



# Zurich Staff Legal

Dedicated to our customers...  
focused on results



Most businesses have the same top priorities when litigation is required to resolve a claim against them:

- Secure excellent, qualified representation.
- Close the case as quickly as possible.
- Try to keep costs under control.

Zurich Staff Legal can help on all these fronts and more. Our network of experienced, specialized attorneys and paralegals is dedicated to helping achieve the best outcomes for our customers.



## The right team, the right experience

Zurich has a network of over 200 staff attorneys and paralegals across the U.S., with attorneys averaging more than 25 years of experience. And we have legal professionals dedicated to areas of specialization needed to provide the best defense, including:

### Industry specialists in:

- Construction
- Food and Restaurants
- Gaming
- Hospitality
- Manufacturing
- Professional Services
- Real Estate
- Retail
- Trucking
- Wholesale

### Practice area specialists in:

- Auto
- Construction Defect
- Employment
- General Liability
- Premises Liability
- Product Liability
- Professional Liability
- Workers' Compensation

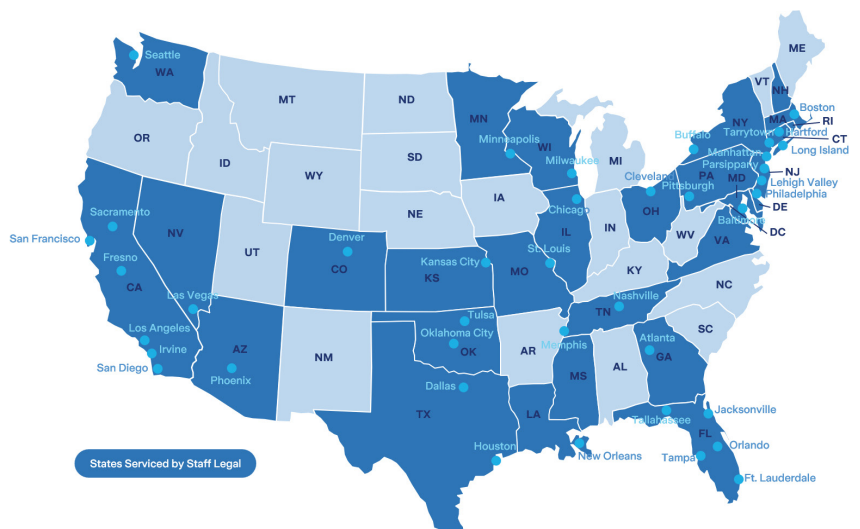
*“We understand the serious risks prolonged and complex litigation poses to our customers. Zurich Staff Legal is committed to providing superior representation by working with our customers to develop strategies to resolve cases quickly and efficiently in order to achieve optimal outcomes.”*

Eileen Neugebauer  
Head of Staff Legal,  
Zurich North America



## Find *who* you need *where* you need them

We make it simple to find a Zurich Staff Legal professional to help meet the defense needs of Zurich's customers. Our easy-to-use [online attorney directory](#) lets you search by state and county jurisdiction, area of specialization or names of attorneys. We operate in 40 locations across 28 states and D.C.





## Helping save costs and time

Compared to outside counsel, on average, Zurich Staff Legal delivers savings on indemnity and expense, and closes cases more quickly.<sup>1</sup>

### General Liability

- 51% less in average legal expense
- 19% less in average indemnity costs
- 6% fewer average number of days case is open

### Auto Liability

- 52% less in average legal expense
- 18% less in average indemnity costs
- 32% fewer average number of days case is open

### Workers' Compensation

- 40% less in average legal expense
- 3% less in average indemnity costs
- 22% fewer average number of days case is open



## Collaboration and communication

Zurich Staff Legal works closely with Zurich's entire Claims team to develop a strong, strategic defense, manage total loss costs and reduce case complexity where possible. We maintain regular, ongoing communication with Zurich's customers to ensure they are up to date on the progress of their litigation and our defense strategy. We also work closely with brokers to help best serve our mutual customers and respond quickly to their needs.



## Trends, tools and technology

Our commitment to working towards the best possible outcomes includes staying on top of evolving litigation issues, leveraging claims data and analytics in case resolution, and putting innovative technology into action to improve efficiencies and the overall experience for our customers.

## Our focus is on you

Our legal professionals are focused exclusively on Zurich customers and helping them achieve better outcomes. Outside legal firms often handle a wide range and volume of clients that can prevent them from providing the kind of concentration on industry-specific claims litigation that Zurich offers.

From investigation to case management to final resolution, you can depend on our knowledge, commitment and determination to be the counsel of choice.



Zurich Staff Legal is committed to providing customers with high-quality, cost-effective defense of litigated claims. We use industry best practices and metrics to help drive favorable results while also delivering consistent, dedicated service in and out of the courtroom.

## Zurich Staff Legal

<sup>1</sup> Data for cases as of December 2023 resolved between \$1.00 and \$1 Million in Jurisdictions where Staff Legal practices. Source: Zurich North America Counsel Performance Report.

### Zurich

1299 Zurich Way, Schaumburg, IL 60196-1056  
800 982-5964 [www.zurichna.com](http://www.zurichna.com)

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