

# Zurich Life Insurance Malaysia Berhad

Registration No. 196801000442 (8029-A)

Date: <Insert date DD MMM YYYY>

Policy No. : <Policy No>
Life Assured : <Insured Name>

Policy Status : <Policy Status Description>

Next Policy Anniversary Date : <Next Policy Anniversary Date DD MMM YYYY>
Next Premium Due Date : <Next Premium Due Date DD MMM YYYY>

Revision of Insurance Charges for <Plan Description> (<Plan Code>)

Dear Valued Customer,

Thank you for your continued support of Zurich Life Insurance Malaysia Berhad (ZLIMB).

We understand that rising medical and healthcare costs in Malaysia are a growing concern. Several significant trends, such as the surge in non-communicable diseases, the expansion of private healthcare services, and the continuous rise in medical inflation, have greatly impacted the medical and health sector.

Despite our persistent efforts to contain costs through various initiatives, these expenses continue to escalate annually. Our initiatives include reviewing and comparing claims across diverse hospitals and conducting in-depth analysis of medical bills to ensure charges are reasonable. At ZLIMB, we are committed to providing you with long-term protection. As part of this commitment, we actively manage your insurance charges to ensure you maintain the medical coverage you need. In light of this, we would like to inform you that we will be revising the insurance charges and premiums for your medical plan.

Following the announcement by Bank Negara Malaysia (BNM) on 20 December 2024, relating to the introduction of interim measures for medical plans, we remain dedicated to assisting our policyholders in managing the challenges posed by the rising costs associated with high utilisation and medical claims inflation.

To assist you during this transition, we will implement a gradual increase in your insurance charges (refer to Appendix 1) over a five-year period. As you are currently aged 60 and above and enrolled in the lowest plan, this increase will be deferred for one year, giving you more time to adjust.

With the revision, more units will be taken from your policy's account value to pay for the higher insurance charges. If you continue to pay the same premium RM <Current Regular Premium Amt> <Payment Mode Description> after this revision, your policy is expected to sustain up to age Age,<1 day before lapse date DD MMM YYYY>.

## You can consult your wealth planner for other alternatives stated below:

- a) If you wish to make a different amount or method to sustain your policy.
- b) Consider other medical products which provide similar or more comprehensive medical coverage. This is subject to further underwriting and waiting period.
- c) Review your coverage by reducing your policy benefits i.e. reduce sum assured and/or remove other rider(s).

For further information, please refer to the appendix:

Appendix 1: Current and Revised Annual Insurance Charges for <current medical plan>

Appendix 2: Frequently Asked Questions (FAQ)

If you require further assistance, please contact our Customer Service Careline at 1-300-888-622, or email us at <a href="mailto:callcentre@zurich.com.my">callcentre@zurich.com.my</a>. Alternatively, you may also contact your Wealth Planner or visit the nearest Zurich Life Insurance Malaysia Berhad branch.

Thank you.

Yours sincerely,

## **ZURICH LIFE INSURANCE MALAYSIA BERHAD**

## **Pauline Teoh**

Chief Executive Officer

Wealth Planner : <WP Code> <Wealth Planner Name>

Contact No. <WP Contact No>

Chief Agency Manager : <CAM Code> <CAM Name> : <WP Branch Description>

#### Note:

- The content of this notification letter based on the information available and does not take into account any alterations to this policy made since < letter generation date DD MMM YYYY>.
- To view the content of this letter and FAQs in Bahasa Malaysia, Chinese or Tamil, please visit www.zurich.com.my/MXMED b2. If there is any discrepancy between the English, Bahasa Malaysia, Chinese and Tamil versions, the English version shall
- 3. Please log in to our customer portal at <a href="http://MyZurichLife.com.my">http://MyZurichLife.com.my</a> or scan the QR code below to view your policy information.



http://MyZurichLife.com.my

#### **APPENDIX 1**

The table below shows the insurance charges applicable for the next 6 years:

Plan Code: <current plan code>
Gender: <insured gender>
Occupational Class: <1/2/3/4>

Current Attained Age: <current attained age>
Current Medical Plan: <current medical plan>

Age	Existing Annual Insurance Charge <sup>3</sup>	Revise	Effective Date		
		Percentage Increase (%)	Amount Increase (RM)	Final Amount (RM)	of Insurance Charge
<current age="" attained="">1</current>		deferred	deferred	<amt ic1=""></amt>	<pre><next anniversary="" date="" dd="" mmm="" policy="" yyyy=""></next></pre>
<pre><current age="" attained=""> + 1</current></pre>		<percent ic1%=""></percent>	<inc 1="" ic=""></inc>	<amt ic2=""></amt>	<dd mmm<br="">YYYY&gt; +1 yr</dd>
<pre><current age="" attained=""> + 2</current></pre>		<percent ic2%=""></percent>	<inc 2="" ic=""></inc>	<amt ic3=""></amt>	<dd mmm<br="">YYYY&gt; +2 yr</dd>
<pre><current age="" attained=""> + 3²</current></pre>		<percent ic3%=""></percent>	<inc 3="" ic=""></inc>	<amt ic4=""></amt>	<dd mmm<br="">YYYY&gt; +3 yr</dd>
<pre><current age="" attained=""> + 4 ²</current></pre>		<percent ic4%=""></percent>	<inc 4="" ic=""></inc>	<amt ic5=""></amt>	<dd mmm<br="">YYYY&gt; +4 yr</dd>
<pre><current age="" attained=""> + 5 ²</current></pre>		<percent ic5%=""></percent>	<inc 5="" ic=""></inc>	<amt ic6=""></amt>	<dd mmm<br="">YYYY&gt; +5 yr</dd>

<sup>&</sup>lt;sup>1</sup>Customer above age 60 and under the lowest plan is entitled for one year deferment.

The full existing annual insurance charges are illustrated in the table below.

For the other revised annual insurance charge tables with different effective date, please visit www.zurich.com.my/MXMED b2 for details.

## **Existing Annual Insurance Charges**

Age	Insurance	Age	Insurance	Age	Insurance	Age	Insurance
	Charge		Charge		Charge		Charge
0		20		40		60	
1		21		41		61	
2		22		42		62	
3		23		43		63	
4		24		44		64	
5		25		45		65	
6		26		46		66	
7		27		47		67	
8		28		48		68	
9		29		49		69	
10		30		50		70	
11		31		51		71	
12		32		52		72	
13		33		53		73	
14		34		54		74	
15		35		55		75	
16		36		56		76	
17		37		57		77	
18		38		58		78	
19		39		59		79	

#### Note:

- The insurance charges shown in the table above are applicable to standard risk and are **annual rates**. If your current medical plan has any loadings, the rates applicable to you will be calculated accordingly.
- The insurance charges shown in the table may be subject to tax or other government levies.
- The actual insurance charges may differ from the table above due to the rounding of decimal places.

<sup>&</sup>lt;sup>2</sup>The increase amount for the fourth year onwards is subject to review and revision depending on the outcome of the various cost containment measures to be implemented.

<sup>&</sup>lt;sup>3</sup>As per your original contract terms, your <u>Existing Annual Insurance Charge</u> before revision are generally expected to increase as you grow older.

<sup>&</sup>lt;sup>4</sup>The staggered increase in **Revised Annual Insurance Charge** does not apply to the increases in insurance charges as you grow older.