

Travel Offers What you need to know

The Travel Offers section on <u>TourismSaskatchewan.com</u> promotes unique, authentic product offers that tempt customers. They are an effective way for tourism businesses to extend their season, create shoulder season traffic and drive new business by getting messages in front of consumers already considering a Saskatchewan vacation. Tourism operators and businesses can list their Travel Offers for **FREE** on the consumer website, which sees over 1.5 million visitors annually.

To be considered for inclusion in the Travel Offers section on TourismSaskatchewan.com:

- You must already have a listing on TourismSaskatchewan.com (it's free!)
- You must promote offers that are within Saskatchewan
- Note: You may include up to four travel offers with your listing (also free!)

Types of travel offers

A travel offer can be a value-added or discounted offer to consumers. It can include:

- A packaged deal (accommodation, transportation, meals etc.)
- A value-added offer, such as attraction passes or a meal included in the price
- Percentage-based discount
- Dollar-value discount

Tips for creating a compelling offer

The way you describe your travel offer will affect how travellers respond to it. Here are some criteria to help you write and create an offer.

Grab their attention with a great title

 Include the value proposition in the title and keep it clear, short, and use actionoriented language to create a sense of urgency.

Keep it short and sweet

Keep the description short and to the point (approximately 100 words). Include the
price/value of the travel offer. What's all included and why people should book should
be top of mind when you are writing your description. Our research shows that details
are important to our market – travellers want to know about the unique opportunity
you are offering.

• Provide a direct link (URL)

- Include the direct link (the URL) to your company web page where the complete travel
 offer details are located. Customers will be directed to your website from
 TourismSaskatchewan.com and you will have a chance to interact and close the deal
 with them directly.
- Make it easy for consumers to book either with an online booking form or a prominently displayed telephone or email address.

• Include an image

o Pictures truly are worth a thousand words. Be sure to include a .jpg format image that supports your Travel Offer (and ensure you have permission to use it). Send up to three photos and we will help determine which is best to feature that goes with your offer.

• Include an expiry date

 Be sure to include an expiry date so the offer can be removed on time from TourismSaskatchewan.com. Don't worry, you will be able to renew your offers with a new expiry date. This will also give you the opportunity to change or update your offer, as required.

Next steps

Email your Travel Offer copy and photos to information.updates@tourismsask.com. Please allow two weeks for posting to TourismSaskatchewan.com. Call Kathy Rosenkranz at 306-787-2312 if you have any questions.