

Marine Discussion Guide

In addition to your own fact-finding and risk assessment, this checklist may be a useful reminder for items to discuss with your Marine client.

- Name of the insured
- Full description of the interest to be insured (including refrigerated, frozen or chilled)
- The countries imported from or exported to
- How are the insured goods transported? (by Sea, Air, Rail and or Road)
- Inland: Does the Insured use professional carriers or own vehicle distribution?
- Limit of liability for Imports, Exports and Inland
- Estimated value of sendings for Imports, Exports and Inland
- Are there any inland sendings required within any overseas countries
- Any particular terms of sale eg Incoterms

For Marine enquiries

Website: brokers.zurich.com.au/products/marine-insurance

Email: marine.hub@zurich.com.au

Phone: 1800 426 021 (Option 2)

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