



# Regular Savings Plan

Key Features Document

United Arab Emirates



## Helping you decide

This important document explains the main features of Regular Savings Plan and should be read together with the Regular Savings Plan Policy Terms and Conditions and your personalised illustration.

You should read this document carefully so that you understand what you are buying. Please keep this document, the Policy Terms and Conditions and the Policy Schedule in a safe place for future reference.

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# Regular Savings Plan

Regular Savings Plan is a whole of life, unit-linked, regular premium savings policy which pays a death benefit on the death of the first life insured. There is an option to add the waiver of premium benefit which helps protect your savings goal in the event of a disability caused by an illness or accident.

Please refer to the Policy Terms and Conditions for detailed information on the benefits.

Your financial professional will help you decide if this policy is right for you and the funds you should invest in.

## Why choose Regular Savings Plan?

### The policy is designed to:

- Allow you to save on a regular basis towards your goals such as funding your children's education or for your comfortable retirement.
- Give you the option to choose the waiver of premium benefit to protect your savings goal.
- Let you decide how regularly you want to save and for how long.
- Allow you to change your regular savings amount based on your needs.
- Allow you to take regular withdrawals or partial surrenders as long as a minimum policy value remains.
- Enable you to invest your regular savings with the aim to increase its value and help meet your financial objectives over the medium to long term.
- Offer a wide range of investment funds to suit your risk profile.
- Allow you to choose from a range of currencies to save in.
- Provide a payment on death of at least the policy value at the time.

# Your commitment

## What we ask you to do:

- Provide us with all the information we ask for at the time of applying for your policy.
- Answer all the application questions truthfully and accurately.
- Ensure you are satisfied that you understand the important aspects of your policy and the funds you choose, especially the associated risks and charges.
- Invest for the medium to long term.
- Seek on-going financial advice; you should seek advice before you make changes to your policy and whenever your circumstances change.

If you choose any optional benefits, we also ask you to:

- Let us know about any changes in your health, family history, occupation or country of residence before your cover starts.
- Let us know if you take up any hazardous activities between signing the application and when your cover starts.

# Understanding the risks

Investing in a Regular Savings Plan is a medium to long term commitment. The policy does not have any capital guarantee. Investments carry varying degrees of risk. Your policy value may fall as well as rise depending on the performance of your investment funds and you may get back less than you originally invested.

## Investment risk

The investment options available under this policy have different features and risk profiles.

You should ensure that you are aware of the level of risk and the potential investment performance of the funds you choose under this policy. Your financial professional can help you to decide the funds that suit your risk profile.

If the growth of the underlying assets does not cover the charges of the product, this will reduce the value of your policy. The value of funds can fall as well as rise and is not guaranteed. If you choose to invest in more volatile funds and/or funds with a higher risk rating, the risk of not achieving your illustrated growth rate is increased as greater risk/volatility could result in larger and more sudden falls in the prices of funds compared with less volatile and/or lower risk rated funds.

Further information on the funds offered with Regular Savings Plan, the fund prices, charges and fund performance data are available on the Zurich UAE fund centre on our website [www.zurich.ae](http://www.zurich.ae).

## Other considerations

**Benefit claims** – Failing to answer all the application questions fully, truthfully and accurately when you apply may lead to a claim for the waiver of premium benefit not being paid.

**Stopping premiums** – If you stop paying premiums the waiver of premium benefit and its charges will stop, however, all other policy charges continue to be deducted.

**Currency** – If the underlying investments chosen are in a currency which is different to that of your policy, you will be exposed to currency exchange risk in addition to investment risk.

This can increase volatility and exaggerate investment gains or losses. Currency conversion will also apply in the event of switching funds between currencies or making withdrawals from funds which are in a different currency to the policy. All the costs associated with the currency conversion will be charged to the policy.

**Regular withdrawals or partial surrenders** – If you make regular withdrawals or a partial surrender, your policy value will be reduced and if the policy value falls to zero the policy will lapse. You can make regular withdrawals or a partial surrender at any time subject to the remaining surrender value of USD 6,000.

# Policy details

## Ownership of the policy

Regular Savings Plan is available:

- on a single ownership basis, company or trust
- on a joint ownership basis

The policy can be written on one of the following life insured basis:

- own life – you are the policy owner and the life insured;
- joint lives, first death – you and another are both the policy owners and the lives insured;
- life/lives of another – you are the policy owner, but someone else is the life insured.

## Age eligibility

At policy commencement date:

- Policy owner – minimum 18 years of age, maximum 74 years of age.
- Life insured – minimum 18 years of age, maximum 74 years of age (59 if the waiver of premium benefit is selected).

If the waiver of premium benefit is chosen:

- The waiver of premium benefit will end when the life insured reaches age 70.

## Policy term

Regular Savings Plan is a whole of life policy, which means there is no fixed length of time that the policy has to be held for. In order to increase the potential for capital growth, this policy has been designed to be held for a minimum of 5 years.

## Policy currency

The policy currency is chosen by you when you apply, shown on your policy schedule and cannot be changed.

The options are: USD, GBP or EUR.

## Premium payment term

You can choose to pay your regular premiums for a period between 5 and 20 years.

## Regular premium payment options

Monthly, quarterly, half-yearly or yearly.

## Premium indexation option

If you choose to apply regular premium indexation to your policy, we will increase your regular premium at each policy anniversary by 5% without requiring any further information. This means the amount you save regularly can keep pace with any increases in the cost of living over time.

## Paid-up

Your policy will become paid-up if you stop paying regular premiums.

When your policy is paid-up:

- We will continue to deduct the policy charges.
- If your policy includes waiver of premium benefit, the benefit and its charges will stop.
- If your policy value cannot sustain the policy charges the policy will lapse without value and will come to an end.
- Once a policy has lapsed, it cannot be reinstated.

## Investment choices

We offer a wide range of funds most of which are managed externally. These funds cover a comprehensive range of investment styles, risk levels and asset types.

You can create your own portfolio of up to 30 funds at any one time with the help of your financial professional.

You may also choose to appoint a fund investment adviser to provide investment advice, or to manage your investments on your behalf by sending switch instructions directly to us. While setting up the policy you can choose to pay your appointed adviser a fund investment adviser charge for the service they provide by way of automatic deductions directly from your policy.

Further information on the funds offered with Regular Savings Plan, including the fund prices, charges, fund performance and historical data are available on the Zurich UAE fund centre on our website [www.zurich.ae](http://www.zurich.ae).

## Minimum premiums

### Minimum regular premium amounts

Currency	Monthly	Quarterly	Half-yearly	Yearly
USD	300	900	1,800	3,600
GBP	210	630	1,260	2,520
EUR	240	720	1,440	2,880

### Minimum regular premium increases

Currency	Monthly	Quarterly	Half-yearly	Yearly
USD	50	150	300	600
GBP	35	105	210	420
EUR	40	120	240	480

## Death benefit

If the life insured dies the amount payable depends on:

- the age of the life insured (or the oldest life insured for joint policies) at the start of the policy, and
  - how long the policy has been held.
1. If the oldest life insured was aged 49 or younger at the start of the policy and the policy has been held for less than 10 years, the amount we pay out will be the greater of:
    - the policy value, or
    - the total premiums paid less any withdrawals.
  2. If the oldest life insured was aged 50 or more at the start of the policy or the policy has been held for more than 10 years, the amount we pay out will be:
    - the policy value.

## Waiver of premium benefit

- This is available either on a single life basis or on the first life insured on a joint life policy.
- The benefit is available to the life insured who pays the premiums, providing their age is less than 60 when the benefit is added to the policy. If chosen, we will pay your regular premiums to your policy if you are unable to work due to disability.
- Claims are subject to a waiting period of six months. This means that you would need to satisfy us that the cause of your inability to work has existed for a continuous period of at least six months before any claim. If you make a claim, you will need to provide us with medical evidence to support your claim (at your expense).
- During the waiting period you will need to continue to pay your policy premiums. If we accept the claim we will backdate the claim to the start of your disability, refund the premium paid by you during the waiting period and continue to pay until the earlier of your recovery or up to your 70th birthday. We will review the waiver of premium claim periodically.

- Waiver of premium may be added or increased in line with any regular premium changes. It can also be decreased or removed at the policy owner's request.
- Waiver of premium is subject to underwriting.
- If you stop paying regular premiums, the waiver of premium benefit and the accompanying benefit charge will stop.

#### **Medical second opinion service (including your family)**

When you are facing a critical medical decision – whether an important health question or a serious diagnosis – getting it right is everything. We connect you to thousands of world-renowned medical experts. As a result, you can assess your situation with an expert medical second opinion. This is a third-party service offered by Best Doctors which could be withdrawn in the future if they cease to offer the service. We will try; however, we are not compelled to find an alternative.

#### **Partial withdrawal**

Partial withdrawals can be made at any time. There must be a minimum remaining surrender value of USD 6,000, GBP 3,900, EUR 4,800 following a partial withdrawal.

**Note:** if your surrender value does not reach USD 6,000, GBP 3,900, EUR 4,800 by the end of the fifth policy year, we reserve the right to surrender the policy on your behalf and pay the surrender value.

#### **Regular withdrawal**

You can request for a regular withdrawal by contacting us directly or through your financial adviser.

Regular withdrawals can be taken at monthly, quarterly, half-yearly or yearly intervals and the minimum amount is USD 200, GBP 130, EUR 160.

Regular withdrawal is subject to the policy maintaining the minimum residual surrender value of USD 6,000, GBP 3,900, EUR 4,800.

#### **Full surrender**

- A full surrender made before the end of the premium payment term will result in a surrender charge being applied – details of the charge are in the charges section.

# Benefit claims

Zurich should be your first point of contact in the event of a benefit claim. Your financial professional will also be able to assist you.

- The person making the claim should notify us as soon as possible.
- We may need to see the relevant life insured's medical records and, in the case of a waiver of premium claim, we may need the life insured to undergo a medical examination or testing.
- Full details on how to make a claim can be found in the Policy Terms and Conditions.

# Coverage exclusions

- Please refer to the Policy Terms and Conditions for a list of reasons why a benefit claim may not be paid.

There will be specific exclusions for each benefit. Generally, we may not be able to pay a benefit claim if:

- The policy was fully surrendered or terminated prior to a claim being made.
- The claim is directly or indirectly attributable to the life insured knowingly or recklessly failing to disclose or deliberately misrepresenting any fact when:
  - they apply for a policy, or
  - an increase to the policy is made, or
  - restarting premiums from when the policy was paid-up, and the non-disclosure or misrepresentation is such that it would cause us either to decline any benefits in part or in full.
- the life insured did not disclose all matters which they know, or would reasonably be expected to know, that are relevant to the acceptance of the risk by us.
- The claim arises directly or indirectly as a result of the life insured's active involvement in:
  - war or warlike operations (whether war is declared or not),
  - invasion, hostilities, mutiny, riot, civil commotion, civil war, rebellion, insurrection or the usurping of government power,
  - an act committed by a foreign enemy,
  - any activity (military or otherwise) or conspiracy that causes or leads to the proclamation of martial law or a state of siege, or
  - terrorism or conspiracy to commit terrorism which includes any activity that jeopardises the continuance of human life or causes damage to property.
- The claim arises as result of a self-inflicted injury.



# Charges

It is important that you understand the charges applicable to your policy. Please note we reserve the right to vary the charges or apply new charges, and we will give you at least three months' notice in writing of the changes unless it is not reasonably possible in the circumstances.

## Policy charges

Charge	Applicable rate	How is it deducted?
Regular premium charge	4% is deducted from each regular premium received during the premium payment term.	We deduct this charge before each premium is invested up until the end of the premium payment term.
Policy administration charge	<ul style="list-style-type: none"> <li>USD 7.50 is deducted monthly if the monthly premium is less than USD 750 for that month, or equivalent for other premium frequencies.</li> <li>If the monthly premium is USD 750 or greater, then there is no policy administration charge.</li> </ul>	<p>The Policy administration charge applies to the policy regardless of the monthly premium amount when premiums are missed or when there is a decrement during the premium payment term.</p> <p>The charge applies to all frequency payments.</p>
Annual Management Charge	<p>This is a yearly charge expressed as a percentage of the policy value. The yearly charge depends on the fund value amount:</p> <ul style="list-style-type: none"> <li>1.25% if the fund value is less than USD 49,999.</li> <li>1.00% if the fund value is between USD 50,000 and 99,999.</li> <li>0.75% if the fund value is between USD 100,000 and 149,999.</li> <li>0.50% if the fund value is greater than or equal to USD 150,000.</li> </ul> <p>We deduct this monthly at a rate of one twelfth of the yearly charge rate.</p>	We deduct this charge at the beginning of each policy month by cancelling units in your fund.

## Fund charges

Charge	Applicable rate	How is it deducted?
Fund Investment Adviser charge	<p>This charge is applicable if you appoint an authorised fund investment adviser at policy commencement, to give instructions to us regarding your funds and you agree with them to pay a charge for the service they provide.</p> <p>The charge will be made in accordance with the agreement between you and your fund investment adviser, up to 1% each year of the value in units.</p>	Deducted monthly by cancellation of units on the first day of each month and while the agreement between you and your fund investment adviser is in place.
Ongoing charges figure	The ongoing charges figure (OCF) represents the total charges deducted from each fund by the fund manager, prior to calculating the unit price. This includes charges levied by fund managers to cover the fees and costs incurred in the running of the funds.	For full details of the available range of funds and their charges please log on to the Zurich UAE fund centre on <a href="http://www.zurich.ae">www.zurich.ae</a> .

## Conditional charges

### Benefit charge

A charge will apply for the waiver of premium benefit, if chosen. This charge is specific to you and your lifestyle and depends on – level(s) of cover, smoker status, age, gender, health, lifestyle.

We deduct this charge monthly at the start of each policy month by cancellation of units.

## Surrender charge

### Partial Surrender

For a partial surrender (including regular withdrawals) made during the premium payment terms, the withdrawal is free of charge subject to the minimum residual surrender value of USD 6,000.

### Full Surrender

A charge is deducted if the policy is fully surrendered before the end of the premium payment term.

For a full surrender, the amount deducted will be the charge percentage (in the table below) x the total premiums paid to date.

We deduct this charge from the policy value before the surrender value is paid out.

	Regular premium term in years															
	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
<b>At the start of policy</b>	17.03%	21.21%	25.39%	29.57%	33.75%	37.93%	39.79%	41.66%	43.52%	45.39%	47.25%	50.03%	52.81%	55.59%	58.36%	61.14%
<b>End of policy year</b>	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
1	17.03%	21.21%	25.39%	29.57%	33.75%	37.93%	39.79%	41.66%	43.52%	45.39%	47.25%	50.03%	52.81%	55.59%	58.36%	61.14%
2	10.64%	13.32%	16.04%	18.80%	21.59%	25.84%	27.31%	28.80%	30.30%	31.82%	33.34%	35.53%	37.73%	39.96%	42.20%	44.46%
3	7.09%	9.99%	12.83%	15.21%	17.54%	21.81%	23.15%	24.51%	25.89%	27.29%	28.71%	30.70%	32.71%	34.75%	36.81%	38.89%
4	4.66%	7.12%	8.71%	9.58%	10.22%	12.51%	13.10%	13.68%	14.27%	14.85%	15.43%	15.88%	16.32%	16.77%	17.21%	17.65%
5	0%	3.56%	5.81%	7.19%	8.17%	10.43%	11.27%	12.11%	12.94%	13.78%	14.62%	15.06%	15.51%	15.95%	16.39%	16.84%
6		0%	2.90%	4.79%	6.13%	8.34%	9.10%	9.86%	10.62%	11.38%	12.14%	12.71%	13.28%	13.85%	14.43%	15.00%
7			0%	2.40%	4.09%	6.26%	7.05%	7.85%	8.65%	9.44%	10.24%	10.76%	11.28%	11.80%	12.31%	12.83%
8				0%	2.04%	4.17%	5.07%	5.96%	6.86%	7.75%	8.64%	9.14%	9.64%	10.13%	10.63%	11.13%
9					0%	2.09%	3.12%	4.15%	5.19%	6.22%	7.25%	7.75%	8.24%	8.74%	9.23%	9.73%
10						0%	1.07%	2.15%	3.22%	4.30%	5.37%	5.84%	6.31%	6.78%	7.24%	7.71%
11							0%	1.04%	2.08%	3.12%	4.17%	4.67%	5.17%	5.67%	6.18%	6.68%
12								0%	1.03%	2.07%	3.10%	3.62%	4.14%	4.66%	5.18%	5.70%
13									0%	1.50%	2.04%	2.60%	3.15%	3.71%	4.26%	4.82%
14										0%	1.00%	1.60%	2.21%	2.81%	3.41%	4.02%
15											0%	0.66%	1.31%	1.97%	2.63%	3.28%
16												0%	0.64%	1.27%	1.91%	2.55%
17													0%	0.64%	1.27%	1.91%
18														0%	1.17%	1.27%
19															0%	0.62%
20																0%

The surrender charge is reduced monthly but is shown yearly for illustrative purposes.

## Transactional charges

### Currency Switch charge

There is no charge for switching funds or redirecting premiums. We reserve the right to introduce a switch charge in the future. If switching between funds of different currencies, then there will be a charge of 0.175% of the currency switch amount.

The currency switch charge will be deducted by cancellation of units immediately after the switch has been processed.

### Currency exchange charge

This charge is applicable if you pay premiums into the policy or if we pay money out of the policy in a currency different to your policy currency. The charge is 1%.

The charge is not a deduction of units but is reflected in the currency exchange rate used.

# Further information

## Right to cancel

You have the right to cancel your policy within 30 days of receipt of your policy documents.

You will need to complete and return the cancellation notice provided within your policy pack to us. On acceptance of your cancellation notice, Zurich will refund your premium after adjusting for any realised investment gains or losses between the date of purchase of units and the date of redemption of those units. This means that the refund you receive may not equal your premium.

You can also cancel your policy before you receive your policy documents by contacting us or your financial professional.

Our contact details are provided in the 'How to contact us' section.

## How to make a complaint

If you have any issues with your policy, please contact us in the first instance using the address or the contact numbers in the 'How to contact us' section. Details of our complaint handling process are available in the Policy Terms and Conditions and on our website [www.zurich.ae](http://www.zurich.ae).

## Keeping up to date with your policy

You can keep up to date with your policy details online through Zurich International online (ZIO). To register, go to [www.zurich.ae](http://www.zurich.ae) and click on 'My Account'.

# How to contact us

Your financial adviser will normally be your first point of contact for any financial advice related to your policy. If you wish to contact us for any queries, you can call us, email or write to us:



**Phone:** +971 4 363 4567

We're available Monday to Friday between 8am and 5pm.



**Email:** [helppoint.uae@zurich.com](mailto:helppoint.uae@zurich.com) or [benefit.claims@zurich.com](mailto:benefit.claims@zurich.com) for benefit claims.



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### Important information

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For life assurance companies authorised in the Isle of Man, the Isle of Man's Life Assurance (Compensation of Policyholders) Regulations 1991, ensure that in the event of a life assurance company being unable to meet its liabilities to its policy owners, up to 90% of the liability to the protected policy owners will be met.

The protection only applies to the solvency of Zurich International Life Limited and does not extend to protecting the value of the assets held within any unit-linked funds linked to your policy.

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Zurich International Life Limited provides life assurance, investment and protection products and is authorised by the Isle of Man Financial Services Authority.

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