



Zurich Construction Leadership Directory

As one of the leading insurance carriers in the construction industry, our mission is to provide creative solutions for the risks our customers face today and in the future by providing a broad array of distinctive products and services, we work to help limit the cost of risk while increasing job site safety awareness.

Zurich Construction's experienced leadership team is ready to work with you to help ensure your business risk management needs are met.

Meet the Zurich Construction team.



Kelly Kinzer

Head of Construction
U.S. National Accounts
Zurich North America

Kelly Kinzer is Head of Construction for U.S. National Accounts at Zurich North America. She is accountable for delivering underwriting results, delivering sales execution, talent management strategies and innovative products and services.

Kelly's underwriting experience is complemented by her prior broking experience. She rejoined Zurich in 2019 from Willis Towers Watson, where she was Head of Construction Broking for North America. Over the past two decades, she has established herself as a leader in construction risk.

Kinzer graduated from St. Olaf College with a Bachelor of Arts in Economics and a minor in Finance.

She can be contacted at kelly.kinzer@zurichna.com.



James Savage

Head of Construction Casualty
U.S. National Accounts
Zurich North America

James Savage is the Head of Construction Casualty. He is accountable for managing the U.S. National Accounts Construction Casualty portfolio, including developing and executing diverse multidimensional strategies across the portfolio and ensuring that all key performance metrics are achieved.

Since joining Zurich in 2014, James held roles as Regional Vice President of Construction Casualty for the South Region and Head of Middle Market Construction and managed the Great Lakes Construction team. Prior to joining Zurich, James worked at National Interstate Insurance in its underwriting and group captives units. James received an MBA from Walsh University and undergraduate degrees from Allegheny College in Economics and History.

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Jeff Grewing

Head of Construction Specialties
U.S. National Accounts
Zurich North America

Jeff Grewing is Head of Construction Specialties for U.S. National Accounts at Zurich North America. He is responsible for developing and executing diverse multidimensional strategies across the Construction Specialties portfolio.

During his 20 years at Zurich, Grewing has served in various leadership roles including the National Construction Technical Leader, Head of Construction Liability, Head of Construction Special Risks, Regional Vice President of Commercial Markets, Regional Construction Practice Leader, Vice President of Business Development, and Casualty Vice President. Prior to joining Zurich, he held underwriting and leadership roles at CNA Re, National Reinsurance Corp., CIGNA and U.S. Risk, LLC.

A 36-year industry veteran, Grewing is an active member of the Associated General Contractors of America (AGC) and International Risk Management Institute (IRMI).

He holds a Master of Business Administration in Finance and a Bachelor of Business Administration in Management from the University of North Texas.

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Megan Jameson

Construction Technical Leader
U.S. National Accounts
Zurich North America

Megan Jameson is the Construction Technical Leader at Zurich North America. She is responsible for various critical portfolio management focused activities including driving profitability, product development and innovation, underwriting quality, governance, and customer/employee focused strategic initiatives across the Construction portfolio nationally. Megan is supported in her role by Line of Business (LOB) focused technical leaders and a national portfolio analyst. During her nearly decade long career at Zurich, Megan has served in various leadership roles including Construction Property Technical Director and Midwest Regional Team Lead. Prior to joining Zurich, she served in several broking roles at Lockton Companies LLC within the Construction division.

Megan holds a Bachelor of Business Administration from the University of Illinois Chicago, along with Construction Risk Insurance specialist (CRIS), Associate in Insurance Services (AIS) and Associate in Risk Management (ARM) designations.

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Patrick McBride

Head of Construction Property
U.S. National Accounts
Zurich North America

Patrick McBride is Head of Construction Property for U.S. National Accounts at Zurich North America. He is responsible for leading Zurich North America's national construction property efforts. He works closely with key brokers and agents to design, develop and deliver innovative and comprehensive first-party risk transfer solutions. McBride is supported in his role by Zurich's regional Construction Property underwriting managers, team leaders, underwriters and underwriting assistants.

His underwriting experience is complemented by his prior broking experience. McBride rejoined Zurich in 2018 from Willis Towers Watson, where he was the Middle Market Broking Leader for the Mid-Atlantic Region, providing leadership and oversight across all lines and industries in the Middle Market space. Prior to his current role as Head of Construction Property for Zurich North America, McBride served as the Construction Property Leader for the South region. He started his career as an underwriter and served in capacities of increasing responsibility within the Construction Property team at Zurich.

He is a graduate of Texas A&M University with a Bachelor of Business Administration in Finance.

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Alicia Pavelko

Head of Construction Innovation and Sustainability
Regional Vice President, Construction Property - West
U.S. National Accounts
Zurich North America

Alicia Pavelko is the Regional Vice President of Construction Property for the West Region and the Head of Construction Innovation and Sustainability. Alicia manages the growth of Zurich's innovative, sustainability-inspired construction-solutions. She is also responsible for developing and deploying new product solutions for Construction. Previously, Alicia held leadership positions in the Construction practice at Willis Towers Watson and Marsh, as well as Construction and Marine underwriting positions of increasing responsibility at Hanover Insurance and Zurich North America.

Alicia graduated with a Bachelor of Arts in Economics from St. Olaf College in Northfield, Minnesota.

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Allison Coffee-Snyder

Regional Vice President, Construction Property – South
U.S. National Accounts
Zurich North America

Allison Coffee-Snyder is Regional Vice President of Construction Property for the South region. She has over 12 years of construction property/inland marine underwriting experience. Coffee-Snyder began her career as an inland marine underwriter for Ace USA in Dallas, Texas, covering the South territory. She subsequently joined Allied World Insurance as a senior inland marine underwriter, focusing on construction and builder's risk before joining Zurich in 2017 as a Senior Construction Property Underwriter in the Dallas office. She relocated to Denver in 2019 to assume the West Regional Manager role.

Coffee-Snyder holds a Bachelor of Science in Advertising from the University of Texas in Austin.

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Alex Donnelly

Regional Vice President, Construction Property – Midwest
U.S. National Accounts
Zurich North America

Alex Donnelly is the Regional Vice President of Construction Property for the Midwest Region. In his role, Donnelly manages profitability, growth and implementation of underwriting initiatives throughout the region. In addition, he is responsible for broker and client relationships, focusing on delivering solutions to complex Construction Property risks.

Alex joined Zurich in 2020, having previously held the role as Team Lead for Zurich Construction Property Midwest where he handled key relationships in the region, and was responsible for the training and mentorship of the underwriting team. Throughout his career, he has had a construction industry focus, with a specialization in large Builder's Risk underwriting at multiple large carriers. He is a graduate of Illinois State University, with a degree in Business Information Systems.

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Joe Riela

Regional Vice President, Construction Casualty – East
U.S. National Accounts
Zurich North America

Joe Riela is Regional Vice President of Construction Casualty for the East region. He is responsible for delivering underwriting sales execution and talent management strategies for staff, broker partners and customers in the East region.

Riela has worked at Zurich since November 2009 and has over 28 years of diversified construction experience within the insurance industry. He began his career as a surety underwriter with Seaboard Surety. He subsequently joined AIG, where he held positions of increasing responsibility in Surety, Construction Casualty, and as Real Estate Practice Leader for their Lexington Insurance and Risk Management divisions. Riela also served as Senior Vice President of Construction Brokerage Group in New England for Willis Towers Watson. Riela graduated from Providence College with a degree in Finance.

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John Vang

Regional Vice President, Construction Casualty – West
U.S. National Accounts
Zurich North America

John Vang is Regional Vice President of Construction Casualty for the West region. He is responsible for delivering underwriting sales execution and talent management strategies for staff, broker partners and customers in the West region.

Prior to joining Zurich, Vang spent six years with Hartford Construction, where he held various roles with the most recent being Assistant Vice President for the West and Midwest territories. He started his insurance career and spent 11 years with the combined company of St. Paul and Travelers Construction.

Vang holds a Bachelor of Business Administration from the University of the Pacific.

He can be contacted at j.vang@zurichna.com.



Matt Wagner

Regional Vice President, Construction Property – East
Construction Business Execution Lead
U.S. National Accounts
Zurich North America

Matt Wagner is the Regional Vice President of Construction Property for the East region. He is responsible for delivering profitable results, managing broker relations, developing talent, and executing on Construction Property strategies.

In addition, Matt leads Construction Business Execution efforts. Here, he manages a range of initiatives at the national and regional levels to deliver operational and personnel solutions.

Matt joined Zurich in 2019 where he led underwriting on large and complex accounts and supported East Region growth through notable project wins. Matt has a versatile background in the insurance industry coming from Willis Towers Watson, where he was a National Construction Property Broker. Prior to his national broking role, he held positions within WTW's New York Construction Team.

Matt graduated Magna Cum Laude from the University of St. Thomas with a Bachelor of Arts in Business Leadership and Management.

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Rudy Leon

Regional Vice President, Construction Casualty – South
U.S. National Accounts
Zurich North America

Rudy Leon is the Regional Vice President of Construction Casualty for the South Region. He is responsible for delivering underwriting sales execution and talent management strategies for staff, broker partners, and customers in the South Region.

Prior to joining Zurich, Rudy spent five years with Hartford Construction, where he held various underwriting roles within their Construction unit. Throughout his career, he has had a construction industry focus, with a specialization in Construction Casualty underwriting. Most recently at Zurich, Rudy was the Construction Casualty Underwriting Manager for the Southeast.

Rudy graduated from Westmont College with a Bachelor of Arts in Economics and Business.

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Tony Zins

Head of Middle Market Construction
Regional Vice President, Construction Casualty – Midwest
U.S. National Accounts
Zurich North America

Tony Zins is the Head of Middle Market Construction and Regional Vice President of Construction Casualty for the Midwest region. He is responsible for managing the Middle Market Construction Casualty portfolio, including developing and executing diverse multidimensional strategies across the portfolio and ensuring key performance metrics are achieved. He is also responsible for delivering underwriting sales execution and talent management strategies for staff, broker partners and customers in the Midwest region.

Zins started with Zurich in 2005 where he held various underwriting roles in New York, including Property, Large Casualty, Wrap-ups and Subcontractor Default products. He then spent 8 years as Construction Casualty Underwriting Manager for multiple offices throughout the Midwest, including Kansas City, Chicago, St. Louis and Milwaukee. In 2021 he became RVP for Construction Casualty in the Midwest. Zins holds a Bachelor of Science Degree in Industrial Engineering from Kansas State University.

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Mike Davis

Head of Construction Professional Liability
U.S. National Accounts
Zurich North America

Mike Davis is Head of Construction Professional Liability for U.S. National Accounts at Zurich North America. He works with brokers, customers and Zurich team members across multiple functions to deliver effective products and services, including risk insights. In addition to Construction Professional Liability underwriters and underwriting assistants, he is supported by Zurich Construction's regional teams, Risk Engineers, dedicated Claims staff and many other colleagues.

Prior to his current role, Davis was responsible for professional and pollution liability for architects, engineers and environmental services firms for the Environmental business group, including coordination of placements for large, multinational service firms. Before joining Zurich, he worked for Kemper Insurance, building and leading the Construction and Consulting division of Kemper Environmental. Earlier in his career, Davis held underwriting, product management and risk consulting roles for Environmental Compliance Services. Prior to starting his insurance career, he worked as a professional geologist, directing field services for a regional geotechnical and geologic consulting firm. Davis graduated from LaSalle University with a Bachelor of Arts in Geology and studied Engineering Geology at Drexel University. He holds a Registered Professional Liability Underwriter (RPLU) designation.

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Steven Goebner

Head of Environmental Contractors
U.S. National Accounts
Zurich North America

Steve Goebner is Vice President, Head of Environmental for U.S. National Accounts at Zurich North America. He is primarily responsible for the management of the Environmental Contractors and Environmental Consultants book of business within the Construction unit, where he provides guidance, direction and strategy development. He also shares responsibility for new product development and internal training activities, as well as the external marketing of Zurich products and services.

Goebner started his career with a large East Coast-based, full-service environmental firm. He then worked for over 15 years at ECS/XL Environmental where he was Senior Vice President/Executive Underwriter.

He holds Bachelor of Science degrees in Environmental Resource Management and Business Management from Pennsylvania State University. He also holds Associate in Risk Management (ARM) and Registered Professional Liability Underwriter (RPLU) designations.

He can be contacted at steven.goebner@zurichna.com.



Paul Orsi

National Construction Property Underwriter
U.S. National Accounts
Zurich North America

Paul Orsi is a National Construction Property Underwriter and has been with Zurich since February 2004. Orsi has 30+ years of experience in the insurance industry. His career began at Travelers in 1987 as a domestic multi-line underwriter. In 1994, Orsi joined Royal Global, later becoming Royal & Sun Alliance. There he administered global property programs for U.S. multi-national corporations. Since 2004, Paul has held both underwriting and managerial positions within Zurich Construction.

In his current position, Orsi's focus is Master Builders Risk programs for Zurich's largest customers including Bechtel, Turner Construction, Hensel Phelps, Skanska, and DPR Construction. His other areas of focus include complex captive arrangements and reinsurance structuring. Orsi also enjoys acting as a coach and mentor to the newer team members throughout Construction Property.

Orsi holds a BS degree from St. Francis College. He earned the CPCU designation in 2001, completed the Munich Re Advanced Engineering Seminar in 2007, and is Board Member of IMUA. Orsi is a native New Yorker residing in Brooklyn.

He can be contacted at paul.orsi@zurichna.com.



John Priebe

National Construction Property Energy Underwriter
U.S. National Accounts
Zurich North America

John Priebe is the lead National Construction Property Energy Underwriter for Zurich's Energy portfolio. John is responsible for developing and executing business strategies involving construction energy portfolio specific to property inclusive of all PowerGen, oil & gas, chemical and alternative energy risks. In addition, John is responsible for delivering underwriting results for the overall portfolio, sales execution and field training.

John has been working for Zurich for over 10 years. Prior to his current role, he acted as Team Lead for Zurich Construction Property Midwest; responsible for training and mentorship. He has also managed large and complex builders risk accounts within the Midwest region. John holds a BS degrees from the University of Illinois Champaign-Urbana.

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Kristin O'Malley

Underwriter, Construction Property
Construction Business Execution Analyst
U.S. National Accounts
Zurich North America

Kristin O'Malley is a versatile Construction Property Underwriter based in New York City. She is responsible for managing complex new and renewal accounts across Builder's Risk, Contractor's Property and Inland Marine lines. Kristin has demonstrable experience as a solution provider for customers and leads with a resourceful attitude to understand their risk appetite.

In addition, Kristin assists in Construction Business Execution efforts through planning and implementing strategic business initiatives.

Kristin joined Zurich in 2016 and was able to develop and grow within the Middle Market and Large Property segments before joining the Construction Property team. Here, Kristin gained diverse operational and market-facing expertise that helped shaped her current underwriting acumen.

Kristin holds a Bachelor of Science in Neuroscience from Lafayette College in Pennsylvania.

She can be contacted at kristin.omalley@zurichna.com.



Jon Tate

Vice President of Construction, Risk Engineering
The Zurich Services Corporation

Jon Tate is Vice President of Construction, Risk Engineering for The Zurich Services Corporation. He has over 30 years of experience in the insurance and construction industries and sits on the Board of Advisors to the Construction Industry Institute (CII).

Tate provides leadership and strategic direction to construction Risk Engineering teams in North America and works closely with construction customers and industry associations to provide relevant risk solutions and expand the awareness, understanding and management of construction risk through improvement, innovation and risk insights. He has been involved with, and led, the development of innovative products, services and award-winning technology. Tate is published and a regular speaker at large industry events, especially on economic and workforce issues.

Prior to joining Zurich over 20 years ago, he worked for two large, heavy industrial general contractors in Project Controls Management, Project Engineering and Estimating. Areas of specialization include assembling and leading large teams to success, pre-project planning, scheduling, cost estimation and control, subcontract administration, and labor productivity, impact and acceleration. Tate is experienced in construction claims analysis, negotiation and mediation.

He holds a Bachelor of Science in Building Construction from Auburn University and a Master of Business Administration from the University of Alabama at Birmingham. Tate is also a graduate of the Falls Management Institute in Colorado Springs, Colorado.

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