

Zurich Wealth Protection & Active September release

Transition rules



Summary

As part of the September 2021 PDS release, we will be making the following changes:

- Close Income Protector and Income Protector Plus to new business (in Wealth Protection and Active)
- Introduction of Income Safeguard to comply with APRA's Individual Disability Income Insurance (IDII) product measures (in Wealth Protection and Active)
- New pricing for all new business (Wealth Protection)
- Update to the restriction on multiple partial trauma claims for angioplasty (minimally invasive cardiac surgery) (Wealth Protection trauma cover, new and inforce via upgrade)
- New 'duty to take reasonable care not to make a misrepresentation' replaces the 'duty of disclosure' for new policies, in line with the Insurance Contracts Act
- Reference to the location of a Target Market Determination (TMD) for each cover (now part of our Design and Distribution Obligations)
- Other housekeeping updates to the PDS, including:
 - ✓ update Business Expenses to align with Income Safeguard (Wealth Protection only)
 - ✓ rebranding changes
 - ✓ removal of BPay as a first premium payment option.

These changes to the Wealth Protection and Active PDS will take effect on 27 September 2021.

Wealth Protection and Active New business transition rules for income protection

For income protection only, APRA has allowed a longer transition window for completion of in-progress applications.

Application	Accepted until / Action required
Submitted before 27 September 2021 For paper applications (cancel and replace only) applications signed and dated before 27 September 2021, can be accepted up to 29 October 2021	If the policy is issued before 1 March 2022 , the terms and conditions of the old Wealth Protection and Active PDS (dated 29 March 2021 and SPDS dated 4 May 2021) will apply. If the policy is issued on or after 1 March 2022 , the terms and conditions of the Wealth Protection and Active PDS (dated 27 September 2021) will apply. The following outstanding requirements will need to be raised before issuing the policy: <ul style="list-style-type: none"> • New signed quote for Income Safeguard (if applicable) • Acknowledgement of the Zurich Wealth Protection or Active PDS (dated 27 September 2021).
Submitted on or after 27 September 2021	The terms and conditions of the new Zurich Wealth Protection and Active PDS (dated 27 September 2021) will apply. For cancel and replace: The following outstanding requirements will need to be raised before issuing the policy: New signed quote for Income Safeguard (if applicable) Acknowledgement of the new Zurich Wealth Protection or Active PDS (dated 27 September 2021).

New business transition rules for all other covers

Old quotes generated from ZLQ will be honoured for up to 60 days from the date of the quote.

Quotes must be saved as a PDF and only quotes generated from ZLQ will be honoured (ie. No IRESS comparisons/quotes).

Where a client has had a birthday since the quote was prepared, a new quote on new rates is required

Once the application is submitted to us, and the adviser or client requests:

- a reduction in the cover, old rates will be honoured (for 60 days from the original quote date)
- an increase in the risk/cover, a new quote is required and new rates will apply
- a combination of reduction and increase in cover, new rates will apply.