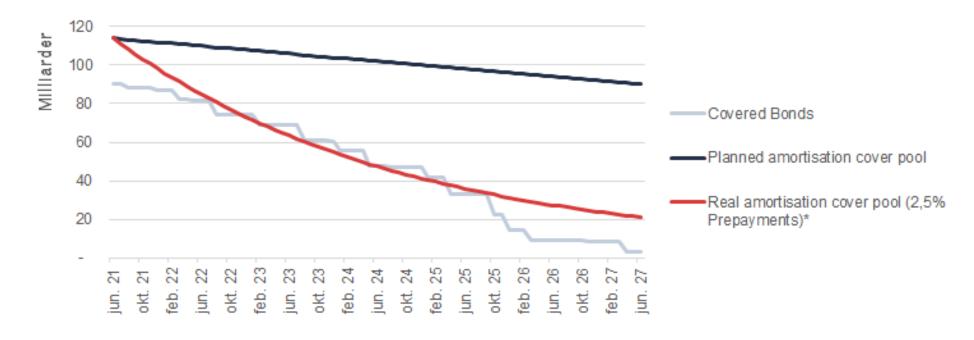


<sup>\*</sup>Green covered bond



# **Maturity profile**

- Amortisation of mortgages vs. covered bond maturities



The maturity profile of Covered Bonds matches real amortisation in mortgage portfolio in the cover pool



# Risk management

### - low risk level

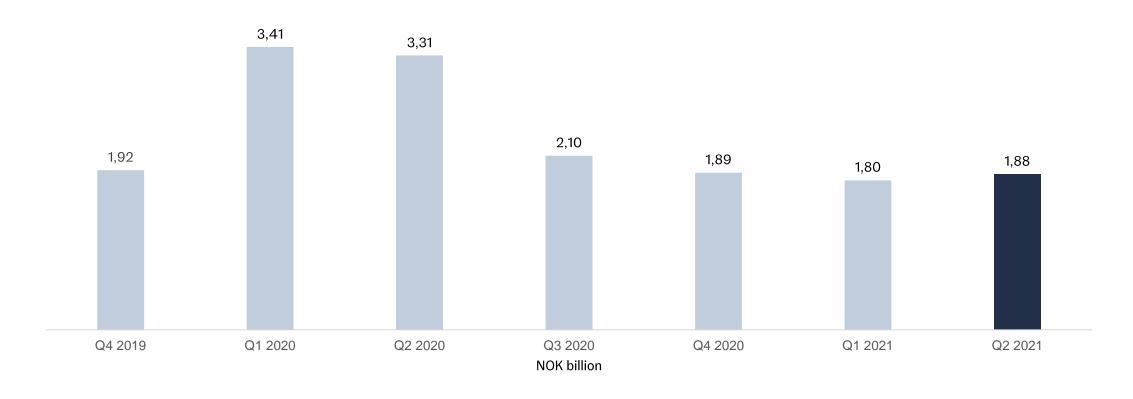
Credit risk	<ul> <li>Credit risk framework is set out in separate document stating which loans can be bought</li> <li>Board resolution required for any change in credit risk framework</li> <li>Framework requirements: maximum risk level (PD), type of property, objective documented LTV threshold and customer requirements</li> <li>Credit risk managed by IRB standards</li> </ul>
Market risk	<ul> <li>Currency risk – 100 % hedged by swaps, open limit of MNOK 25</li> <li>Interest rate risk – hedged by swaps if any, limit of MNOK 55 (based on 1 % parallel shift in yield curves)</li> <li>No investments/placements in "risky" assets; Norwegian government or high quality fixed income securities (so far only rated Norwegian covered bonds investments)</li> </ul>
Liquidity risk	<ul> <li>The law requires positive cash flow from the cover pool to cover bond holders</li> <li>Soft bullet structure on all covered bonds issued</li> <li>Note Purchase Agreement with parent securing that Boligkreditt will be able to meet the next 12 months of maturities at all times</li> </ul>



# **Appendix**



# Instalment relief in the CM portfolio back at pre-COVID-19 levels

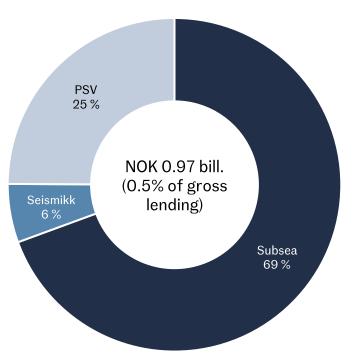




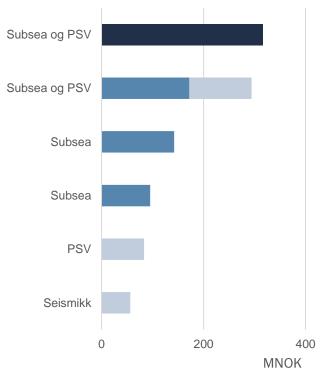
# Limited offshore exposure, conservative provision percentage of 23%

Exposure reduced by NOK 0.3 bill. over the past 12 months; more customers now paying instalments









- ■Paying full instalments
   Paying reduced instalments
- ■Under restructuring

- Reduced exposure in the quarter of NOK 20 million as a result of instalments being paid on current loans
- Greater capacity to pay instalments due to new contracts/higher level of activity among our subsea and offshore wind customers
- No ships cold stacked
- The bank has not cancelled or converted debt into equity



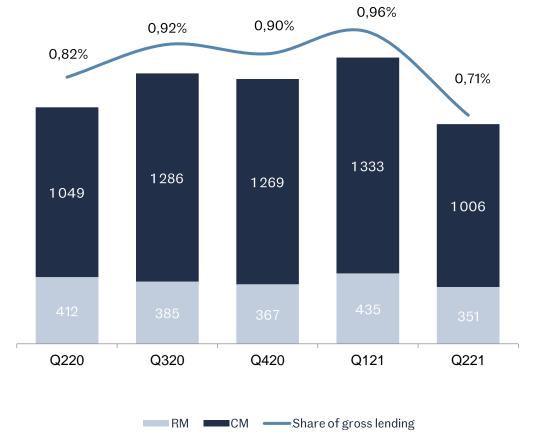
### Considerable reduction in defaults and other potential bad debt

#### **Retail market**

- Overall, the quality of the housing loan portfolio is considered good.
- Decrease in defaults and potential bad debt in the quarter primarily due to redemption of commitments in default and positive development in defaults in recent quarters
- Percentage provided for<sup>1</sup> for defaults and potential bad debt comes to 33%

### **Corporate market**

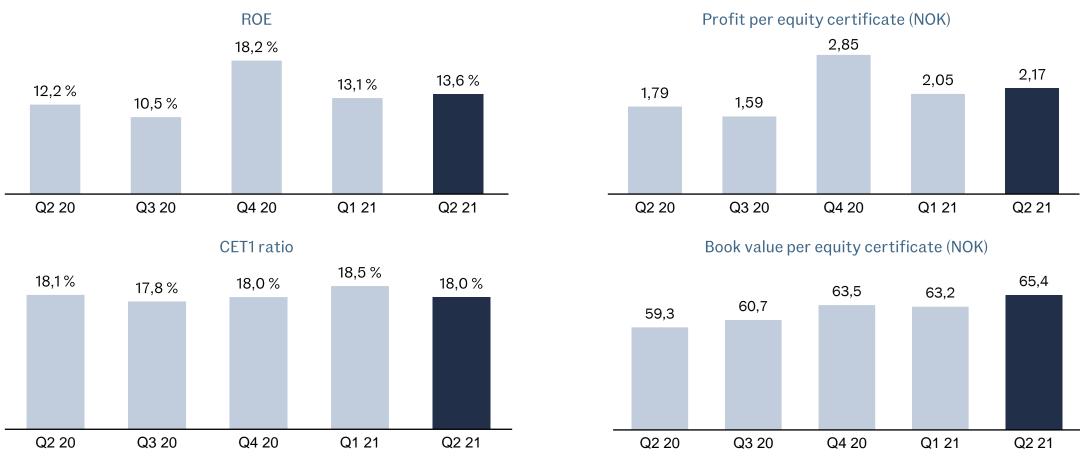
- Decrease in defaults and potential bad debt in the quarter primarily due to redemptions and ongoing payment of instalments
- A substantial increase in overdue payments and defaults has still not been observed. Developments monitored closely, focusing on affected industries.
- Percentage provided for<sup>1</sup> for defaults and potential bad debt comes to 87%





# **Excellent ROE and high capital adequacy ratio**

13.6% in Q2 (14.0% with full distribution in March/April)







### Stronger NII and commission income, and lower losses

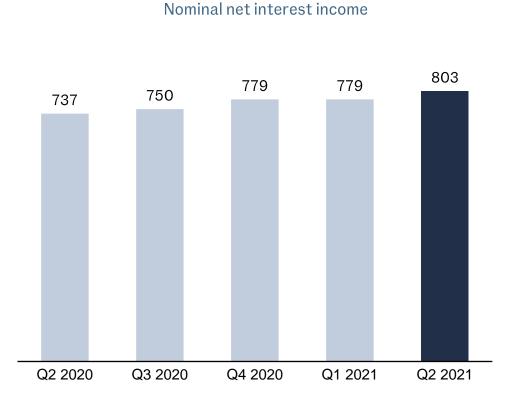
Associated companies with extraordinary Q2 2020, also delivered good profits in Q2 2021



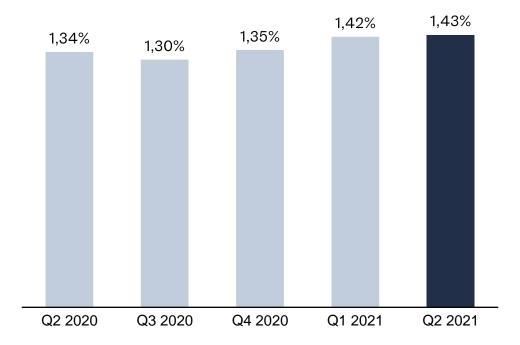


### Continued improvement in NII as % of AUM

Growth, lower financing costs and an extra day of interest increase nominal net interest income



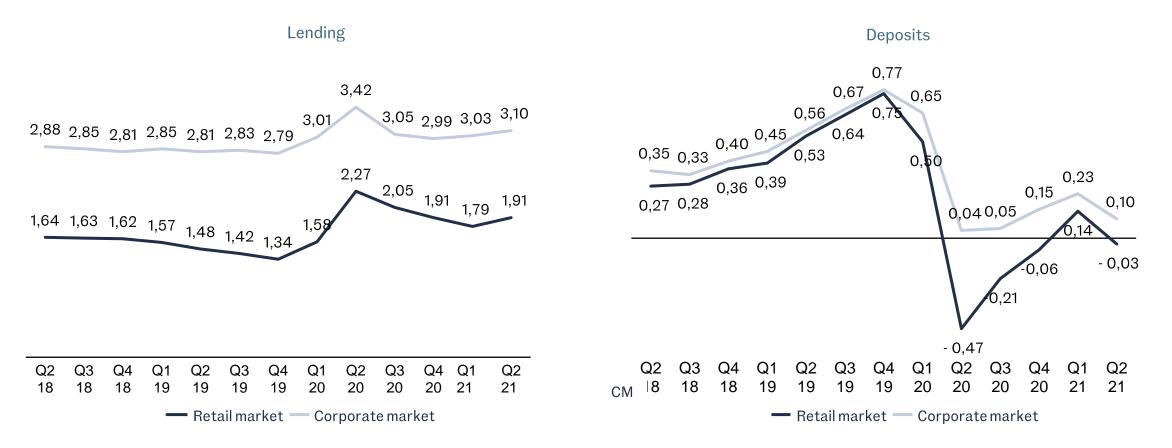
Net interest income as % of assets under management





# Lower Nibor increases lending margin, reduces deposit margin

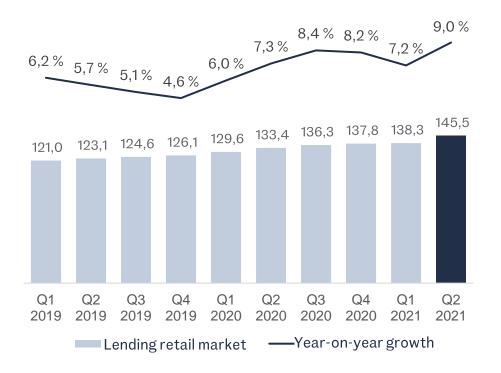
Increase in lending margin affected by high growth in Bulder and Nibor-quoted CM loans



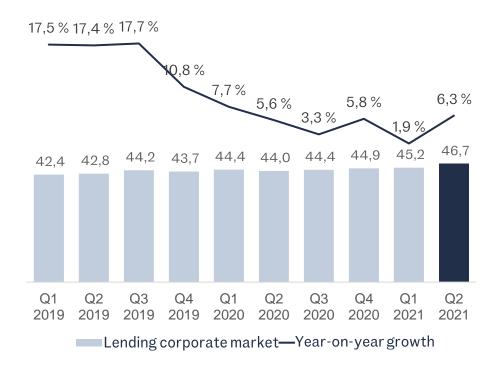


### **Excellent growth in lending in both segments**

#### Retail market



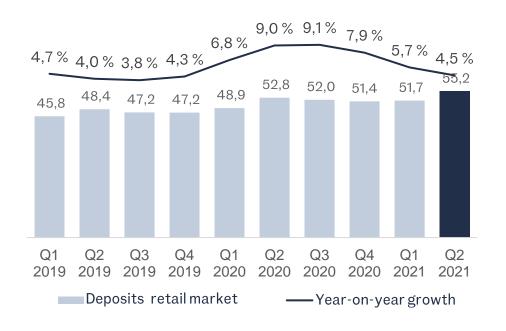
#### Corporate market



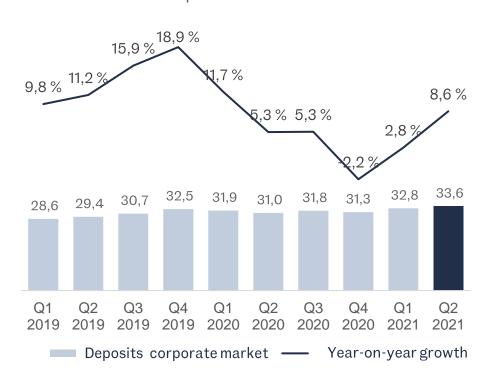


# Good growth in deposits in both segments

#### Retail market



#### Corporate market



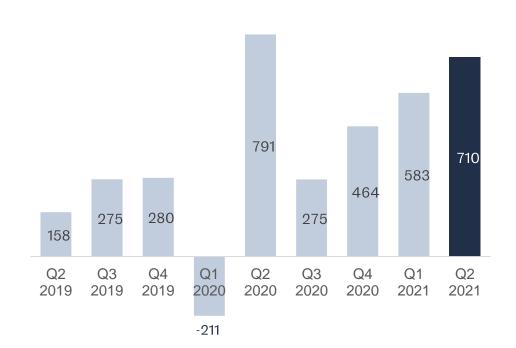


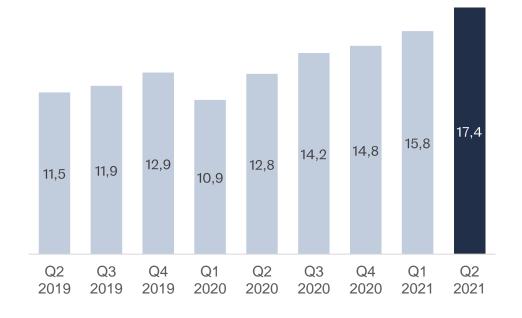
## Strong growth in saving and investments

Considerable net new subscriptions in recent quarters

Strong growth in net new subscriptions (NOK mill.)

Solid increase in value of fund assets (NOK bill.)







# Good contribution to profits from Frende and Brage

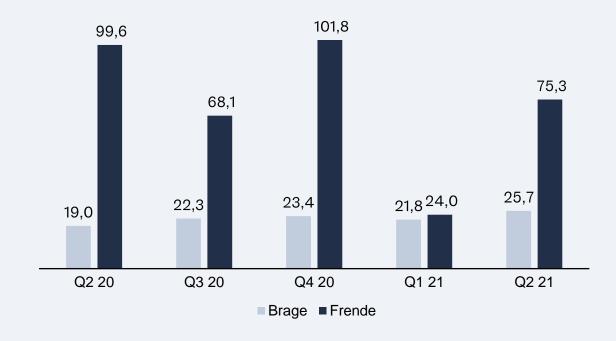
### Frende Forsikring

- Strong profit growth in general insurance
- Annualised ROE 24.1%
- Good development in claims frequency, with loss ratio of 72.1% (78.6%)
- Continued strong growth in premiums in Frende Liv

### **Brage Finans**

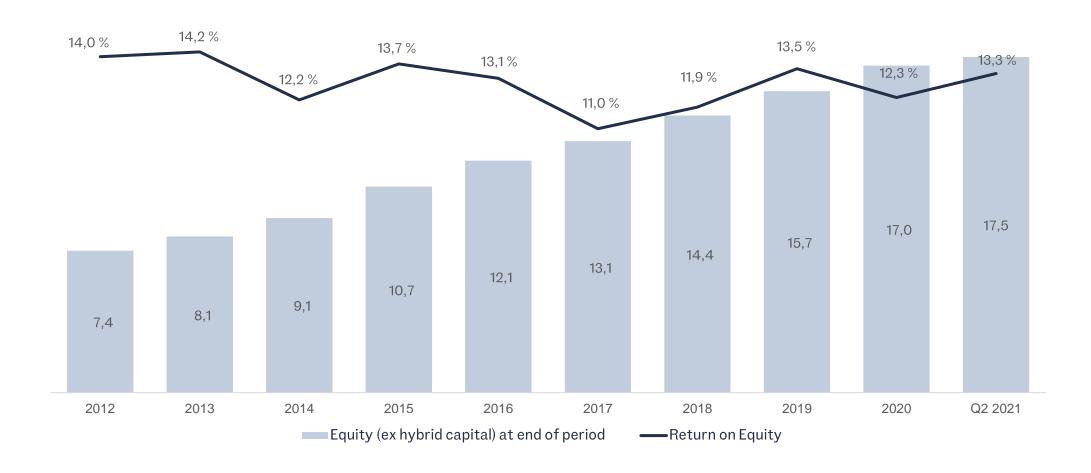
- Portfolio growth of 19.8% over the past 12 months
- Strong profit growth of NOK 70.7 mill., compared with NOK 53.6 mill. in the same period in 2020
- Low cost ratio of 23%, down 5 percentage points since previous quarter
- ROE in the second quarter of 11.2% (9.2%)

#### Profit contribution, associated companies





# Stable high ROE over time



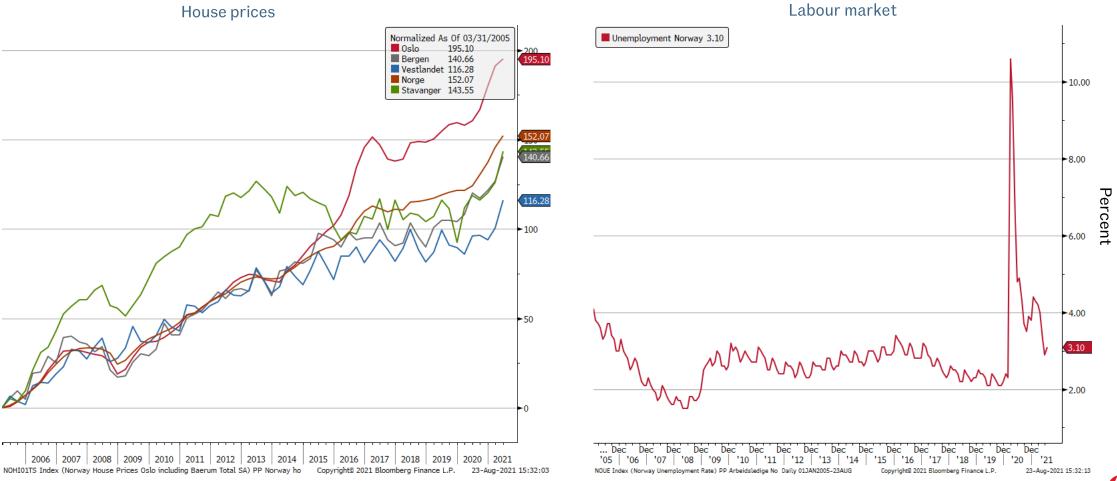


# **Norwegian Economy**





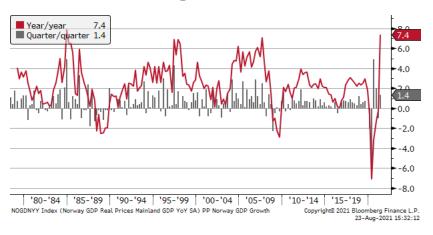
# Development in the economy of Western Norway





### **Economic conditions**

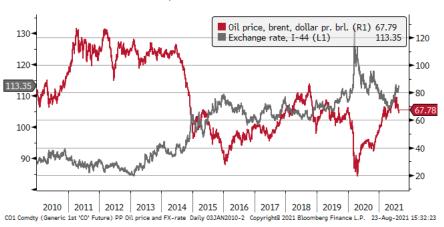
#### GDP growth



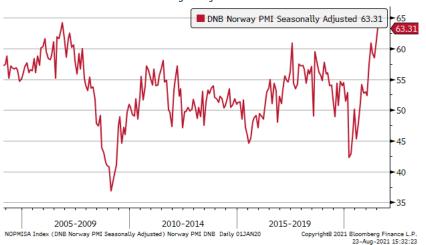
#### Salmon price



#### Oil price and fx rate



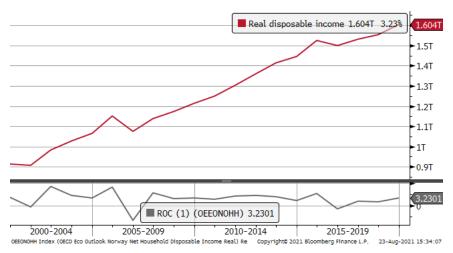
#### Seasonally Adjusted PMI



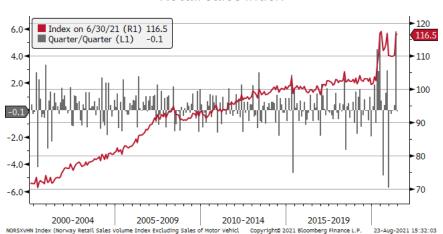


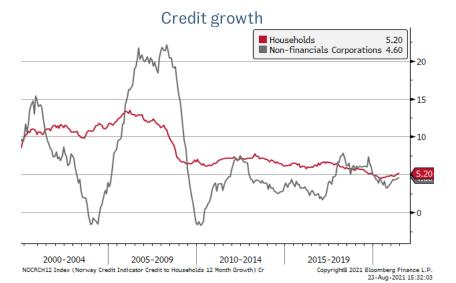
### **Households**

### Real disposable income



#### Retail sales index





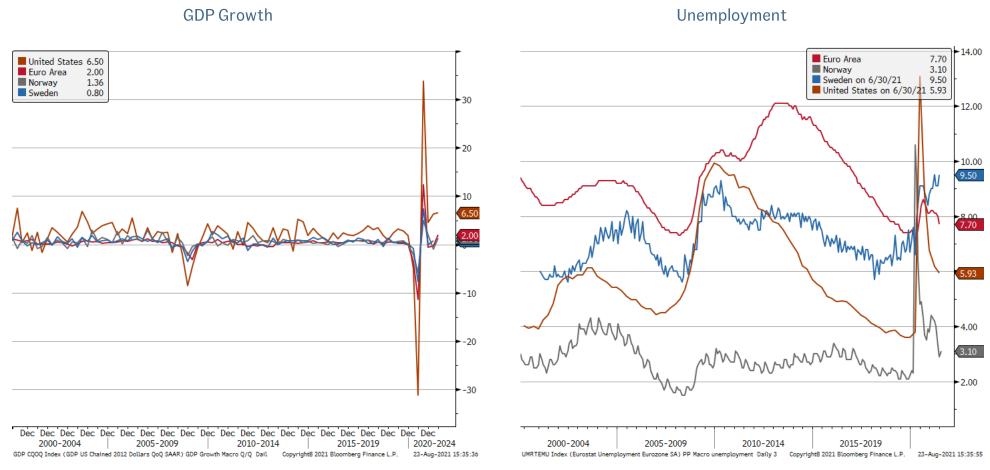
### CPI growth





## Norwegian economy

- International context





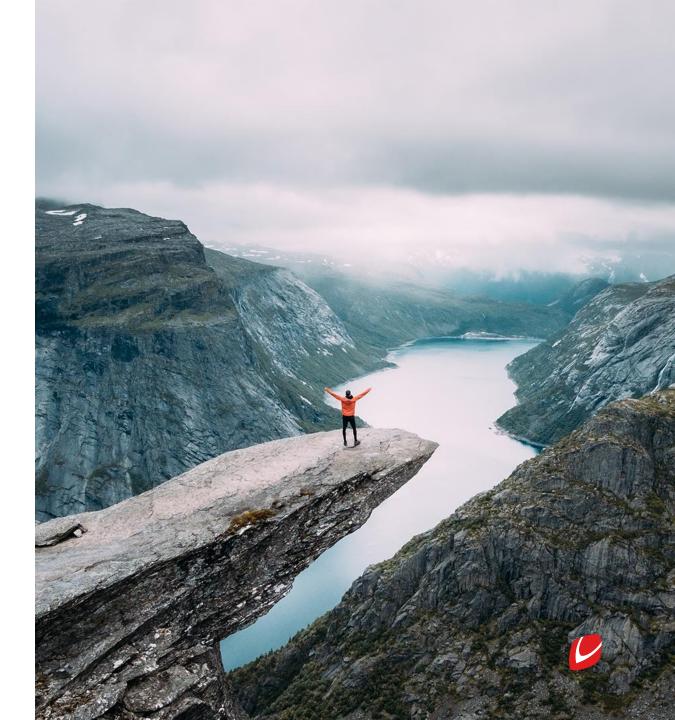
### Investor contacts

### Fredrik Skarsvåg

CEO, Sparebanken Vest Boligkreditt tel: (+47) 988 57 275 fredrik.skarsvag@spv.no

### John Hopp

Head of treasury, Sparebanken Vest tel: (+47) 450 81 776 John.hopp@spv.no



### **Disclaimer**

The statements in this presentation may include forward-looking statements, e.g. about expectations of the future. These statements are based on the management's current views and assumptions, and involve both known and unknown risks and uncertainties.

Although Sparebanken Vest believes that the expectations reflected in such forward-looking statements are reasonable, we cannot guarantee that they will turn out to be correct.

Actual results, performance and events may deviate significantly from that indicated or suggested in forward-looking statements. Important factors that may lead to such deviations include, but are not limited to: (i) the general economic situation, (ii) developments in the financial market, including volatility and liquidity, (iii) scope of credit default, (iv) interest rate levels, (v) exchange rates, (vi) changes in the competition climate, (vii) changes in laws and regulations, (viii) changes in the policy of central banks and/or foreign authorities, or supranational entities.

Sparebanken Vest is not obliged to update forward-looking statements.

