

### **Zurich Life Insurance Malaysia Berhad**

Registration No. 196801000442 (8029-A)

Date: <Insert date DD MMM YYYY>

Policy No. : <Policy No> Life Assured : <Insured Name>

Policy Status : <Policy Status Description>

Next Policy Anniversary Date : <Next Policy Anniversary Date DD MMM YYYY>
Next Premium Due Date : <Next Premium Due Date DD MMM YYYY>

Revision of Insurance Charges for <Plan Description> (<Plan Code>)

Dear Valued Customer,

Thank you for your continued support of Zurich Life Insurance Malaysia Berhad (ZLIMB).

We understand that rising medical and healthcare costs in Malaysia are a growing concern. Several significant trends, such as the surge in non-communicable diseases, the expansion of private healthcare services, and the continuous rise in medical inflation, have greatly impacted the medical and health sector.

Despite our persistent efforts to contain costs through various initiatives, these expenses continue to escalate annually. Our initiatives include reviewing and comparing claims across diverse hospitals and conducting in-depth analysis of medical bills to ensure charges are reasonable. At ZLIMB, we are committed to providing you with long-term protection. As part of this commitment, we actively manage your insurance charges to ensure you maintain the medical coverage you need. In light of this, we would like to inform you that we will be revising the insurance charges and premiums for your medical plan.

Following the announcement by Bank Negara Malaysia (BNM) on 20 December 2024, relating to the introduction of interim measures for medical plans, we remain dedicated to assisting our policyholders in managing the challenges posed by the rising costs associated with high utilisation and medical claims inflation.

To assist you during this transition, we will implement a gradual increase in your insurance charges (refer to Appendix 1) over a five-year period.

With the revision, more units will be taken from your policy's account value to pay for the higher insurance charges. If you continue to pay the same premium RM <Current Regular Premium Amt> <Payment Mode Description> after this revision, your policy is expected to sustain up to age Age,<1 day before lapse date DD MMM YYYY>.

# You can consult your wealth planner for other alternatives stated below:

- a) If you wish to make a different amount or method to sustain your policy.
- b) Downgrade your current plan of medical rider, if applicable.
- c) Consider other medical products which provide similar or more comprehensive medical coverage. This is subject to further underwriting and waiting period. Kindly note that the alternative medical product may have a higher premium compared to your current plan, as it offers enhanced benefits. Feel free to request for more details and insights to assist in your decision. Before deciding to switch, do ensure that your choice aligns with your needs and budget.
- d) Review your coverage by reducing your policy benefits i.e. reduce sum assured and/or remove other rider(s).

For further information, please refer to the appendix:

Appendix 1: Current and Revised Annual Insurance Charges for <current medical plan>

Appendix 2: Frequently Asked Questions (FAQ)

If you require further assistance, please contact our Customer Service Careline at 1-300-888-622 (press #6 for enquiries on medical repricing), or email us at <a href="mailto:callcentre@zurich.com.my">callcentre@zurich.com.my</a>. Alternatively, you may also contact your Wealth Planner or visit the nearest Zurich Life Insurance Malaysia Berhad branch.

Thank you.

## **ZURICH LIFE INSURANCE MALAYSIA BERHAD**

#### **Pauline Teoh**

Chief Executive Officer

Wealth Planner : <WP Code> <Wealth Planner Name>

Contact No. : <WP Contact No>

Chief Agency Manager : <CAM Code> <CAM Name> Branch : <WP Branch Description>

#### Note:

- The content of this notification letter based on the information available and does not take into account any alterations to this policy made since < letter generation date DD MMM YYYY>.
- To view the content of this letter and FAQs in Bahasa Malaysia, Chinese or Tamil, please visit http://www.zurich.com.my/ml210UDR. If there is any discrepancy between the English, Bahasa Malaysia, Chinese and Tamil versions, the English version shall prevail.
- 3. Please log in to our customer portal at http://MyZurichLife.com.my or scan the QR code below to view your policy information.



http://MyZurichLife.com.my

#### **APPENDIX 1**

The table below shows the insurance charges applicable for the next 5 years:

Plan Code: <current plan code> Gender: <insured gender> Occupational Class: <1/2/3/4>

Current Attained Age: <current attained age>
Current Medical Plan: <current medical plan>

Age	Existing Annual Insurance Charge <sup>2</sup>	Revise	Effective Date		
		Percentage Increase (%)	Amount Increase (RM)	Final Amount (RM)	of Insurance Charge
<current age="" attained=""></current>		<percent ic1%=""></percent>	<inc 1="" ic=""></inc>	<amt ic1=""></amt>	<pre><next anniversary="" date="" dd="" mmm="" policy="" yyyy=""></next></pre>
<current attained<br="">age&gt; + 1</current>		<percent ic2%=""></percent>	<inc 2="" ic=""></inc>	<amt ic2=""></amt>	<dd mmm<br="">YYYY&gt; +1</dd>
<pre><current age="" attained=""> + 2</current></pre>		<percent ic3%=""></percent>	<inc 3="" ic=""></inc>	<amt ic3=""></amt>	<dd mmm<br="">YYYY&gt; +2</dd>
Current attained age> + 3 <sup>1</sup>		<percent ic4%=""></percent>	<inc 4="" ic=""></inc>	<amt ic4=""></amt>	<dd mmm<br="">YYYY&gt; +3</dd>
<current age="" attained=""> + 4 <sup>1</sup></current>		<percent ic5%=""></percent>	<inc 5="" ic=""></inc>	<amt ic5=""></amt>	<dd mmm<br="">YYYY&gt; +4</dd>

<sup>&</sup>lt;sup>1</sup>The increase amount for the fourth year onwards is subject to review and revision depending on the outcome of the various cost containment measures to be implemented.

The full existing annual insurance charges are illustrated in the table below.

For the other revised annual insurance charge tables with different effective date, please visit <a href="http://www.zurich.com.my/ml210UDR">http://www.zurich.com.my/ml210UDR</a> for details.

## **Existing Annual Insurance Charges**

Age	Insurance	Age	Insurance	Age	Insurance	Age	Insurance
	Charge		Charge		Charge		Charge
0		20		40		60	
1		21		41		61	
2		22		42		62	
3		23		43		63	
4		24		44		64	
5		25		45		65	
6		26		46		66	
7		27		47		67	
8		28		48		68	
9		29		49		69	
10		30		50		70	
11		31		51		71	
12		32		52		72	
13		33		53		73	
14		34		54		74	
15		35		55		75	
16		36		56		76	
17		37		57		77	
18		38		58		78	
19		39		59		79	

# Note:

- The insurance charges shown in the table above are applicable to standard risk and are **annual rates**. If your current medical plan has any loadings, the rates applicable to you will be calculated accordingly.
- The insurance charges shown in the table may be subject to tax or other government levies.
- The actual insurance charges may differ from the table above due to the rounding of decimal places.

<sup>&</sup>lt;sup>2</sup>As per your original contract terms, your <u>Existing Annual Insurance Charge</u> before revision are generally **expected to increase** as you grow older.

<sup>&</sup>lt;sup>3</sup>The staggered increase in **Revised Annual Insurance Charge** does not apply to the increases in insurance charges as you grow older.