

# Z.stream*Xpress* Carriers Cargo Liability

Broker Reference Guide



# Contents

Navigation, Functions and Alerts	
Referrals	4
Policy	5
Carriers Cargo Liability	7
Insured Details.	
Interested Parties	
Premium Summary	
Underwriting Questions	
Complete	
Tools	21
Attachments	21

# Introduction

Z.streamXpress has been developed to provide a simple and sophisticated method for you to transact on Zurich 's Carriers Cargo Liability product.

This reference guide has been developed to give you a detailed explanation of the functionality available within the system. Should you have any questions that are not covered in this reference guide, please speak with your Zurich representative.

# Navigation, Functions and Alerts

Navigation around Z.stream *Xpress* couldn't be easier. Below you will find an introduction to the Navigation menu together with the common alerts and buttons relating to system functionality.

Carriers Cargo Liability	The left hand navigation panel (referred to as the Navigation menu) is where you will find the various screens and sections that relate to the product.
Interested parties Premium summary	The 'Carriers Cargo Liability' section contains various screens relating to the policy and its coverage.
() Underwriting questions	The 'Tools' section allows you to add attachments in the policy.
<ul> <li>Tools</li> <li>Attachments</li> </ul>	

Alerts. Various alerts will be displayed in the navigation menu based on mandatory information requirements and referral triggers.

*	A red asterisk highlights the mandatory fields required to complete the transaction.	▲ <sup>(3)</sup> Carriers cargo liability	The red flag in the navigation menu indicates that a referral has been generated in that particular section and requires further underwriting consideration.
<ul> <li>Carriers cargo liability 1</li> <li>Referral</li> </ul>	The green flag in the navigation menu indicates that the referral has been approved.	Carriers cargo liability Referral	The red flag with an X 🛒 in the navigation menu indicates that the transaction has been declined.
Carriers cargo liability	The vicon in the navigation menu alerts you to mandatory information that is missing. Where the appears in the navigation menu a more detailed explanation will be shown at the top of the respective screen. For example:		ormation that is missing. Where this be shown at the top of the

**Bottom Panel.** At the bottom of the screen, you will find another menu containing a number of functional and navigation options.

Please answer all underwriting questions.

<u> Calculate</u>	A yellow alert indicates a calculation is required. Press 'Calculate' to refresh or calculate the premium.	Net rate	Allows you to net rate the quote/policy.
Done	Select 'Done' to complete the transaction. This will automatically take you back to the policy home page/broking system	Standard commission	Allows you to re-apply standard commission to the quote/policy.
Delete risk	Allows you to delete a risk.	< Previous	Allows you to return to the previous screen.
Add referral	Allows you to add a manual referral.	Next >	Allows you to move to the next screen.

**Saving and Exiting.** Users can choose to select the 'Done' button shown above, or they can use the 'Save' & 'Exit' buttons at the top right of the Z.stream*Xpress* screen.



# Referrals

a 📴 g	arriers Cargo Liability
4 6	Carriers cargo liability
	🔊 Referral
đ	Insured details
đ	Interested parties
đ	Premium summary
e	Underwriting questions
đ	Complete
4 📴 Ti	pols
đ	Attachments

When a red referral flag is shown on the left hand navigation panel the transaction must be referred to Zurich for manual rating. To review the referral details, click on the 'Referral' icon and you will be presented with the 'Referrals' pop up window. See below.

#### The 'Referrals' pop up window contains current and historic referral information.

2
2
2
2
Add comment

- You can review detailed information relating to an individual referral and the referral decision within the Message section of the 'Referral' pop up. If a risk is declined, you will not be able to proceed with this risk.
  - Broker referral comments and the
     Underwriter's decision can be
     included for referrals. This can be a
     useful way to record underwriting
     information relating to each referral
     and can assist Zurich in making an
     underwriting decision. Note: These
     comments will not print on policy
     documents.
- System generated referrals cannot be removed.



### Policy Carriers Cargo Liability

Do you wish to import from an existing quote?	No
Policy details	
Account*	
Account name	
Policy wording*	Zurich Wording
Policy period	11/04/2013 to 11/04/2014
Effective date	11/04/2013
Valid to	11/05/2013
Transaction date	11/04/2013
Name of holding underwriter?*	Select
Are you the holding broker?*	Select
Insured details	
Client ref	Broker Training
Insured name*	

1	<b>Do you wish to import from an existing quote?</b> Where a quote has been manually provided by Zurich, you can import the quote details to avoid re-entering the data. To use this option, select 'Yes', enter in the quote number and click on 'Import quote details'.
	This doesn't give you the exact quote – it only provides the data associated with the imported quote. You will still be required to recalculate and finalise the quote.
2	Account. If only one account exists, this will be added by default into this section. If more than one account exists for the brokerage, you will need to select an account from the drop down list. All accounts will have account descriptions.
	Account name. Once you have selected the account, then the account name is automatically populated within this field.
	Name of holding underwriter? Select the name of the holding underwriter from the drop down list.
	Are you the holding broker? Select either 'Yes' or 'No' from the drop down list.
3	<b>Client ref.</b> This is the reference used to identify the client.
	Insured name. Enter the full name of the Insured.
4	Adding Carriers Cargo Liability risks. Select the number of Carriers Cargo Liability risks that require cover. You can add multiple risks to the quote/policy.

# Policy Carriers Cargo Liability

Terrined and date		
Insured goods*		
▼Coverage details		
Insured's Location*	Search suburb or postcode	<b>@</b>
Type of carrier*		Select 💌
Radius of transit*		Select 💌
Sum insured*		\$
Removal of debris*		\$ 50,000
Gross freight earnings - Breakdown by amou	int	
Earnings		Estimate
Principal carrier (including payments to subcontractors)	1	\$
Client special contracts 1		\$
When subcontracting <sup>1</sup>		\$
Total earnings		\$0
Optional extension to cover		
Subcontractors liability		No 💌
∃ Gross freight earnings - Percentage breakdo	own by source	
Earnings		Estimate
General goods <sup>2</sup>		%
Livestock <sup>2</sup>		%
Refrigerated goods <sup>2</sup>		%
Household removals <sup>2</sup>		%
Total earnings		0%
▼Endorsements		
		_Add/
Underwriting questions		
Do you offer to insure your client's goods?*		Select
Does the insured operate under terms and conditions o	f carriage? <b>*</b>	Select
Do you accept liability or arrange special contracts whe standard Conditions of Carriage?*	re your liability is different from that under your	Select
▼Excess		\$ 0
▼Excess Excess* ⑦		
▼Excess Excess* ⑦ ▼Multipolicy		
Excess Excess*	ars policies for the same contract?	No
Excess Excess*     T Multipolicy Does the Insured have any other in-force Marine Carrie Financial summary	ars policies for the same contract?	No
✓ Excess Excess* ⑦     ✓ Multipolicy Does the Insured have any other in-force Marine Carrie Financial summary	ars policies for the same contract? Base	No 🗸
✓ Excess Excess* ⑦     ✓ Multipolicy Does the Insured have any other in-force Marine Carrie Financial summary	ers policies for the same contract? Base Total Pavable	No V \$



**Insured goods.** This is a free form field that allows you to accurately describe the insured goods of the client's business. This information prints on the policy schedule.

2

**Insured's Location.** Select the suburb, state and postcode pertaining to where the insured carrier is located. **Note:** Once the policy has been accepted, the postcode cannot be changed for the duration of the period. In the case the client changes postcodes, the risk will have to be cancelled and a new risk added.

**Google Maps.** Enter the risk location, select the Google Maps icon and Google Maps will show you the risk location on the Google Maps website.

**Type of carrier.** Select the carrier type from the drop down list:

Radius of transit. Select the radius of transit from the drop down list.

**Gross freight earnings – Breakdown by amount**. Enter the estimated gross freight earnings (not including storage). Help Text are available for these fields by clicking on the '1'.

Gross freight earnings - Breakdown by amount	
Earnings	Estimate
Principal carrier (including payments to subcontractors) <sup>1</sup>	At least one Gross Freight Earnings amount is required
Client special contracts <sup>1</sup>	\$
When subcontracting <sup>1</sup>	\$
Total earnings	\$0

**Optional extension to cover.** Refer to the policy wording for full details of the optional extension of cover. To add an optional extension, select 'Yes' from the drop down list. The default excess is then automatically populated in the field. To change the default excess, type in the required excess.

**Subcontractors liability.** Select 'Yes' if the policy is to be extended to cover the liability of the insured's subcontractors. Enter the amount paid to subcontractors along with an amount to be added to the rate if required. **Note:** The earnings entered in this section should have been included in the gross freight earnings estimates above.

Optional extension to cover	
Subcontractors liability	Yes 💌
Amount to be added to the base rate	%
Earnings	Estimate
Paid to subcontractors	s

**Gross freight earnings – Percentage breakdown by source**. Enter the percentage of the earnings associated with the category of goods carried (must equal 100%). Help Text are available for these fields by clicking on the '2'.

Gross freight earnings - Percentage breakdown by source		
Earnings	Gross Freight Earnings percentage	Estimate
General goods <sup>2</sup>	The percentage entered must equal 100%	%
Livestock <sup>2</sup>		%
Refrigerated good	s <sup>2</sup>	%
Household remova	ls <sup>2</sup>	%
Total earnings		0%

3

4

5

**Underwriting questions.** All underwriting questions have to be answered. If 'Yes' is selected for 'Do you offer to insure your client's goods?', then an additional free form text box appears and additional information can be entered.

If 'Yes' is selected for 'Does the insured operate under terms and conditions of carriage', then an additional underwriting question needs to be answered.

Does the insured operate under terms and conditions of carriage?*	Yes	~
If Yes, have they been accepted for use by Associated Marine?*	Select	~

**Excess.** This is the total excess/deductible for all events for this risk. The value is expressed in dollars only. You may accept the standard excess or enter a voluntary excess.

**Multipolicy.** Select and detail any Goods in Transit (Carriers) policies that the insured has active with Zurich to enable combined policy discounting to apply. If the system is able to validate that the selected level of cover is in place on active policies within Z.stream*Xpress* (by looking up entered policy numbers) then no referral will be generated. If no policy number is entered or if the system is unable to validate the level of cover, then referral approval will be required.

▼Multipolicy		
Does the Insured have any other in-force Marine Carriers policies for the same contract?	Yes	~
Goods in Transit (Carriers) - Comprehensive	No	~
Goods in Transit (Carriers) - Defined events	No	~
Please provide policy numbers of the Insured's other in-force policies		
<b>m o</b>		

**Note:** If 'Yes' is selected for Goods in Transit (Carriers) – Defined events, then the Defined events extensions of cover are available for selection:

Goods in Transit (Carriers) - Defined events	Yes
Defined events extensions of cover taken	
Theft pilferage & non delivery	No
Loading/unloading	No
Breakdown of refrigerated machinery	No

#### 6

Delete risk. Select to delete the risk.

**Add referral.** If you need any aspect of your policy to be reviewed, add a manual referral by selecting the 'Add' referral' button.

**Add page notes.** If page notes are added, they will print on the policy schedule. Page notes will require acceptance by Zurich.


### Policy **Insured Details**

Client reference	Broker Training		
▼Insured details			
Search Australian Business	Register		
ABN (7)	Corch	Odvanced 0BP Search     Search 0SIC	
Insured name*	Broker Training		
ABN		🖻 Trading as	
			1
State business register po			
State of register no.	Colort IV		
State of registry	Select 👻		
Mailing address			
Insured mailing address:	No		
Suburb / State / Postcode	Search suburb or postcode 🔎		
Unit No / Floor / Building			
Street No / Name	Search street name		
	-		
Insured contact deta	ails		
Contact name	Business pho	ne	
Email address	Private phon	ne	
Website	Fax		



**ABN.** If an ABN exists for the client, enter the ABN number (11 digit number) in the ABN field. To validate the ABN select the 'Search' button. This will populate various fields.

Alternatively, to search for a company/ABN select the 'Advanced ABR Search' link which will open an external website for searching for ABNs. **Note:** Once you have found your ABN, you must copy the ABN from the external website and paste the number into the ABN field within Z.stream*Xpress* and validate by selecting 'Search'.

Insured name. Details default from the Carriers Cargo Liability policy details screen.

**ACN.** Does the insured have an Australian Company Number? If you have the 9 digit number, enter it in this field. If you do not have the ACN, select 'Search ASIC' which will open an external site for searching. Australian company numbers can be located from this link using the insured's details.

**Insured mailing address: c/o intermediary.** If you select 'Yes', the mailing address of the intermediary is populated into the relevant address fields. If 'No' is selected, then the mailing address of the client is populated into the relevant address fields.

**Google Maps.** Enter the location, select the Google Maps icon and Google Maps will show you the location on the Google Maps website.



**Insured contact details.** Some details are populated by the system. However, you are able to add new or additional information as desired.

### Policy Interested Parties

▼ Interested parties ⑦		
Name		
	() Ada	l Part



**Do you wish to add any additional names to this policy (other than trading name)?** By selecting 'Add Party', this section will allow you to nominate the name of any additional parties.

### Policy Premium Summary

	cargo natincy	1	1				1		3		1
*		Base	FSL	GST	Stamp Duty	Total pay	Comm.			Comm. GST	Net premi
Carrier	s cargo liability	\$1,380.17	\$0.00	\$138.02	\$136.64	\$1,654.83	0	%	\$0.00	\$0.00	\$1,654.
Total	Ş	1,380.17	\$0.00	\$138.02	\$136.64	\$1,654.83			\$0.00	\$0.00	\$1,654.0
Policy											
*		Base	FSL	GST	Stamp Duty	Total pay	Comm.			Comm. GST	Net premi
Total	ş	1,380.17	\$0.00	\$138.02	\$136.64	\$1,654.83			\$0.00	\$0.00	\$1,654.



### Policy Underwriting Questions

1

Underwriting questions $\widehat{\mathbb{O}}$		
General Underwriting Questions		
1. Has any insurer ever declined insurance or imposed special conditions?*	Select	
2. Has any insurer ever cancelled or refused to renew your insurance?*	Select	
3. Has the insured ever been in liquidation?*	Select	



**Underwriting questions.** Answer all underwriting questions. If 'Yes' is answered, provide full details for each relevant question.

### Policy Complete

Closing number (?)			
Close Now?*	Yes		
Documents available to print			
Policy Schedule (PDE)	On Accent		
Certificate of Currency (PDE)	On Accept		
	Customise		
Transition Letter (with policy sched	ule On Accept		
Proposal (PDF)	On Comple	te	
▼Policy status			
Policy stage	New Business		
Underwriting status	Complete		

**Closing number.** Enter the closing/reference number in this section.

**Close Now?** This option relates to producing a Cover Note or a New Business policy. Selecting 'No' will leave the New Business as a Cover Note. Selecting 'Yes' will change the transaction type to a New Business policy once it has been accepted/confirmed on the policy home page/broking system (i.e. skipping the Cover Note stage).



Policy status. This shows you the transaction type and status.

3

### Tools Attachments

Add attachments @		
ame*		
pe <sup>*</sup>	Select	~
escription*		<u>*</u>
		<b>_</b>
achment*		Browse
		6

**Adding attachments.** Relevant documents e.g. claims experience, declarations, quote slips, etc, can be attached to the policy transaction via the attachments section.

1	Enter the name of the document.
2	Select the document type from the drop down list.
3	Enter a description of the document.
4	Select 'Browse' to attach a document from a directory on your PC.
5	Click 'Attach' to complete the process. The document will then be available for viewing by Zurich.

To view a previously added document, select the attachment and double click to open.

Zurich Australian Insurance Limited ABN 13 000 296 640, AFS Licence No: 232507 Head Office: 5 Blue Street North Sydney NSW 2060

Client Enquiries: Telephone: 132 687 www.zurich.com.au

